

January 2014



Edwardsville | Glen Carbon Chamber of Commerce

It's everyone's business.

Common Ground



Edwardsville | Glen Carbon
Chamber of Commerce

MEMBERSHIP MEETING

January 24

11:30am-1pm

N.O. Nelson Leclaire Room

Enjoy a business casual lunch and learn what the
Ed/Glen Chamber has planned for 2014.

Volunteer, Ambassador & YPG of the Year awardees will be honored.

Business focused. Community centered.

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2014 Executive Committee

Emily Gates, Chair
Individual Member
Cathy Hamilton, Vice Chair
BARBERMurphy Group
Sam Guarino, Vice Chair
Bella Milano Restaurants
Paul Millard, Immediate Past Chair
TheBANK of Edwardsville
Josh Lowe, Treasurer
West & Company

2014 Directors

Danelle Brown
Marcel Brown Technology Services
Christine Craine
Horlica Insurance & Employee Benefits
Elizabeth Heil
The Scheffel Companies
Gary Hoggatt, Jr.
1st MidAmerica Credit Union
Lisa Klaustermeier
Anderson Hospital
Nicole Kline
Extra Help, Inc.
David Toby
FCB Edwardsville Bank
Dave Viox
AAdvantage Insurance Group, Inc.

Guiding Principles

Chambers of Commerce honor and respect **capitalism** and **well-informed private sector job creators** as a central and foundational element of regional and national prosperity. Chambers of Commerce actively facilitate collaboration and open discussion between business and public officials through **education, business advocacy** and **leadership**.

2014 Ambassadors

Lauren Hoefert, Co-Chair
Scott Credit Union
Rob Pickerell, Co-Chair
Centrue Bank
Lisa Allen, AAdvantage Insurance Group
Tina Barnard, Homewatch Care Givers
Rachel Case, Peel Wood Fired Pizza
Dr. Eric Dixon, SportChiro+
Brian Douglas, ONEWAY Construction
Natalie Head, Anderson Hospital
Adam Hughes, Reliance Bank
Marc Kamp, First Clover Leaf Bank

Chamber Staff

Desirée Bennyhoff
President & CEO
dbennyhoff@edglenchamber.com

Kathy Hentz
Administrative Assistant
khentz@edglenchamber.com

Caryn Mefford
Membership Coordinator
cmefford@edglenchamber.com

Mission

The Edwardsville/Glen Carbon Chamber of Commerce is a member-driven organization, dedicated to a strong, private sector regional economy.

Vision

The Edwardsville/Glen Carbon Chamber of Commerce will be the preferred provider of watch-dog, education and advocacy services that form a mission-critical catalyst for business success.

on the cover

2014 Membership Meeting & Luncheon

Learn what your chamber of commerce has planned for 2014 at the 4th Annual Membership Meeting & Luncheon, scheduled for **11:30am-1pm Friday, January 24** in the Leclair Room on the N.O. Nelson campus of Lewis and Clark Community College.

In 2013, Edwardsville/Glen Carbon Chamber of Commerce leadership had the great pleasure of working with retired businessman **Robert McClellan** to craft a **new strategic plan**, which included adopting new mission and vision statements, guiding principles, and core values. 2014 is going to be an exciting year of strategic change and progress for the Ed/Glen Chamber, and we hope you will attend the Annual Membership Meeting & Luncheon to help us kick off 2014 with the unveiling of our new strategic plan.

Ambassador of the Year, Volunteer of the Year, and Young Professional of the Year awards will be announced at the luncheon, and retiring board of directors members and ambassadors will be recognized.

This business casual luncheon is an opportunity for members to become familiar with the Ed/Glen Chamber's 2014 menu of services and learn about the many ways to get involved. The cost is \$20 per person. RSVP via the event calendar at www.edglenchamber.com, or call 618.656.7600.

AN ADDED MEMBER BENEFIT

As a member of
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Silver Level

Ameren Illinois
Hortica
Meridian Village
Sam's Club 4878
Sandberg, Phoenix & von Gontard, PC
Scott Credit Union
TheBANK of Edwardsville

Bronze Level

1st MidAmerica Credit Union
AT&T
Cassens & Sons
Cassens Transport
Castelli's Moonlight Restaurant 255
Charter Business
City of Edwardsville
Doubletree Hotel Collinsville
Eden Village Retirement Community
Edwardsville School District #7
Edwardsville Publishing Company
First Clover Leaf Bank
Holiday Inn Alton
Juneau Associates, Inc., PC.
Korte & Luitjohan Contractors, Inc.
Madison Mutual Insurance Co.
Mathis, Marifian & Richter, LTD
Northwestern Mutual – Gilliland Group
Robert 'Chick' Fritz, Inc.
R.P. Lumber
Shop 'N' Save
Shannon's Grill Edwardsville, LLC
Southern Illinois University Edwardsville
Wells Fargo Home Mortgage
West & Company, LLC
Village of Glen Carbon

Premier Level

'62 Sports Group
ABRA Auto Body & Glass
Abstracts & Titles Inc.
Allison's Comfort Shoes & Boots
American Family Insurance
Answer Direct
APG Pain Management & Physical Therapy
Ashley Furniture Home Store
Associated Pediatric Dentistry, LTD
Assurance Brokers
Bard & Didriksen Pediatrics
Bauer-Hite Orthodontic
Baugher Financial & Assoc. Inc.
Bella Milano Restaurant
Bigelo's Bistro
Big Daddy's
Brain Balance Achievement Centers
Brickman Orthodontics
Bruckert, Gruenke & Long, PC
Bull & Bear Grill & Bar
Caulk's Collision
Centrue Bank
Chef's Shoppe
Cleveland-Heath
Coldstone Creamery
Commerce Bank
CompuType Inc.
Country Club Lawn & Tree
Crawford, Murphy, & Tilly, Inc.
Culver's of Edwardsville
Data Unlimited, Inc.
Days Inn

Dazzle Me Tan, Tone & MORE!

Denny's
Dimond Bros. Insurance Agency
Donnewald Distributing
Edison's Entertainment Complex
Edwardsville Pet Hospital
Express Employment Professionals
Extra Help, Inc.
FCB Edwardsville Bank
First Community Credit Union
First Mid-Illinois Bank & Trust
First National Bank – Maryville
Gateway Center
Gateway Grizzlies
Gerold Moving
Glik's Department Store
Goddard School
Greensfelder, Hemker & Gale, PC
Hampton Inn & Suites
Harvey H. Breckner, DMD
Hawkins Law Office
Hawthorne Animal Hospital
Highland Recycling & Shredding
Holiday Inn Express
IMO'S Pizza
Jan's Hallmark Shop
J.F. Electric Inc.
Joe's Pizza & Pasta
Kitchenland
Lindenwood University
Lion Sleep Labs
Logo It! @ Langa
M. Thompson & Company, LLC
Magnuson Camelot Hotel
Market Basket
Maryville Women's Center & Med Spa
Mattea Construction, LLC
Midwest Occupational Medicine
Midwest Sunray Lighting & Sign Company
Minuteman Press
National Bank
Network Specialists
Office Depot
OneWay Construction
Papa Murphy's Take 'N' Bake Pizza
Red Robin
Reed, Armstrong, Gorman, Mudge & Morrissey
Regions Bank
RE/MAX Alliance
Richards Brick Company
Royal Office Products, Inc.
Schnucks
Scott Credit Union
Sears Hardware & Appliance
Sivia Business & Legal Services, P.C.
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Spencer T. Olin Golf Course
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State Farm Insurance – Rick Marteeny
Sunset Hills Country Club
Sunset Hills Family Dental
Super 8 Pontoon Beach
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The Scheffel Companies
The Wooden Nickel Pub & Grill
Thompson Flaherty CPAs
Tropical Escape Tiki Bar & Grill
Tiger Plumbing
Two Men & A Truck
U.S. Bank
Vision For Life

events

1/8 Wednesday 8-9am

Membership Orientation
Ed/Glen Chamber Office
RSVP Online or to 618.656.7600

1/14 Tuesday 12-1pm

networking@noon
Edison's Entertainment
Complex
2477 South IL Route 157
Edwardsville, IL 62025
RSVP Online (required)

1/16 Thursday 5-7pm

Business After Hours
Location TBA
Date Available, Call
618.656.7600 to Host

1/24 Friday 11:30am-1pm

Annual Membership Meeting
Leclaire Room @ N.O. Nelson
600 Troy Road
Edwardsville, IL 62025
RSVP Online or to 618.656.7600

save the date

2/4 Tuesday 8-9am

YPG Learn from a Leader
Breakfast with Jennifer
Cleveland & Eric Heath
Location TBA
RSVP Online

2/24 Monday 7:30-9am

Legislative Summit
Leclaire Room @ N.O. Nelson
600 Troy Road
Edwardsville, IL 62025
RSVP Online or to 618.656.7600

2/5 Wednesday 8-9am

Membership Orientation
Ed/Glen Chamber Office
RSVP Online or to 618.656.7600

2/25 Tuesday 8-9:30am

Professional Development:
Concealed Carry &
Your Business
Location TBA
RSVP Online or to 618.656.7600

2/11 Tuesday 7:30-8:30am

B2B Breakfast
Wang Gang Asian
1035 Century Drive
Edwardsville, IL 62025
RSVP Online (required)

3/5 Wednesday 8-9am

Membership Orientation
Ed/Glen Chamber Office
RSVP Online or to 618.656.7600

2/18 Tuesday 1pm

Ribbon Cutting
SIUE School of Engineering
Expansion
SIUE Campus
Edwardsville, IL 62026

3/8 Saturday 5pm

Annual Gala & Auction
SIUE Meridian Ballroom

2/20 Thursday 5-7pm

Business After Hours
Robust Edwardsville
126 North Main Street
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3/11 Tuesday 12-1pm

networking@noon
Edison's Entertainment
Complex
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RSVP Online (required)



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Business of the Month



BAR | SPIRITS | SAKE

Wang Gang Asian, owned by Ryan and Jamie O'Day, is the Edwardsville/Glen Carbon Chamber of Commerce January 2014 Business of the Month.

Now located at 1035 Century Drive in Edwardsville, Wang Gang Asian was established in 2009 and features a menu full of Asian fusion creations.

"We provide chef driven fresh ingredients, made from scratch sauces, hand cut meats, and hospitality, treating each guest as the center of attention. Additionally, we are 'marketing company' that happens to own and operate an Asian fusion restaurant," said Ryan.

When asked how he and came to open Wang Gang Asian, Ryan responded, "Food is our background to a degree. We sold our previous franchise business and wanted to start something that, at some point, could become our own franchise. We chose Asian, as it is typically an underserved segment dominated only by small, carryout only places. By offering seating and a full bar, we are able to offer a complete dining experience. Additionally, when we started, it was a small operating footprint, but Asian food is typically known as a preferred 'take out' dining option, so we were able to increase our revenue through take out and delivery at the onset."

The O'Days operate Wang Gang Asian with a sincere passion and zeal for business ownership and customer service. "Marketing is a passion of mine. I'm a marketing company that happens to own an Asian restaurant. I put the aces in their places. I don't wok cook, I don't serve, I don't bartend. We hire people and make them experts at that. I teach them the 'high level' principles and the 'low level' details. Measure twice, cut once is a principle, make sure soy bottles are cleaned 100% after each guest table visit is a detail."

Wang Gang Asian aims to serve the 'sector' of markets. Targets include the entire family of six out for \$60, a first date for \$20, birthdays with friends, and ladies meetings for lunch at \$10 per person. "It's more of the atmospheric service that attracts you to Wang Gang Asian for your reasons vs. us chasing after you to come in. Most important, when you are asking your spouse 'where should we go to eat?' we need Wang Gang to be within the top three choices for your reasons, not ours – quality and portions of food, convenience, great drinks, service, value, in/out, or to see your favorite bartender – what's your reason? We want to fulfill that need," said Ryan.

Wang Gang Asian has evolved dramatically since its inception five years ago. Consistency of food, repeat customers bringing new people in through word of mouth, and hospitality has allowed the business to grow from a 1,200 square foot space with 16 employees to a new space in the RLP Development University Pointe II with 4,600 square feet and 57 employees.

"Our menu has expanded from 16 items to more than 100, and our charitable giving and community involvement has been increased. Investing in the fabric of the area in which I live is integral to our success. People KNOW the owner at Wang Gang Asian, regardless of my personality. When you visit people with people who operate and live in their area, you meet them, you get to know them, you see them at school events, in the public, and can approach them and provide information about the establishment – that has helped us, said Ryan.

"Wang Gang has relationships with our customers. I hope they feel invested in Wang Gang, because they are investing. Every purchase they make pays the people who work here, and that money goes back into the community. When I need lettuce or some other supply, I try to go to Market Basket – because they are local, I know the owners, the kids and grandkids, the manager's wife. Reinvesting that dollar and realizing every customer is an investor and my boss has allowed Wang Gang Asian to double its size twice in four years. That's cool."

When asked about exciting plans for the near future, Ryan said, "Get ready. We are opening a very cool international concept, "Okiyo Coin Club," that will have tones of Japan, Manhattan, LA, Hong Kong, Seoul, London. It's going to appeal to 10% of the population, the other 90% will be there. I'm working with RLP Development and we are both very excited. Mr. Plummer leads and organization of thinkers and doers that like our products, and we'll be opening our concept in our same strip center. It's going to be bonkers."



Ryan's favorite mantra: "Work a little, play a little. Work a lot, play a lot."

O'Day added, "The Ed/Glen Chamber collapses my time frame on many things: access to people, events, getting my word out on various products, services and promotions."

To learn more about Wang Gang Asian, stop by the restaurant, call 618.655.0888, or go to wanggangasian.com.



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ccraine@hortica-insurance.com

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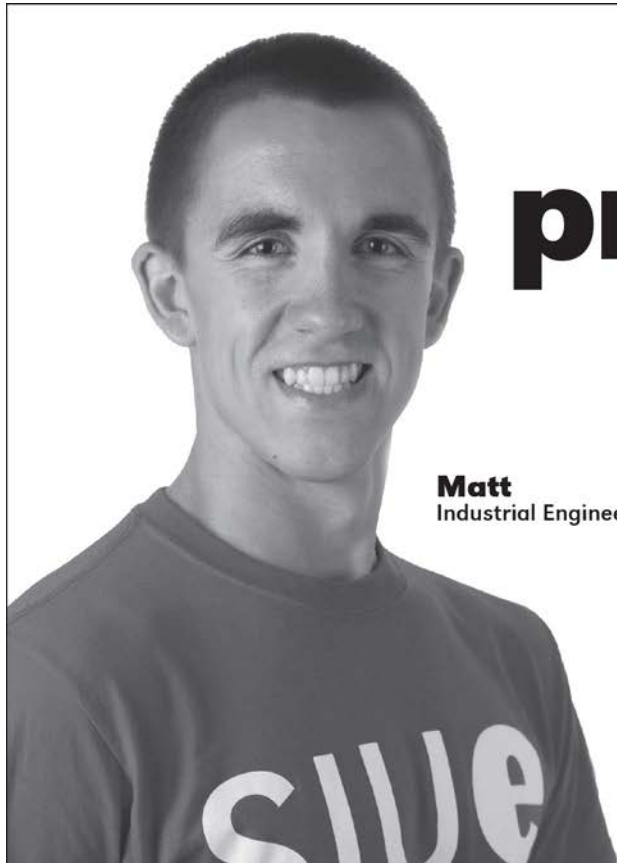
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TALLERICO LEADERSHIP AWARD

Nomination Form

The **Tallerico Leadership Award** is presented to an outstanding individual who has achieved excellence in his/her business or profession, has served the community in a meaningful way, and has assisted women in reaching their full leadership potential.

Nominee's Name: _____

Title: _____ Company: _____

Business Address: _____

City, State, Zip: _____

Business Phone: _____ Home/Cell Phone: _____

Nominator's Name: _____ Title: _____

Company: _____ Phone: _____

Important - a nominee must:

- be an exceptional individual who has achieved excellence in his/her business or profession.
- have given freely of his/her time to the community.
- have assisted women in reaching their full leadership potential.
- reside/have primary involvement in a business organization located within Ed. CSD #7.
- The nominee does *not* have to be a member of the Ed/Glen Chamber.

On a separate piece of paper, please describe how the nominee has achieved the following criteria:

1. **Assists Women in Reaching their Full Leadership Potential.** Provide specific examples of how the nominee has demonstrated support for the advancement and leadership development of business and professional women.
2. **Business Accomplishments.** List special recognition, projects and achievements. Include business-related affiliations, directorships, trusteeships or other designations.
3. **Community Service.** Describe local, county and state level participation, length of service and offices held in civic and service organizations, charitable activities, political pursuits, religious groups, chambers of commerce, or merchants associations.
4. **Other Memberships, Achievements, Awards, Publications.** Nominees may already have been honored for service to their profession, industry or community. They also may have publications to their credit or articles published supporting their service to their profession, industry or community. Please list awards and honors received which support this nomination.

Please return this completed form, along with attachments, by the **deadline of February 7, 2014.**

Edwardsville/Glen Carbon Chamber of Commerce

200 University Park Drive, Suite 260
Edwardsville, Illinois 62025

(618) 656-7600 · (618) 656-7611 FAX

ALBERT CASSENS AWARD for OUTSTANDING COMMUNITY ACHIEVEMENT

Nomination Form

The **Albert Cassens Award for Outstanding Community Achievement** is presented to an individual who made a significant impact on the community **during the two previous calendar years**.

Nominee's Name : _____

Title : _____ Company : _____

Business Address: _____

City, State, Zip : _____

Business Phone: _____ Home/Cell Phone: _____

Nominator's Name: _____ Title : _____

Company: _____ Phone: _____

On a separate piece of paper, please provide specific examples of how the nominee has met following criteria (nominee need not be an Ed/Glen Chamber member). **The nominee must:**

1. have primary involvement in a **for-profit business** with **facilities or contributions** affecting organizations within the boundaries of Edwardsville Community Unit District 7;
2. have made a significant impact on the community during the **two previous calendar years** (2012 & 2013);
3. have earned a reputation for his/her **exemplary integrity** and **given freely of their time** to the community;
4. have demonstrated support for the **guiding principles*** of chambers of commerce;
5. have demonstrated a personal commitment to social (which may include environmental) responsibility.

***GUIDING PRINCIPLES:** Chambers of Commerce honor and respect **capitalism** and **well-informed private sector job creators** as a central and foundational element of regional and national prosperity. Chambers of Commerce actively facilitate collaboration and open discussion between business and public officials through **education, business advocacy** and **leadership**.

The selection committee shall be comprised of all past award recipients who choose to participate. The committee shall review all nominees for suitability, and shall determine whether or not an award will be presented. The committee shall vote by show of hands (one vote per committee member) for the nominees determined to have met the criteria stated above. A committee member who cannot be present and who chooses to participate may name an attending committee member as their proxy. The proxy form must be completed, in advance, either in hardcopy or electronic form sent to the Ed/Glen Chamber office. The nominee receiving the highest number of votes shall then be presented to the entire committee for a final selection vote. This time, a **majority** of those present must vote in favor of the nominee in order to have completed the selection process.

Please return this completed form, along with attachments, to the Chamber of Commerce at the address below or fax to 656-7611 before the **deadline of February 7, 2014**.

Edwardsville/Glen Carbon Chamber of Commerce
200 University Park Drive, Suite 260 Edwardsville, Illinois 62025

LIFETIME ACHIEVEMENT AWARD

Nomination Form

The **Lifetime Achievement Award** is presented to an exceptional individual who has made a significant positive impact on the Edwardsville/Glen Carbon community through his or her past achievements during a long period of time and has enhanced the quality of life for Edwardsville/Glen Carbon residents.

Nominee's Name: _____

Title: _____ Company: _____

Business Address: _____

City, State, Zip: _____

Business Phone: _____ Home/Cell Phone: _____

Nominator's Name: _____ Title: _____

Company: _____ Phone: _____

Alt Phone: _____

Criteria:

- Nominee must live or work in our community or geographic area.
- Nominee **must** be a member of the Edwardsville/Glen Carbon Chamber of Commerce.
- Nominee must have demonstrated an ongoing commitment to community involvement. A one-time project will be considered, but those individuals demonstrating an ongoing commitment to the business community will be given higher priority.
- Activities of a business-oriented nature will have priority over non-business-related activities.
- Volunteer activities will be considered more favorably than performance of activities required by the nominee's job.

Selection Procedure:

- Selection committee will award one recipient from those nominated. The selection committee and/or the Chamber Board of Directors reserves the right to nominate additional individuals and/or expand the nomination process in the event that an adequate pool of nominations has not been received. Nominations shall be confidential; only the recipient will be announced and publicized.
- Nominations are accepted from anyone. Self-nominations accepted and encouraged.

Supporting Documentation:

On as many pages as necessary, please include the following documentation:

- Business-Related Activities
- Community Involvement
- Statement of Qualifications

Please return this completed form, along with attachments, to the Chamber of Commerce at the address below or fax to 656-7611 before the **deadline of February 7, 2014**.

Edwardsville/Glen Carbon Chamber of Commerce

200 University Park Drive, Suite 260
Edwardsville, Illinois 62025

(618) 656-7600 • (618) 656-7611 FAX

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We would like to recognize the many Ed/Glen Chamber members who are celebrating membership anniversaries in the month of January. This new monthly feature spotlights members for their ongoing support of the Ed/Glen Chamber. Thanks to each of the following business for their continued membership!

40+ YEARS

Coldwell Banker Brown Realtors

30-39 YEARS

**Richards Brick Company
Village of Glen Carbon**

20-29 YEARS

**Jan's Hallmark Shop
Ameren Illinois Utilities
Telegraph**

10-19 YEARS

**Sunset Hills Country Club
Meridian Village
GCS Credit Union
Accent Home Services
First Community State Bank**

**First National Bank - Maryville Banking Center
J. Blanquart Jewelry, Art & Accessories
St. Louis Regional Chamber
Walmart of Glen Carbon
Royal Office Products, Inc.**

5-9 YEARS

**Days Inn
Casual Tees
St. Mary's Catholic Church & School
Annie's Frozen Custard
Baha'i Faith**

**Salvation Army
Patriot Sunrooms
RE/MAX Preferred Partners
Wang Gang Asian**

1-4 YEARS

**EdwardsvilleOnline
Mattress Source
Network Specialists, LLC
Papa Murphy's Take 'N' Bake Pizza
M. Thompson & Company PC
Wishes Travel Boutique
Robert 'Chick' Fritz, Inc.**

**Mattea Construction, LLC
Anytime Fitness
Integrated Technology Associates
MassageLuXe
Sport Clips Haircuts
Cleveland-Heath
Accelerate: Health & Fitness Consulting**

schmooze

business after hours



1st MidAmerica Credit Union, Mike Shannon's Grill & Robert 'Chick Fritz'
@ Children's Museum in Edwardsville, December 12



1st MidAmerica Credit Union, Mike Shannon's Grill & Robert 'Chick Fritz'
@ Children's Museum in Edwardsville, December 12



1st MidAmerica Credit Union, Mike Shannon's Grill & Robert 'Chick Fritz'
@ Children's Museum in Edwardsville, December 12



Commerce Bank w/ Bella Milano, December 19



Commerce Bank w/ Bella Milano, December 19



Commerce Bank w/ Bella Milano, December 19

ribbon cuttings



Floria Flowers, Gifts & Events, December 9



Denny's, December 16

5 Ways to See Your Business in *Common Ground*

- 1 Purchase Advertising
- 2 Write an "Ask the Expert" Column
- 3 Submit an Announcement
- 4 Win Our Business of the Month Award
- 5 Come to Chamber Events!

edoglen
Chamber of Commerce

The fiscal cliff, healthcare reform, a government shutdown, new deductions, major program delays...



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your business

Relay For Life of Edwardsville/Glen Carbon Announces Team Kick-Off Event for January 21

From providing \$3.8 billion in funds for groundbreaking cancer research to providing free lodging for patients undergoing cancer treatment here in the Edwardsville area, the American Cancer Society (ACS) has made a difference in the prevention and treatment of all forms of cancers. Regardless of age or gender, individuals with cancer and their families can find the support they need through ACS.

ACS is seeking volunteers to "Finish the Fight" by joining the organization for Relay For Life of Edwardsville/Glen Carbon on June 27-28. All proceeds raised will help fund the ACS mission to create a world with less cancer and more birthdays. This year, thanks to support from volunteers, 14 million Americans who have had cancer will be celebrating another birthday.

A Relay Team is a group of 12 to 15 people who each commit to raising at least \$100 and to participating in the overnight fundraising event. The 2014 Relay For Life of Edwardsville/Glen Carbon will be held at Edwardsville High School starting Friday, June 27. The goal is to keep at least one team member on the EHS track at all times throughout the evening to honor and symbolize an individual's journey through cancer treatment.

Community members are invited to learn more about Relay For Life of Edwardsville/Glen Carbon and register their teams at the Team Kick-Off event Tuesday, January 21. The event will be held at Edison's Entertainment Complex in Edwardsville, starting at 6:30pm. The Team Kick-Off is a fun-filled event for all teams to come together and learn about fundraising and the mission of ACS. There is no cost to attend. For more information, email Relay For Life of Edwardsville/Glen Carbon at rfledglen@gmail.com or contact Erica Hunt, co-chair, at 618.567.1178.

"The ACS is doing such incredible work here in Madison County, but they need the support of the community to continue their efforts," remarked Hunt. "The Relay For Life Team Kick-Off is the ideal time for residents of Edwardsville and Glen Carbon to meet the individuals ACS has helped, learn how they can make a difference through Relay For Life, and register their teams for this touching and life-changing event."

In 2013, the Relay for Life of Edwardsville raised more than \$112,000 to help the ACS save more lives by helping people stay well and get well by fund cures and by fighting back. To learn more about ACS, go to www.cancer.org.



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Say AHHHH! Meet your area ENT Specialist

Gerald Moritz, MD, is board certified in otolaryngology and has been serving the St. Louis area since 1975. In order to better serve his patients, he has now opened an office in Edwardsville.

When he's not busy seeing patients, Dr. Moritz can be found at home working in his garden, trap or skeet shooting in the country, fly fishing, riding his bike 25-30 miles on a Sunday, or spending quality time with his family, which includes Pippi Longstocking, pictured here, a 5-year-old Cavalier King Charles Spaniel who rules at the Moritz home.

As a highly regarded ear, nose and throat specialist, his areas of expertise include:

- Dizziness • Sinus problems • Hearing loss
- Pediatric otolaryngology • Sleep apnea and snoring
- Ear surgery/disorders • Tonsillitis
- Tinnitus (ringing in the ears) • Voice disorders

Northwest ENT Specialists

#8 Sunset Hills Professional Centre

Edwardsville, IL 62025

314-953-6093

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BJC Medical Group
of Illinois

*Dr. Moritz accepts Illinois and Missouri Medicare
& Medicaid as well as most private insurances.*

BJC Medical Group doctors on staff at **Christian Hospital**

your business

Dr. Rosenberg Donates to Neighbors In Need

Dr. Dustin Rosenberg, a chiropractor at Integrated Medical Group in Glen Carbon and a second location in Greenville, has partnered with Edwardsville Neighbors In Need to help provide temporary financial assistance to Edwardsville families for urgent needs due to unforeseen medical or emergency hardships. It is Dr. Rosenberg's passion to provide assistance in the local communities and give back as much as possible. Dr. Rosenberg and his chiropractic patients raised \$1,350 for Edwardsville Neighbors In Need throughout 2013. "It is the generosity of my patients that help make this possible," said Dr. Rosenberg.



Edwards Promoted to Co-Manager of Glik's

Glik Stores recently announced the promotion of Haley Edwards to co-manager of the Edwardsville Glik's store, located in Park Plaza Center. Edwards, a native of Gillespie, was formerly a sales associate at Von Maur Department Store in Bloomington, IL. She holds a degree in apparel merchandising from Illinois State University.



Glik Stores is a 116 year old family owned apparel and footwear store chain with 61 stores in 9 states. To learn more about Glik's, go to www.gliks.com or call 618.655.0084.

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Lewis & Clark Council, Boy Scouts of America Plans February "Roast" of Tom Holloway

The Lewis & Clark Council, Boy Scouts of America is proud to announce the "roasting" of Tom Holloway, set for February 27, 2014, as one of the community's finest is honored with a Lifetime Achievement Award & Roast in what will be considered the event of the year in the Metro-East.



"You are encouraged to celebrate Tom Holloway's many contributions to their community and thank him the best way we know how – a couple of rib shots from his closest friends!" said Travis Briner of the Lewis & Clark Council.

The event will be held at the Four Points by Sheraton in Fairview Heights, beginning with a 6pm reception followed by a 7pm dinner. Event sponsorships range from \$1,000 (table of 8) to \$10,000 (Eagle Scout Sponsor), and individual tickets are on sale for \$125.

For more information, please contact the Lewis & Clark Council, Boy Scouts of America at 618.234.9111 or email Travis travis.briner@Scouting.org. You may also contact one of the volunteer committee members for additional information: Skip Ferry (co-chair), Roger Lowery (co-chair), Desiree Bennyhoff, Lisa Holloway, Bruce Holland, Patrick Hundley, Mike Leopold, Bob Mueller, Keith Page, Rick Parks, Mike Riley, and Mark Turner.



LEWIS & CLARK COUNCIL
BOY SCOUTS OF AMERICA

Dollars raised from this event will benefit the more than 8,000 underprivileged and special needs youth that the Lewis & Clark Council serves each year in communities like Alton, Cahokia, East St. Louis, Madison and Venice. The Lewis & Clark Council invests greatly in these communities by offering transformational programs with a paid program aide staff, a Scouting uniform, camping opportunities, and weekly programs like STEM (Science, Technology, Engineering, Mathematics), personal management and finance, as well as character and citizenship development.

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Scheffel Announces Completion of Merger

The Illinois accounting firms of Scheffel & Company, PC and J.W. Boyle & Co., LTD are pleased to announce their recent merger with the formation of Scheffel Boyle. Both premier accounting firms have long established metro St. Louis presences with commitment to client services, as well as heavily niched service areas. The full service accounting, audit, tax, business and financial consulting firm will now have approximately 90 professionals. The merger will solidify Scheffel Boyle as the largest locally owned accounting firm in Southwestern Illinois and one of the largest accounting firms in the St. Louis metropolitan area.

"Scheffel & Company collaborated with J.W. Boyle in the past and found their exemplary work and dedication to clients to be similar to our standards. As with our firm, Boyle provides tax, audit and consulting services to closely held businesses and individuals, particularly with construction, financial institutions, and governments," said Dennis Ulrich, managing principal of Scheffel & Company. "Combining our reach, resources, and knowledge can only elevate the work we do for our clients."

To learn more, go to www.scheffelboyle.com.



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your business

VNA-TIP HealthCare Named a Top Agency of the 2013 HomeCare Elite™

VNA-TIP HealthCare recently announced that it has been named a Top Agency of the 2013 HomeCare Elite™, a recognition of the top-performing home health agencies in the United States. Now in its eighth year, the HomeCare Elite identifies the top 25 percent of Medicare-certified agencies and highlights the top 100 and top 500 agencies overall. Winners are ranked by an analysis of publicly available performance measures in quality outcomes, best practice (process measure) implementation, patient experience (Home Health CAHPS®), quality improvement and consistency, and financial performance. In order to be considered, an agency must be Medicare-certified and have data for at least one outcome in Home Health Compare. Out of 9,969 agencies considered, 2,496 are elite.

The award is sponsored by OCS HomeCare by National Research Corporation, the leading provider of home health metrics and analytics, and DecisionHealth, publisher of the most respected independent newsletter in the home health profession, *Home Health Line*.

VNA-TIP Healthcare's Director of QAPI for HomeCare, Donna Hoermann,

credits continuous review and education in Oasis, coding, documentation, and Consumer Assessment of Healthcare Providers & Systems (CAHPS) patient satisfaction for being able to remain a top Agency of the HomeCare Elite. "VNA-TIP works together as a team through best practices to provide excellent, quality care to our clients," said Hoermann.

"HomeCare Elite recognition is a significant acknowledgement. The shift from fee-for-service to pay-for-performance payment models is reshaping the healthcare profession. And home health is proving to be an integral part of the continuum. In the face of value-based purchasing and care delivery model changes, the metrics that make up HomeCare Elite methodology shine an accountable light on an industry that may be the lynch pin to achieving affordable care at home," said Marci Heydt, product Manager for the post-acute care business group of DecisionHealth.

The entire list of 2013 HomeCare Elite agencies can be downloaded by visiting the National Research Corporation website at www.nationalresearch.com/homecareelite.

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BARBERMurphy Group Announces Acquisition of Fairview Heights Based Johnson Properties, Inc.

BARBERMurphy Group, a commercial real estate brokerage firm specializing in properties located in Southern Illinois, has acquired Fairview Heights, IL based Johnson Properties, Inc., forming the largest commercial real estate entity in Southern Illinois. The acquisition, which took place January 8, was announced by Paul Murphy, managing broker. Terms of the transaction were not disclosed.

The transition will take place immediately, with a total of six commercial brokers relocating to BARBERMurphy's office in Shiloh, IL. Terry Johnson will serve as a broker with the expanded BARBERMurphy Group, with Paul Murphy, Wayne Barber, Jr., SIOR, and Steve Zuber, SIOR, CCIM, remaining as principals of the enlarged firm.

"We are growing and have been looking for additional experienced brokers, so this move makes perfect sense for us," said Murphy. "We now have a total of 18 experienced brokers working in 20 counties in Southern Illinois. By acquiring the non-physical assets of Johnson Properties, we are able to not only bring on additional experienced brokers, but also to expand

our research, property listings and informational systems, creating a real powerhouse in our industry."

Originally founded in 1945 by Kenneth Johnson as the Kenneth Johnson Agency, Johnson Properties, Inc. was acquired by Terry Johnson in 2007.

The BARBERMurphy Group was established in 2004 by Wayne Barber, Jr., SIOR and Paul Murphy. The two principals opened their own business after an already successful real estate sales career with more than 40 years combined experience in Southern Illinois. Zuber, who has been with the firm since 2005, was named principal in 2012.

BARBERMurphy Group now maintains more than 350 listed properties. One of the firm's largest property listings is a major reclamation project on 41 acres within the 328-acre Chemetco site located in Metro East. Approved by the U.S. District Court in Illinois, work is now moving full speed ahead to reclaim as much as one to two million tons of base metals among the site's slag piles. For information, go to www.barbermurphy.com



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