NOVEMBER 28 IS SHOP CHAMBER KICKOFF & SMALL BUSINESS SATURDAY!
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Marcel Brown Technology Services

Elizabeth Heil  
Scheffel Boyle

Gary Hoggatt, Jr.  
1st MidAmerica Credit Union

Lisa Klausmeier  
Anderson Hospital

Nicole Kline  
Extra Help, Inc.

Skip Sponeman  
Walmart of Glen Carbon

David Toby  
FGB Edwardsville Bank

Dave Viox  
AAdvantage Insurance Group, Inc.

**Vision**

The Edwardsville/Glen Carbon Chamber of Commerce will be the preferred provider of watch-dog, education and advocacy services that form a mission-critical catalyst for business success.

**Mission**

The Edwardsville/Glen Carbon Chamber of Commerce is a member-driven organization, dedicated to a strong, private sector regional economy.

**Guiding Principles**

Chambers of Commerce honor and respect capitalism and well-informed private sector job creators as a central and foundational element of regional and national prosperity. Chambers of Commerce actively facilitate collaboration and open discussion between business and public officials through education, business advocacy and leadership.

**2015 Ambassadors**

Breck Ahlers, Extra Help, Inc.

Lisa Allen, AAdvantage Insurance Group

Jeremy Colton, Big Frog Custom T-Shirts & More

Dr. Eric Dixon, SPORChiro+

Erin Townzen, Brickman Orthodontics

Amanda Linton, Northwestern Mutual

Magnum the Facility Dog, Hospice of Southern IL

Tim Mahnesmith, Edward Jones Investments

Carol Mestemacher, Hospice of Southern IL

Mark Muckensturm, MRCT Benefits Plus

Rebecca Obermark, West & Company, LLC

Rob Pickerell, Regions Bank*

Sara Sanderson, Dimond Bros. Insurance

Lauren Smith, TheBANK of Edwardsville*

* denotes committee chair

**on the cover**

November 28: Small Business Saturday & Shop Chamber Campaign Kick-Off

This year’s Shop Chamber campaign kicks off on Small Business Saturday – November 28! Be on the lookout for Shop Chamber signage at local shopping and dining establishments beginning on Small Business Saturday. Retail and dining establishments are asked to contact Membership Director Kerry Smith (618.656.7600 or membership@edglenchamber.com) to learn more about participating in the Shop Chamber campaign.

As you begin to prepare for a busy holiday season of party hosting, tokens of appreciation for clients and staff, and thoughtful gifts for family and friends, please make a concerted effort to shop locally this holiday season!

Shop SMART. Shop LOCAL. Shop CHAMBER!
Gold Level
- Anderson Hospital
- Gateway Regional Medical Center
- Silver Level
- Ameren Illinois Utilities
- AT&T Mobility Edwardsville
- Hortica Insurance & Employee Benefits
- Meridian Village
- Sem's Club 4878
- Sandberg Phoenix & von Gontard, PC
- Scott Credit Union
- TheBANK of Edwardsville
- Walgreens
- Walmart of Glen Carbon
- Bronze Level
- 1st MidAmerica Credit Union
- Associated Bank
- Bull & Bear Grill & Bar
- Cossens & Sons
- Castelli’s Moonlight Restaurant at 255
- City of Edwardsville
- Doubletree by Hilton
- Eden Village Retirement Community
- Edwardsville School District #7
- Edwardsville Intelligencer Publishing Co.
- First Clover Leaf Bank
- Got! Julian & Associates, PC
- Holland Construction Services, Inc.
- Homefield Energy, A Dynegy Company
- Juneau Associates Inc., PC.
- Korte & Liley/ton Contractors, Inc.
- Love’s Travel Stops
- Madison Mutual Insurance Company
- Mathis, Marifian & Richter, LTD
- Mike Shannon’s Grill Edwardsville, LLC
- R. P. Lumber Company, Inc.
- Robert ‘Chick’ Fritz, Inc.
- Southern Illinois University Edwardsville
- Spectrum Business
- Stur Restaurant
- Village of Glen Carbon
- Visionary Wealth Advisors
- Volker, Inc.
- West & Company, LLC
- Wirtz Beverage Illinois
- Premier Level
- 1818 Chophouse
- ABRA Auto Body & Glass
- Abstracts & Titles Inc.
- Allison’s Comfort Shoes & Boots
- American Family Insurance
- Answer Direct
- APG Pain Management & Physical Therapy
- Ashley Furniture Home Store
- Associated Pediatric Dentistry, LTD
- Assurance Brokers, Ltd.
- Banfield Pet Hospital
- BARBERVoss Home Care
- Bord & Didriksen Pediatrics, PC
- Bower Hlth Orthodontic Specialists
- Bello Milano Edwardsville
- Big Daddy’s Edwardsville
- Brain Balance Achievement Centers
- Brickman Orthodontics
- Bruckert, Drumke & Long PC
- Cossens Transport
- Cauli’s Collision & Towing
- Chavo’s Mexican Restaurant
- Chef’s Shoppe
- Commerce Bank
- CompuType, Inc.
- Contega Construction Company, LLC
- Country Club Lawn & Tree Specialists, Inc.
- Crawford, Murphy & Tilly, Inc.
- Culver’s of Edwardsville
- Days Inn
- Dimond Bros. Insurance, LLC
- Doc’s Smokehouse & Catering
- Donnewald Distributing
- Edison’s Entertainment Complex
- Edwardsville Ambulatory Surgery Center
- Edwardsville Pet Hospital
- Envisioning Green
- Express Employment Professionals
- Extra Help, Inc.
- FCB Edwardsville Bank
- First Community Credit Union
- First Mid-Illinois Bank & Trust
- First National Bank - Maryville
- Gateway Center
- Gateway Grizzlies
- Gerald Moving & Warehousing Company
- Glik’s Department Store
- Goddard School
- Greensfelder, Hemker & Gele, P.C.
- Gulf Shores Restaurant & Grill
- Hampton Inn & Suites
- Harvey H. Breckner, DMD, MS
- Hawkins Law Office, P.C.
- Hawthorne Animal Hospital, LTD
- Highland Recycling & Shredding
- Holiday Inn Express
- IMPACT Strategies, Inc.
- J.F. Electric, Inc.
- J.T. McDermott Remodeling Contractors, LLC
- Jan’s Holman Shop
- Kitchenland
- Lindenwood University
- Live Tannng Salon Spa, Inc.
- Louer Facility Planning, Inc.
- Magnuson Cornelia Hotel
- Market Basket
- Midwest Occupational Medicine
- Minuteman Press
- National Bank
- Network Specialists, LLC
- Northwestern Mutual
- ONEWAY Construction
- Papa Murphy’s Take ‘N’ Bake Pizza
- Phone Masters
- Quality Inn & Conference Center
- Red Robin Gourmet Burgers
- Reed, Armstrong, Mudge & Morrissey, P.C.
- Regions Bank
- Richards Brick Company
- RiverBender.com/EdGlenToday.com
- Royal Office Products, Inc.
- Royal Solutions, LLC
- Scheffel Boyle
- Sivla Business & Legal Services, PC
- Sleep Inn & Suites
- South Side’s All-Star Collision Center
- Southern IL Underwriters Agency, Inc.
- Springfield Electric Supply Company
- StraightUp Solar
- Sugo’s Spaghetteria
- Sunset Hills Country Club
- Sunset Hills Family Dental
- Super 8 Motel
- TheBANK of Edwardsville
- Thompson & Lengacher, P.C.
- Tiger Plumbing, Heating, A/C & Electrical
- University Nursing & Rehab Center
- US Bank
- Vision For Life
- The Wooden Nickel Pub & Grill

Country Club Lawn & Tree Specialists, Inc.
Crawford, Murphy & Tilly, Inc.
Culver’s of Edwardsville
Days Inn
Dimond Bros. Insurance, LLC
Doc’s Smokehouse & Catering
Donnewald Distributing
Edison’s Entertainment Complex
Edwardsville Ambulatory Surgery Center
Edwardsville Pet Hospital
Envisioning Green
Express Employment Professionals
Extra Help, Inc.
FCB Edwardsville Bank
First Community Credit Union
First Mid-Illinois Bank & Trust
First National Bank - Maryville
Gateway Center
Gateway Grizzlies
Gerald Moving & Warehousing Company
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Live Tannng Salon Spa, Inc.
Louer Facility Planning, Inc.
Magnuson Cornelia Hotel
Market Basket
Midwest Occupational Medicine
Minuteman Press
National Bank
Network Specialists, LLC
Northwestern Mutual
ONEDAY Construction
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Phone Masters
Quality Inn & Conference Center
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Royal Solutions, LLC
Scheffel Boyle
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Southern IL Underwriters Agency, Inc.
Springfield Electric Supply Company
StraightUp Solar
Sugo’s Spaghetteria
Sunset Hills Country Club
Sunset Hills Family Dental
Super 8 Motel
TheBANK of Edwardsville
Thompson & Lengacher, P.C.
Tiger Plumbing, Heating, A/C & Electrical
University Nursing & Rehab Center
US Bank
Vision For Life
The Wooden Nickel Pub & Grill

11/10 Tuesday 12-1pm
networking@noon
Edison’s Entertainment Complex
2477 South IL Route 157
Edwardsville, IL 62025
RSVP Online
11/11 Wednesday 8-9am
Chamber 101:
Maximize Your Membership
Ed/Glen Chamber Office
200 University Park Drive
Edwardsville, IL 62025
RSVP Online
11/12 Thursday 4pm
Ribbon Cutting
YCG Accounting
4517 South IL Route 159, Suite 3
Glen Carbon, IL 60234
11/12 Thursday 5:30pm
Annual YPG Social Event
Rexess Brewing
(food provided)
307 North Main Street
Edwardsville, IL 62025
RSVP Online
11/16 Monday 4pm
Ribbon Cutting
Edison’s Entertainment Complex Party Room
2477 South IL Route 157
Edwardsville, IL 62025
11/17 Tuesday 4pm
Ribbon Cutting
Edward Jones Investments, Tim Mahnesmith
Six 157 Center, Suite B
Edwardsville, IL 62025
11/19 Thursday 4-5pm
Small Business Financial
Education Series Session 8:
Staying on Top of Bookkeeping:
How to Remain Compliant w/ SPORTCHIRO+
Business After Hours w/ C.J. Schlosser & Company
and TheBANK of Edwardsville
600 Troy Road
Edwardsville, IL 62026
11/20 Friday 11:30am-1pm
How To Prevent Business Identify Theft w/ State’s
Attorney Tom Gibbons
at First Christian Church
310 South Main Street
Edwardsville, IL 62025
RSVP Online
11/28 Saturday
Small Business Saturday & Shop Chamber Campaign
Kick-Off
12/1 Tuesday 8-9pm
YPG Learn from a Leader
Breakfast w/ Bart Solon
Stillwater Senior Living
1111 University Drive
Edwardsville, IL 62025
RSVP Online
12/2 Wednesday 8-9am
Chamber 101:
Maximize Your Membership
Ed/Glen Chamber Office
200 University Park Drive
Edwardsville, IL 62025
RSVP Online
12/8 Tuesday 7:15am
Morning B2B Networking
Brevan’s Patissiere
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Our focus is to protect your life’s journey

Protecting your lifelong assets and providing security for your legacy is a crucial part of every business owners’ well-being. When you turn to a MM&R estate planning attorney, you know you have the most knowledgeable and experienced professionals on your side.

Whether you have a family member with special needs, require assistance in transitioning your family business to the next generation or seek to minimize the potential tax burden to your heirs, we are dedicated to developing and implementing an effective and comprehensive estate plan which provides you with comfort and assurance.

MM&R has proven experience in the administration of every aspect of estate planning, including:

- Wills
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- Charitable gift planning
- Estate tax planning
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- Guardianships
- Gift planning
- Probate administration
- Probate litigation
- Special needs trusts for disabled beneficiaries

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Sandberg Phoenix attorneys are experienced in legal matters impacting businesses throughout Madison County. From entity formation and corporate structuring to employment law and litigation, corporate transactions and government relations, one of our more than 100 attorneys can help you.
We would like to recognize the many Ed/Glen Chamber members who are celebrating membership anniversaries in the month of October. This monthly feature spotlights members for their ongoing support of the Ed/Glen Chamber. We offer our sincerest thanks to each of the following business for their continued membership!

**60+ YEARS**
Weber & Rodney Funeral Home

**50–59 YEARS**
Edwardsville Journal

**30–39 YEARS**
J.F. Electric, Inc.
Juneau Associates Inc., P.C.

**20–29 YEARS**
Illinois Eye Surgeons
Alvareita’s Beauty College
Abstracts & Titles Inc.
Andria’s Countryside Restaurant

**10–19 YEARS**
Brickman Orthodontics
The Finishing Touch Home & Office Interiors, LLC
Edwardsville Pet Hospital
Trinity Lutheran School

**5–9 YEARS**
Dr. Hal R. Patton, DDS
Red Robin Gourmet Burgers
Thouvenot, Wade & Moerchen, Inc.
Frye Chiropractic & Laser Center, LLC
Hair Saloon for Men
Hudson Jewelers
Sunset Hills Family Dental
American Cancer Society
Caulk’s Collision & Towing
Children’s Home + Aid

**1–4 YEARS**
MidAmerica Plastic Surgery
Reputation Salon
SPORTCHIRO+
RE/MAX Integrity Real Estate Centre
Walgreens

Chestnut Health Systems
The Gingham Buffalo
Brueggeman Chiropractic Center
The Delivery Network
St. Louis Children’s Hospital Foundation
Blake Behme Law Group, P.C.

Hook Marketing & Consulting
Chef Gutzler’s Butterfly Patio
Doc’s Smokehouse & Catering
J.T. McDermott Remodeling Contractors, LLC
Land of Goshen Rotary Club
schmooze
business after hours
ribbon cuttings

Edwardsville Flea Market, September 12

Dan's Garage Door Service, September 22

5 Ways to See Your Business in Common Ground

1 Purchase Advertising
2 Write an “Ask the Expert” Column
3 Submit an Announcement
4 Win Our Business of the Month Award
5 Come to Chamber Events!
Dave Viox:
About TheBANK of Edwardsville’s
Commercial Banking Group

I moved into the area in 1989 and didn’t know anything about the banking situation. So I started checking around and contacted TheBANK of Edwardsville, and I was pleasantly surprised at how welcoming they were and the way they did business. I was completely sold right from the start.

So when I was looking for new office space for my business, I never even thought about going to any other institution. I was happy to work with TheBANK. I sat down with my commercial banker, Kyle David, and he explained the different programs available for my situation. There were several different options available, and the one we worked out was perfect for what I needed. The entire process was extremely satisfying. Everything was taken care of.

Over the years I’ve been able to get to know so many good people that work at TheBANK. They’re not only great business partners to have, but many are good friends. That’s such a big part of being comfortable with your bank. When you know the people you’re doing business with – when you know them personally and know that they’re quality people – you don’t have those questions, wondering if you’re going to be treated right.
Holland Promotes Deihl to Director of Operations

Mike Marchal, president of Holland Construction Services (Holland), is pleased to announce the promotion of Mike Deihl as the new director of operations. Deihl has over 15 years of experience in the construction industry. He started with Holland as an intern and then joined the company full-time as a project engineer following his graduation in 2007 from SIUE, where he earned a degree in construction management. In 2013, he was promoted to project manager.

"Mike establishes high expectations for his teams and is willing to trust them to perform well," said Marchal. "Mike’s passion for the success of our clients and for every Holland team member will drive him to achieve in his new role."

"I’m excited for the opportunity to be a major part of this thriving, family-oriented company and look forward to many years of success for all of our staff," said Deihl.

Mahassek Joins Kellerman Dental

The Kellerman Dental team has welcomed Dr. Heather Mahassek, a Glen Carbon native, to the practice. Dr. Mahassek was hand selected by Dr. Kellerman to join the team by virtue of sharing the same philosophy of compassionate patient care. Her passion involves working with children and making them feel at ease, but she also enjoys being in a family practice that allows her to care for people of all ages. Dr. Mahassek received her Doctor of Dental Medicine degree from Southern Illinois University School of Dental Medicine in Alton. She feels fortunate to have attended a school close to home as it has enabled her to stay connected with the community by educating local schools on the importance of oral and dental heath, and volunteering at various events to provide dental treatment to underserved populations.

In her free time, Dr. Mahassek enjoys sand volleyball, mystery novels, Cardinals games, and running in local races. One interesting fact about her is that she was a cheerleader during her four years at the University of Illinois, with her highlight being able to cheer on the Fighting Illini during the Rose Bowl in 2008.
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**Common ailments we treat:**
- Minor scrapes, cuts or bruises
- Joint pain
- Back strain
- Sore throat and earache or ear infections
- Insect bites or rashes
- Eye irritation
- Cough, cold or flu symptoms
- Painful urination
- Diarrhea, nausea, and vomiting

**We also provide these services:**
- X-rays
- School and sports physicals
- Flu, Pneumonia and Tdap vaccines

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In cooperation with Christian Hospital and BJC HealthCare
Korte & Luitjohan Completes Associated Bank Remodel

Korte & Luitjohan Contractors, Inc., announced that the firm has completed the phased remodeling project for Associated Bank in Glen Carbon.

Total renovation was comprised of: a new glass-enclosed conference room, four new offices, new lobby and teller line. New flooring, painting and fixtures were installed throughout the building. The bank remained open throughout the project.

The remodel work has improved the banking experience for customers from both appearance and operating perspectives. Rinka Chung Architecture Inc. of Milwaukee, WI, provided the design.

Korte & Luitjohan Contractors, Inc. is a full-service, general contracting and construction management firm based in Highland, Illinois. Since its founding in 1958, the company has been providing quality construction throughout the Metro St. Louis area and Southern and Central Illinois.

FCB Edwardsville Bank Collecting Coats

FCB Banks is collecting 'Coats for Cuties' through November 13. 'Coats for Cuties' is a drive to collect new and gently used coats, hats, gloves and scarfs for children attending kindergarten through 6th grades. Donations may be dropped off at the FCB Edwardsville Bank location (6659 Center Grove Road), or at any of their 14 convenient locations. A box is located in the lobby. Items collected will be distributed to area schools to give to local children who are in need of warm clothing for the winter.

Anderson Hospital Announces Affiliation Plan

The boards of trustees of Community Memorial Hospital (Staunton) and Anderson Hospital (Maryville) have signed a letter of intent to form a partnership that will benefit and strengthen healthcare in the communities they serve. This letter launches a due diligence effort for a strategic affiliation to better serve their patients. Details of the proposed affiliation will be defined in the coming months. If an agreement is signed, it will be subject to federal and state regulatory approval.
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St. Louis
St. Charles
Glen Carbon, IL
It was a quiet week at the Capitol, since neither the House nor Senate were in session. Both will return Tues., Nov. 10 and the House has also scheduled Wed., Dec. 2 as a session day.

NO MORE STATUS QUO: When Bruce Rauner was elected governor a year ago, businesses across the state cheered because this was a sign that the status quo was over. The Chamber has decried out-of-balance budgets, higher taxes and fees, and increased regulations because each hurt the business community.

We must all remember that it’s the private sector that drives the health of not only the economy, but the tax revenue that funds state government. If business isn’t thriving, the state budget suffers. That’s why the Chamber is so adamant that lawmakers pass reforms that make it easier for Illinois companies to succeed. It’s about the future for our economy, which benefits everyone.

From an op-ed piece on the lack of a state budget, Todd Moisich, president and CEO of the Illinois Chamber, said, “Four months is a long time to go without a budget. But it pales in comparison to a 12-year wait for state government to return to fiscal sanity, basic competency and a partnership with business that allows both to prosper. Those things are more than important. They are vital. They are also hard and worth the wait. Hang in there, Governor.”

AMICUS BRIEF FILED: The Illinois Chamber of Commerce today filed an amicus brief with the Illinois Supreme Court in support of the Union Pacific railroad in Carney v. Union Pacific Railroad Company. In Carney, Union Pacific seeks the reversal of a decision of the Illinois appellate court for the First District. The appellate court’s decision, if allowed to stand, would provide plaintiffs’ attorneys with a roadmap for finding Illinois businesses strictly liable for the acts and omissions of their contractors, as well as subcontractors hired by those contractors.

The appellate court reversed the judgment of the circuit court of Cook County that granted summary judgment in favor of Union Pacific. At issue in this case is whether Union Pacific can be held liable in a personal injury action that arose from an injury suffered by Mr. Carney, an employee of a subcontractor hired by a contractor hired by Union Pacific to remove a bridge on the property of Union Pacific.

As detailed in its amicus brief, the Chamber believes strongly that the decision of the appellate court was incorrect as a matter of law, and if allowed to stand, would provide plaintiffs’ attorneys with a roadmap for finding Illinois businesses strictly liable for the acts and omissions of their contractors, as well as subcontractors hired by those contractors.

Legislators also want an agreement before Nov. 10, as that is looking like the last date the Illinois General Assembly will be meeting in 2015. Hundreds of millions of tax increases and benefit decreases kick in on January 1, 2016 if an agreement is not achieved by the first of the year. The next meeting of the parties is next Monday morning.

TAXES: The Illinois Chamber is monitoring new tax-related legislation filed by members of the General Assembly over the past couple of weeks. Although it’s unlikely that these bills will move forward in the short term, it is possible that the concepts could end up in legislation when there is an agreement on the budget.

SB 2184, sponsored by Sen. Manar provides that the Department of Commerce and Economic Opportunity shall not enter into any new EDGE agreements, nor would any company that is a current EDGE credit recipient be allowed to use the credit if DCEO has not received an appropriation providing funding for the agency. The Chamber will oppose this proposal.

SB 2189, sponsored by Sen. Morrison, amends the Property Tax Code to provide that the homestead exemption for veterans with disabilities applies to all real property that is the primary residence of a veteran with a disability (currently, the exemption applies only to property with an equalized assessed value of less than $250,000) and if the veteran has a service connected disability of 70% or more, then the maximum exemption amount is $250,000 (currently, the property is exempt).

HB 4324, sponsored by Rep. Manley, amends the Illinois Municipal Code to extend the timeframe within which the Illinois Department of Revenue is required to adjust the disbursement of funds from the Municipal Retailers’ Occupation Tax Fund to a municipality to offset any misallocation of funds in the previous disbursements. The timeframe for adjustments is extended to the previous 14 months (currently 6 months). This legislation could have an impact on companies with tax sharing agreements with municipalities.

NEW AUDITOR GENERAL: The Senate passed SJR 35 by a vote of 55-0 and the House passed it 102-10. The resolution appoints Rep. Frank Mautino as the state’s auditor general. He will replace long-time auditor general Bill Holland, who is retiring.

IDES TO CORRECT OVERCHARGES: The Illinois Department of Employment Security (IDES) has uncovered calculation errors in its state program that inflated average tax rates for 2013-2015 for new employers in eight industries. IDES will issue revised rate notices to all impacted employers, issue automatic refunds to employers with a credit of less than $1,000, and issue credit statements with the final credit after any refund in December. This information can also be found on the agency’s website.
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*Sports physicals are not covered by insurance. Certain exceptions, including age restrictions, may apply.