June 2014



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The Edwardsville/Glen Carbon

Chamber of Commerce is a

member-driven organization,

The Edwardsville/Glen Carbon

Chamber of Commerce will be the

preferred provider of watch-dog,

education and advocacy services

that form a mission-critical catalyst

dedicated to a strong, private sector

President & CEO

Kathy Hentz

Caryn Mefford

Mission

regional economy.

for business success.

Vision

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Guiding Principles

Chambers of Commerce honor and respect **capitalism** and **well-informed private sector job creators** as a central and foundational element of regional and national prosperity. Chambers of Commerce actively facilitate collaboration and open discussion between business and public officials through **education**, **business advocacy** and **leadership**.

2014 Ambassadors

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on the cover

connect. grow. support. collaborate. prosper.

The five words featured on this month's cover are all key ingredients for business success. We witness members engaging in these activities on a daily basis; it's part of what makes our Edwardsville/Glen Carbon community such a wonderful place to live, work, play and do business.

Establish real connections with fellow business people, clients, and the community and watch your business grow. Support the local economy by shopping, dining, and selecting services available locally. Support local organizations that do great things each and every day. Consider serving as a mentor to share life lessons and business expertise. Foster a collaborative spirit in working toward successful outcomes. And finally, prosper.

2014 is nearly half behind us. We hope 2014 will be a year of connections that last a lifetime, increased business growth, mutual support, productive collaboration, and prosperity.





special investors

Gold Level

Anderson Hospital Gateway Regional Medical Center Walmart of Glen Carbon

Silver Level

Ameren Illinois Hortica Insurance & Employee Benefits Meridian Village Sam's Club 4878 Sandberg, Phoenix & von Gontard, PC Scott Credit Union TheBANK of Edwardsville

Bronze Level

1st MidAmerica Credit Union Cassens & Sons **Cassens Transport** Castelli's Moonlight Restaurant 255 Charter Business City of Edwardsville Doubletree Hotel Collinsville Eden Village Retirement Community Edwardsville School District #7 Edwardsville Publishing Company First Clover Leaf Bank Holiday Inn Alton Juneau Associates, Inc., PC. Korte & Luitjohan Contractors, Inc. Madison Mutual Insurance Company Mathis, Marifian & Richter, LTD Robert 'Chick' Fritz, Inc. R.P. Lumber Mike Shannon's Grill Southern Illinois University Edwardsville Visionary Wealth Advisors Village of Glen Carbon Wells Fargo Home Mortgage West & Company, LLC

Premier Level

62 Sports Group ABRA Auto Body & Glass Abstracts & Titles Inc. Allison's Comfort Shoes & Boots American Family Insurance Answer Direct APG Pain Management & Physical Therapy Ashley Furniture Home Store Associated Pediatric Dentistry, LTD Assurance Brokers Bard & Didriksen Pediatrics Bauer-Hite Orthodontic Baugher Financial & Assoc. Inc. Bella Milano Restaurant Big Daddy's Brain Balance Achievement Centers **Brickman Orthodontics** Bruckert, Gruenke & Long, PC Bull & Bear Grill & Bar Caulk's Collision & Towing Chef's Shoppe Cleveland-Heath Cold Stone Creamery Commerce Bank CompuType Inc. Country Club Lawn & Tree

Crawford, Murphy, & Tilly, Inc. Culver's of Edwardsville Days Inn Denny's Dimond Bros. Insurance Agency Donnewald Distributing Edison's Entertainment Complex Edwardsville Pet Hospital Express Employment Professionals Extra Help, Inc. FCB Edwardsville Bank First Community Credit Union First Mid-Illinois Bank & Trust First National Bank - Maryville Gateway Center Gerold Moving Glik's Department Store Goddard School Greensfelder, Hemker & Gale, PC Hampton Inn & Suites Harvey H. Breckner, DMD Hawkins Law Office Hawthorne Animal Hospital Highland Recycling & Shredding Holiday Inn Express IMO'S Pizza Jan's Hallmark Shop J.F. Electric Inc. Kitchenland Lindenwood University M. Thompson & Company, LLC Magnuson Camelot Hotel Market Basket Mattea Construction, LLC Midwest Occupational Medicine Midwest Sunray Lighting & Sign Company Minuteman Press National Bank Network Specialists Office Depot ONEWAY Construction Papa Murphy's Take 'N' Bake Pizza Red Rohin Reed, Armstrong, Gorman, Mudge & Morrissey Regions Bank **RE/MAX** Alliance Richards Brick Company Royal Office Products, Inc. Royal Solutions, LLC Schnucks Sivia Business & Legal Services, P.C. Sleep Inn & Suites Southern Illinois Underwriters Agency South Side's All-Star Collision Center State Farm Insurance - Rick Marteeny Sunset Hills Country Club Sunset Hills Family Dental Super 8 Pontoon Beach TheEDGEBANK The Scheffel Companies The Wooden Nickel Pub & Grill Thompson Flaherty CPAs **Tiger Plumbing** Two Men & A Truck U.S. Bank Vision For Life

events

6/18 Wednesday 4pm Ribbon Cutting The UPS Store 17 Junction Drive Glen Carbon, IL 62034

6/19 Thursday 5-7pm

Business After Hours First Clover Leaf Bank, Chick Fritz, Bella Milano, Global Brew Tap House & Lounge, Korte Luitjohan, BAM, and Travel Express in the N.O. Nelson Leclaire Room 600 Troy Road Edwardsville, IL 62025

6/24 Tuesday 4pm

Ribbon Cutting C.J. Schlosser & Company LLC 80 Edwardsville Professional Park Edwardsville, IL 62025

6/25 Tuesday 4pm Ribbon Cutting Chava's Mexican Restaurant 217 East Vandalia Street Edwardsville, IL 62025

6/26 Thursday 4pm

Ribbon Cutting Cedarhurst Assisted Living & Memory Care 7108 Marine Road Edwardsville, IL 62025

6/27 Friday 8am

Annual Ed/Glen Chamber Golf Challenge Sunset Hills Country Club 2525 South IL Route 157 Edwardsville, IL 62025

save the date

7/2 Wednesday 8-9am Membership Orientation Ed/Glen Chamber Office 200 University Park Drive Edwardsville, IL 62025 *RSVP Online*

7/5 Saturday 11am Ribbon Cutting God's Hands Florals & Gifts 340 South Fillmore Street Edwardsville, IL 62025

7/8 Tuesday 12-1pm networking@noon

Edison's Entertainment Complex 2477 South IL Route 157 Edwardsville, IL 62025 *RSVP Online*

7/8 Tuesday 4pm

Ribbon Cutting Sunset Hill Funeral Home & Cemetery Garden of Reflections 50 Fountain Drive Glen Carbon, IL 62034

7/9 Wednesday 4pm Ribbon Cutting Wild Birds Unlimited 2216 Troy Road Edwardsville, IL 62025

7/10 Thursday 4pm Ribbon Cutting Lahr-Well Christian Academy 903 North Second Street Edwardsville, IL 62025

7/10 Thursday 5:30-7:30pm YPG Social Hour

Mike Shannon's Grill 871 South Arbor Vitae Edwardsville, IL 62025 *RSVP Online*

7/17 Thursday 5-7pm

Business After Hours Irwin Chapel of Glen Carbon at The Wooden Nickel Pub & Grill 171 South Main Street Glen Carbon, IL 62034

CONNECT Business of the Month



Sunset Hills Country Club Sunset Hills Country Club, a privately memberowned establishment in operation since 1924, is the June 2014 Edwardsville/ Glen Carbon Chamber of Commerce Business of the Month.

Boasting one of the oldest golf courses and private country clubs in Southern Illinois, Sunset Hills Country Club is proud of its rich history. The club has many long-time members, who are lifelong Edwardsville residents, who've passed along their knowledge to a new generation of families and members at Sunset Hills. Sunset Hills Country Club is a family-oriented, private, members-only club with something for everyone.

Founded in 1924, Sunset Hills was formerly known as E.G. Golf Club. The name was changed in the 1950's to Sunset Hills Country Club.

"Our primary focus is on the families of the Edwardsville and Glen Carbon community. Once a very exclusive golf only club, we have achchieved our



goal of being received as a family oriented facility that all our members enjoy," shared Jon DePriest, PGA, director of golf operations at Sunset Hills Country Club. "We have new membership promotions and long range plans for improvements to the golf course and the total facility," DePriest added.

Sunset Hills Country Club is involved with the Gateway PGA Foundation, First Tee of Greater St. Louis, and support all of the local home town charities.

"Ed/Glen Chamber membership has greatly benefitted Sunset Hills Country Club. It has given us many great networking opportunities and helps us continue to be involved in the community," DePriest said.

Sunset Hills is for serious family fun:"It's where you belong!"

Sunset Hills Country Club is located at 2525 South State Route 157, in Edwardsville. To learn more, call 618.656.9380 or go to www.sunsethillscountryclub.com





Christine Craine cic, cisr Account Executive - AARP Specialist

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the newly connected

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Tim Mahnesmith Investment Services & Planning Six 157 Center, Suite B Edwardsville, IL 62025 618.656.3601 www.edwardjones.com

FAO Accounting Services, Inc.

Flora Odom Financial Services 5808 Neathammer Lane Edwardsville, IL 62025 618.655.1607 www.faoaccounting.com

Goshen Coffee Company

Jay Beard Wholesale Coffee Roaster 110 First Avenue Edwardsville, IL 62025 618.659.0571 www.goshencoffee.com

Hinshaw & Culbertson LLP

Lois Hensley Defense Litigation 101 West Vandalia Street, Suite 200 Edwardsville, IL 62025 618.310.2388 www.hinshawlaw.com

Inn Keeper Motel

Tim Bhakta Hospitality 401 East State Street Hamel, IL 62046 618.633.2111 www.innkeeperinn.com

Madison County Historical Museum

Cindy Reinhardt *Muesum & Archival Library* 715 North Main Street Edwardsville, IL 62025 618.656.7569

Northwestern Mutual

Karen Horton Life, Disability & Long Term Care Insurance & Investments 26 Ginger Creek Parkway Glen Carbon, IL 62034 618.692.5314 www.stlouis.nm.com

The UPS Store

Jerome Kellerman Shipping, Packing, Printing, Freight & Mailbox Service 17 Junction Drive Glen Carbon, IL 62034 618.659.9259 www.theupsstorelocal.com/2710

Visiting Angels of Edwardsville

Jenna Edwards Non–Medical In–Home Living Assistance for the Elderly & Disabled 20 Edwardsville Professional Park, Suite C 618.307.9610 www.visitingangels.com

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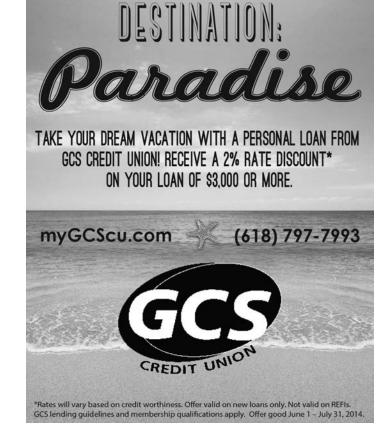
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andersonhospital.org facebook.com/AndersonHospitalIL 6800 State Rt. 162 Maryville Illinois 62062 Phone (618) 288-5711

connect

We would like to recognize the many Ed/Glen Chamber members who are celebrating membership anniversaries in the month of May. This monthly feature spotlights members for their ongoing support of the Ed/Glen Chamber. Thanks to each of the following business for their continued membership!

40+ YEARS

Metzger Law Offices

Scheffel Companies



10-19 YEARS

MicDonaia's Lahr-Well Christian Academy American Family Insurance The Children's Museum in Edwardsville APG Pain Management & Physical Therapy Scott Credit Union

5–9 YEARS Express Employment Professionals B & R Cleaning Cold Stone Creamery/Rocky Mountain Chocolate Factory Illinois Small Business Development Center at SIUE Reliance Bank Hawkins Law Office, P.C.

1–4 YEARS

Montessori Glen/Ed, Inc. Edison's Entertainment Complex Bruckert, Gruenke & Long PC Home Instead Senior Care Mike Shannon's Grill Edwardsville, LLC Vision For Life Harvey H. Breckner, DMD, MS Highland Recycling & Shredding The Legacy Collaboration Signature Virtual Assistance, Inc. Plowsharing Crafts, Inc. Happy Up Inc.

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schmooze business after hours



Edwardsville Rotary Club, May 15



Edwardsville Rotary Club, May 15



Edwardsville Rotary Club, May 15

5 Ways to See Your Business in Common Ground

- 1 Purchase Advertising
- 2 Write an "Ask the Expert" Column
- 3 Submit an Announcement
- 4 Win Our Business of the Month Award
- 5 Come to Chamber Events!



Chamber of Commerce

ribbon cuttings



Chestnut Health Systems, May 16



Glen Carbon Schon Park Phase I, May 17



RE/MAX Integrity Real Estate Centre, May 20



Visionary Wealth Advisors, May 22



Robust Wine Bar, May 28

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Dr. Harvey Breckner of Edwardsville Named Doctor of Excellence

Dr. Harvey H. Breckner was recently selected by the board of the Leaders in Healthcare Network as a Doctor of Excellence. The network selects physicians who have demonstrated success and leadership in their profession. Breckner was nominated by a mentor, peer or patient to receive the Doctor of Excellence designation.



Breckner has more than 25 years experience treating the general and advanced dentistry needs of patients in the St. Louis metro east area. His advanced training is in prosthetic and implant dentistry, and cosmetic and reconstructive dentistry. Breckner's highly trained background includes earning a Doctor of Dental Medicine degree (DMD) from Southern Illinois University – Edwardsville School of Dental Medicine and an advanced Master

of Science degree in prosthodontics from the University of Texas Health Sciences Center at San Antonio. He subsequently completed a fellowship in implant dentistry at The Ohio State University School of Dentistry.

Breckner attends multiple national training seminars each year to remain on top of the latest medical advances and treatments, particularly related to the more complex procedures for cosmetic, implant and reconstructive dentistry. He is an accredited member of the Boucher Prosthodontic Society, Implant International Academy of Osseointegration, Illinois State Dental Society, American Dental Association, and the Madison County Illinois District Society.

The goal of the Leaders in Healthcare Network is to identify leading medical professionals who are recognized by patients and medical advisors, and honor them for their compassion and dedication. Harvey H. Breckner, DMD, MS is located at 600 Country Club View in Edwardsville. To contact the office, call 618.307.3267 or go to www.brecknerdental.com.



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Of Counsel Charles M. Lock

Do You Have Questions About the Affordable Care Act?

Has your broker left the business because of the ACA?

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Do you qualify for a government premium subsidy?

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MARK MUCKENSTURM

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your business Gateway Regional Medical Center Names New Chief Operating Officer

Matt Blevins has been appointed to the position of chief operating officer (COO) at Gateway Regional Medical Center (GRMC) effective May 30, 2014

Blevins has more than 10 years of experience, serving in leadership positions at several hospitals and a number of healthcare companies.

For the past three years, he has served as CEO of Select Specialty Hospital, a 40 bed acute care hospital in Kansas City, Kansas.

"I look forward to working with the dedicated team of professionals at Gateway Regional Medical Center. It's because of their continuous hard work that GRMC has become such an important asset to the Granite City community," said Blevins. "Patients have come to expect high quality care with every visit to this hospital and I'm honored to be a part of the team providing such an experience for our patients."

At Select Specialty, Blevins led the revitalization of an organization that had multiple strategic and financial opportunities. During his time there, Blevins recruited a number of core specialists to the community including wound care, pulmonology and internal medicine. He also led the hospital through the conversion from traditional paper documentation to an electronic medical records system as a step toward providing patients an even more convenient and quality experience.

"Matt offers a level of healthcare management expertise and a background in business development that will help us navigate the hospital through all the changes we see in the healthcare industry," said Ed Cunningham, CEO of Gateway Regional Medical Center. "We look forward to working with him in his new role as our new COO."



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your business

SBDC International Trade Center to Present Legal Symposium on International Trade

Tuesday, July 22 from 12–2pm, the Illinois SBDC International Trade Center will present a program on the legalities involved in international trade. Registration and networking luncheon will begin at 11:30am. The event will be held in the Hickory/Hackberry rooms of Southern Illinois University Edwardsville's Morris University Center. There is a \$35 to attend.

Speakers are Jalesia McQueen and Salim Awad, partners, McQueen Awad, LLC. McQueen Awad is a business law firm located in St. Louis, serving clients in Missouri and Southwestern Illinois. Their expertise includes international transactions involving distribution, supply and representative agreements, compliance with imports and customs regulations.

This program will explore the key legal factors to be considered when exporting. Take the mystery and confusion out of negotiating and drafting international sales contracts as well as complying to U.S. laws for international

transactions. Some topics that will be covered include sales and distribution agreements, drafting, negotiation and litigation strategies/dispute resolution, U.S. law compliance for international transactions, intellectual property protection, legal considerations in Latin America, and key opportunities and challenges. There will be a Q & A and the opportunity of speaking with the presenters at the end of the program.

Who Should Attend: Exporters, importers, sales managers, and anyone who needs to understand the elements, risks and opportunities of international sales agreements and other important legal matters when doing business abroad.

Space is limited and registration is required. To register, please refer to the attached form and fax it to 618.650.2647 or via e-mail at International-Trade-Center@siue.edu.You may also go to www.siue.edu/business/itc







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So what does this recognition in using evidence-based care mean for you? Peace of mind in knowing that our local care is among the top in the nation.

Find out more at GatewayRegional.net.



The Joint Commission Top Performer on Key Quality Measures[®] 2012

- Heart Attack
- Heart Failure
- Pneumonia
- Surgical Care