

October 2015



Edwardsville | Glen Carbon Chamber of Commerce

**It's everyone's business.**

# Common Ground

A poster for Small Business Saturday. The background is dark blue. At the top left is a white leaf logo. In the top center, three stars are above the text "SMALL BUSINESS SATURDAY" in white, with "NOV 28" below it. At the top right is a circular "SHOP SMALL" logo with stars. The center features the text "SUPPORT YOUR NEIGHBORHOOD BUSINESSES" in large, bold, white letters. At the bottom is a row of white line-art illustrations of various storefronts: a pet store, bookstore, diner, bike shop, candy store, restaurant, hat shop, and general store. A green banner at the very bottom contains the text "NOVEMBER 28 IS SHOP CHAMBER KICKOFF & SMALL BUSINESS SATURDAY!" in white.

\*\*\*  
SMALL BUSINESS  
SATURDAY®  
NOV 28

SUPPORT YOUR  
NEIGHBORHOOD BUSINESSES

PET STORE BOOKSTORE X DINER BIKE SHOP CANDY STORE RESTAURANT HAT SHOP GENERAL STORE

NOVEMBER 28 IS SHOP CHAMBER KICKOFF & SMALL BUSINESS SATURDAY!

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# connect

## 2015 Executive Committee

**Cathy Hamilton**, Chair  
BARBERMurphy Group  
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**Emily Gates**, Immediate Past Chair  
Individual Member  
**Josh Lowe**, Treasurer  
West & Company, LLC  
**Philip Lading**, Legal Counsel  
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## 2015 Directors

**Danella Brown**  
Marcel Brown Technology Services  
**Elizabeth Heil**  
Scheffel Boyle  
**Gary Hoggatt, Jr.**  
1st MidAmerica Credit Union  
**Lisa Klaustermeier**  
Anderson Hospital  
**Nicole Kline**  
Extra Help, Inc.  
**Skip Sponeman**  
Walmart of Glen Carbon  
**David Toby**  
FCB Edwardsville Bank  
**Dave Viox**  
AAAdvantage Insurance Group, Inc.

## Guiding Principles

Chambers of Commerce honor and respect **capitalism** and **well-informed private sector job creators** as a central and foundational element of regional and national prosperity. Chambers of Commerce actively facilitate collaboration and open discussion between business and public officials through **education, business advocacy** and **leadership**.

## 2015 Ambassadors

**Breck Ahlers**, Extra Help, Inc.  
**Lisa Allen**, AAAdvantage Insurance Group  
**Jeremy Colton**, Big Frog Custom T-Shirts & More  
**Dr. Eric Dixon**, SPORTCHIRO+  
**Erin Townzen**, Brickman Orthodontics  
**Amanda Linton**, Northwestern Mutual  
**Magnum the Facility Dog**, Hospice of Southern IL  
**Tim Mahnesmith**, Edward Jones Investments

## Chamber Staff

**Desirée Bennyhoff**  
President & CEO  
ceo@edglenchamber.com

**Kathy Hentz**  
Administrative Assistant  
office@edglenchamber.com

**Kerry Smith**  
Membership Director  
membership@edglenchamber.com

## Vision

The Edwardsville/Glen Carbon Chamber of Commerce will be the preferred provider of watch-dog, education and advocacy services that form a mission-critical catalyst for business success.

## Mission

The Edwardsville/Glen Carbon Chamber of Commerce is a member-driven organization, dedicated to a strong, private sector regional economy.

## on the cover

### November 28: Small Business Saturday & Shop Chamber Campaign Kick-Off

This year's **Shop Chamber** campaign kicks off on Small Business Saturday – **November 28!** Be on the lookout for Shop Chamber signage at local shopping and dining establishments beginning on **Small Business Saturday**. Retail and dining establishments are asked to contact Membership Director Kerry Smith (618.656.7600 or membership@edglenchamber.com) to learn more about participating in the Shop Chamber campaign.

As you begin to prepare for a busy holiday season of party hosting, tokens of appreciation for clients and staff, and thoughtful gifts for family and friends, please **make a concerted effort to shop locally** this holiday season!

**Shop SMART. Shop LOCAL. Shop CHAMBER!**



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Gateway Regional Medical Center

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Hortica Insurance & Employee Benefits  
Meridian Village  
Sam's Club 4878  
Sandberg Phoenix & von Gontard, PC  
Scott Credit Union  
TheBANK of Edwardsville  
Walgreens  
Walmart of Glen Carbon

## Bronze Level

1st MidAmerica Credit Union  
Associated Bank  
Bull & Bear Grill & Bar  
Cassens & Sons  
Castelli's Moonlight Restaurant at 255  
City of Edwardsville  
Doubletree by Hilton  
Eden Village Retirement Community  
Edwardsville School District #7  
Edwardsville Intelligencer Publishing Co.  
First Clover Leaf Bank  
Gori Julian & Associates, PC  
Holland Construction Services, Inc.  
Homefield Energy, A Dynegy Company  
Juneau Associates Inc., P.C.  
Korte & Luitjohan Contractors, Inc.  
Love's Travel Stops  
Madison Mutual Insurance Company  
Mathis, Marifian & Richter, LTD  
Mike Shannon's Grill Edwardsville, LLC  
R. P. Lumber Company, Inc.  
Robert 'Chick' Fritz, Inc.  
Southern Illinois University Edwardsville  
Spectrum Business  
Stur Restaurant  
Village of Glen Carbon  
Visionary Wealth Advisors  
Volkert, Inc.  
West & Company, LLC  
Wirtz Beverage Illinois

## Premier Level

1818 Chophouse  
ABRA Auto Body & Glass  
Abstracts & Titles Inc.  
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American Family Insurance  
Answer Direct  
APG Pain Management & Physical Therapy  
Ashley Furniture Home Store  
Associated Pediatric Dentistry, LTD  
Assurance Brokers, Ltd.  
Banfield Pet Hospital  
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Bard & Didriksen Pediatrics, PC  
Bauer Hite Orthodontic Specialists  
Baughner Financial & Associates, Inc.  
Bella Milano Edwardsville  
Big Daddy's Edwardsville  
Brain Balance Achievement Centers  
Brickman Orthodontics  
Bruckert, Gruenke & Long PC  
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Caulk's Collision & Towing  
Chava's Mexican Restaurant  
Chef's Shoppe  
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Contegra Construction Company, LLC

Country Club Lawn & Tree Specialists, Inc.  
Crawford, Murphy & Tilly, Inc.  
Culver's of Edwardsville  
Days Inn  
Dimond Bros. Insurance, LLC  
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Donnewald Distributing  
Edison's Entertainment Complex  
Edwardsville Ambulatory Surgery Center  
Edwardsville Pet Hospital  
Envisioning Green  
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Extra Help, Inc.  
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First Mid-Illinois Bank & Trust  
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Midwest Occupational Medicine  
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National Bank  
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Northwestern Mutual  
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Papa Murphy's Take 'N' Bake Pizza  
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Southern IL Underwriters Agency, Inc.  
Springfield Electric Supply Company  
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Sugo's Spaghetteria  
Sunset Hills Country Club  
Sunset Hills Family Dental  
Super 8 Motel  
TheEDGEBANK  
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Tiger Plumbing, Heating, A/C, & Electrical  
University Nursing & Rehab Center  
US Bank  
Vision For Life  
The Wooden Nickel Pub & Grill

# save the date

## 11/10 Tuesday 12-1pm

networking@noon  
Edison's Entertainment Complex  
2477 South IL Route 157  
Edwardsville, IL 62025  
*RSVP Online*

## 11/11 Wednesday 8-9am

Chamber 101:  
Maximize Your Membership  
Ed/Glen Chamber Office  
200 University Park Drive  
Edwardsville, IL 62025  
*RSVP Online*

## 11/12 Thursday 4pm

Ribbon Cutting  
YCG Accounting  
4517 South IL Route 159, Suite 3  
Glen Carbon, IL 62034

## 11/12 Thursday 5:30pm

Annual YPG Social Event  
Recess Brewing  
(food provided)  
307 North Main Street  
Edwardsville, IL 62025  
*RSVP Online*

## 11/16 Monday 4pm

Ribbon Cutting  
Edison's Entertainment  
Complex Party Room  
2477 South IL Route 157  
Edwardsville, IL 62025

## 11/17 Tuesday 4pm

Ribbon Cutting  
Edward Jones Investments,  
Tim Mahnesmith  
Six 157 Center, Suite B  
Edwardsville, IL 62025

## 11/19 Thursday 4-5pm

Small Business Financial  
Education Series Session 8:  
Staying on Top of Bookkeeping:  
How to Remain Compliant w/  
Josh Lowe of West & Company  
at Glen Carbon Centennial Library  
198 South Main Street  
Glen Carbon, IL 62034  
*RSVP Online*

## 11/19 Thursday 5-7pm

Business After Hours  
w/ C.J. Schlosser & Company  
and TheBANK of Edwardsville  
N.O. Nelson Leclair Room  
600 Troy Road  
Edwardsville, IL 62026

## 11/20 Friday 11:30am-1pm

How To Prevent Business  
Identity Theft w/ State's  
Attorney Tom Gibbons  
at First Christian Church  
310 South Main Street  
Edwardsville, IL 62025  
*Light Lunch Provided,  
RSVP Online (REQUIRED)*

## 11/28 Saturday

Small Business Saturday &  
Shop Chamber Campaign  
Kick-Off

## 12/1 Tuesday 8-9pm

YPG Learn from a Leader  
Breakfast w/ Bart Solon  
Stillwater Senior Living  
1111 University Drive  
Edwardsville, IL 62025  
*RSVP Online*

## 12/2 Wednesday 8-9am

Chamber 101:  
Maximize Your Membership  
Ed/Glen Chamber Office  
200 University Park Drive  
Edwardsville, IL 62025  
*RSVP Online*

## 12/8 Tuesday 7:15-8am

Morning B2B Networking  
Brevan's Patisserie  
1009 Century Drive  
Edwardsville, IL 62025  
*RSVP Online*

## 12/17 Thursday 5-7pm

Business After Hours  
at Accelerate Health & Fitness  
w/ SPORTCHIRO+  
1409 Troy Road  
Edwardsville, IL 62026



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# connect

We would like to recognize the many Ed/Glen Chamber members who are celebrating membership anniversaries in the month of October. This monthly feature spotlights members for their ongoing support of the Ed/Glen Chamber. We offer our sincerest thanks to each of the following business for their continued membership!

## 60+ YEARS

**Weber & Rodney Funeral Home**

## 50-59 YEARS

**Edwardsville Journal**

## 30-39 YEARS

**J.F. Electric, Inc.**

**Juneau Associates Inc., P.C.**

## 20-29 YEARS

**Illinois Eye Surgeons**

**Alvareita's Beauty College**

**Abstracts & Titles Inc.**

**Andria's Countryside Restaurant**

## 10-19 YEARS

**Brickman Orthodontics**

**The Finishing Touch Home & Office**

**Interiors, LLC**

**Edwardsville Pet Hospital**

**Trinity Lutheran School**

**Metro East Mini Storage**

**Edwardsville Public Library**

**Minuteman Press**

**Pristine Cleaning, LLC**

## 5-9 YEARS

**Dr. Hal R. Patton, DDS**

**Red Robin Gourmet Burgers**

**Thouvenot, Wade & Moerchen, Inc.**

**Frye Chiropractic & Laser Center, LLC**

**Hair Saloon for Men**

**Hudson Jewelers**

**Sunset Hills Family Dental**

**American Cancer Society**

**Caulk's Collision & Towing**

**Children's Home + Aid**

**Edwardsville Gun Club**

**Edwardsville Rotary Club**

**Goddard School**

**Little Tigers Football**

**Royal Solutions, LLC**

**Bauer Hite Orthodontic Specialists**

**The Cup**

**Shari Kindle Inc. - Sunshine Realty Solutions**

**Answer Direct**

**Global Brew Tap House & Lounge**

## 1-4 YEARS

**MidAmerica Plastic Surgery**

**Reputation Salon**

**SPORTCHIRO+**

**RE/MAX Integrity Real Estate Centre**

**Walgreens**

**Chestnut Health Systems**

**The Gingham Buffalo**

**Brueggeman Chiropractic Center**

**The Delivery Network**

**St. Louis Children's Hospital Foundation**

**Blake Behme Law Group, P.C.**

**Hook Marketing & Consulting**

**Chef Gutzler's Butterfly Patio**

**Doc's Smokehouse & Catering**

**J.T. McDermott Remodeling Contractors, LLC**

**Land of Goshen Rotary Club**



# **schmooze**

## **business after hours**



**1818 Chophouse, BARBERMurphy Group, Illinois Title & Escrow, September 17**



**1818 Chophouse, BARBERMurphy Group, Illinois Title & Escrow, September 17**



**1818 Chophouse, BARBERMurphy Group, Illinois Title & Escrow, September 17**



**1818 Chophouse, BARBERMurphy Group, Illinois Title & Escrow, September 17**



**1818 Chophouse, BARBERMurphy Group, Illinois Title & Escrow, September 17**



**1818 Chophouse, BARBERMurphy Group, Illinois Title & Escrow, September 17**



# ribbon cuttings



Edwardsville Flea Market, September 12



Dan's Garage Door Service, September 22

## 5 Ways to See Your Business in *Common Ground*

- 1 Purchase Advertising
- 2 Write an "Ask the Expert" Column
- 3 Submit an Announcement
- 4 Win Our Business of the Month Award
- 5 Come to Chamber Events!

edoglen  
Chamber of Commerce



(From left) Kyle David, Assistant Vice President, TheBANK of Edwardsville's Commercial Banking Group; and Dave Viox, Owner, AAdvantage Insurance Group.

**TheBANK**  
of Edwardsville  
*The People You Know & Trust*

## **Dave Viox:**

### **About TheBANK of Edwardsville's Commercial Banking Group**

I moved into the area in 1989 and didn't know anything about the banking situation. So I started checking around and contacted TheBANK of Edwardsville, and I was pleasantly surprised at how welcoming they were and the way they did business. **I was completely sold right from the start.**

So when I was looking for new office space for my business, I never even thought about going to any other institution. I was happy to work with TheBANK. I sat down with my commercial banker, Kyle David, and he explained the different programs available for my situation. There were several different options available, and the one we worked out was perfect for what I needed. **The entire process was extremely satisfying. Everything was taken care of.**

Over the years I've been able to get to know so many good people that work at TheBANK. They're not only great business partners to have, but many are good friends. That's such a big part of being comfortable with your bank. When you know the people you're doing business with – when you know them personally and know that they're quality people – you don't have those questions, wondering if you're going to be treated right.



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# your business

## Holland Promotes Deihl to Director of Operations

Mike Marchal, president of Holland Construction Services (Holland), is pleased to announce the promotion of Mike Deihl as the new director of operations. Deihl has over 15 years of experience in the construction industry. He started with Holland as an intern and then joined the company full-time as a project engineer following his graduation in 2007 from SIUE, where he earned a degree in construction management. In 2013, he was promoted to project manager.



"Mike establishes high expectations for his teams and is willing to trust them to perform well," said Marchal. "Mike's passion for the success of our clients and for every Holland team member will drive him to achieve in his new role."

"I'm excited for the opportunity to be a major part of this thriving, family-oriented company and look forward to many years of success for all of our staff," said Deihl.

## Mahassek Joins Kellerman Dental

The Kellerman Dental team has welcomed Dr. Heather Mahassek, a Glen Carbon native, to the practice. Dr. Mahassek was hand selected by Dr. Kellerman to join the team by virtue of sharing the same philosophy of compassionate patient care. Her passion involves working with children and making them feel at ease, but she also enjoys being in a family practice that allows her to care for people of all ages. Dr. Mahassek received her Doctor of Dental Medicine degree from Southern Illinois University School of Dental Medicine in Alton. She feels fortunate to have attended a school close to home as it has enabled her to stay connected with the community by educating local schools on the importance of oral and dental health, and volunteering at various events to provide dental treatment to underserved populations.

In her free time, Dr. Mahassek enjoys sand volleyball, mystery novels, Cardinals games, and running in local races. One interesting fact about her is that she was a cheerleader during her four years at the University of Illinois, with her highlight being able to cheer on the Fighting Illini during the Rose Bowl in 2008.

## Expanded Hours!

**Anderson ExpressCare  
Glen Carbon Location  
Open 8am to 8pm**

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- ExpressCare "Electronic Scripting"  
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ExpressCare - Glen Carbon**

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- Minor scrapes, cuts or bruises
- Joint pain
- Back strain
- Sore throat and earache or ear infections
- Insect bites or rashes
- Eye irritation
- Cough, cold or flu symptoms
- Painful urination
- Diarrhea, nausea, and vomiting

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- X-rays
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**BJC** Medical Group  
Convenient Care at Edwardsville

In cooperation with Christian Hospital and BJC HealthCare





# your business

## Korte & Luitjohan Completes Associated Bank Remodel

Korte & Luitjohan Contractors, Inc., announced that the firm has completed the phased remodeling project for Associated Bank in Glen Carbon.

Total renovation was comprised of: a new glass-enclosed conference room, four new offices, new lobby and teller line. New flooring, painting and fixtures were installed through the building. The bank remained open throughout the project.

The remodel work has improved the banking experience for customers from both appearance and operating perspectives. Rinka Chung Architecture Inc. of Milwaukee, WI, provided the design.

Korte & Luitjohan Contractors, Inc. is a full-service, general contracting and construction management firm based in Highland, Illinois. Since its founding in 1958, the company has been providing quality construction throughout the Metro St. Louis area and Southern and Central Illinois.

## FCB Edwardsville Bank Collecting Coats

FCB Banks is collecting 'Coats for Cuties' through November 13. 'Coats for Cuties' is a drive to collect new and gently used coats, hats, gloves and scarfs for children attending kindergarten through 6th grades. Donations may be dropped off at the FCB Edwardsville Bank location (6659 Center Grove Road), or at any of their 14 convenient locations. A box is located in the lobby. Items collected will be distributed to area schools to give to local children who are in need of warm clothing for the winter.

## Anderson Hospital Announces Affiliation Plan

The boards of trustees of Community Memorial Hospital (Staunton) and Anderson Hospital (Maryville) have signed a letter of intent to form a partnership that will benefit and strengthen healthcare in the communities they serve. This letter launches a due diligence effort for a strategic affiliation to better serve their patients. Details of the proposed affiliation will be defined in the coming months. If an agreement is signed, it will be subject to federal and state regulatory approval.



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The advertisement features a festive background with a large Christmas tree on the right side, decorated with various ornaments and lights. The text is arranged around the tree and in the upper left corner. There are four small inset photos: one showing people at a bar, one showing a person in a red suit, one showing a group of people posing, and one showing a plate of food. The overall theme is a holiday party at Edison's entertainment complex.

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## Illinois Chamber of Commerce Government Affairs Report

*This was published by the Illinois Chamber of Commerce in a 'Government Affairs Report' email Friday, October 30.*

**It was a quiet week at the Capitol, since neither the House nor Senate were in session. Both will return Tues., Nov. 10 and the House has also scheduled Wed., Dec. 2 as a session day.**

**NO MORE STATUS QUO:** When Bruce Rauner was elected governor a year ago, businesses across the state cheered because this was a sign that the status quo was over. The Chamber has decried out-of-balance budgets, higher taxes and fees, and increased regulations because each hurt the business community.

We must all remember that it's the private sector that drives the health of not only the economy, but the tax revenue that funds state government. If business isn't thriving, the state budget suffers. That's why the Chamber is so adamant that lawmakers pass reforms that make it easier for Illinois companies to succeed. It's about the future for our economy, which benefits everyone.

From an op-ed piece on the lack of a state budget, Todd Maisch, president and CEO of the Illinois Chamber, said, "Four months is a long time to go without a budget. But it pales in comparison to a 12-year wait for state government to return to fiscal sanity, basic competency and a partnership with business that allows both to prosper. Those things are more than important. They are vital. They are also hard and worth the wait. Hang in there, Governor."

**AMICUS BRIEF FILED:** The Illinois Chamber of Commerce today filed an amicus brief with the Illinois Supreme Court in support of the appeal of the Union Pacific railroad in *Carney v. Union Pacific Railroad Company*. In *Carney*, Union Pacific seeks the reversal of a decision of the Illinois appellate court for the First District. The appellate court's decision, if allowed to stand, would provide plaintiffs' attorneys with a roadmap for finding Illinois businesses strictly liable for the acts and omissions of their contractors, as well as subcontractors hired by those contractors.

The appellate court reversed the judgment of the circuit court of Cook County that granted summary judgment in favor of Union Pacific. At issue in this case is whether Union Pacific can be held liable in a personal injury action that arose from an injury suffered by Mr. Carney, an employee of a subcontractor hired by a contractor hired by Union Pacific to remove a bridge on the property of Union Pacific.

As detailed in its amicus brief, the Chamber believes strongly that the decision of the appellate court was incorrect as a matter of law, and if allowed to stand would result in economic and competitive disadvantages on Illinois businesses in the form of higher costs by subjecting business to strict liability for the acts and omissions of their contractors and the subcontractors of those contractors. Such strict liability has no place in Illinois law since the repeal of the Structural Work Act ("Scaffold Act") in 1995.

**UNEMPLOYMENT INSURANCE TALKS:** Unemployment insurance negotiators met earlier this week and continue to struggle to come to agreement. The Illinois Department of Employment Security would like an agreement by Nov. 2, which is the date they need to get information to determine individual employer 2016 tax rates.

Legislators also want an agreement before Nov. 10, as that is looking like the last date the Illinois General Assembly will be meeting in 2015. Hundreds of millions of tax increases and benefit decreases kick in on January 1, 2016 if an agreement is not achieved by the first of the year. The next meeting of the parties is next Monday morning.

**TAXES:** The Illinois Chamber is monitoring new tax-related legislation filed by members of the General Assembly over the past couple of weeks. Although it's unlikely that these bills will move forward in the short term, it is possible that the concepts could end up in legislation when there is an agreement on the budget.

SB 2184, sponsored by Sen. Manar provides that the Department of Commerce and Economic Opportunity shall not enter into any new EDGE agreements, nor would any company that is a current EDGE credit recipient be allowed to use the credit if DCEO has not received an appropriation providing funding for the agency. The Chamber will oppose this proposal.

SB 2189, sponsored by Sen. Morrison, amends the Property Tax Code to provide that the homestead exemption for veterans with disabilities applies to all real property that is the primary residence of a veteran with a disability (currently, the exemption applies only to property with an equalized assessed value of less than \$250,000) and if the veteran has a service connected disability of 70% or more, then the maximum exemption amount is \$250,000 (currently, the property is exempt).

HB 4324, sponsored by Rep. Manley, amends the Illinois Municipal Code to extend the timeframe within which the Illinois Department of Revenue is required to adjust the disbursement of funds from the Municipal Retailers' Occupation Tax Fund to a municipality to offset any misallocation of funds in the previous disbursements. The timeframe for adjustments is extended to the previous 14 months (currently 6 months). This legislation could have an impact on companies with tax sharing agreements with municipalities.

**NEW AUDITOR GENERAL:** The Senate passed SJR 35 by a vote of 55-0 and the House passed it 102-10. The resolution appoints Rep. Frank Mautino as the state's auditor general. He will replace long-time auditor general Bill Holland, who is retiring.

**IDES TO CORRECT OVERCHARGES:** The Illinois Department of Employment Security (IDES) has uncovered calculation errors in its system program that inflated average tax rates for 2013-2015 for new employers in eight industries. IDES will issue revised rate notices to all impacted employers, issue automatic refunds to employers with a credit of less than \$1,000, and issue credit statements with the final credit after any refund in December. This information can also be found on the agency's website.

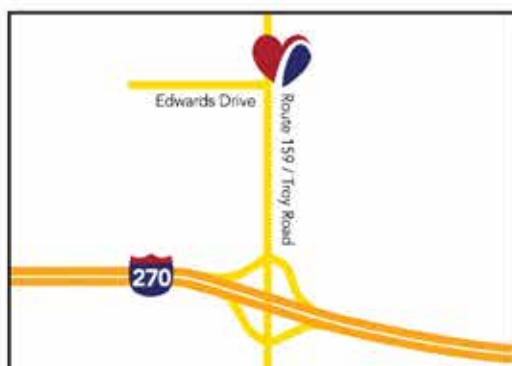


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