

March 2014



Edwardsville | Glen Carbon Chamber of Commerce

It's everyone's business.

# Common Ground

April 22, 2014

7:30am

## Breakfast *with the* Mayors



*City of*  
**Edwardsville**



7:30am Full Breakfast Buffet

8:00am Introductions, Welcome & Program

In the Leclaire Room at Lewis and Clark Community College's N.O. Nelson Campus

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PERMIT # 29

# connect

## 2014 Executive Committee

**Emily Gates**, Chair  
Individual Member  
**Cathy Hamilton**, Vice Chair  
BARBERMurphy Group  
**Sam Guarino**, Vice Chair  
Bella Milano Restaurants  
**Paul Millard**, Immediate Past Chair  
TheBANK of Edwardsville  
**Josh Lowe**, Treasurer  
West & Company, LLC  
**Philip Lading**, Legal Counsel  
Sandberg, Phoenix & von Gontard, P.C.

## 2014 Directors

**Danella Brown**  
Marcel Brown Technology Services  
**Christine Craine**  
Horlica Insurance & Employee Benefits  
**Elizabeth Heil**  
The Scheffel Companies  
**Gary Hoggatt, Jr.**  
1st MidAmerica Credit Union  
**Lisa Klaustermeier**  
Anderson Hospital  
**Nicole Kline**  
Extra Help, Inc.  
**Skip Sponeam**  
Walmart of Glen Carbon  
**David Toby**  
FCB Edwardsville Bank  
**Dave Viox**  
AAdvantage Insurance Group, Inc.

## Guiding Principles

Chambers of Commerce honor and respect **capitalism** and **well-informed private sector job creators** as a central and foundational element of regional and national prosperity. Chambers of Commerce actively facilitate collaboration and open discussion between business and public officials through **education, business advocacy** and **leadership**.

## 2014 Ambassadors

**Lauren Hoefert**, Co-Chair  
Scott Credit Union  
**Rob Pickerell**, Co-Chair  
First Clover Leaf Bank  
**Lisa Allen**, AAdvantage Insurance Group  
**Tina Barnard**, Homewatch Care Givers  
**Rachel Case**, Peel Wood Fired Pizza  
**Dr. Eric Dixon**, SPORTCHIRO+  
**Brian Douglas**, ONEWAY Construction  
**Jacob Funk**, Better Health & Performance Chiropractic  
**Natalie Head**, Anderson Hospital  
**Adam Hughes**, Reliance Bank  
**Marc Kamp**, First Clover Leaf Bank  
**Amanda Linton**, Northwestern Mutual  
**Carol Johnson**, Visions by Carol Photography  
**Magnum the Facility Dog**, Hospice of Southern IL  
**Amanda Majewski**, Extra Help, Inc.  
**Amy Miller**, Sam's Club 4878  
**Mark Muckensturm**, MRCT Benefits Plus  
**Rebecca Obermark**, West & Company, LLC  
**Jamie Broussard**, Integrated Medical Group  
**Sara Sanderson**, Dimond Bros. Insurance  
**Heather Whitten**, Walgreens

## Chamber Staff

**Desirée Bennyhoff**  
President & CEO  
dbennyhoff@edglenchamber.com

**Kathy Hentz**  
Administrative Assistant  
khentz@edglenchamber.com

**Caryn Mefford**  
Membership Coordinator  
cmefford@edglenchamber.com

## Mission

The Edwardsville/Glen Carbon Chamber of Commerce is a member-driven organization, dedicated to a strong, private sector regional economy.

## Vision

The Edwardsville/Glen Carbon Chamber of Commerce will be the preferred provider of watch-dog, education and advocacy services that form a mission-critical catalyst for business success.

## on the cover

### Mayors' Breakfast: April 22

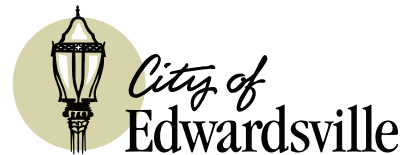
The Chamber's annual Mayors' Breakfast is scheduled for Tuesday, April 22 in the Leclair Room at Lewis and Clark Community College's N.O. Nelson campus. Join the Edwardsville/Glen Carbon Chamber of Commerce for breakfast as we host the mayors of our two communities.

This is an excellent opportunity to network with fellow business people, learn about current affairs in Edwardsville & Glen Carbon, and celebrate the many accomplishments of the communities we serve.

A full breakfast buffet begins at 7:30am, with introductions, welcome and program beginning at 8am. The fee to attend is \$20 per person (\$30 non-members), and the registration form may be found on page 7. Deadline for registration is Monday, April 14.

Sponsorship opportunities are available for Mayors' Breakfast – call 618.656.7600 to learn more.

The Mayors' Breakfast is an annual event brought to you by the Edwardsville/Glen Carbon Chamber of Commerce's government affairs committee.



**Since 1959**  
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**siuecu.org**

# special investors

## Gold Level

Anderson Hospital  
Gateway Regional Medical Center  
Walmart

## Silver Level

Ameren Illinois  
Hortica  
Meridian Village  
Sam's Club 4878  
Sandberg, Phoenix & von Gontard, PC  
Scott Credit Union  
TheBANK of Edwardsville

## Bronze Level

1st MidAmerica Credit Union  
AT&T  
Cassens & Sons  
Cassens Transport  
Castelli's Moonlight Restaurant 255  
Charter Business  
City of Edwardsville  
Doubletree Hotel Collinsville  
Eden Village Retirement Community  
Edwardsville School District #7  
Edwardsville Publishing Company  
First Clover Leaf Bank  
Holiday Inn Alton  
Juneau Associates, Inc., PC.  
Korte & Luitjohan Contractors, Inc.  
Madison Mutual Insurance Co.  
Mathis, Marifian & Richter, LTD  
Northwestern Mutual – Gilliland Group  
Robert 'Chick' Fritz, Inc.  
R.P. Lumber  
Shop 'N' Save  
Shannon's Grill Edwardsville, LLC  
Southern Illinois University Edwardsville  
Wells Fargo Home Mortgage  
West & Company, LLC  
Village of Glen Carbon

## Premier Level

'62 Sports Group  
ABRA Auto Body & Glass  
Abstracts & Titles Inc.  
Allison's Comfort Shoes & Boots  
American Family Insurance  
Answer Direct  
APG Pain Management & Physical Therapy  
Ashley Furniture Home Store  
Associated Pediatric Dentistry, LTD  
Assurance Brokers  
Bard & Didriksen Pediatrics  
Bauer-Hite Orthodontic  
Baugher Financial & Assoc. Inc.  
Bella Milano Restaurant  
Bigelo's Bistro  
Big Daddy's  
Brain Balance Achievement Centers  
Brickman Orthodontics  
Bruckert, Gruenke & Long, PC  
Bull & Bear Grill & Bar  
Caulk's Collision  
Centrue Bank  
Chef's Shoppe  
Cleveland-Heath  
Coldstone Creamery  
Commerce Bank  
CompuType Inc.  
Country Club Lawn & Tree  
Crawford, Murphy, & Tilly, Inc.  
Culver's of Edwardsville  
Data Unlimited, Inc.  
Days Inn

Dazzle Me Tan, Tone & MORE!

Denny's  
Dimond Bros. Insurance Agency  
Donnewald Distributing  
Edison's Entertainment Complex  
Edwardsville Pet Hospital  
Express Employment Professionals  
Extra Help, Inc.  
FCB Edwardsville Bank  
First Community Credit Union  
First Mid-Illinois Bank & Trust  
First National Bank – Maryville  
Gateway Center  
Gateway Grizzlies  
Gerold Moving  
Gliik's Department Store  
Goddard School  
Greensfelder, Hemker & Gale, PC  
Hampton Inn & Suites  
Harvey H. Breckner, DMD  
Hawkins Law Office  
Hawthorne Animal Hospital  
Highland Recycling & Shredding  
Holiday Inn Express  
IMO'S Pizza  
Jan's Hallmark Shop  
J.F. Electric Inc.  
Joe's Pizza & Pasta  
Kitchenland  
Lindenwood University  
Lion Sleep Labs  
Logo It! @ Langa  
M. Thompson & Company, LLC  
Magnuson Camelot Hotel  
Market Basket  
Maryville Women's Center & Med Spa  
Mattea Construction, LLC  
Midwest Occupational Medicine  
Midwest Sunray Lighting & Sign Company  
Minuteman Press  
National Bank  
Network Specialists  
Office Depot  
OneWay Construction  
Papa Murphy's Take 'N' Bake Pizza  
Red Robin  
Reed, Armstrong, Gorman, Mudge & Morrissey  
Regions Bank  
RE/MAX Alliance  
Richards Brick Company  
Royal Office Products, Inc.  
Schnucks  
Scott Credit Union  
Sears Hardware & Appliance  
Sivia Business & Legal Services, P.C.  
Sleep Inn & Suites  
Southern Illinois Underwriters  
South Side's All-Star Collision Center  
Spencer T. Olin Golf Course  
Sport Clips Haircuts  
State Farm Insurance – Rick Marteeny  
Sunset Hills Country Club  
Sunset Hills Family Dental  
Super 8 Pontoon Beach  
TheEDGEBANK  
The Scheffel Companies  
The Wooden Nickel Pub & Grill  
Thompson Flaherty CPAs  
Tropical Escape Tiki Bar & Grill  
Tiger Plumbing  
Two Men & A Truck  
U.S. Bank  
Vision For Life

# events

## 3/20 Thursday 5-7pm

Business After Hours  
Meridian Village  
27 Auerbach Place  
Glen Carbon, IL 62034  
*FREE Entry for Members!*

## 3/26 Wednesday 4pm

Ribbon Cutting  
ABRA Auto Body & Glass  
28 Kettle River Drive  
Glen Carbon, IL 62034

## 3/27 Thursday 4pm

Ribbon Cutting  
Ooh La La Boutique  
110 Cottonwood Road  
Glen Carbon, IL 62034

# save the date

## 4/1 Tuesday 8-9am

YPG Learn from a Leader  
Breakfast with Mayor Hal Patton  
Wilkey Theatre Marquee Room  
252 North Main Street  
Edwardsville, IL 62025  
*RSVP Online*

## 4/8 Tuesday 7:30-8:30am

B2B Breakfast  
Wang Gang Asian  
1035 Century Drive  
Edwardsville, IL 62025  
*RSVP Online (required)*

## 4/1 Tuesday 10:30am

Ribbon Cutting  
Scott Credit Union Exhibit at  
The Children's Museum  
722 Holyoake Road  
Edwardsville, IL 62025

## 4/10 Thursday 4pm

Ribbon Cutting  
United Way of Greater St. Louis  
SW Illinois Division  
707 Berkshire Boulevard  
East Alton, IL 62024

## 4/2 Wednesday 8-9am

Membership Orientation  
Ed/Glen Chamber Office  
*RSVP Online or to 618.656.7600*

## 4/17 Thursday 5-7pm

Business After Hours  
Sunset Hill Memorial Estates  
50 Fountain Hill  
Glen Carbon, IL 62034  
*FREE Entry for Members!*

## 4/4 Friday 11am-12:30pm

USPS Bulk Mail Permit Training  
Ed/Glen Chamber Office  
Lower Level, Room 1104  
200 University Park Drive  
*RSVP Online or to 618.656.7600*

## 4/22 Tuesday 7:30-9am

Mayors' Breakfast  
Leclair Room @ N.O. Nelson  
600 Troy Road  
Edwardsville, IL 62025

## 4/30 Wednesday 5pm

Ribbon Cutting & Open House  
Anderson Hospital Wellness Center  
2133 Vadalabene Drive  
Maryville, IL 62062

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# connect

## Business of the Month



**ELECTRIC**  
INCORPORATED

J.F. Electric, Incorporated, located at 100 Lakefront Parkway in Edwardsville, is owned by Greg Fowler. The company, established in 1969 and an Edwardsville/Glen Carbon Chamber of Commerce member since 1979, is the March 2014 Ed/Glen Chamber Business of the Month.

J.F. Electric provides commercial, industrial and utility electrical construction and maintenance. The company is unique based on the fact that most of their competitors either provide commercial and industrial electrical contracting services or utility electrical contracting services, while J.F. Electric provides both. Their target market includes commercial and industrial clients within the St. Louis and Metro East areas, along with the southern Illinois and electric utility companies nationwide.

"Our firm is a fourth generation family owned business that traces its roots back to The Fowler Company, which was started in 1925 by my great grandfather in St. Louis, MO," Greg shared. "I consider all of our employees as part of our family and treat employees and clients as I would expect to be treated myself."

"We have evolved from a small local commercial and industrial electrical contracting firm located in Edwardsville to a large commercial, industrial and utility electrical contracting firm with approximately 700 employees currently working in Illinois, Kansas, Ohio, Missouri and New York," Fowler added.

Fowler plans to continue expanding and growing J.F. Electric while providing a high quality and safety conscious work force, allowing for a mutually rewarding relationship between their employees and clients.

J.F. Electric supports many charities and local fund raising efforts including Big Brothers Big Sisters, American Cancer Society, Alzheimer's Association, Cardinal Glennon Children's Foundation, Special Olympics, TASK and the Edwardsville School District along with supporting many other local fund raising efforts.



"Currently, I personally serve as the chairman of the Southwestern Illinois Division National Electrical Contractors Association, trustee for the Southwestern Illinois Division Joint Apprenticeship & Training Committee, chairman of the Electrical Board of Missouri & Illinois, and am a member of Leadership Council Southwestern Illinois," Greg said.

When asked how Ed/Glen Chamber membership has benefitted his company, Greg said, "It has helped our firm to become more recognized as a local contributor giving back to our surrounding communities and supporting our firm as an asset to the local area."

To learn more about J.F. Electric, call 618.797.5353 or go to [www.jfelectric.com](http://www.jfelectric.com).



# the newly connected

## 1818 Chophouse

Megan Pashea  
Steak & Seafood Restaurant  
210 South Buchanan Street  
Edwardsville, IL 62025  
618.307.9300  
www.1818chophouse.com

## Chava's Mexican Restaurant

Lisa Bohannon  
Full Service Mexican Restaurant  
217 East Vandalia Street  
Edwardsville, IL 62025  
618.692.8192  
www.chavasmexican.com

## CI Select

Tracey Leyva  
Interior Design, Office Furniture,  
Flooring & Audio-Visual  
11840 Westline Industrial Drive  
St. Louis, MO 63146  
314.909.1990  
www.ciselect.com

## Complete Fitness

Erica Hunt  
Women's Fitness & Weight Loss  
1051 Century Drive  
Edwardsville, IL 62025  
618.655.1515  
www.complete-fit.com

## Granny 8 Mortgage

J.R. Obrecht  
Residential Mortgages  
4215 South IL Route 159, Suite 2  
Glen Carbon, IL 62034  
618.334.4262  
www.granny8.com

## Healing Touch Wellness Center

Winona Gossett  
Therapeutic Massage/Esthetician  
82 East Airline Drive  
East Alton, IL 62024  
618.259.9434  
www.htwcmassage.net

## Homefield Energy - A Dynegy Company

Amey Roehrkasse  
Electricity Supply  
1500 Eastport Plaza  
Collinsville, IL 62234  
618.343.7767  
www.homefieldenergy.com

## Individual Member

Andrew Carruthers  
130 North Main Street  
Edwardsville, IL 62025  
618.307.1104

## Individual Member

Carol Keene  
405 Buena Vista Street  
Edwardsville, IL 62025

## Madison County Career & Technical Education System

Rob Werden  
Education  
6161 Center Grove Road  
Edwardsville, IL 62025  
618.656.0415  
www.ecusd7.org/cte

## Nerium International

Christal Laswell  
Skin Care & Beauty Products  
7026 Savannah Drive  
Glen Carbon, IL 62034  
618.792.3838  
www.christallaswell.nerium.com

## Sugo's Spaghetteria

Micah Hopkin  
Upscale Italian Cuisine  
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Edwardsville, IL 62025  
618.659.4640  
www.sugoscucina.com



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\*\*APR = Annual Percentage Rate



# The Ameren Illinois ActOnEnergy® SMALL BUSINESS PROGRAM is now in Edwardsville & Glen Carbon!

The ActOnEnergy® Small Business Program's mission is to help your business reduce its energy usage in the most cost-effective way possible. Our process makes it simple and affordable to become energy-efficient and save money.

## WHY PARTICIPATE IN THE SMALL BUSINESS PROGRAM?



### free lighting assessment

An energy advisor will walk through your facility and identify areas where significant electric savings could be achieved. There is no obligation to proceed with the lighting retrofits recommended by the assessment.



### lower cost retrofits

The program offers a number of energy-efficient measures – like T8 fluorescent lamps and LED exit signs – that can be installed by local contractors and at just 40-50% of the regular cost.



### reduced energy bills

Once the energy-efficient measures have been installed, you will start seeing lower energy costs right away. Better yet, these savings on your annual electric bills will continue for many years to come.

More than 1,000 small businesses across Illinois have participated — is yours next?

Sign-up for your **FREE** lighting assessment today:

Visit [ActOnEnergy.com/SmallBusiness](http://ActOnEnergy.com/SmallBusiness)

or call **1.866.800.0747** to sign-up by phone.

**ActOnEnergy**  
SMALL BUSINESS



April 22, 2014 7:30am

# Breakfast *with the* Mayors



City of  
Edwardsville



Join the Edwardsville/Glen Carbon Chamber of Commerce's government affairs committee for breakfast as they host the mayors of Edwardsville & Glen Carbon.

7:30am Full Breakfast Buffet  
8-9am Introductions, Welcome & Program

In the Leclaire Room at Lewis and Clark Community College's N.O. Nelson Campus

## Breakfast *with the* Mayors

Please reserve \_\_\_\_\_ tickets at \$20 each (\$30 non-members)

Business Name \_\_\_\_\_

Business Address \_\_\_\_\_

Names of Attendees \_\_\_\_\_

Please Bill Me \_\_\_\_\_ I am enclosing a check for \$ \_\_\_\_\_

**Please RSVP by April 14, 2014** Fax: 618.656.7611  
Edwardsville/Glen Carbon Chamber of Commerce  
200 University Park Drive, Suite 260 Edwardsville, IL 62025

# connect

We would like to recognize the many Ed/Glen Chamber members who are celebrating membership anniversaries in the month of March. This new monthly feature spotlights members for their ongoing support of the Ed/Glen Chamber. Thanks to each of the following business for their continued membership!

## 20-29 YEARS

Tri County Storage  
R. P. Lumber Company, Inc.  
Eden United Church of Christ  
Clifton Larson Allen

## 10-19 YEARS

George Alarm Company, Inc.  
Northwestern Mutual – Gilliland Financial Group  
Garden Kingdom  
Louer Facility Planning, Inc.  
Gateway Grizzlies

## 5-9 YEARS

Fizz Creative Company  
Watershed Nature Center  
Piedmont Development Corporation  
Two Men & A Truck  
Bard & Didriksen Pediatrics, PC  
Kellerman Cosmetic & Family Dentistry  
Allison's Comfort Shoes & Boots

Jacoby Arts Center  
Mississippi Valley Community Blood Center  
Office Depot  
Schaberg Dermatology  
Ameriprise Financial Services, Inc.  
Charter Business  
Metro-East Lutheran High School

## 1-4 YEARS

Ashley Furniture Home Store  
Edwardsville American Legion Post 199  
Edwardsville Neighbors in Need  
Fireside Financial, LLC  
Holmes Insurance Agency

1st MidAmerica Credit Union  
Aaron's Sales & Leasing  
Grand River Jackpot, LLC  
Hot Yoga  
Riverbend Family Ministries

Brain Balance Achievement Centers  
SKD Key Accounting & Tax Services, LLC  
Bodies Kneaded  
Senior Services Plus, Inc.  
Marine Coin Company



# Annual Gala Sponsors & Honorees

## Soaring to New Heights

Anderson Hospital  
Gateway Regional Medical Center  
Hortica Insurance & Employee Benefits  
Mathis, Marifian & Richter, LTD  
Sandberg Phoenix & von Gontard, P.C.  
TheBANK of Edwardsville

## Cruising Ahead

First Clover Leaf Bank  
Scott Credit Union  
The Telegraph  
Volkert, Inc.

## Reaching Altitude

1st MidAmerica Credit Union  
Eden Village Retirement Community  
Korte & Luitjohan Contractors, Inc.  
Madison Mutual Insurance Company  
Ooh La La Spa, Anti-Aging & Wellness  
South Side's All-Star Collision Center

## Earning Wings

ABRA Auto Body & Glass  
Ameren Illinois Utilities  
Cedarhurst Assisted Living/Memory Care  
Charter Business  
Commerce Bank  
Crawford, Murphy & Tilly, Inc.  
Express Employment Professionals

FCB Edwardsville Bank  
First Christian Church  
Glik's Department Store  
Irwin Chapel of Glen Carbon  
J.F. Electric  
Junior Service Club  
Louer Facility Planning, Inc.

Marcel Brown Technology Services  
RE/MAX Integrity Realty Centre  
Sam's Club 4878  
SIUE Credit Union  
Walgreens

## Lifting Off

Bull & Bear Grill & Bar

Edwardsville Arts Center

Kettle River Furniture & Bedding



Pictured L to R: Joe Meyer of Joseph E. Meyer & Associates, 2013 Business of the Year; Rod Vaught, 2014 Albert Cassens Award for Outstanding Community Achievement recipient; Nancy Schneider, 2014 Tallerico Leadership Award winner; Joe Glik, 2014 Lifetime Achievement Award honoree; Emily Gates, 2014 board chairman; and Bob McClellan, who was recognized for his tremendous contributions to the Ed/Glen Chamber as the organization worked toward a new strategic plan throughout 2013.

**Congratulations to each of our honorees, and thank you for your outstanding contributions to our community.**

Special thanks to **Anderson Hospital** for providing IT support, **Brian Stout** for his auction services, **Floria** for designing centerpieces, **Chef's Shoppe** for providing popcorn, **Visions by Carol Photography** for joining us as paparazzi for the evening, and **Chordually Yours** for the beautiful music.

# Christian Hospital

## Plastic and Reconstructive Surgeon



Donald Buck II, MD

Donald Buck II, MD, is a Plastic and Reconstructive Surgeon at Christian Hospital. He received his undergraduate degree from Indiana University and then attended the renowned Johns Hopkins University School of Medicine. After receiving his

medical degree, Dr. Buck was accepted into the prestigious seven year Integrated Plastic Surgery Residency Training Program at Northwestern University in Chicago. In addition, he just completed a reconstructive microsurgery fellowship at The University of Toronto. He is an assistant professor in the Division of Plastic Surgery at Washington University School of Medicine. Dr. Buck specializes in all aspects of plastic and reconstructive surgery including complex microsurgical reconstruction and cosmetic surgery of the face, breast and body.



Washington University Surgical Group  
(on the campus of Christian Hospital)  
Professional Building #1  
11155 Dunn Road, Suite 202-N  
St. Louis, MO 63136  
Phone: 314-653-5806

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- Face and Jaw Reconstruction
- Trunk/Extremity and Wound Reconstruction
- Aesthetic Surgery of the Face, Breast and Body
- Surgical Treatment of Lymphedema
- Complex Hernia Repair and Abdominal Wall Reconstruction
- Skin Cancer/Soft-Tissue Tumor Removal and Reconstruction
- Migraine Surgery
- Nerve Surgery
- Hand Surgery and Trauma
- Scar Revision

To schedule an appointment with Dr. Buck, please call 618-709-4390.

Visit [ChristianHospital.org/plasticsurgery](http://ChristianHospital.org/plasticsurgery)



## Applications Available for 2014 Scholarships

Applications are now available for 2014 Edwardsville/Glen Carbon Chamber of Commerce scholarships: two \$1,000 scholarships and one \$1,500 scholarship are available. The Ed/Glen Chamber will award one \$1,000 scholarship to a graduating senior from Edwardsville High School, Metro East Lutheran High School, Lahr-Well Academy, or a home-schooled student living in District 7. One \$1,000 scholarship will also be awarded to a student currently attending either Southern Illinois University Edwardsville (SIUE) or Lewis and Clark Community College. Introduced in 2013 was one \$1,500 scholarship awarded to a student entering his or her junior or senior year of study in the SIUE School of Business.

Scholarships are made possible through fundraising each August at the SIUE Welcome Back Block Party, where the Ed/Glen Chamber serves as the exclusive beer provider. All proceeds from SIUE Block Party beer sales support the chamber's scholarship fund. In 2012 the Block Party was taken on by the Ed/Glen Chamber's Young Professionals Group (YPG) as their signature philanthropic effort.

"Excellent weather and large crowds the last few years led to increased sales. That continued success allowed us to introduce in 2013 an additional scholarship in the amount of \$1,500, which is awarded to an SIUE School of Business upperclassman," said President & CEO Desiree Bennyhoff.

The application is to be completed by any student wishing to be considered for one of the Edwardsville/Glen Carbon Chamber of Commerce scholarships. The scholarship committee will review all applications and make awards to students whose academic history and activities show the most promise. Applicants will be assessed according to GPA/SAT/ACT scores or equivalent, activities, awards, community service, and an essay describing their educational plans and career objectives, and why applicants feel they should receive the scholarship.

Applications for 2014 Chamber of Commerce Scholarship are available at [edglenchamber.com](http://edglenchamber.com) and must be postmarked by April 21, 2014. For more information, contact the Ed/Glen Chamber office at 618.656.7600.



**hortica**  
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**Christine Craine** CIC, CISR  
Account Executive - AARP Specialist

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**schmooze**  
business after hours



## Robust Wine Bar & Floria, February 20



## Robust Wine Bar & Floria, February 20



## Robust Wine Bar & Floria, February 20

**Robust Wine Bar & Floria, February 20**

## Robust Wine Bar & Floria, February 20



## Robust Wine Bar & Floria, February 20



# ribbon cuttings & more



SIUE School of Engineering Expansion, February 18



Nerium International, February 27



YPG Learn From a Leader Breakfast with Ryan O'Day, February 4



Ambassador Meeting, February 4



U.S. Congressman Rodney Davis at Legislative Summit, February 24



State's Attorney Tom Gibbons Presents Concealed Carry Program, February 25



You are invited to the area's largest party  
for **moms** and **moms-to-be!**

ANDERSON HOSPITAL'S ANNUAL

# Baby Fair

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Kid Safety  
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or [drobisch@andersonhospital.org](mailto:drobisch@andersonhospital.org)



SPONSORED BY **THE KORTE COMPANY**

**4th Annual Event**  
**Saturday, June 7, 2014**  
**8:30am and 12:30pm shoot times**  
**Winchester's NILO FARMS ~ Sporting Clays ~**  
**100 Targets ~ Continental breakfast ~ Lunch ~**  
**Ammo ~ Prizes**

# your business

## Special Member Pricing for Carville/Gonzales Debate

Tickets to the live debate between James Carville and Alberto Gonzales, presented by the Arts and Issues series of the SIUE College of Arts and Sciences, are being offered to Edwardsville/Glen Carbon Chamber of Commerce members at a reduced price of \$30.

There are a limited number of tickets available at this price. This \$30 ticket includes an opportunity to attend a private reception with James Carville and Alberto Gonzales. This event will take place Thursday, April 3, 2014, with the reception beginning at 6pm and the debate starting at 7:30pm.

This offer is being made as a benefit to Ed/Glen Chamber members only. For tickets and information call 618.650.5774.



## Businesses Encouraged to Participate in Project

District 7 Columbus School teacher Matt Maddox's fifth grade class is excited to unveil an effort to support the Wounded Warrior Project.

Mr. Maddox and his students are calling on the local business community, through the Edwardsville/Glen Carbon Chamber of Commerce, to help them sell bracelets, with all proceeds going to the Wounded Warrior Project. These bracelets come in red, green, dark blue, light blue and all have the statement "We ♥ Our Veterans" on the band. A contribution of at least \$1 per bracelet is requested.

State Representative Dwight Kay has been gracious enough to purchase the students' initial order of 500 bracelets. Bracelets will be available beginning April 1 at participating business locations. Businesses interested in selling Wounded Warrior bracelets or contributing in any way should contact Matt Maddox at (618) 780-7474.

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## Scheffel Hires New Financial Consultant

Scheffel Financial Services is pleased to announce that Matt Gorton has joined the firm as a financial consultant. Gorton was previously a financial advisor with Bank of America, Merrill Lynch, and Edward Jones Investments. Matt earned his bachelor's degree in economics from SIUE. He has been an advisor to small business owners, private clients, and high net worth families. In his role as financial consultant, Gorton will develop customized financial plans for new and existing Scheffel Financial Services clients.



"Scheffel Financial Services is eager to bring Matt on to our team of professional advisors. His knowledge base and experience compliments our team," said Jeff Westerhold, principal of Scheffel Financial Services. "We work hard to not only offer exemplary client service as financial specialists but to develop relationships with our clients. Matt's experience in financial planning, personality and local roots in the Belleville/O'Fallon area fit well with our mission and goals."

## Edwardsville Express Franchise Recognized

Express Employment Professionals of Edwardsville earned top honors at the staffing firm's 31st annual International Leadership Conference in Orlando, according to Marc Voegele, Edwardsville Express franchisee. The Edwardsville Express office received the 'Circle of Excellence' award for achievements in sales, recruitment, and placements. "It is truly an honor to be recognized as one of the top offices in the country for these achievements," said Voegele. "We would like to express our gratitude for the support of our community and the efforts of our staff that made this award possible."

Nearly 1,200 Express franchisees and their staff attended the company's annual International Leadership Conference in February. The conference featured three days of workshops, networking and training on staffing and workplace issues such as leadership, recruiting, sales and team building.

The Edwardsville Express Employment Professionals franchise began operation in 2006 and serves the Metro East with temporary help and direct hire employees in a variety of fields, including; administrative, industrial, financial, legal, sales, IT, and management.

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## Metro East Small Business Development Center to Host Google's *Get Your Business Online* Webcast

Join in March 24–29 for Get Your Business Online Week, when the Small Business Development Center (SBDC) at Southern Illinois University Edwardsville and Google partner to get the businesses in the Metro East region online and growing ([www.gybo.com/gybo-week](http://www.gybo.com/gybo-week)).

Today, 97% of Internet users look online for local products and services, yet 55% of American businesses do not have a website.<sup>1</sup> Getting online is the quickest and easiest thing a small business or new start-up can do to grow.

During the next three years, businesses that make good use of their Web presence are expected to grow 40% faster than those who don't.

Throughout the week, Google will host free virtual workshops covering topics ranging from how to build a website to measuring results online. One of the main highlights of this year's GYBO Week is an exclusive discussion with one of America's leading small business experts, Melinda Emerson, affectionately known as the SmallBizLady.

The week's activities will not only showcase the value of the Internet as a valuable business tool, but also provide an opportunity for Metro East entrepreneurs, business owners and small business service providers to connect and share insights.

The Metro East SBDC will host the Thursday, March 27 webcast on how to "expand your online presence" at B. Barnard Birger Hall on SIUE's campus. Doors open at 11:30am and the 90-minute program begins at noon. A light box lunch will be served to those who pre-register and attend. Seating is limited, so those interested in attending are encouraged to register early for this free event by calling 618.650.2929.

Google's Get Your Business Online Week aims to create momentum around getting businesses online and empowering entrepreneurs and small business owners to utilize the power of the web to help their businesses flourish.



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## Neighbors In Need Prepares for 6th Annual Taste of Edwardsville


With a less than a month remaining before hundreds of hungry patrons descend on the N.O. Nelson LeClaire Room and the RE/MAX Integrity party tent, local charity Edwardsville Neighbors in Need is putting the finishing touches on the Sixth Annual Taste of Edwardsville, set for Saturday, March 29. Taste of Edwardsville has moved its location, but guests are promised an unforgettable evening. "Taste," benefitting Edwardsville Neighbors in Need, has commanded quick sellouts since its inception in 2009, and its 2014 return promises no shortage of mouth watering fare and fun for the masses.

Attendees will experience luxury from the moment they step out of their cars to the complimentary valet parking. Once inside, guests will enjoy live music and dine on the finest fare from top Edwardsville chefs and restaurants. Meanwhile, the adjoined upscale, climate-controlled party tent will offer elegant nightclub ambiance with dramatic lighting and chic, modern style. The tent will be home to the action, including a private VIP area, live music, dancing, center bar, and silent/live auctions.

St. Louis favorite Well Hungarians will return to entertain with live music, and KSDK's Sara Dayley will emcee. Attendees will be treated to samples from 16 participating restaurants including: 1818 Chophouse, Bella Milano, Big Daddy's, Brevan's Patisserie, Chava's Mexican Restaurant, Cleveland-Heath, Edison's Entertainment Complex, Joe's Pizza & Pasta, Mike Shannon's Grill, Olive Oils & More, Peel Wood Fired Pizza, Robust Wine Bar, The Cup, Wang Gang Asian and Wooden Nickel Pub & Grill. The evening will also feature exclusive auction items and raffles.

For tickets, details, or to donate an auction item, go to [www.tasteofedwardsville.com](http://www.tasteofedwardsville.com), or contact Rachel Case by phone (618.520.7467) or email ([rachel.k.case@gmail.com](mailto:rachel.k.case@gmail.com)).

All proceeds will benefit Edwardsville Neighbors in Need, a non-profit organization dedicated to providing temporary financial assistance to Edwardsville area families, for urgent needs due to unforeseen medical or emergency hardships. Nominations of families in need of help are accepted throughout the year.



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# SIUE School of Pharmacy & City of Edwardsville Team Up to Provide Blood Pressure Screenings at Local Businesses

"Roll Up Your Sleeves, Edwardsville" is intended to be a city-wide wellness event, where teams of two or three pharmacy students (3rd and 4th year) and one faculty pharmacist visit Edwardsville businesses to perform blood pressure screenings for employees.

The SIUE School of Pharmacy plans to have 12 teams covering the town for five hours on the afternoon of April 11. This program is being performed in conjunction with the City of Edwardsville, and has received tremendous support from Edwardsville Mayor Hal Patton.

Hypertension is an extremely prevalent disease, with nearly 90% of all Americans suffering from the disease at some point in their life. Since hypertension typically has no symptoms, many working-age adults may have the disease without realizing it.

Typical health fairs ask participants to come to the providers. This is designed as a reverse health fair, where the providers go to the participants. Teams will quickly and accurately measure the blood pressures of any employees

who wish to participate and then move on to the next scheduled business location. In this way, those too busy to attend screening events or their doctor's office can know their blood pressure reading.

The SIUE School of Pharmacy hopes to show its respect and appreciation for the City of Edwardsville, and to repay a small portion of the support they provide SIUE faculty and students.

Businesses wishing to participate should contact Jennifer Koehne at the SIUE School of Pharmacy at 618.650.5164.



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(From left) Dan Binkley, Founder/CEO Carmedic; Bill Alexander, Executive Vice President, TheBANK of Edwardsville; and Donise Georgeff, Assistant Vice President, Treasury Management, TheBANK of Edwardsville's Commercial Banking Group.

## Dan Binkley:

### About TheBANK of Edwardsville's Commercial Banking Group

At the time I was just starting out my business, and Bill Alexander and TheBANK really worked with me and showed a genuine interest in my success. As my business has grown throughout the years, TheBANK has helped me out every step of the way. I'm so appreciative of how creative the people at TheBANK have been in helping me build my business.

To be honest, the Commercial Banking Group, with Donise Georgeff and the rest of them, has made my life easier in the complex world we do business in today. What I really look for in my banker is a person who can solve problems, and the people at TheBANK have been doing that for me for 20 years.

Every bank has to be competitive and offer quality products to survive. To really thrive, however, it's all about relationships. Building a strong relationship is what it takes to get a business owner like me in the door. It's the little things – the personal touches – that make TheBANK great, like when the person in the drive-thru window knows your name. That's why I've been with TheBANK all these years .... It's been a long-term relationship that's not only been satisfying professionally, but leaves me with a friendly feeling every time I do business there.



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## Louer Facility Planning Welcomes Grapperhaus

Louer Facility Planning, Inc., a commercial furniture dealer known for offering smart workplace solutions, is pleased to announce that April Grapperhaus has joined the company as project assistant. Ms. Grapperhaus will provide administrative support and will assist with project management.

Prior to joining Louer, Ms. Grapperhaus worked as a teller at an area bank. Ms. Grapperhaus holds an Associate in Applied Science degree from Southwestern Illinois College with a focus on business management and accounting.

Louer Facility Planning is a commercial furniture and interior design firm that provides furnishings, space planning and finish selections for education, government, healthcare, corporate, and financial environments.

Louer Facility Planning has an office and showroom located in Collinsville, at 1604 Eastport Plaza Drive, Suite 100. Call 618.344.9610 to arrange for product demonstrations or go to [www.louerplan.com](http://www.louerplan.com) for more information.

## Hawthorne Announces New Associate Veterinarian

Hawthorne Animal Hospital is proud to welcome Dr. Veronica Schwartz Gould to their associate veterinarian staff. Dr. Schwartz Gould completed her undergraduate work at SIUE in 2006. She went on to graduate cum laude from University of Missouri's College of Veterinary Medicine in 2011. Her



special interests lie in preventive care, geriatric medicine, oncology, and ophthalmology, with additional experience in small animal emergency medicine. She has volunteered at several local shelters to spay and neuter rescued/stray dogs and cats. In her spare time Dr. Schwartz Gould enjoys reading, spending time on the MCT trails, visiting with her large family and traveling with her husband. She has two French bulldogs, Rocko and Howard.

For more information or to make an appointment, call 618.288.3971 or go to [www.glencarbonhawthorne.com](http://www.glencarbonhawthorne.com).

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## First Clover Leaf Bank Announces Senior & Executive Level Promotions

First Clover Leaf Bank recently announced the promotions of Lisa Fowler, Dee McDonald and Steve Cooper. First Clover Leaf Bank has a clearly defined vision for their future and it all starts with a strong management team. These three promotions are the beginning steps in a focused effort to reach the vision and mission set by the bank. First Clover Leaf Bank is uniquely positioned to grow the organization and provide new products and services to its customer base.

Lisa Fowler has been promoted to executive vice president and chief credit officer. Lisa began her career in banking in 1984 in the retail and consumer lending areas. In the last 14 years with First Clover Leaf Bank she has been a key executive with the organization and this latest promotion reflects her continued value to the bank.

Darlene (Dee) McDonald has been promoted to executive vice president and chief financial officer. Dee has been in the role of chief financial officer at First Clover Leaf Bank for the past 13 years. Dee's experience in banking spans more than 27 years. Her experience along with her expertise in the

banking field makes her a valuable management team member to First Clover Leaf Bank.

Stephen Cooper has been promoted to senior vice president and senior commercial lender for Madison County. The recent addition of the St. Clair County lending team created a need for a team leader for the Madison County lending team.

This team of executives, along with the rest of the First Clover Leaf Bank management team and employees, is ready for the new and exciting challenges that lie ahead.



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