October 2014



Edwardsville I Glen Carbon Chamber of Commerce

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Common Ground



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2014 Executive Committee

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President & CEO ceo@edglenchamber.com

Kathy Hentz

Administrative Assistant khentz@edglenchamber.com

Kerry Smith

Membership Director membership@edglenchamber.com

Mission

The Edwardsville/Glen Carbon Chamber of Commerce is a member-driven organization, dedicated to a strong, private sector regional economy.

Vision

The Edwardsville/Glen Carbon Chamber of Commerce will be the preferred provider of watch-dog, education and advocacy services that form a mission-critical catalyst for business success.

Guiding Principles

Chambers of Commerce honor and respect **capitalism** and **well-informed private sector job creators** as a central and foundational element of regional and national prosperity. Chambers of Commerce actively facilitate collaboration and open discussion between business and public officials through **education**, **business advocacy** and **leadership**.

2014 Ambassadors

Lisa Allen, AAdvantage Insurance Group
Candice Arana, Hospice of Southern IL
Tina Barnard, Individual Member
Rachel Case, Peel Wood Fired Pizza
Dr. Eric Dixon, SPORTCHIRO+
Brian Douglas, ONEWAY Construction
Jacob Funk, Better Health & Performance Chiropractic
Natalie Head, Anderson Hospital
Adam Hughes, Reliance Bank*
Marc Kamp, First Clover Leaf Bank
Amanda Linton, Northwestern Mutual

Carol Johnson, Visions by Carol Photography
Magnum the Facility Dog, Hospice of Southern IL
Amanda Majewski, Extra Help, Inc.
Joshua Mariconi, Sam's Club 4878
Mark Muckensturm, MRCT Benefits Plus
Rebecca Obermark, West & Company, LLC
Rob Pickerell, First Clover Leaf Bank*
Jennifer Riebold, Scott Credit Union
Sara Sanderson, Dimond Bros. Insurance
Lauren Smith, TheBANK of Edwardsville
Heather Whitten, Walgreens

on the cover

Shop SMART. Shop LOCAL. Shop CHAMBER.

This year's Shop Chamber campaign kicks off the week of November 24, so be on the lookout for Shop Chamber signage at local shopping and dining establishments beginning soon. As you begin to prepare for a busy holiday season of party hosting, tokens of appreciation for clients and staff, and thoughtful gifts for family and friends, please make a concerted effort to shop locally this holiday season!





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^{*} denotes committee co-chairs

special investors

Gold Level

Anderson Hospital Gateway Regional Medical Center Walmart of Glen Carbon

Silver Level

Ameren Illinois Utilities Hortica Insurance & Employee Benefits Meridian Village Sam's Club 4878 Sandberg Phoenix & von Gontard, PC Scott Credit Union TheBANK of Edwardsville Walgreens

Bronze Level

1st MidAmerica Credit Union Bull & Bear Grill & Bar Cassens & Sons Castelli's Moonlight Restaurant at 255 Charter Business Doubletree Hotel Collinsville Eden Village Retirement Community Edwardsville Intelligencer First Clover Leaf Bank Gori Julian Associates, PC Homefield Energy, A Dynegy Company Juneau Associates Inc., P.C. Korte & Luitjohan Contractors, Inc. Madison Mutual Insurance Company Mathis, Marifian & Richter, LTD Mike Shannon's Grill Edwardsville, LLC R. P. Lumber Company, Inc. Robert 'Chick' Fritz, Inc. Stur Restaurant USA Mortagae Financial Group Visionary Wealth Advisors Volkert, Inc.

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Sunset Hills Country Club

Sunset Hills Family Dental

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The Wooden Nickel Pub & Grill

Conditioning Services

events

10/20 Monday 4pmRibbon Cutting Casual Tees

60 South IL Route 157 Edwardsville, IL 62025

10/22 Wednesday 4pn

Ribbon Cutting Aadvantage Insurance Group 10 Ginger Creek Village Glen Carbon, IL 62034

10/23 Thursday 5-7pm

ChamberNET Edison's Entertainment Complex 2477 South IL Route 157 Edwardsville, IL 62025

10/29 Wednesday 5:30pm

Ribbon Cutting & Grand Opening Gateway Regional Medical Center Urgent Care Facility 4273 South IL Route 159 Glen Carbon, IL 62034

10/31 Friday 6:30pm

Annual Edwardsville/ Glen Carbon Chamber of Commerce Halloween Parade in Downtown Edwardsville

save the date

11/11 Tuesday 12-1pm

networking@noon Edison's Entertainment Complex 2477 South IL Route 157 Edwardsville, IL 62025 RSVP Online

11/12 Wednesday 4pm

Ribbon Cutting STUR Restaurant 4 Club Centre Court, Suite A Edwardsville, IL 62025

11/17 Monday 4pm

Ribbon Cutting Restore Decor 111 North Second Street Edwardsville, IL 62025

11/20 Thursday 5-7pm

Business Affer Hours Hosted by 1st MidAmerica Credit Union @ Hospice of Southern Illinois Relais Bonne Eau Home 7325 Marine Road Edwardsville, IL 62025

12/2 Tuesday 8-9am

YPG Learn from a Leader Breakfast with David Kuhl Firsts Clover Leaf Bank 2143 South IL Route 157 Edwardsville, IL 62025 RSVP Online

12/9 Tuesday 7:30-8:30am

b2b Breakfast Wang Gang Asian 1035 Century Drive Edwardsville, IL 62025 RSVP Online

12/18 Thursday 5-7pm

Business After Hours Hosted by SIUE Athletics & SIUE School of Business at SIUE Cougar Pavilion SIUE Campus Edwardsville, IL 62026

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business of the month



Gateway Regional Medical Center (GRMC) is the October 2014 Edwardsville/ Glen Carbon Chamber of Commerce Business of the Month. GRMC is owned and operated by Community Health Systems (CHS), which purchased the hospital formerly known as St. Elizabeth's Medical Center in 2002. Ed Cunningham serves as GRMC's CEO.

GRMC offers an array of services including women and newborn care, emergency care, orthopedics, geriatric medicine, family and internal medicine, cardiac services, acute rehab, skilled nursing, therapy services, behavioral health, and surgical services, including robotics.

GRMC has a heavy focus on both cardiac care and emergency cardiac services, which are available 24/7 in the facility's newly renovated 3.5 million dollar cath lab. The emergency department is proud to offer patients a much shorter wait time than typically seen in an ER as the hospital holds true to its 30-minutes or less pledge. "With this pledge, we average a 27 minute door- to- doc time. At GRMC, we know that time is always of the essence. Because of our team here, we're able to provide top quality care in an efficient manner," said Cunningham. "GRMC has also just recently introduced single-site robotic gall bladder surgery to our robotic surgery program. Patients who qualify for this procedure have only one incision scar and typically shorter recovery times. It really is cutting edge medicine that we are honored to provide the patients in our community."

Cunningham became involved in the industry quite by accident 31 years ago. "I was asked to come work in a healthcare facility on the financial side of things. I eventually transitioned into more administrative roles and have been running hospitals since," he shared.

"There's something to be said for working in healthcare. It really comes down to providing that excellent patient experience from all angles. At one time or another, we all could be patients and may require care at some level. Being a part of a team that is entrusted with the care of our community members is really a feeling unmatched," said Cunningham. "I know that because of what we do everyday at GRMC that someone, somewhere, is receiving the care that they need, allowing them to get back to life and enjoy the things important to them and their loved ones. I commend those who work in

the healthcare industry ranging from EMS to physicians and everyone in between that touches a patient's life. These are the people who save lives everyday and I couldn't be prouder to work alongside and support some of the finest in the industry."

GRMC has seen tremendous growth in expansion across the board ranging from physician recruitment to the area to establishing new service lines for the community. The hospital has recently recruited both urogynecology and vascular surgery back into the market. "These are two underserved markets and we are pleased to welcome Dr. Fareesa Khan, Urogynecology, and Dr. Daniel Cox to our team at Gateway," said Cunningham. "We're continuously recruiting new providers in our market and expanding service lines in order to provide the most robust array of care possible to our community members."

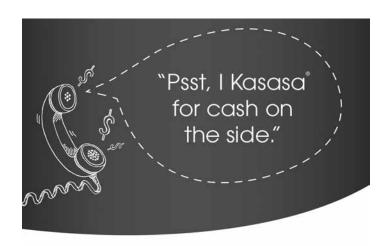
GRMC has opened a number of satellite clinics and facilities including both the Edwardsville Health Center and Gateway Urgent Care – opening this fall. The EHC houses physician clinics, an imaging center, outpatient lap, sleep disorders center and our wound and hyperbaric center. Gateway Urgent Care will function 7 days a week from 8am–8pm and will house x-ray imaging and lab services as well.

"We're also continuing to expand the services located in the Edwardsville Health Center, recently welcoming Dr. Burger to Gateway Neurology and also Dr. Jaffee to the Wound & Hyperbaric Center. The health center is located on Route 157 at 1261 University Drive, just across from Reliance Bank," Cunningham added.

Cunningham's favorite mantra is 'The Golden Rule': Treat others as you and your loved ones would want to be treated.

When asked how Ed/Glen Chamber membership has benefited GRMC, Cunningham responded, "Being a part of the chamber is really one of the best ways for our hospital to stay connected to the communities we serve on a daily basis. There's no better way for us to understand who we serve than to work side by side, getting to know the ins and outs of each business/industry."

 $\label{thm:continuous} \mbox{Go to www.} \mbox{GatewayRegional.net to learn more}.$



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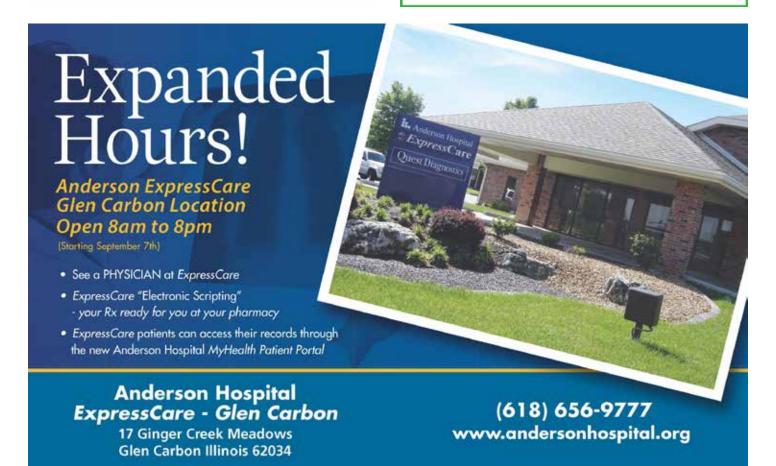
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EARST media services



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We would like to recognize the many Ed/Glen Chamber members who are celebrating membership anniversaries in the month of October. This monthly feature spotlights members for their ongoing support of the Ed/Glen Chamber. We offer our sincerest hanks to each of the following business for their continued membership!

60+ YEARS

Weber & Rodney Funeral Home

50-29 YEARS

Jack's 66 Auto Repair, Inc.

40-49 YEARS

Edwardsville Journal

30-39 YEARS

J.F. Electric, Inc.
Juneau Associates Inc., P.C.

10-19 YEARS

Brickman Orthodontics
The Finishing Touch Home & Office Interiors, LLC
Edwardsville Pet Hospital
Trinity Lutheran School
Metro East Mini Storage

20-29 YEARS

Illinois Eye Surgeons
Alvareita's Beauty College
Imo's Pizza
Abstracts & Titles Inc.
Andria's Countryside Restaurant

5-9 YEARS

Edwardsville Public Library
Minuteman Press
Pristine Cleaning, LLC
Dr. Hal R. Patton, DDS
Red Robin Gourmet Burgers
Thouvenot, Wade & Moerchen, Inc.
Frye Chiropractic & Laser Center, LLC
Hair Saloon for Men
Hudson Jewelers

Sunset Hills Family Dental
American Cancer Society
American Red Cross SW IL Chapter
Caulk's Collision & Towing
Children's Home + Aid
Edwardsville Gun Club
Goddard School
Little Tigers Football
Royal Solutions, LLC

1-4 YEARS

Answer Direct
Global Brew Tap House & Lounge
MidAmerica Plastic Surgery
Elite FT

SPORTCHIRO+
RE/MAX Integrity Real Estate Centre
Walgreens
Zapp Thai Restaurant

Chestnut Health Systems
The Gingham Buffalo
Brueggeman Chiropractic Center
The Delivery Network

schmooze

business after hours



Extra Help, Inc. & Cleveland-Heath, September 18



Extra Help, Inc. & Cleveland-Heath, September 18



Extra Help, Inc. & Cleveland-Heath, September 18



Extra Help, Inc. & Cleveland-Heath, September 18



Extra Help, Inc. & Cleveland-Heath, September 18

ribbon cuttings







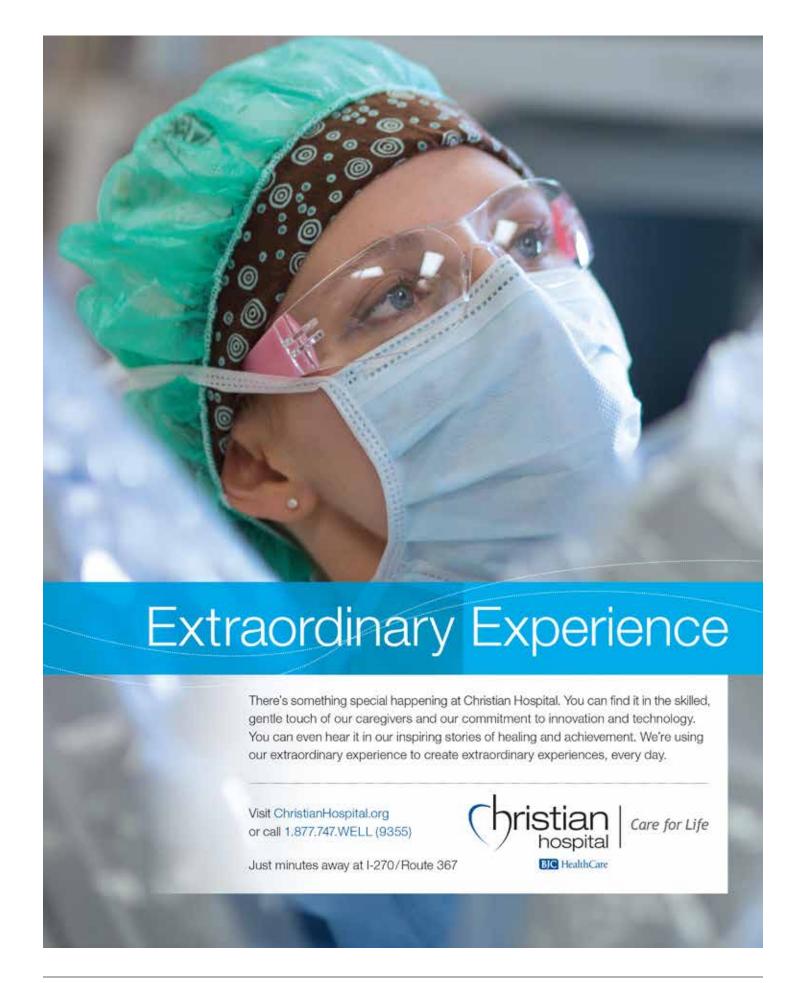
Visiting Angels of Edwardsville, September 22

5 Ways to See Your Business in Common Ground

- 1 Purchase Advertising
- 2 Write an "Ask the Expert" Column
- 3 Submit an Announcement
- 4 Win Our Business of the Month Award
- 5 Come to Chamber Events!



Chamber of Commerce



your business

Greg Dix Joins Team at TheBANK of Edwardsville

Gregory P. Dix, who has more than 25 years of banking and financial experience, joined TheBANK of Edwardsville team in September as a vice president of the Commercial Banking Group.

A graduate of Southern Illinois University Edwardsville with a bachelor's degree in



business administration, Commercial Lending School at Bradley University and Illinois Bankers School at Southern Illinois University Carbondale, Dix has extensive experience in commercial banking, lending and investments in the Metro East area dating back to 1979.

"We are delighted to have Greg join our commercial banking team," said Rick Parks, senior vice president of the Commercial Banking Group. "He brings a lot of professional experience working with businesses in the Metro East area and takes great care of his customers. He understands what businesses need from their bank."

Extra Help, Inc. Welcomes Breck Ahlers to Team

Breck Ahlers joined the Extra Help team in July 2014.

Breck works in Extra Help, Inc.'s Edwardsville location as part of the business development team fostering new relationships to provide the company's many offerings including payroll, employment services, and other human resource solutions.

Breck will also work with current clients to ensure continued success, capture new business opportunities and build relationships within the community.

In her free time Breck enjoys volunteering, golfing and St. Louis Cardinals baseball!







It's not too late to start your 2014 tax planning! Our team can work with you to prepare a tax planning strategy for 2014, maneuvering through new IRS rulings, capital gains and losses, and upcoming Affordable Care Act regulations. End 2014 strong and start 2015 on the right foot!

For a free consultation, please contact Sandy Dowdy, CPA, at 618.307.9290, info@smallbusiness.com, or visit bswsmallbusiness.com.





QuickBooks & Accounting Software Check Writing Outsourced Accounting Payroll Services Tax Preparation

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Free Workshops Offered by Susan M. Young, CPA

QuickBooks workshops will be presented November 5 and 12, an Affordable Care Act briefing will be offered on November 19 and a tax notice briefing will be presented on December 3 from 5:30–7pm at 7 Glen Ed Professional Park in Glen Carbon.

All sessions are free and open to the public. Instructor for all classes will be Susan M. Young, CPA, a QuickBooks ProAdvisor and Tax Accoutant. Light refreshments will be served.

Reservations are preferred and can be arranged by calling 618.334.8887 or going to cpasusanyoung@gmail.com and using the scheduling page. Seating is limited to 18 per class.

Scott Credit Union Supports Students in Effort

Employees and members of Scott Credit Union recently raised more than \$800 to support Matt Maddox's fifth grade class at Columbus Elementary School in Edwardsville in its efforts to raise money to support the Wounded Warrior Project. Arianna Johnson and Brooke Whiteford came up with the idea to raise money for the



Wounded Warrior Project by selling rainbow loom bracelets after learning about the organization from Maddox, who is also an officer in the Army National Guard and a proponent of teaching his students to honor U.S. veterans. Maddox said, "I truly appreciate SCU's dedication to this project," he said. "The WWP is very thankful for the support. I'm thankful to businesses like SCU for their support of the military. I thank you for all your hard work."



As one of the largest law firms in Southern Illinois, MM&R understands what it takes for businesses to grow and succeed. Our attorneys understand the issues businesses face every day, whether a start-up or an established company. From medical practices to manufacturers, we have the diverse background and experience to assist your business.

- Formation of business entities
- · Employment issues and benefits
- Shareholder disputes
- · Business sales and acquisitions
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- · Buy-sell agreements
- Franchise and dealership agreements
- · Business litigation

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Scheffel Boyle and Allison Knapp & Siekmann, LTD Join Forces

Effective October 1, the Scheffel Boyle team is pleased to announce a new addition to their already dominant presence in the St. Louis region. The firm of Allison Knapp & Siekmann has joined forces with Scheffel Boyle. This combination will increase Scheffel Boyle's geographic footprint in southern Illinois and the St. Louis metropolitan area.

In business since 1950, Allison Knapp & Siekmann (AKS) shares the same dedication to high quality client service that Scheffel Boyle has prided itself on for nearly a century. AKS had office locations in Belleville and Bethalto, Illinois, where their professionals will remain on staff and continue their current positions as the newest members of the Scheffel Boyle team.

Now that AKS has joined forces with Scheffel Boyle, the full-service accounting, auditing, tax, business, and financial consulting firm has now expanded its footprint in the St. Louis metropolitan area to 10 offices and approximately 100 employees, while adding a greater depth of resources and expertise for their clients. Scheffel Boyle's Dennis Ulrich, CPA & managing partner, and Allison Knapp & Siekmann's Henry Siekmann both feel the acquisition will only further enhance the quality service they have offered clients for years.

"Bringing our two firms together is a great step not only for us, but for all our clients. We are constantly growing as a firm, bringing a new level of knowledge and expertise to the work we do. AKS shares our dedication to an exceptional standard of service that we hold dear at Scheffel Boyle," said Ulrich. "I'm confident that this combination will bring positive changes for both firms and our combined family of clients."

Siekmann also believes this news is a step forward for both firms. "All of my team at AKS is extremely excited to be joining forces with such a reputable firm. We have had a great working relationship for years and I'm excited to see what we can accomplish together," Siekmann said. "Joining the Scheffel Boyle team will bring greater knowledge, resources, and fresh industry insight for our associates and clients. We look forward to what the future holds."

Scheffel Boyle is recognized as the largest locally owned accounting firm in southwestern Illinois, and as one of the largest accounting firms in the St. Louis region. Established in 1924, their services include corporate, personal, and governmental tax, auditing, and accounting services.

For more information go to www.scheffelboyle.com.





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arts& issues



An evening with LOS LOBOS performing La Pistola y El Corazón Thursday, Oct. 16, 2014, 7:30 p.m. Meridian Ballroom, Morris University Center

Celebrating their 40th Anniversary as a group and the 25th Anniversary of their Grammy-winning release, La Pistola y El Corazón (1990-Best Mexican-American Performance), Los Lobos will, for the first time, perform the album in its entirety, followed by a set of fan favorites performed acoustically.

SWEET HONEY IN THE ROCK®



40th Anniversory

Thursday, Oct. 23, 2014, 7:30 p.m. Meridian Ballroom, Morris University Center

SWEET HONEY IN THE ROCK® possesses a stunning vocal prowess that captures the complex sounds of blues, spirituals, traditional gospel hymns, rap, reggae, African chants, hip hop, ancient lullabies and jazz improvisation.

ROSALIND WISEMAN

Owning Up: Creating a Culture of Dignity in your School and Community Thursday, Nov. 20, 2014, 7:30 p.m. Meridian Ballroom, Morris University Center Sponsored by the Madison County Regional Office of Education

Most famously the author of "Queen Bees and Wannabes," the groundbreaking and best-selling book that was the basis for the movie "Mean Girls," Rosalind Wiseman is an internationally recognized expert on children, teens, parenting, bullying and social justice.

MILLS/works COMPULSION DANCE THEATRE and the MODERN AMERICAN DANCE COMPANY (MADCO)

Saturday, Feb. 21, 2015, 7:30 p.m. **Dunham Hall Theater** Sponsored by Commerce Bank

As a part of the 30th Arts & Issues celebration, we commemorate three dance companies-two founded by SIUE dance alumni Michael Mizerany and Joseph Mills. The third, the Modern American Dance Company (MADCO), was co-founded by Alcine Wiltz, who established the academic dance program at SIUE



This presentation is supported by the Aris Midwest Touting Fund, a program of Aris Midwest that is funded by the National Endowment for the Aris, with additional contributions from the Illinois Aris Council and General Mills Foundation.



ARLO GUTHRIE

Alice's Restaurant: 50th Anniversary Tour Saturday, March 7, 2015, 7:30 p.m. Meridian Ballroom, Morris University Center Sponsored by Scott Credit Union

This season, we welcome Arlo Guthrie back to SIUE, where he appeared four times at the Mississippi River Festival and once with Arts & Issues in 2008. In 2015, Arlo embarks on his 50th Anniversary Tour celebrating "Alice's Restaurant."

DAVE BARRY, Pulitzer Prize-winner An Evening with Dave Barry Wednesday, March 18, 2015, 7:30 p.m. Meridian Ballroom, Morris University Center Sponsored by TheBank of Edwardsville

Dave Barry is a humor columnist. For 25 years, he was a syndicated columnist whose work appeared in more than 500 newspapers. In 1988, he won the Pulitzer Prize for Commentary. The New York Times calls him the "funniest man in America".

Arts & Issues and the Greater St. Louis Humanities Festival present internationally renowned water resource expert and best-selling author of "Unquenchable"

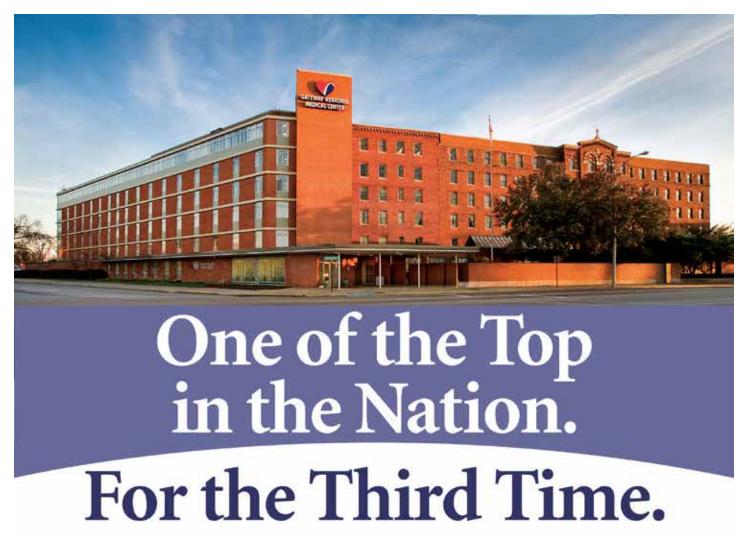
ROBERT GLENNON

America's Water Crisis and What To Do About It? Thursday, April 2, 2015, 7:30 p.m. Meridian Ballroom, Morris University Center Sponsored by the SIUE Graduate School

Robert Glennon is Regents' Professor and Marris K. Udall Professor. of Law and Public Policy in the Rogers College of Law at the University of Arizona. Glennon is the author of the highly-acclaimed "Water Follies: Groundwater Pumping and the Fate of America's Fresh Waters" (Island Press, 2002.)

> ourtesy of Affairs

Tickets can be purchased at the Morris University Center Welcome Desk or by visiting artsandissues.com.



By focusing on quality care for patients and doing what's right, we have received national recognition. The Joint Commission recognizes Gateway Regional Medical Center* with the distinction of 2012 Top Performer on Key Quality Measures® for attaining and sustaining excellence in the following measure sets: Pneumonia and Surgical Care. Gateway Regional Medical Center is one of only 182 hospitals to achieve the distinction of being recognized as a Top Performer for the third year.

So what does this recognition in using evidence-based care mean for you? Peace of mind in knowing that our local care is among the top in the nation.

Find out more at GatewayRegional.net.





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