September 2016



Edwardsville I Glen Carbon Chamber of Commerce

It's everyone's business.

Common Ground



PRST STD U.S.POSTAGE PAID EDWARDSVILLE, IL PERMIT # 29

connect

2016 Executive Committee

Cathy Hamilton, Chair
BARBERMurphy Group
Sam Guarino, Vice Chair
Bella Milano Restaurants
Josh Lowe, Treasurer
West & Company, LLC
Philip Lading, Legal Counsel
Sandberg, Phoenix & von Gontard, P.C.

2016 Directors

Danelle Brown

Marcel Brown Technology Services

Elizabeth Heil

Scheffel Boyle

Gary Hoggatt, Jr.

1st MidAmerica Credit Union

Lisa Klaustermeier

Anderson Hospital

Dave Viox

AAdvantage Insurance Group, Inc.

Chamber Staff

Desirée Bennyhoff

President & CEO ceo@edglenchamber.com

Kerry Smith

Membership Director membership@edglenchamber.com

Kathy Hentz

Administrative Assistant office@edglenchamber.com

Vision

The Edwardsville/Glen Carbon Chamber of Commerce will be the preferred provider of watch-dog, education and advocacy services that form a mission-critical catalyst for business success.

Mission

The Edwardsville/Glen Carbon Chamber of Commerce is a member-driven organization, dedicated to a strong, private sector regional economy.

Guiding Principles

Chambers of Commerce honor and respect **capitalism** and **well-informed private sector job creators** as a central and foundational element of regional and national prosperity. Chambers of Commerce actively facilitate collaboration and open discussion between business and public officials through **education**, **business advocacy** and **leadership**.

on the cover

Halloween Parade: Monday, October 31

The 2016 Edwardsville/Glen Carbon Chamber of Commerce Halloween Parade theme is: **TV Classics**. The parade will begin promptly at **6:30pm Monday, October 31**. Download registration, rules and regulations forms, along with sponsorship information at **www.edglenchamber.com**.

Sponsorship deadline is Monday, October 17. This high-visibility event is an excellent opportunity to promote your business to an estimated 20,000+ spectators at one of the region's largest parades.

Registration deadline is Tuesday, October 11. Entries postmarked after October 11 will be assessed a \$20 late fee and will be positioned at the end of the parade. Halloween parade packets, which include line-up numbers and maps, will be available for pick-up at the Ed/Glen Chamber office from 9am-4pm October 18 through 21; remaining packets will be mailed to entrants Monday, October 24. All entry fees are non-refundable.

The parade will leave Lincoln Middle School parking lot at Schwarz & West Streets, then travel east on St. Louis Street to Vandalia Street, then north on North Main Street and will disband at High Street.

The Ed/Glen Chamber works closely with the Edwardsville Police Department to assess any public safety concerns due to inclement weather; the parade will occur rain or shine, provided public safety is not at risk. In the case of parade cancellation due to weather/safety concerns, **the event will not be rescheduled**; refunds will not be issued.

2016 Ambassadors

Breck Newman, HireLevel
Lisa Allen, Allen Insurance Group
Jeremy Colton, Big Frog Custom T-Shirts & More
James DeMoulin, First Clover Leaf Bank
David Janes, Scott Credit Union
Amanda Linton, Northwestern Mutual
Tim Mahnesmith, Edward Jones Investments

Rob Pickerell, Midwest Regional Bank*
Kai Redmon, Redmon Insurance Agency
Sara Sanderson, Dimond Bros. Insurance
John Schuelke, Merrill Lynch
Mary Jo Smith, Hospice of Southem Illinois
Walter Williams, City of Edwardsville

* denotes committee chair



special investors

Gold Level

Anderson Hospital Gateway Regional Medical Center

Silver Level

Ameren Illinois Utilities AT&T Mobility Edwardsville Hortica Insurance & Employee Benefits Meridian Village Sam's Club 4878 Sandberg Phoenix & von Gontard, PC Scott Credit Union TheBANK of Edwardsville Walgreens Walmart of Glen Carbon

Bronze Level 1st MidAmerica Credit Union

Associated Bank Breakthru Beverage Illinois Bull & Bear Grill & Bar Cassens & Sons Cassens Transport Castelli's Moonlight Restaurant at 255 City of Edwardsville CTS Technology Solutions, Inc. DoubleTree by Hilton Eden Village Retirement Community Edwardsville CUSD #7 Edwardsville Intelligencer First Clover Leaf Bank First Clover Lear Barrk Gori Julian & Associates, PC Holland Construction Services, Inc. Homefield Energy, A Dynegy Company Juneau Associates Inc., P.C. Korte & Luitjohan Contractors, Inc. Love's Travel Stops Madison Mutual Insurance Company Mathis, Marifian & Richter, LTD Mike Shannon's Grill Edwardsville, LLC Poettker Construction Company R. P. Lumber Company, Inc. Robert 'Chick' Fritz, Inc. Southern Illinois University Edwardsville Spectrum Business Village of Glen Carbon Volkert, Inc. West & Company, LLC

Premier Level

1818 Chophouse A Julian Felix Beautique ABRA Auto Body & Glass Abstracts & Titles Inc. Allison's Comfort Shoes & Boots American Family Insurance Annie's Frozen Custard Assurance Brokers, Ltd. Banfield Pet Hospital BARBERVoss Home Care
Bard & Didriksen Pediatrics, PC
Bauer Hite Orthodontic Specialists Bella Milano Edwardsville
Best Western Plus Pontoon Beach Big Daddy's Edwardsville Brain Balance Achievement Centers Brickman Orthodontics Chava's Mexican Restaurant Chef's Shoppe Cleveland-Heath Club Z! In-Home Tutoring Services Cold Stone Creamery Comfort Inn & Conference Center Commerce Bank CompuType, Inc.
Contegra Construction Company, LLC
Cornerstone Insurance Group
Country Club Lawn & Tree Specialists, Inc. Crawford, Murphy & Tilly, Inc. Culver's of Edwardsville Days Inn Dimond Bros. Insurance, LLC

Doc's Smokehouse & Catering Donnewald Distributing
Edison's Entertainment Complex Edwardsville Ambulatory Surgery Center Edwardsville Pet Hospital Egyptian Business Furniture Envisioning Green
Express Employment Professionals Farmers Insurance
FCB Edwardsville Bank
First Community Credit Union
First Mid-Illinois Bank & Trust
First National Bank - Maryville
Ford Hotel Supply
Foundry Public House
Gateway Center
Gateway Grizzlies
Gerold Moving & Warehousing Company
Glik's Denartment Store Farmers Insurance Glik's Department Store Goddard School Greensfelder, Hemker & Gale, P.C. Gulf Shores Restaurant & Grill Hampton Inn & Suites Harvey H. Breckner, DMD, MS Hawkins Law Office, P.C. Hawthorne Animal Hospital, LTD HeplerBroom, LLC Highland Recycling & Shredding HireLevel Hotshots Sports Bar & Grill IMPACT Strategies, Inc. J.F. Electric, Inc.
J.T. McDermott Remodeling Contractors Jackson Lewis, P.C. Jan's Hallmark Shop KinderCare Learning Center Kitchenland La Quinta Inn & Suites Lindenwood University Louer Facility Planning, Inc. Magnuson Camelot Hotel Market Basket Midwest Occupational Medicine Minuteman Press National Bank Network Specialists, LLC Northwestern Mutual ONEWAY Construction Phone Masters Plocher Construction Company, Inc. RE/MAX Alliance Red Robin Gourmet Burgers Reed, Armstrong, Mudge & Morrissey, P.C. Regions Bank Richards Brick Company
RiverBender.com/EdGlenToday.com
Royal Office Products, Inc.
Royal Solutions, LLC
San Gabriel Memory Care Scheffel Boyle Sivia Business & Legal Services, PC South Side's All-Star Collision Center Southern IL Underwriters Agency, Inc. Springfield Electric Supply Company State Farm Insurance - Rick Marteeny Stur Restaurant Sugo's Spaghetteria Sunset Hills Country Club Sunset Hills Family Dental Super & Motel
Thompson & Lengacher, P.C.
Tiger Plumbing, Heating, A/C, & Electrical
Town and Country Bank
Tzinberg & Associates, P.C.
University Nursing & Rehab Center
US Bank Super 8 Motel Vision For Life Visionary Wealth Advisors Viviano Heating & Air Conditioning, Inc. Wang Gang Asian

The Wooden Nickel Pub & Grill

save the date

10/4 Tuesday

ACCELERATE Edwardsville/Glen Carbon Holiday Inn Express & Suites 1000 Plummer Drive Edwardsville, IL 62025 RSVP Online

10/5 Wednesday 8-9am

Chamber Q&A: Maximize Your Membership Ed/Glen Chamber Office 1 North Research Drive Edwardsville, IL 62025 RSVP Online

10/5 Wednesday 4pm

Ribbon Cutting YCG Accounting 240 South Buchanan Street Edwardsville, IL 62025

10/6 Thursday 4:30-6:30pm

Meet the Candidates & Elected Officials Mannie Jackson Center 1210 North Main Street Edwardsville, IL 62025 RSVP Online

10/11 Tuesday 7:15-8am

Morning B2B Networking Glazy Squares 443 South Buchanan Street Edwardsville, IL 62025 RSVP Online

10/12 Wednesday 4pm

Ribbon Cutting CJD E-Cycling 5257 IL Route 17 Edwardsville, IL 62025

10/13 Thursday 8-9:30am

SIUE Day Student Fitness Center SIUE Campus Edwardsville, IL 62026 RSVP to 618.650.2378 or siue_day@siue.edu

10/18 Wednesday 8-9:30am

Final Department of Labor (DOL) Salary Rule: What **Employers Need to Know** presented by Tom Berry of Jackson Lewis at Sunset Hills Country Club 2525 South IL Route 157 Edwardsville, IL 62025

10/20 Thursday 5-7pm

Business After 5 Hosted by 1st MidAmerica Credit Union & Lewis and Clark Community College at Mannie Jackson Center 1210 North Main Street Edwardsville, IL 62025

10/31 Monday 6:30pm

Annual Edwardsville/ Glen Carbon Chamber of Commerce Halloween Parade

THEME: TV CLASSICS

Downtown Edwardsville Registration & Sponsorship Forms Available Online

Tuesday 11/1 8-9am

ACCELERATE Edwardsville/Glen Carbon Holiday Inn Express & Suites 1000 Plummer Drive Edwardsville, IL 62025 RSVP Online

11/8 Tuesday 12-1pm

networking@noon Edison's Entertainment Complex 2477 South IL Route 157 Edwardsville, IL 62025 RSVP Online

Wednesday 11/9 8-9am

Chamber Q&A: Maximize Your Membership Ed/Glen Chamber Office 1 North Research Drive Edwardsville, IL 62025 RSVP Online

11/10 Thursday 4pm

Ribbon Cutting **Brickman Orthodontics** 144 West Street Edwardsville, IL 62025

11/16 Wednesday 4pm

Ribbon Cutting Security Finance 1500 Troy Road, Suites A & B Edwardsville, IL 62025

11/17 Thursday 5-7pm

Business After 5 Hosted by Merrill Lynch Location TBA

11/26 Saturday

Small Business Saturday & Annual Shop Chamber Campaign Kickoff

connect

the newly connected

Cee-Jay Auto Body, Inc.

Gordon Morton Auto Body Repair & Paint Shop In Business For More Than 20 Years 2123 East 23rd Street Granite City, IL 62040 618.452.9533 www.ceejayautobody.com

CR Office Technologies, Inc.

Kelly Romoser Printing Supplies, Ink & Toner 9 Hartfield Lane Belleville, IL 62221 800.733.7737 www.crofficetech.com

Farmers Insurance

Jim Euler Auto, Home, Life & Business Lines of Insurance 709 West Pearl Street Staunton, IL 62088 618.402.8782 agents.farmers.com/il/staunton/ james-euler

Jones Air & Water, LLC

Everett Jones Coffee, Tea, Hot Chocolate, Toothpaste, Bar Soap 1730 Second Street Portage de Sioux, MO 63373 636.899.1040 www.crofficetech.com

Legacy Realty & Auction, LLC

Cheryl Wisely Real Estate & Auction Services 1002 North Main Street Edwardsville, IL 62025 618.692.5000 www.legacysells4u.com

Prosper Advising

John Jatcko Trainina, Strateav & Fundraising Consultants 7850 Griggs Road Red Bud, IL 62278 618.978.7031 www.prosperadvising.com

San Gabriel Memory Care

Amanda Santel Memory Care Assisted Living 241 Magnolia Drive Glen Carbon, IL 62034 618.205.5280 www.sangabrielmemorycare.com

Source Juicery

Michelle Motley Juice, Smoothies & Healthy Food 220 West Main Street Edwardsville, IL 62025 618.650.9080 www.sourcejuicery.com

Viviano Heating & Air Conditioning, Inc.

Don Viviano **HVAC** Repair & Replacement 201 West Main Street Collinsville, IL 62234 618.345.7498 www.vivianoair.com



Beer: Paulaner Oktoberfest Marzen

Style: Marzen

Availability: August-November; Bottles & Draught

Developed over 200 years ago to celebrate the 1st

Oktoberfest in Munich, Germany. An amber beer with rich

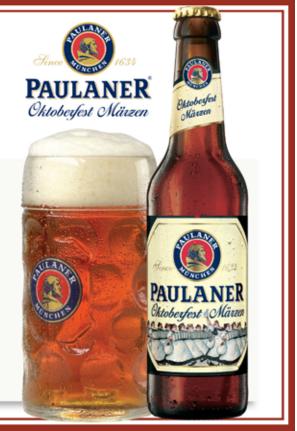
malt flavor and dark toffee notes.

Enjoy this great beer at your favorite Oktoberfest Celebration.

ABV=5.8%



Brought to you by ... Your Friendly Beer Distributor



business of the month

COMPANY HISTORY: CMT is a successor to the firm Wood, Walraven and Tilly, organized in 1930. That original firm suspended operations during World War II. Upon return from the war, Leonard K. Crawford and James "Pat" Murphy joined Ray Tilly to establish Crawford, Murphy & Tilly (CMT) on January 7, 1946. Today CMT is a fully owned subsidiary of CMT Companies, Inc. CMT Companies, with 70 shareholders, was established in 2008 as an s-corporation whose owners are all active employees of CMT. CMT is a Midwest-based and nationally-ranked professional company providing planning, engineering, architectural and construction services to both the public and private sector. CMT's first acquisition of M.B. Corlew & Associates in 2001 established the firm's presence in Edwardsville location. The purchase of the firm was strategically linked to CMT's desire to better serve the region. CMT's Edwardsville location is at 314 Wolf Street. To learn more about CMT, call 618.656.0470 or go to www.cmtengr.com.

ECOMOMIC IMPACT: CMT employs 13 people at its Edwardsville office who live, work and shop in Edwardsville. The firm also employs 50 people in its St. Louis. A major contribution to the area's economic benefit is through the services CMT provides to improve area infrastructure. CMT has provided municipal infrastructure services to the city of Edwardsville and other area clients since the 1990s. Local employees take great pride and ownership in these achievements, which include improvements to transportation, water systems, wastewater treatment and collection, and land development – including civil site design for Lakeview Commerce Park, Stone Cliff Manor, Cloverdale PUD, Enclave student housing, Park at Plum Creek, Silver Oaks apartments, and Hospice of Southern Illinois.

COMMUNITY ENHANCEMENT: For many years now, one of the primary ways CMT has supported charities is by participating in annual, local United Way campaigns. CMT has been an Edwardsville/Glen Carbon Chamber of Commerce member since 1966, and regularly supports its initiatives. Other community donations and sponsorships include: Touch-A-Truck Event at Edwardsville Township Park, Edwardsville Route 66 festival, Anderson Hospital Foundation, Local Habitat for Humanity, and Southern Illinois University Edwardsville Career Fair.

WORKFORCE COMMITMENT: CMT takes pride in the quality of work and spirit of cooperation and professionalism that prevails among its staff. CMT strives to treat all employees equitably and with respect for their individual capabilities. To demonstrate this commitment, CMT employs and promotes on the basis of merit; maintains fair and competitive compensation programs; affords opportunities for advancement and professional development; promotes from within whenever reasonably possible; provides a comprehensive benefit program; seeks to maintain working conditions and personnel relations so that the company can attract and retain the most capable people in the profession; and encourages employees to consider environmental impacts of workplace practices and to utilize available office recycling programs, minimize waste and conserve energy.



LEADERSHIP: The CMT team is invested in holding leadership positions with various organizations throughout the region. Dennis Denby represents CMT on Leadership Council Southwestern Illinois' board of directors, and is a member of RiverBend Growth Association as well as the Illinois Society of Professional Engineers. In addition, CMT employees are also active with the Illinois Land Surveyor Association, serve with local homoowner associations, and the American Public Works Association.

INNOVATION: Since the firm's beginnings in 1946, CMT has enjoyed steady and healthy growth. Geographic expansion, historically the result of growing and promoting their own, has more recently been complemented by strategic acquisitions of firms that share CMT's values and reputation for integrity. The firm, with its 270 employees located in 14 offices through the Midwest, continues to evolve based on the principles of hard work and steady growth instilled by its founders. In 2014 editors of the nation's top engineering publication, *Engineering News-Record*, named CMT 'Midwest Design Firm of the Year.' CMT has also been at the forefront in promoting green practices to both communities and throughout the industry.

EXCELLENCE: CMT has been honored with multiple recognitions for excellence bestowed by the American Council of Engineering Companies, Illinois Department of Transportation, Missouri Department of Transportation, and the American Association of Airport Executives.

CHARACTER: CMT's mission is to provide superior professional engineering services that are responsive to our clients' needs and expectations, while maintaining a work environment that fosters growth and development for our employees. To accomplish this mission, we, as members of the CMT Team, commit to the guiding principles of integrity, project excellence, client relationships, teamwork, individual opportunity, fairness, and sustainability.

FUTURE FOCUS: CMT and its fifth generation of leadership are positioned to address the opportunities and challenges of the future through a strong strategic vision and continued commitment to its clients. CMT continues to grow the company having added four new locations in the past year. The firm's strategic plan targets ongoing growth in employees, locations, services and revenues.

Chamber of Commerce Common Ground September 2016 | 5



Real-world experience. That is what distinguishes the banking law practice at Mathis, Marifian & Richter, Ltd. from many other law firms. As former bankers and Federal Reserve directors, our attorneys do not just practice banking law; they have hands-on experience in the day-to-day operations of banking institutions. From small community-based financial institutions to large multi-state banking organizations, our banking law services include:

- · Bank sales and acquisitions
- · Holding company formations
- · Collection actions
- Loan workouts
- · Mortgage foreclosures

- Loan documentation
- · S elections
- · Lender liability litigation
- · Regulatory matters

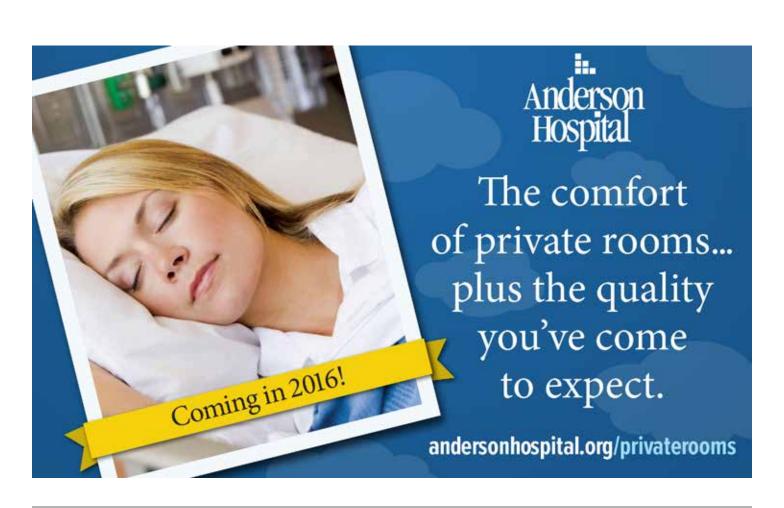
Shareholders Patrick B. Mathis George E. Marifian Kevin J. Richter Mark J. Stegman Mark S. Schuver Gregory W. Coffey William J. Niehoff Kelli E. Madigan Bradley W. Small Mary E. Lopinot Deanna L. Litzenburg Philip D. Speicher Laura E. Schrick Sandra J. Tatoian Beth K. Flowers

Associates Natalie T. Lorenz Rebecca K. Wohltman Colin C. Clark Joseph R. Harvath Melissa C. Meirink

Of Counsel Charles M. Lock Barry D. Dix



618.234.9800 | 618.656.2244 | 618.327.4300 | 314.421.2325 BELLEVILLE, IL | EDWARDSVILLE, IL | NASHVILLE, IL | ST. LOUIS, MO WWW.MMRLTD.COM



connect

We would like to recognize the many Ed/Glen Chamber investors who are celebrating membership anniversaries in the month of September This monthly feature spotlights members for their ongoing support of the Ed/Glen Chamber. We offer our sincerest thanks to each of the following business for their continued membership!

50+ YEARS

Southern Illinois University Edwardsville

30-39 YEARS

Eberhart Sign & Lighting Company
Berkshire Hathaway HomeServices Elite Properties
Hortica Insurance & Employee Benefits

20-29 YEARS

Fox Creek Golf Club
Premier Dental of Edwardsville
Corporate & Community Learning at Lewis and Clark
Lexow Financial Group

10-19 YEARS

Marcel Brown Technology Services
AAA Missouri
Commerce Bank
Cork Tree Creative

Junior Service Club of Edwardsville/Glen Carbon Metro Eye Care, PC American Home Lending USA, LLC Immanuel United Methodist Church

5–9 YEARS

PNC Bank Big Daddy's Edwardsville Edwardsville Endodontics Cardinal Catastrophe Services, Inc. UniQue Personnel Consultants

1-4 YEARS

ONEWAY Construction
Bryan Cave LLP
First Community Credit Union
SSM Health at Home - Home Care & Hospice
First to the Finish
Edwardsville Robotics

Illinois Business Journal
Pedego Electric Bikes of Edwardsville
Restore Decor
Love's Travel Stops
Senior Services Plus, Inc.
Breakthru Beverage Illinois
Sgt. Pepper's Cafe

Challenge Unlimited, Inc.
Redmon Insurance Agency
Family Health and Wellness Chiropractic
Seniors Making Moves
Weinheimer Law Firm, PC
Foley Dental Group

CELEBRATING 75 YEARS CREDIT

GCS Credit Union Giving. Custom. Service.

What does GCS mean to you?

(618) 797-7993 | myGCScu.com

AN ADDED MEMBER BENEFIT

As a member of

EDWARDSVILLE/ **GLEN CARBON CHAMBER OF COMMERCE**

YOU'LL SAVE BIG!

UNDERWRITERS AGENCY, INC.

P.O. Box 463 3 Club Centre Ct., Suite C Edwardville, IL 62025 618-656-0120

> C. William Schmidt Matt Rogier, CIC

We are pleased to offer special discount rates from Auto-Owners Insurance Company on business insurance —to members of company approved organizations like yours!

Fast, fair and efficient service — from The "No Problem" People®

CALL TODAY AND SEE HOW YOU'LL SAVE!

Auto-Owners Insurance

Life Home Car Business The No Problem People®



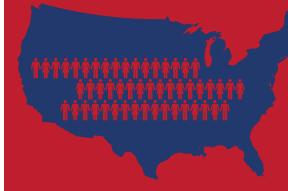
We're proud to introduce you to the newest 45-year-old radio station in the region.

For information, contact Steve Jankowski at 650-3607 or stejank@siue.edu.



America works better when Americans vote.

But Americans can't vote unless they are registered!



In 2012, an estimated **51 million**U.S. citizens were not registered to vote.



Four years ago, nearly

eligible citizens were not registered.

The truth
is that
registering
to vote is
simple and
doesn't take
much time
or effort.

voter registrations were inaccurate or invalid in 2012.

Employee Voter Registration Week is an effort to shrink the number of unregistered eligible private sector voters.



How can we make a difference?



Communicate about registering to vote.

Employees:
Learn about the issues.





Together, employees vote and make a difference in this year's election.

EVRW is powered by BIPAC, a nonpartisan, membership-driven, organization dedicated to helping private sector employers and employees engage in the political process.

¹Pew Center on the States (2012) Inaccurate, costly, and inefficient evidence that America's voter registration system needs an upgrade. Retrieved from http://www.pewtrusts.org/~/media/legacy/uploadedfiles/pcs_assets/2012/PewUpgradingVoterRegistrationpdf.pdf

schmooze

business after 5



Scott Credit Union @ Edwardsville Children's Museum, August 18



Scott Credit Union @ Edwardsville Children's Museum, August 18



Scott Credit Union @ Edwardsville Children's Museum, August 18



Scott Credit Union @ Edwardsville Children's Museum, August 18



Scott Credit Union @ Edwardsville Children's Museum, August 18



Scott Credit Union @ Edwardsville Children's Museum, August 18

ribbon cuttings & more



ACCELERATE w/ St. Louis BBB President & CEO Michelle Corey, August 2



ACCELERATE w/ St. Louis BBB President & CEO Michelle Corey, August 2



ACCELERATE w/ St. Louis BBB President & CEO Michelle Corey, August 2



ACCELERATE w/ St. Louis BBB President & CEO Michelle Corey, August 2



Ribbon Cutting @ Cricket Wireless, August 3



Ground Breaking @ Edwardsville Public Safety Building, August 27

arts&issues

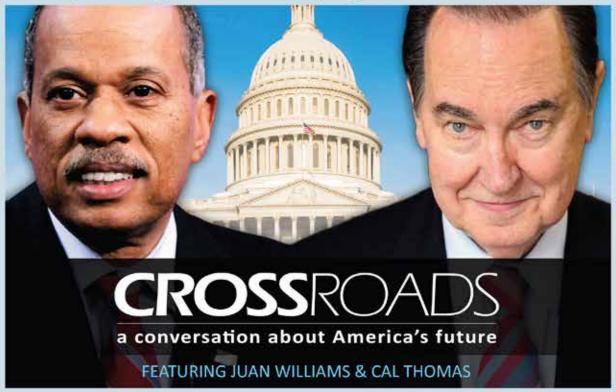
2016-2017

Explore the implications of the upcoming presidential election!

Tuesday, Oct. 11, 2016, 7:30 p.m.

Meridian Ballroom, Morris University Center

Sponsored by the Madison County Regional Office of Education



Special discounted ticket price for Edwardsville/Glen Carbon Chamber of Commerce members! For information and to buy tickets visit artsandissues.com. (Use the promo code "Ed/Glen")

Tickets can also be purchased at the Morris University Center Welcome Desk or by calling 1-866-698-4253.



your business

TheBANK of Edwardsville Names Paul Millard Chief Credit Officer

TheBANK of Edwardsville recently announced that Paul Millard has been named its new chief credit officer. The promotion was approved by TheBANK's board of directors at its July meeting.



"After an extensive search internally and externally, it was apparent that Paul was a perfect match for the position," said Kevin Powers, president and CEO of TheBANK. "He has a very unique skill set he will bring to the table with both credit underwriting and loan production experience. We are excited about this promotion and look forward to continued growth and leadership from Paul."

Millard began his banking career in 1989, holding credit review positions at two regional banks before joining TheBANK of Edwardsville as a credit underwriter in 1997. He made the transition to commercial banking in 2005 and most recently served as vice president of commercial lending.

In his new role, Millard will oversee credit and loan administration. In addition, he will maintain his strong relationships with his clients and the community while continuing to generate new business for TheBANK.

"I am excited to be in my new roll with TheBANK." said Millard. "I joined TheBANK nearly 19 years ago and over that time I have been blessed to have learned so much from my mentors such as Bob Wetzel, Bill Alexander, Jim Meile and Tom Holloway. Now I have the opportunity to utilize what I have learned for TheBANK's next chapter with Kevin Powers at the helm."

Millard has a degree in business administration with a specialization in finance from SIUE. He and his wife, Melissa, live with their two children in Edwardsville. He is a past Edwardsville/Glen Carbon Chamber of Commerce chairman of the board, recipient of the chamber's 2015 Albert Cassens Award for Outstanding Community Achievement, and currently serves as a director on the following three boards: Regional Growth Capital, St. Louis Economic Development Partnership and Edwardsville Community Foundation.

Networking Breakfast

Thursday, Oct. 13, 2016 8–9:30 a.m. Student Fitness Center SIUE Campus

Complimentary parking is available in Lots F and P12



8 a.m. Welcome and Emcee - Rachel Stack, CFRE, Vice Chancellor for

University Advancement, SIUE CEO, SIUE Foundation, Inc.

8:20 a.m. Introduction Video - Dr. Robert Mock, Jr., '90 SIUE Day Chair,

President, Johnson & Wales University, Charlotte, NC

8:30 a.m. Dr. Jeffrey Waple, PhD, SIUE Vice Chancellor for Student Affairs

8:45 a.m. Dr. Randall Pembrook, SIUE Chancellor

9-9:30 a.m. SIUE Day Networking Opportunity/Student Fitness Center Tours

Proud Sponsors









SIUC DAY 2016 Community

SIUE Day is an opportunity to strengthen your relationship with the University. There are mutually beneficial ways to partner, and we are bringing everyone together to network and cultivate those relationships.



RSVP by October 7 to:

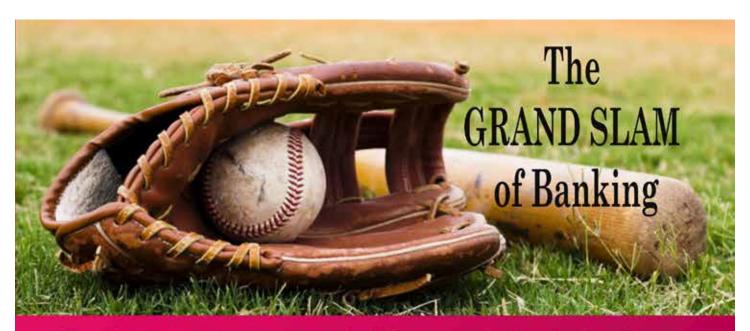
Julie Babington
Director of Annual Giving
618.650.2378
siue_day@siue.edu





Chamber of Commerce Common Ground September 2016 | 13

Edwardsville



New relationship customers are on deck! Step up to the plate for the chance to hit The Grand Slam of Banking and each month through December 31, 2016 we will waive up to \$100 in bank fees! Offer for all new business deposit customers.

- Remote Teller: SAVE time and deposit checks from your business! 1B
- 2B Cash Management: Pay your employees, pay your vendors, and collect from your customers...it's a TRIPLE PLAY!
- Sweep: It's a home run when your money manages itself! Invest 3B when you have it, borrow when you need it.



www.townandcountrybank.com | 866.770.3100 Participating Locations: Fairview Heights and Edwardsville

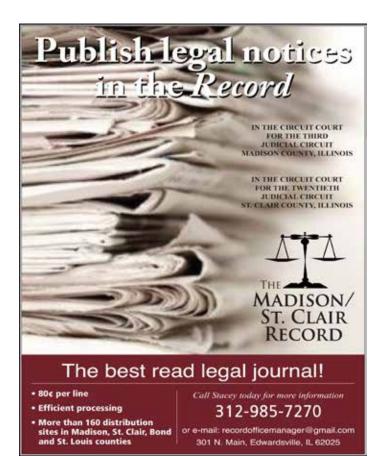


your business

Hospice of Southern Illinois Announces Pharmacy Residency Program in Partnership with SIUE

Hospice of Southern Illinois is very proud to have the honor of hosting the only PGY-2 (post-graduate, year two) pain and palliative care pharmacy residency program housed in a hospice, in the United States. Brad Rea, PharmD, is Hospice's first full-time, on-staff, PGY-2 pharmacy resident. Patients, families and the organization will directly benefit from this very special program, which is one of 15 in the country and the only one fully funded by a hospice. Dr. Rea will play a critical role in delivering the highest quality end-of-life care to patients and families Hospice of Southern Illinois serve.

Brad shared, "I am so fortunate to be the first pharmacist employed by Hospice of Southern Illinois. Passion and empathy are two words I have found to be excellent descriptors of the employees at this organization. This innovative position, in addition to Hospice of Southern Illinois' mission to enhance the quality of life of individuals and their loved ones touched by a terminal illness, helps to ensure patients are treated with the highest level of care. Hospice is a program that changes the lives for all parties involved and I am ecstatic to be a part of the hospice family."



"We have collaborated with the SIUE School of Pharmacy to implement a niched program to benefit Hospice of Southern Illinois' patients and organization; additionally, the experience, knowledge and education our



pharmacist will receive has been customized to provide a genuine learning experience and specific end-of-life care training to implement into future programs or settings," shares Dr. Ellen Middendorf, medical director at Hospice of Southern Illinois.

Chris Herndon, PharmD., associate professor at the SIUE School of Pharmacy, and PGY-2 residency program director added, "This novel training program will prepare pharmacists to integrate seamlessly into the hospice interdisciplinary team and directly impact the care of those at the end of life. As medication regimens become more complex, it makes perfect sense to add the pharmacist to the hospice clinical team."

Scheffel Boyle Forms Agribusiness Service Niche

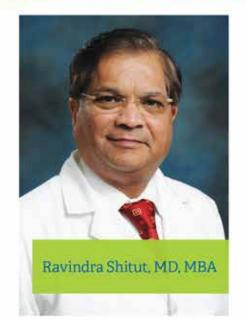
The CPA firm of Scheffel Boyle has announced the development of an 'agribusiness service niche' in addition to its already existing client focus groups. The firm has a rich history serving the agricultural industry throughout Southern Illinois and is excited to bring the team's wealth of industry knowledge and professional experience to prospective clients.

The agribusiness niche will provide tax, accounting, audit, succession and estate planning, and general consulting services to those in the agricultural industry. Clients include farmers, implement dealerships, co-ops, grain elevators, and seed/fertilizer dealerships, among others in the industry.

The agribusiness team will include Michael Ulrich, Steve Pembrook, Dennis Ulrich, Danny Phipps, John Russell, and Justin Goode — may of whom have personal experience owning and operating their own farms, and assisting farming clients in a number of financial services.

Being a farmer isn't something you do. It's who you are," Michael Ulrich said. "Being farmers ourselves, we can help our clients focus on what is important to them while bringing our own personal knowledge of agribusiness to their doorsteps."

Great BJC Doctors, right where you live.



Spine Surgeon at Christian Hospital

Dr. Ravindra Shitut has over 30 years of experience as a spine surgeon. He is board certified in spine surgery as well as orthopedic surgery and specializes in innovative minimally invasive spine surgeries and motion preservation techniques.

Dr. Shitut surgically treats many spinal conditions including:

- Degenerative disc disease
- Spinal stenosis
- Cervical/low back pain
- Cervical/lumbar herniated discs

- Sciatica
- Scoliosis
- Kyphosis
- Fractures, tumors and infections of the spinal column

CH Orthopedic and Spine Surgeons (on the Christian Hospital campus) 11125 Dunn Road, Suite 301 St. Louis, MO 63136

To schedule an appointment with Dr. Shitut or to learn more about the conditions he treats, please call his office at 314-953-8250.



BJC Medical Group doctors on staff at Christian Hospital

"BJC Medical Group" generally refers to BJC Medical Group of Missouri, BJC Medical Group of Illinois and BJC Medical Group of Sullivan, all of which are well-established physician organizations.

your business

Todd Sivia of Sivia Business & Legal Services Receives Exit Planning Certification

Todd Sivia of Sivia Business & Legal Services, P.C. (SBLS), has become the first attorney to receive the CExPTM (Certified Exit Planner) in the St. Louis metropolitan area. His law firm focuses primarily on asset-protection, estate planning, real estate, business law and business succession.

"For me, getting the CExP certification seemed like a natural step in providing the best possible services to my clients and business owners," said Sivia. "Planning for an exit does not always mean retirement. Exit planning is about ensuring that you have a plan in case of death, disability or transferring the business to the next generation and making sure that next generation or key group of employees are ready for the transfer."

"I want to make the process of exiting your business as easy as possible," explains Sivia. "Just like everyone needs an estate plan, every business owner needs a governing document that handles the details of a timely or an untimely departure. I have seen it too many times. There are so many business owners that fail to have a well-thought-out plan for exiting their business."

SBLS celebrated its 10th anniversary in 2016. The firm has been dedicated to protecting what's important to their clients for a decade, and Sivia believes this is just another way to provide exceptional client services and continue expanding his practice. Sivia has incorporated new planning techniques and problem-solving solutions to help businesses achieve all aspects of their professional and planning goals.

St. Louis Small Business Monthly named SBLS one of the 'Top 20 Businesses in St. Louis' in 2014, and Todd Sivia was named to the 'Super Lawyers Rising Stars in Illinois' list, in 2015, 2016, and 2017. The firm holds memberships with the Macoupin County, Jersey County and Madison County Bar Associations as well as the Million Dollar Advocates Forum.

Sivia is also committed to being an asset to the Metro-East community. He is a long-standing member of Edwardsville Rotary, the Edwardsville/Glen Carbon Chamber of Commerce, the National Rifle Association and Scouting.



Chamber of Commerce Common Ground September 2016 | 17



(From left) Ron & Tina Hartnagel, Owners / Edwardsville Machine & Welding: and Lauren Smith, Assistant Vice President, TheBANK of Edwardsville - Commercial Banking.

EDWARDSVILLE MACHINE & WELDING

Ron & Tina Hartnagel: About TheBANK of Edwardsville's Commercial Banking Services

When the opportunity came to take over our business from my husband's family, TheBANK had the best rates and were willing to work with us as new business buyers.

We really liked how friendly Lauren Smith was toward us and how she explained everything. Basically, we understood Lauren clearly and she understood us and our needs. That wasn't the case with the other banks we were checking into at the time. I think having a good relationship like that is critical for business owners.

It's been such a good experience with everyone we've worked with at TheBANK. The products have met all of our personal and business needs and the service has been outstanding. There's no question I would recommend TheBANK of Edwardsville to anyone looking to start or expand a business. TheBANK knows what business owners need and works hard to meet those needs.



Commercial Banking

618-659-4590 www.4thebank.com



gov. affairs

Illinois Chamber of Commerce Drafts 'Safe Roads Amendment' Constitutional Amendment

This was published by the Illinois Chamber of Commerce in a 'President's Message' email Setpember 26, 2016.

This November, Illinoisans have one chance to change the direction of our state, but **we need your help** to make it happen.

On election day, before Illinoisans cast their vote the for President of the United States they will be asked to vote on the **Safe Roads**



Amendment, a proposed addition to the Illinois Constitution drafted by the Illinois Chamber of Commerce. This amendment creates no new taxes, only requires that government spend existing taxes and fees on what they were promised for.

The Safe Roads Amendment will protect your money that is collected by governments in Illinois and spent on transportation investments and put an end to the ability of politicians to divert funds, something that has already resulted in more than **\$6.8 billion** that has been swept from our state's road fund since 2003.

Illinois sits at the center of the North American transportation network. We travel over 103 billion miles a year on **America's third longest inventory of roads**. Within our borders we possess the **third largest transit system**, **second largest rail network**, **eighth most navigable waterway** and are a **leader in passenger and cargo air travel**.

To keep these systems running Illinois needs to invest billions into our existing transportation assets over the next 25 years. However, since 2003 more than \$6.8 billion collected by the state of Illinois through gas taxes and vehicle registration has been swept & used for other purposes. This has eroded public trust while threatening our **greatest competitive advantage** – the ability of our state to move people and materials safely and efficiently.

As a result, Illinoisans are discouraged from pursuing new opportunities while businesses have a harder time attracting the top talent they need to compete. It also increases the cost of conducting business. In the Chicago area more than \$7 billion in productivity is lost every year due to congestion as people and goods sit in traffic. The additional wear and tear on our vehicles as a result of deteriorating roads costs us just over \$3 billion a year.

From now until election day the Illinois Chamber of Commerce and our allies across the state are mounting a state-wide campaign to **educate and inform Illinois voters** about the Safe Roads Amendment. If this does not pass in November, policy makers will continue to divert billions of dollars away from where they need to be spent, putting our safety and economic security at risk while avoiding accountability for their actions.

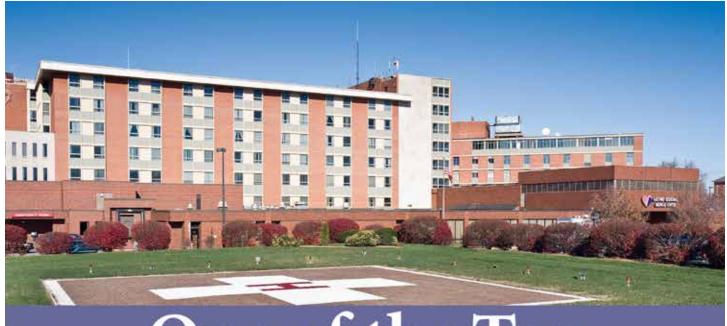
A variety of organizations from across Illinois have come out in support of this amendment including several local chambers of commerce. Along with our partners at the Safe Roads Amendment, we hope you will join us as we work toward adoption of this amendment.

For more information, please visit **www.businessesforsaferoads.com** or contact Benjamin Brockschmidt at bbrockschmidt@ilchamber.org.

Todd Maisch, President & CEO Illinois Chamber of Commerce



Chamber of Commerce Common Ground September 2016 | 19



One of the Top in the Nation.

Once Again.

By focusing on quality care for patients and doing what's right, we have received national recognition – for the fourth year in a row. Gateway Regional Medical Center is recognized by The Joint Commission as a *Top Performer on Key Quality Measures*® for achieving excellence in performance on its accountability measures during 2014 for Heart Attack, Heart Failure, Pneumonia, Surgical Care and Immunizations. Gateway Regional Medical Center is one of just 117 hospitals in the country—and the only one in Illinois—to have achieved this accomplishment for FIVE consecutive years.

So what does this recognition in using evidence-based care mean for you? Peace of mind in knowing that our local care is among the top in the nation.

Find out more at GatewayRegional.net.



The Joint Commission's Top Performer on Key Quality Measures® 2014

- Heart Attack
- Heart Failure
- Pneumonia
- Surgical Care
- Immunizations