

November 2016



Edwardsville | Glen Carbon Chamber of Commerce

It's everyone's business.

Common Ground

shop local

eat local

spend local

enjoy local

LOVE LOCAL

SHOP CHAMBER

#ShopEdGlen



It takes

you

to start the trend.

Put Your \$\$\$ Where Your ♥ Is

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U.S. POSTAGE
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PERMIT # 29

connect

2016 Executive Committee

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BARBERMurphy Group
Sam Guarino, Vice Chair
Bella Milano Restaurants
Josh Lowe, Treasurer
West & Company, LLC
Philip Lading, Legal Counsel
Sandberg, Phoenix & von Gontard, P.C.

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Marcel Brown Technology Services
Elizabeth Heil
Scheffel Boyle
Gary Hoggatt, Jr.
1st MidAmerica Credit Union
Lisa Klaustermeier
Anderson Hospital
Dave Viox
AAAdvantage Insurance Group, Inc.

Chamber Staff

Desirée Bennyhoff
President & CEO
ceo@edglenchamber.com

Kerry Smith
Membership Director
membership@edglenchamber.com

Kathy Hentz
Administrative Assistant
office@edglenchamber.com

Vision

The Edwardsville/Glen Carbon Chamber of Commerce will be the preferred provider of watch-dog, education and advocacy services that form a mission-critical catalyst for business success.

Mission

The Edwardsville/Glen Carbon Chamber of Commerce is a member-driven organization, dedicated to a strong, private sector regional economy.

Guiding Principles

Chambers of Commerce honor and respect **capitalism** and **well-informed private sector job creators** as a central and foundational element of regional and national prosperity. Chambers of Commerce actively facilitate collaboration and open discussion between business and public officials through **education, business advocacy** and **leadership**.

2016 Ambassadors

Breck Newman, HireLevel
Lisa Allen, Allen Insurance Group
Jeremy Colton, Big Frog Custom T-Shirts & More
James DeMoulin, First Clover Leaf Bank
David Janes, Scott Credit Union
Amanda Linton, Northwestern Mutual
Tim Mahnesmith, Edward Jones Investments

Rob Pickerell, Midwest Regional Bank*
Kai Redmon, Redmon Insurance Agency
Sara Sanderson, Dimond Bros. Insurance
John Schuelke, Merrill Lynch
Mary Jo Smith, Hospice of Southern Illinois
Walter Williams, City of Edwardsville
* denotes committee chair

on the cover

Love LOCAL – Shop CHAMBER!

This year's Shop Chamber campaign begins with **Small Business Saturday** (November 26) and will get into full swing the first week of December, with stylish

khaki-colored **reusable shopping bags** available at participating locations while supplies last. Throughout the holiday season, businesses will distribute 1,000 bags to shoppers, each including **25 valuable coupons** and a Shop Chamber map.

Join in the holiday fun: **Love LOCAL** and **Shop CHAMBER** this holiday season! A location map and a list of participating restaurants and merchants are listed on pages eight and nine of this newsletter. LIKE the Love LOCAL campaign on Facebook (www.facebook.com/EdGlenShopChamber), and enter the contest via the Facebook page – one lucky winner will receive more than **\$500 in gift cards** to businesses participating in the Shop Chamber campaign!

When you visit our Shop Chamber businesses, be on the lookout for **Ed & Glenda** – they love shopping locally and invite you to take a selfie with them, post it to the Love LOCAL Facebook page, and tag the business location in the post.



As you begin to prepare for a busy holiday season of party hosting, tokens of appreciation for clients and staff, and thoughtful gifts for family and friends, please **make a concerted effort to shop locally** this holiday season!

#ShopLocal #ShopEdGlen #ShopChamber

special investors

Gold Level

Anderson Hospital
Gateway Regional Medical Center

Silver Level

Ameren Illinois Utilities
AT&T Mobility Edwardsville
Hortica Insurance & Employee Benefits
Meridian Village
Sam's Club 4878
Sandberg Phoenix & von Gontard, PC
Scott Credit Union
TheBANK of Edwardsville
Walgreens
Walmart of Glen Carbon

Bronze Level

1st MidAmerica Credit Union
Associated Bank
Breakthru Beverage Illinois
Bull & Bear Grill & Bar
Cassens & Sons
Cassens Transport
Castelli's Moonlight Restaurant at 255
City of Edwardsville
CTS Technology Solutions, Inc.
DoubleTree by Hilton
Eden Village Retirement Community
Edwardsville CUSD #7
Edwardsville Intelligencer
First Clover Leaf Bank
Gori Julian & Associates, PC
Holland Construction Services, Inc.
Homefield Energy, A Dynegy Company
Juneau Associates Inc., P.C.
Korte & Luitjohan Contractors, Inc.
Love's Travel Stops
Madison Mutual Insurance Company
Mathis, Marifian & Richter, LTD
Mike Shannon's Grill Edwardsville, LLC
Poettker Construction Company
R. P. Lumber Company, Inc.
Robert "Chick" Fritz, Inc.
Southern Illinois University Edwardsville
Spectrum Business
Village of Glen Carbon
Volkert, Inc.
West & Company, LLC

Premier Level

1818 Chophouse
A Julian Felix Boutique
ABRA Auto Body & Glass
Abstracts & Titles Inc.
Allison's Comfort Shoes & Boots
American Family Insurance
Annie's Frozen Custard
Assurance Brokers, Ltd.
Banfield Pet Hospital
BARBERVoss Home Care
Bard & Didriksen Pediatrics, PC
Bauer Hite Orthodontic Specialists
Bella Milano Edwardsville
Best Western Plus Pontoon Beach
Big Daddy's Edwardsville
Brain Balance Achievement Centers
Brickman Orthodontics
Chava's Mexican Restaurant
Chef's Shoppe
Cleveland-Heath
Club Z! In-Home Tutoring Services
Cold Stone Creamery
Comfort Inn & Conference Center
Commerce Bank
CompuType, Inc.
Confegra Construction Company, LLC
Cornerstone Insurance Group
Country Club Lawn & Tree Specialists, Inc.
Crawford, Murphy & Tilly, Inc.
Culver's of Edwardsville
Days Inn
Dimond Bros. Insurance, LLC

Doc's Smokehouse & Catering
Donnewald Distributing
Edison's Entertainment Complex
Edwardsville Ambulatory Surgery Center
Edwardsville Pet Hospital
Egyptian Business Furniture
Envisioning Green
Express Employment Professionals
Farmers Insurance
FCB Edwardsville Bank
First Community Credit Union
First Mid-Illinois Bank & Trust
First National Bank - Maryville
Ford Hotel Supply
Foundry Public House
Gateway Center
Gateway Grizzlies
Gerold Moving & Warehousing Company
Gliik's Department Store
Goddard School
Greensfelder, Hemker & Gale, P.C.
Gulf Shores Restaurant & Grill
Hampton Inn & Suites
Harvey H. Breckner, DMD, MS
Hawkins Law Office, P.C.
Hawthorne Animal Hospital
HeplerBroom, LLC
Highland Recycling & Shredding
HireLevel
Hotshots Sports Bar & Grill
IMPACT Strategies, Inc.
J.F. Electric, Inc.
J.T. McDermott Remodeling Contractors
Jackson Lewis, P.C.
Jan's Hallmark Shop
Jones Air & Water, LLC
KinderCare Learning Center
Kitchenland
La Quinta Inn & Suites
Lindenwood University
Lover Facility Planning, Inc.
Magnuson Camelot Hotel
Market Basket
Midwest Occupational Medicine
Minuteman Press
National Bank
Network Specialists, LLC
Northwestern Mutual
ONEWAY Construction
Phone Masters
Plocher Construction Company, Inc.
RE/MAX Alliance
Red Robin Gourmet Burgers
Reed, Armstrong, Mudge & Morrissey, P.C.
Regions Bank
Richards Brick Company
RiverBender.com/EdGlenToday.com
Royal Office Products, Inc.
Royal Solutions, LLC
San Gabriel Memory Care
Scheffel Boyle
Sivia Business & Legal Services, PC
South Side's All-Star Collision Center
Southern IL Underwriters Agency, Inc.
Springfield Electric Supply Company
State Farm Insurance - Rick Marleeny
Stur Restaurant
Sugo's Spaghetteria
Sunset Hills Country Club
Sunset Hills Family Dental
Super 8 Motel
Thompson & Lengacher, P.C.
Tiger Plumbing, Heating, A/C, & Electrical Services
Town and Country Bank
Tzinberg & Associates, P.C.
University Nursing & Rehab Center
US Bank
Vision For Life
Visionary Wealth Advisors
Viviano Heating & Air Conditioning, Inc.
Wang Gang Asian
The Wooden Nickel Pub & Grill

save the date

12/7 Wednesday 8-9am

Chamber Q&A: Maximize
Your Membership
Ed/Glen Chamber Office
1 North Research Drive
Edwardsville, IL 62025
RSVP Online

12/8 Thursday 4pm

Ribbon Cutting
Dayspring Natural Health LLC
8 Ginger Creek Parkway
Glen Carbon, IL 62034

12/13 Tuesday 7:15-8am

Morning B2B Networking
Glazy Squares
443 South Buchanan Street
Edwardsville, IL 62025
RSVP Online

12/15 Thursday 5-7pm

Business After 5
Gulf Shores Restaurant & Grill
215 Harvard Drive
Edwardsville, IL 62025

1/10 Tuesday 12-1pm

nexus@noon
Build Business Relationships!
Edison's Entertainment Complex
2477 South IL Route 157
Edwardsville, IL 62025
RSVP Online

1/27 Friday 11:30am-1pm

Annual Ed/Glen Chamber
Membership Meeting
Leclaire Room @ N.O. Nelson
600 Troy Road
Edwardsville, IL 62025
RSVP Online

3/4 Saturday 4pm

Annual Ed/Glen Chamber
Gala & Auction
SIUE Morris University Center
Meridian Ballroom
Edwardsville, IL 62026

Business After 5 hosts are needed for
the following 2017 months: JANUARY,
FEBRUARY, JULY, AUGUST, NOVEMBER
& DECEMBER. First come, first served.
Call Kerry at 618.656.7600 to book a
2017 BA5 date!



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www.aaicinc.com

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Kim Copeland
Home Interiors
10 East Vandalia Street
Edwardsville, IL 62025
618.307.5559
www.facebook.com/stixandstonesinteriors

Town Life EZ Marketing

Dr. Greg Sanders
Smart Phone Business
Cards & Marketing
524 North Locust Street
Greenville, IL 62246
618.267.2730
www.townlifeez.com

Vinson Mortgage Group

Haley Buckner
Mortgage Services
12801 Flushing Meadows Drive
St. Louis, MO 63131
314.839.9999
www.vinsonmortgage.com

Wild Heart Boutique, LLC

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2121 South IL Route 157
Edwardsville, IL 62025
618.304.8455
www.facebook.com/shopwildheartboutique



Beer: Sierra Nevada Pale Ale

Style: Hand-Crafted Ale

Availability: Year-Round; Draught & bottles

Pale Ale began as a homebrewer's dream, grew into an icon, and inspired countless Craft-brewers. Its unique piney and grapefruit aromas from whole-cone Cascade hops have fascinated beer drinkers for decades, yet it remains new, complex and surprising to thousands of beer drinkers every day.

ABV= 5.6%



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business of the month

COMPANY HISTORY: Bodies Kneaded was founded in 2002 by owner Amanda Simon and started as a one woman show. Amanda would travel to people's homes to provide massage therapy. As she quickly gained regular clients she rented a room in an established nail salon. Business continued to grow rapidly, and in 2007 she took a leap and decided to move into the larger space where Bodies Kneaded Granite City still resides, and bring on another massage therapist to help with the extra business; that location has grown to 12 employees. In 2012 Bodies Kneaded decided to broaden its reach and open a satellite location in offering massage therapy in Glen Carbon. Within a few months Amanda noticed the demand for skincare services so she brought on a spa/ skincare expert who helped her expand the menu into what it is today – a full service spa. While Bodies Kneaded gained its start and for years was known primarily for being a great place to get a therapeutic massage along with a wide variety of other services, it has since become known for its luxurious facials, body treatments, hydrotherapy, and waxing. Bodies Kneaded also retails a full line of high-end organic skincare products as well as several handmade local products.



ECONOMIC IMPACT: Bodies Kneaded not only contributes to the local economy through sales tax generation and the 12 people it employs (with room to grow), but also by bringing outside residents to our spa where they will typically frequent other Glen Carbon and Edwardsville establishments before or after receiving spa services. Not to mention referrals to complementary local businesses.

COMMUNITY ENHANCEMENT: Bodies Kneaded contributes to charitable organizations in the community through corporate sponsorship of events, donating items for auction fundraisers, and offering free chair massages at many local charity events.

WORKFORCE COMMITMENT: Bodies Kneaded takes great pride and care in creating a positive work environment and long term employees. A variety of in-house continuing education and personal growth opportunities are provided. Spa professionals are paid well above industry standards. Bodies Kneaded conducts yearly sales competitions with the winner receiving a seven-day vacation. There are two company parties each year for employee appreciation and to boost company morale. Employee benefits include Aflac, some free services and unlimited deeply discounted services as well as discounted products. Currently Amanda is working on adding a retirement plan for her employees.

LEADERSHIP: Many of the Bodies Kneaded staff members belong to the American Massage Therapy Association. The business is a member of both the Chamber of Commerce Southwestern Madison County in Granite City and the Edwardsville/Glen Carbon Chamber of Commerce.



INNOVATION: Bodies Kneaded remains competitive by matching or beating competitor pricing while offering only the best, most experienced spa professionals. Staff offer and excel at a regular relaxing massage, but what makes Bodies Kneaded different is that they have the skills to customize the massage to clients' needs and actually help with many pathologies. Estheticians offer very unique high-end skincare services using all organic and botanical ingredients not offered anywhere else in the Metro-East. Bodies Kneaded is one of the few spas in the entire region that offers hydrotherapy services, and the only spa that has a hydrotherapy spa capsule.

EXCELLENCE: Bodies Kneaded has been voted best massage provider in Granite City for several consecutive years, and there are hundreds of positive reviews on the company's website. Recent certifications attained by the professional staff include myofascial release, myoskeletal alignment, kinesiology taping, dermaplaning, and oncology massage. Bodies Kneaded exceeds industry best practice by hiring only the best, highly educated and experienced spa professionals; offering a warm, loving and serene environment with staff who are passionate about reducing pain and improving physical health and self-image; and utilizing cutting-edge technology.

CHARACTER: The Bodies Kneaded mantra is "Making a positive difference in the lives of all those we touch." Whether it's melting someone's stress away, eliminating pain, improving someone's self-image by ridding them of acne, helping them achieve smoother younger looking skin or simply serving as a listening ear, the Bodies Kneaded team genuinely cares and hopes to make a real difference in clients' lives.

FUTURE FOCUS: Bodies Kneaded is in a constant growth pattern. On average they have consistently demonstrated a 30% growth over the last several years, and typically hire additional staff each year. New products and services are a must to remain up-to-date. Amanda and her staff aspire to one day be the most cutting-edge, luxurious spa and massage clinic in the entire region, drawing people from not only the local area but tourists from other states.

We've taken comfort to a whole new level.

Introducing...private patient rooms and our new Anderson Mercy Cancer Care services.



Welcome to Your Private Room

We're excited to now offer private patient rooms so you can rest better and recover faster. Our private rooms offer a welcome retreat to patients seeking reduced noise, more rest and an increased level of comfort... at no additional cost.



Improved Cancer Care Services

We've partnered with Mercy St. Louis to bring a new level of clinical expertise to cancer patients in the metro east. AndersonMercy Cancer Care brings the best integrated, cancer care treatments close to home and family.

Anderson Hospital
Maryville, IL / andersonhospital.org

connect

We would like to recognize the many Ed/Glen Chamber investors who are celebrating membership anniversaries in the month of November. This monthly feature spotlights members for their ongoing support of the Ed/Glen Chamber. We offer our sincerest thanks to each of the following business for their continued membership!

30+ YEARS

Anderson Hospital

20-29 YEARS

Bev George & Associates
Sunset Hill Funeral Home & Cemetery
H.P. Management (IL), Inc.
Republic Services
Madison County Employment & Training Department
Eagle Publications/Hometown Phone Book

10-19 YEARS

Faith In Action	Bella Milano Edwardsville
National Bank	Pfund Construction Company, Inc.
Cherry Hills Properties, Inc.	Exactime Watch & Clock
Grand Rental Station	West & Company, LLC
Glen Carbon Family Dentistry	

5-9 YEARS

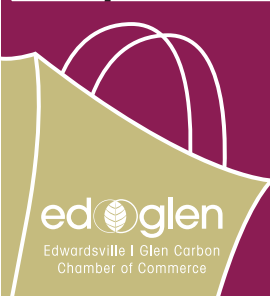
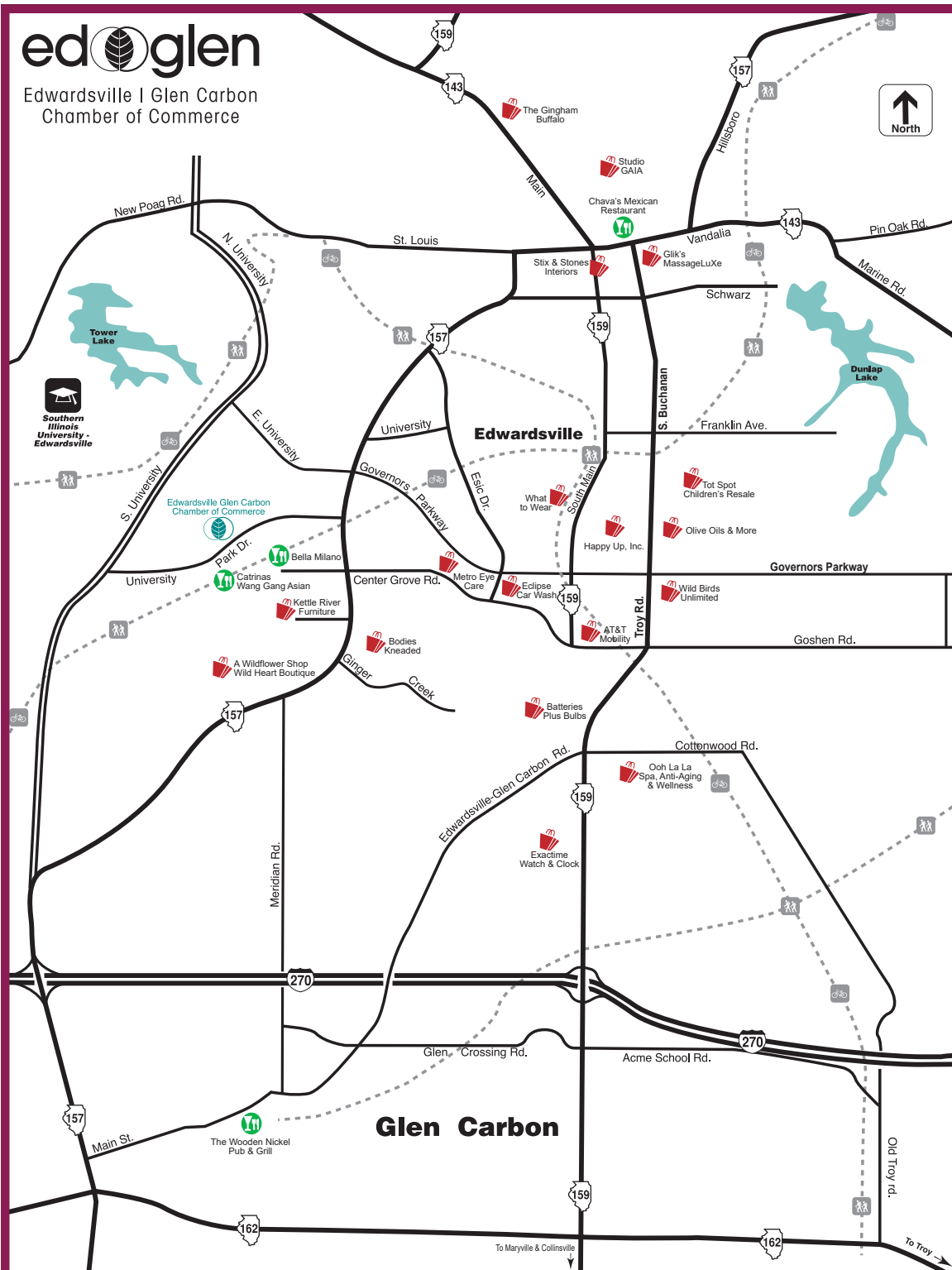
H & R Block
Catered AFFAIR
Peel Wood Fired Pizza
Last Resort in Whole Body Health
Illinois State Representative Dwight Kay

1-4 YEARS

Chocolate, Chocolate, Chocolate
Paragon Certified Restoration, A Belfor Company
CertaPro Painters
Gulf Shores Restaurant & Grill

Ark Animal Hospital
A Wildflower Shop, Inc.

The Bedroom Store
Signarama
Plocher Construction Company, Inc.
Illinois Center for Autism



**Shop SMART.
 Shop LOCAL.
 Shop CHAMBER.**

**Edwardsville
 Glen Carbon**
 Put Your \$\$\$ Where Your ♥ Is

LOVE LOCAL

SHOP CHAMBER

#ShopEdGlen

AT&T Mobility Edwardsville

6697 Center Grove Road
Edwardsville, IL 62025
618-659-2103

A Wildflower Shop, Inc.

2131 South IL Route 157
Edwardsville, IL 62025
618-772-3850

Batteries Plus Bulbs

3755 South IL Route 159
Glen Carbon, IL 62034
618-205-8395

Bella Milano Edwardsville

1063 South IL Route 157
Edwardsville, IL 62025
618-659-2100

Bodies Kneaded

26 Glen Ed Professional Park
Glen Carbon, IL 62034
618-931-1000

Catrinás

1027 Century Drive
Edwardsville, IL 62025
618-692-5522

Chava's Mexican Restaurant

217 East Vandalia Street
Edwardsville, IL 62025
618-692-8192

Eclipse Car Wash

6475 Center Grove Road
Edwardsville, IL 62025
888-573-7145

Exactime Watch & Clock

4225 South IL Route 159 Suite 3
Glen Carbon, IL 62034
618-288-9999

Glik's Department Store

124 South Buchanan Street
Edwardsville, IL 62025
618-656-3875

Happy Up, Inc.

6654-A Edwardsville Crossing Drive
Edwardsville, IL 62025
618-656-9596

Kettle River Furniture & Bedding

1091 South IL Route 157
Edwardsville, IL 62025
618-656-5111

MassageLuXe

204 South Buchanan Street
Edwardsville, IL 62025
618-307-6611

Metro Eye Care, PC

6620 Center Grove Road
Edwardsville, IL 62025
618-659-1900

Olive Oils & More

1990 Troy Road
Edwardsville, IL 62025
618-656-4645

Ooh La La Spa

110 Cottonwood Road
Glen Carbon, IL 62034
618-288-9117

Stix & Stones Interiors

100 East Vandalia Street
Edwardsville, IL 62025
618-307-5559

Studio GAIA, LLC

201 Hillsboro Avenue, Lower Level
Edwardsville, IL 62025
618-779-5378

The Gingham Buffalo

500 North Main Street
Edwardsville, IL 62025
618-656-8700

The Wooden Nickel Pub & Grill

171 South Main Street
Glen Carbon, IL 62034
618-288-2141

Tot Spot Children's Resale

1512 Troy Road
Edwardsville, IL 62025
618-655-0515

Wang Gang Asian

1035 Century Drive
Edwardsville, IL 62025
618-655-0888

What to Wear

921 South Arbor Vitae, Suite 104
Edwardsville, IL 62025
618-655-0222

Wild Birds Unlimited

2216 Troy Road
Edwardsville, IL 62025
618-307-9604

Wild Heart Boutique

2121 South IL Route 157
Edwardsville, IL 62025
618-307-5155

Follow us on Facebook for the most up-to-date Shop Chamber campaign information, including photos from our retail and dining participants, and updates from Ed & Glenda!

www.facebook.com/EdGlenShopChamber
#ShopLocal #ShopEdGlen #ShopChamber

schmooze

business after 5



1st MidAmerica Credit Union & Lewis and Clark Community College, October 20



1st MidAmerica Credit Union & Lewis and Clark Community College, October 20



1st MidAmerica Credit Union & Lewis and Clark Community College, October 20



1st MidAmerica Credit Union & Lewis and Clark Community College, October 20



1st MidAmerica Credit Union & Lewis and Clark Community College, October 20



1st MidAmerica Credit Union & Lewis and Clark Community College, October 20

ribbon cuttings



YCG Accounting, October 5



CJD E-Cycling, October 12



Better Hearing Clinic, LLC, October 17



(From left) Dan Binkley, Founder/CEO Carmedic; Bill Alexander, Executive Vice President, TheBANK of Edwardsville; and Donise Georgeff, Assistant Vice President, Treasury Management, TheBANK of Edwardsville - Commercial Banking.



Dan Binkley: About TheBANK of Edwardsville's Commercial Banking

At the time I was just starting out my business, and Bill Alexander and TheBANK really worked with me and showed a genuine interest in my success. **As my business has grown throughout the years, TheBANK has helped me out every step of the way.** I'm so appreciative of how creative the people at TheBANK have been in helping me build my business.

To be honest, the Commercial Banking team, with Donise Georgeff and the rest of them, has made my life easier in the complex world we do business in today. What I really look for in my banker is a person who can solve problems, and the people at TheBANK have been doing that for me for 20 years.

Every bank has to be competitive and offer quality products to survive. To really thrive, however, it's all about relationships. Building a strong relationship is what it takes to get a business owner like me in the door. It's the little things – the personal touches – that make TheBANK great, like when the person in the drive-thru window knows your name. That's why I've been with TheBANK all these years **It's been a long-term relationship that's not only been satisfying professionally, but leaves me with a friendly feeling every time I do business there.**

TheBANK
of Edwardsville

Commercial
Banking

618-659-4590
www.4thebank.com



your business

Viviano Heating & Air Conditioning, Inc. Sponsors Edwardsville Junior Service Club Holiday House Tour

The Collinsville-based HVAC Company, Viviano Heating & Air Conditioning, Inc., announced sponsorship for the December 4 Junior Service Club Holiday House Tour, which highlights eight beautiful and tastefully decorated homes in the Edwardsville/Glen Carbon community.

Don Viviano, owner of Viviano HVAC, believes there's nothing more important than giving back to the community where you live and work. Viviano said, "Each and every year we are involved in many community events, contributing time and monetary donations to many worthwhile causes. As one of this year's house tour home sponsors, we are thrilled to be a part of such a wonderful event and are glad to be working with an exemplary organization like the Edwardsville/Glen Carbon Junior Service Club".

The Holiday House Tour is the longest running fundraiser for this local Junior Service Club (JSC), where owners of select homes open their doors for this self-guided house tour, inviting the public to enjoy the decorations and encouraging all ticketholders to get into the holiday spirit. To learn more JSC, go to www.edglenjuniorservice.org.

Viviano Heating & Air Conditioning, Inc. is family owned and operated and has served residential and commercial customers throughout the Metro-East for more than 25 years. Offering a wide variety of services to include installation, maintenance and repair, Viviano Heating & Air Conditioning is a qualified Trane Comfort Specialist dealer. For more information go to www.vivianoair.com or call 618.345.7498.



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For information, contact Steve Jankowski at 650-3607 or stejank@siue.edu.

your business

The Land of Goshen Rotary Club Raising Funds For Inaugural 'Dollars for Community Scholars' Raffle

The Land of Goshen Rotary club is giving away up to \$25,000 PLUS another \$900 in prizes in their first ever 'Dollars for Community Scholars' cash raffle. Selling all tickets enables Goshen Rotary to award \$25,000 in scholarship funds to college and college-bound students in the Edwardsville/Glen Carbon region. Tickets may be purchased at this link: goshenrotary.raffleready.com/dollars-for-community-scholars-annual-cash-raffle

Goshen Rotary has served the needs of our immediate, regional and international communities for nearly 25 years. Their projects range from providing basic needs to children and seniors, to local enhancement and preservation projects.

Go to www.thegoshenrotary.org to learn more about the club.



AN ADDED MEMBER BENEFIT

As a member of

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GLEN CARBON
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U.S. Department of Veteran Affairs Center for Verification & Action Certifies Juneau Associates

Juneau Associates is pleased to announce that it has been certified as a veteran-owned small business (VOSB) by the U.S. Department of Veteran Affairs' (VA) Center for Verification and Evaluation (CVE).

Charlie Juneau, president of Juneau Associates says, "This is an important program to recognize service men and women for their dedication and contributions to our country. With help provided by the Vets First Verification Program, U.S. residents who serve and protect our country can return from service with increased opportunities in an entrepreneurial-minded and veteran-friendly business climate. We commend the U.S. Department of Veterans Affairs for its forward-thinking approach to supporting our veterans."



To be recognized as a federal, veteran-owned small business by the CVE, a business must be at least 51 percent unconditionally and directly owned by one or more veterans. With this federal certification, Juneau Associates is eligible to participate in opportunities through the Veterans First Contracting Program. Juneau Associates is also a certified veteran-owned small business under the State of Illinois Veteran Business Program - a designation the firm received in 2012.



Banking Law Practiced by Real Professionals

Real-world experience. That is what distinguishes the banking law practice at Mathis, Marifian & Richter, Ltd. from many other law firms. As former bankers and Federal Reserve directors, our attorneys do not just practice banking law; they have hands-on experience in the day-to-day operations of banking institutions. From small community-based financial institutions to large multi-state banking organizations, our banking law services include:

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Of Counsel

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Barry D. Dix



MATHIS
MARIFIAN
& RICHTER LTD
ATTORNEYS AT LAW

your business

Ameren Illinois Shares Winter Preparedness Tips, Reports Adequate Natural Gas Supply & Stable Prices

Ameren Illinois leaders recently joined the state's other natural gas utilities at Illinois Commerce Commission's annual policy session on winter preparedness. Representatives presented information on what each company is doing to prepare for winter and the expected increase in natural gas usage, an Ameren press release says. With approximately 1.3 billion cubic feet per day of gas available, Ameren Illinois reported it has adequate supply to accommodate peak demand. The company also expects natural gas supply prices to hold steady.

Based on current market prices, Ameren Illinois customers will pay \$0.44 per therm during the 2016-17 heating season, same as during the 2015-16 heating season. Since the 2015-16 winter weather was 20 percent warmer than normal, Ameren Illinois customers may see an increase in their winter heating bills if colder temperatures return and energy usage increases, the release says.

Natural gas — including the cost of interstate gas transportation, leased storage, and the commodity itself — makes up a large portion of a customer's monthly heating bill. Ameren Illinois takes steps to keep prices as low as possible for customers by purchasing natural gas in the summer when prices are lower, storing it in underground reservoirs, and then delivering it for customers to use in the winter months, the release says.

"While a customer's total bill amount will depend on a variety of factors, including temperatures outside and the actual amount of energy a customer uses, we're pleased that our price hedging and storage strategies continue to make it possible for Ameren Illinois' natural gas prices to remain among the lowest in the country," said Ken Dothage, Ameren Illinois gas supply director.

Ameren Illinois customers can further reduce their heating bills by implementing energy-saving strategies:

- Keep the thermostat at 68 degrees or lower this winter. You save about 3% on your heating costs for each degree you lower your thermostat.
- Use a programmable thermostat to automatically adjust the temperature of your home according to your family's schedule.
- Set water heater temperature to 120 degrees. Lowering the setting of the water heater thermostat can save approximately 3–5% in energy costs.
- Close vents in unused rooms.
- Adequately insulate your home, which can reduce energy usage by up to 30%. In the Midwest, experts recommend 9 to 15 inches of attic insulation.
- Keep drapes and furniture from blocking air vents.
- Use weather stripping and caulk to reduce air leaks. Pay special attention to walls, ceilings, windows and vents in the basement.
- During the winter, ceiling fans should move warm air away from the ceiling and down to the floor, so they need to run at a low speed in a clockwise direction (as you look up at it). The room will be more comfortable and heating costs will be lowered. It costs only \$2 a month to use ceiling and other fans to circulate air.

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Southwest Illinois Division of United Way of Greater St. Louis Raises \$1.75 Million

The Southwest Illinois Division of United Way of Greater St. Louis announced that its annual community campaign raised \$1.75 million. Jay Korte, 2016 campaign chair of the Southwest Illinois Division of United Way and director of client relations of The Korte Company, announced the campaign results at a victory celebration at the Argosy Casino in Alton.

"Raising \$1.75 million is a great achievement, but more importantly, it is a significant investment into the RiverBend community to help local children, seniors, families and individuals," said Korte. "I want to thank all of the volunteers and people who contributed to the campaign for their efforts and who made this possible."

The community campaign supports 38 local health and human service agencies in the RiverBend community. The Southwest Illinois Division serves Madison, Macoupin, Jersey, Greene and Calhoun counties, helping more than 200,000 people annually.

Overall, United Way of Greater St. Louis raised a total of \$75,055,451 for the 2016 campaign. More than 100,000 residents and 2,200 companies donated to United Way to help one in three people throughout the greater St. Louis region. "The St. Louis region, from its strong corporate community to its generous individuals, has once again come together to help our neighbors, co-workers, family and friends," said Steve Lipstein, 2016 campaign co-chair for United Way of Greater St. Louis and president and CEO of BJC HealthCare.

United Way of Greater St. Louis mobilizes the community with one goal in mind — helping people live their best possible lives. Located throughout 16 counties in Missouri and Illinois, United Way helps one in three people in the region build a foundation for a good quality of life through basic needs, education, financial stability, health and strong communities.





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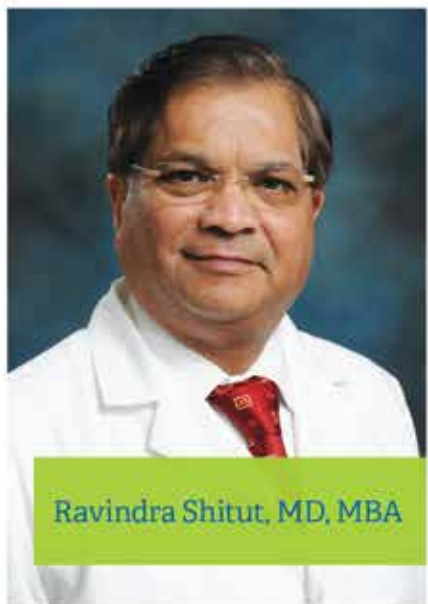


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Illinois Chamber of Commerce Provides Veto Session Recap

ENERGY DEBATE: By far the largest bill before the General Assembly this week was SB 2814 (Rose/Rita), also known as the Future Energy Jobs Bill. The bill received several amendments this week and eventually passed the House 63-38-0 and the Senate 32-18-0. The Chamber ultimately opposed the legislation as the bill has significant impacts on the business community. In short, the bill is designed to keep two downstate nuclear facilities from closing, increase energy efficiency programs and improve the Renewable Portfolio Standard. The outcome of SB 2814 is disruptive to competitive electricity markets and exacerbates Illinois' anti-business climate by raising electricity rates on all ratepayers – threatening Illinois' ability to retain businesses. Moving forward, the Chamber will continue to work with members to analyze the bill and continue to measure the unintended consequences in the bill.

PREVAILING WAGE: After being previously overridden in the Senate, SB 2964 (Harmon/Hoffman) failed to be overridden in the House by two votes 70-42-2. The Chamber supported the governor's veto and opposed any motion to override the veto. SB 2964 would have required the prevailing wage rate to be calculated as the rate that prevails for similar work on public works projects when the work is performed under a collective bargaining agreement or understanding between an employer and bona-fide labor organizations in a locality where 30% or more of the workers are involved. After an uphill roll call, the Chamber appreciates those who supported the business community and voted no on the override.

EPA FAST RACK RULEMAKING: The Chamber supported SB 1673, which passed both houses of the General Assembly unanimously this week. The bill creates a new section of the Illinois Environmental Protection Act which creates a regulatory relief mechanism known as a "time-limited water quality standard." This statutory provision provides industrial facilities and other permitted dischargers with relief from water quality standards that present compliance issues. The Chambers' affiliate, the Illinois Environmental Regulatory Group, with input from the Chambers' Environmental Affairs Committee lead negotiations on this bill on behalf of the business community.

ECONOMIC DEVELOPMENT CORPORATION BILLS: The Chamber is glad to report that the Senate did not take action on overriding the Governor's veto on SB 2531 or SB 2600 this week. Due to the sponsors' inaction on the bills, both of them are officially dead.

These two bills, would have required any economic development corporation or commission which receives public money must have at least two members from a labor council serve on its board or commission - free of charge. Such members shall be full members with all rights and privileges and need not pay any membership fees or dues for such membership.

LAME DUCK TAX INCREASE: HJRCA 62 (Franks) passed the House this week 84-18-2. This constitutional amendment would require a 3/5's majority for a tax increase to pass during lame duck session (currently simple majority). Chamber President and CEO, Todd Maisch testified in support of the measure this week in the House State Government Committee. The amendment now heads to the Senate, where it will have to pass during the lame duck session for it to be approved for the 2018 ballot.

SALVAGED VEHICLE TITLES: This week, the Illinois Chamber supported SB 2808 (Turner) which would align Illinois with surrounding states as it pertains to salvage title thresholds to companies that self insure their vehicles. Illinois currently has one of the toughest salvage title laws in the Midwest. Under the bill, the cost of repairing a damaged vehicle, labor included, would not render a vehicle salvaged until the costs exceed 70%, rather than the current law of 50%. The bill now heads to the governor's desk.

HOUSE AND SENATE CALENDARS RELEASED: The House and Senate have both released their 2017 spring legislative calendars. Most notably, members of the 99th General Assembly will return to Springfield January 9 & 10 for two days of what is considered 'lame duck session.' The newly elected lawmakers will be sworn in on January 11 and will kick off the 100th General Assembly at that time.



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