December 2014



Edwardsville | Glen Carbon Chamber of Commerce

It's everyone's business.





Edwardsville | Glen Carbon Chamber of Commerce

Membership Meeting January 30 11:30am-1pm

N.O. Nelson Leclaire Room

Enjoy a business casual lunch and learn what the Ed/Glen Chamber has planned for 2015.

Volunteer, Ambassador & Young Professional of the Year awards will be presented.

Business focused. Community centered.

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Josh Lowe, Treasurer West & Company, LLC

Philip Lading, Legal Counsel

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Christine Craine

Hortica Insurance & Employee Benefits

Elizabeth Heil

The Scheffel Companies

Gary Hoggatt, Jr.

1st MidAmerica Credit Union

Lisa Klaustermeier

Anderson Hospital

Nicole Kline

Extra Help, Inc.

Skip Sponeman

Walmart of Glen Carbon

David Toby

FCB Edwardsville Bank

Dave Viox

AAdvantage Insurance Group, Inc.

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Desirée Bennyhoff

President & CEO ceo@edglenchamber.com

Kathy Hentz

Administrative Assistant khentz@edglenchamber.com

Kerry Smith

Membership Director membership@edglenchamber.com

Vision

The Edwardsville/Glen Carbon Chamber of Commerce will be the preferred provider of watch-dog, education and advocacy services that form a mission-critical catalyst for business success.

Mission

The Edwardsville/Glen Carbon Chamber of Commerce is a member-driven organization, dedicated to a strong, private sector regional economy.

Guiding Principles

Chambers of Commerce honor and respect **capitalism** and **well-informed private sector job creators** as a central and foundational element of regional and national prosperity. Chambers of Commerce actively facilitate collaboration and open discussion between business and public officials through **education**, **business advocacy** and **leadership**.

2014 Ambassadors

Lisa Allen, AAdvantage Insurance Group
Candice Arana, Hospice of Southern IL
Tina Barnard, Individual Member
Rachel Case, Peel Wood Fired Pizza
Dr. Eric Dixon, SPORTCHIRO+
Brian Douglas, ONEWAY Construction
Jacob Funk, Better Health & Performance Chiropractic
Natalie Head, Anderson Hospital
Adam Hughes, Reliance Bank*
Marc Kamp, First Clover Leaf Bank
Amanda Linton, Northwestern Mutual

Carol Johnson, Visions by Carol Photography
Magnum the Facility Dog, Hospice of Southern IL
Amanda Majewski, Extra Help, Inc.
Mark Muckensturm, MRCT Benefits Plus
Rebecca Obermark, West & Company, LLC
Rob Pickerell *

Jennifer Riebold, Scott Credit Union Sara Sanderson, Dimond Bros. Insurance Lauren Smith, TheBANK of Edwardsville Heather Whitten, Walgreens

* denotes committee co-chairs

on the cover

2015 Membership Meeting & Luncheon

Learn what your chamber of commerce has planned for 2015 at the 5th Annual Membership Meeting & Luncheon, scheduled for 11:30am-1pm Friday, January 30 in the Leclaire Room on the N.O. Nelson campus of Lewis and Clark Community College.

In 2013, Edwardsville/Glen Carbon Chamber of Commerce leadership had the great pleasure of working with retired businessman **Robert McClellan** to craft a **new strategic plan**, which included adopting new **mission** and **vision** statements, **guiding principles**, and core values. 2015 will be an exciting second year of implementing strategic change and continued progress for the Ed/Glen Chamber, and we hope you will attend the Annual Membership Meeting & Luncheon to help us kick off 2015 with the unveiling of our annual plan of work.

Ambassador of the Year, Volunteer of the Year, and Young Professional of the Year awards will be announced at the luncheon, and retiring board of directors members and ambassadors will be recognized.

This business casual luncheon is an opportunity for members to become familiar with the Ed/Glen Chamber's 2015 menu of services and learn about the many ways to get involved. The cost is \$25 per person. RSVP via the event calendar at www.edglenchamber.com, or call 618.656.7600.



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special investors

Gold Level

Anderson Hospital Gateway Regional Medical Center Walmart of Glen Carbon

Silver Level

Ameren Illinois Utilities Hortica Insurance & Employee Benefits Meridian Village Sam's Club 4878 Sandberg Phoenix & von Gontard, PC Scott Credit Union TheBANK of Edwardsville Walareens

Bronze Level

1st MidAmerica Credit Union Bull & Bear Grill & Bar Cassens & Sons Castelli's Moonlight Restaurant at 255 Charter Business Doubletree Hotel Collinsville Eden Village Retirement Community Edwardsville Intelligencer First Clover Leaf Bank Gori Julian Associates, PC Homefield Energy, A Dynegy Company Juneau Associates Inc., P.C. Korte & Luitjohan Contractors, Inc. Madison Mutual Insurance Company Mathis, Marifian & Richter, LTD Mike Shannon's Grill Edwardsville, LLC R. P. Lumber Company, Inc. Robert 'Chick' Fritz, Inc. Stur Restaurant USA Mortgage Financial Group Visionary Wealth Advisors Volkert, Inc.

West & Company, LLC

Premier Level 1818 Chophouse ABRA Auto Body & Glass Abstracts & Titles Inc. Allison's Comfort Shoes & Boots American Family Insurance **Answer Direct** APG Pain Management/Physical Therapy Ashley Furniture Home Store Associated Pediatric Dentistry, LTD Assurance Brokers, Ltd. Bard & Didriksen Pediatrics, PC Bauer Hite Orthodontic Specialists Baugher Financial & Associates, Inc. Bella Milano Edwardsville Big Daddy's Edwardsville **Brain Balance Achievement Centers Brickman Orthodontics** Bruckert, Gruenke & Long PC Cassens Transport Caulk's Collision & Towing Chava's Mexican Restaurant Chef's Shoppe Cleveland-Heath Comfort Inn Commerce Bank CompuType, Inc. Country Club Lawn & Tree Specialists, Inc. Crawford, Murphy & Tilly, Inc. Culver's of Edwardsville Days Inn

Denny's Dimond Bros. Insurance Agency, Inc. Donnewald Distributing Edison's Entertainment Complex Edwardsville Pet Hospital Extra Help, Inc. FCB Edwardsville Bank First Community Credit Union First Mid-Illinois Bank & Trust First National Bank - Maryville Gateway Center Gateway Grizzlies Gerold Moving & Warehousing Company Glik's Department Store Goddard School Granny 8 Mortgage Greensfelder, Hemker & Gale, P.C. Hampton Inn & Suites Harvey H. Breckner, DMD, MS Hawkins Law Office, P.C. Hawthorne Animal Hospital, LTD Highland Recycling & Shredding Holiday Inn Alton Holiday Inn Express Imo's Pizza Incredible Events by '62 Sports Group J.F. Electric, Inc. Jan's Hallmark Shop Jani King of St. Louis Kitchenland Lindenwood University M. Thompson & Company PC Magnuson Camelot Hotel Market Basket Mattea Construction, LLC Midwest Occupational Medicine Minuteman Press National Bank Network Specialists, LLC Northwestern Mutual Office Depot ONEWAY Construction Papa Murphy's Take 'N' Bake Pizza Phone Masters RE/MAX Alliance Red Robin Gourmet Burgers Reed, Armstrong, Gorman, Mudge, Morrissey, PC Regions Bank Richards Brick Company Robust Edwardsville Royal Office Products, Inc. Royal Solutions, LLC Scheffel Companies Schnucks Market, Inc. Sivia Business & Legal Services, PC Sleep Inn & Suites South Side's All-Star Collision Center Southern IL Underwriters Agency, Inc. Sugo's Spaghetteria Sunset Hills Country Club Sunset Hills Family Dental

Super 8 Motel

The EDGEBANK

Vision For Life

US Bank

Tiger Plumbing, Heating & Air

Wells Fargo Home Mortgage

The Wooden Nickel Pub & Grill

Conditioning Services

events

12/24 & 25 Wednesday/Thursday

Ed/Glen Chamber Office Closed for Christmas Holiday

1/1 Thursday

Ed/Glen Chamber Office Closed for New Year's Day

save the date

8-9am

1/7 Wednesday

Chamber 101: Member Orientation Ed/Glen Chamber Office 200 University Park Drive Edwardsville, IL 62025 RSVP Online

1/12 Monday 4pm

Ribbon Cutting Batteries Plus Bulbs 3577 South IL Route 159 Glen Carbon, IL 62034

1/13 Tuesday 12-1pm

networking@noon Edison's Entertainment Complex 2477 South IL Route 157 Edwardsville, IL 62025 RSVP Online

1/13 Tuesday 4pm

Ribbon Cutting A Wildflower Shop, Inc. 2131 South IL Route 157 Edwardsville, IL 62025

1/15 Thursday 5-7pm

Business After Hours Hosted by Robust Wine Bar & Edwardsville Neighbors In Need 126 North Main Street Edwardsville, IL 62026

1/21 Wednesday 4pm

Ribbon Cutting Stillwater Senior Living 1121 University Drive, Suite B Edwardsville, IL 62025

1/27 Tuesday 4pm Ribbon Cutting

Ribbon Cutting Love's Travel Stops 9191 IL Route 140 Hamel, IL 62046

1/30 Friday 11:30am-1pm

Annual Membership Meeting & Luncheon Leclaire Room @ N.O. Nelson 600 Troy Road Edwardsville, IL 62025 RSVP Online

2/4 Wednesday 8-9am

Chamber 101: Member Orientation Ed/Glen Chamber Office 200 University Park Drive Edwardsville, IL 62025 RSVP Online

2/10 Tuesday 7:15-8am

Morning B2B Networking Brevan's Patisserie 1009 Century Drive Edwardsville, IL 62025 RSVP Online

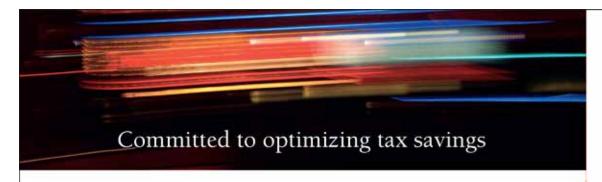
2/19 Thursday 5-7pm

Business After Hours Stillwater Senior Living 1121 University Drive, Suite B Edwardsville, IL 62026



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- · Tax planning
- · Tax compliance matters
- Tax audits, appeals and litigation
- · Tax collection matters
- · State sales tax audits and appeals
- · Criminal tax investigations and litigation
- · Estate, gift and fiduciary tax planning
- · Real estate tax appeals
- Tax-exempt organizations

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business of the month



R.P. Lumber Co., Inc., a full service retail building materials supplier owned by Robert L. Plummer, is the Edwardsville/Glen Carbon Chamber of Commerce December 2014 Business of the Month.

R.P. Lumber, a favorite among contractors, homeowners and home builders, is well known for its outstanding customer service. It's the BEST SERVICE™ that sets R.P. Lumber apart from its competitors.

Plummer was young when first introduced to the lumber industry. "My father owned a small lumberyard in Litchfield, Illinois and I started working at the yard at an early age. In 1977 I quit teaching high school in Hazelwood, Missouri and my wife and I started our first yard on January 17, 1977 in Staunton, Illinois." The Edwardsville location was opened on October 15, 1985.

R.P. Lumber Co., Inc. has grown to 55 locations (48 in Illinois and seven in Missouri). Plummer Companies are involved in residential and commercial development in 14 Illinois communities and also lease residential and commercial properties. Plummer Companies are also involved in real estate sales with the ownership of two Berkshire Hathaway HomeServices Elite Property real estate offices and ten hotels in Missouri, Illinois and Indiana. Plummer Companies own and lease apartment complexes, shopping centers, warehouses, professional office buildings and storage complexes. They have developed thousands of acres of property residentially and commercially.

Plummer is passionate about business. "I have always liked the challenge of selling and buying," he said. That passion is evidenced through the tremendous growth and overall success of the Plummer Companies. In 2015, growth is expected in both the number of lumberyards and facets of the Plummer Companies.

R.P. Lumber Co., Inc. has been an Ed/Glen Chamber member for nearly 25 years. "Chamber membership creates fellowship and networking opportunities with other business in our community," said Plummer.



Robert L. Plummer's community involvement includes: First Baptist Church of Maryville, Chairman of the Board of TheBANK of Edwardsville, The Alliance of Edwardsville & Glen Carbon Executive Council, Director of Illinois Lumber & Materials Dealers Association, Foundation Board of the Edwardsville Y.M.C.A., Southern Illinois University Edwardsville Foundation Board, Board of Directors of Leadership Council of Southwestern Illinois, Lewis and Clark Community College Foundation Board, Regional Business Council, Board of Directors of Barnes Jewish Christian Hospital Group, and Chairman of the Board of Christian Hospital Northwest.

R.P. Lumber supports numerous charities and civic organizations and strives to be a steward of the community by providing well-paying jobs with great benefits and stability plus a safe and clean work environment.

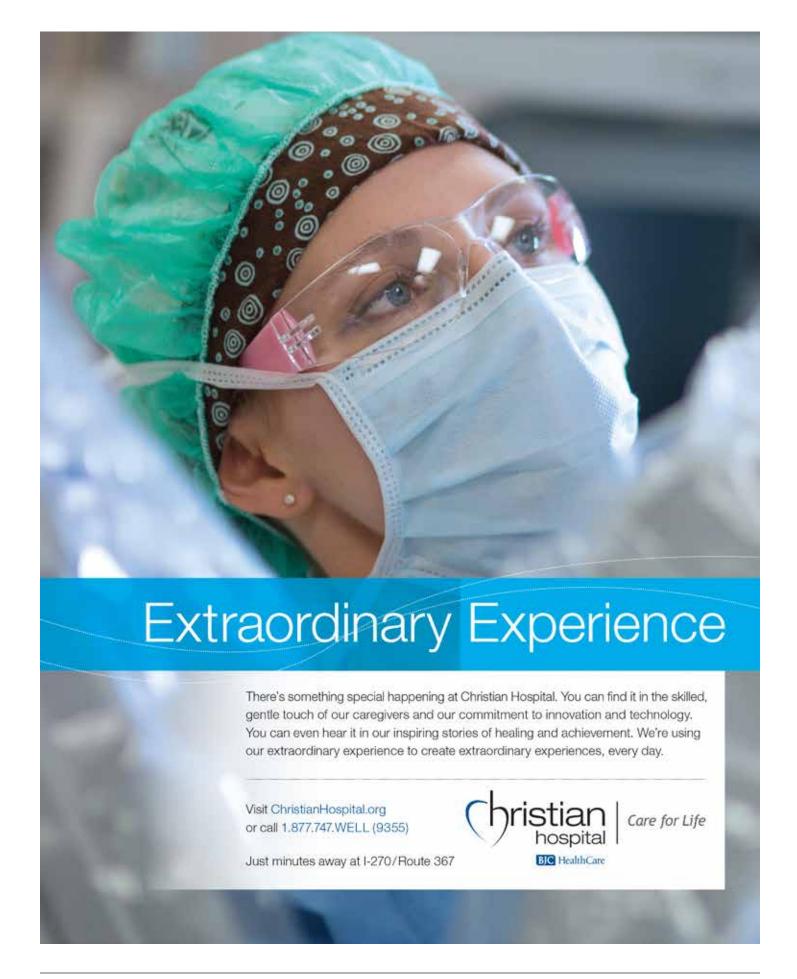
"We provide our employees a quality health insurance program, 401k opportunities and other incentives. R.P. Lumber constantly promotes from within and provides our employees with promotion and growth opportunities," said Plummer.

R.P. Lumber Co., Inc. mantras:

- 'It Never Hurts To Be Nice'
- 'On Time Is Late Time, RP Time'
- 'You Are Judged By The Company You Keep'

To learn more about R.P. Lumber Co., Inc., visit the store at 514 East Vandalia Street in Edwardsville, call 618.656.1514, or go to www.rplumber.com.





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the newly connected

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www.arkpetvet.net

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Deborah Orofino Floral Design 2131 South IL Route 157 Edwardsville, IL 62025 618.772.3850 www.awildflowershop.com

Caryn Mefford

Individual Member 129 Forest Grove Drive Glen Carbon, IL 62034 618.410.7806

CertaPro Painters

Tim & Sherry Keith
House Painting
17 Junction Drive, Suite 236
Glen Carbon, IL 62034
618.616.0057
madisoncounty-northcounty.
certapro.com

Gulf Shores Restaurant & Grill

Harry Parker
Cajun/Seafood Restaurant
215 Harvard Drive
Edwardsville, IL 62025
618.590.9106
www.gulfshoresrestaurantandgrill.com

We would like to recognize the many Ed/Glen Chamber members who are celebrating membership anniversaries in the month of December. This monthly feature spotlights members for their ongoing support of the Ed/Glen Chamber. We offer our sincerest hanks to each of the following business for their continued membership!

50+ YEARS

Buhrmester Paint & Wallpaper Inc.

20-29 YEARS

Center Grove Presbyterian Church

10-19 YEARS

Flanigan Law Office Grand Rental Station Slagle Financial Mt. Joy Missionary Baptist Church Lewis & Clark Boy Scouts of America Edwardsville Arts Center

5-9 YEARS

Ed/Glen Habitat for Humanity Hurford Architects, Inc. Franzen Wealth Strategies, LLC Joseph E. Meyer & Associates Gerold Moving & Warehousing Company Madison County Child Advocacy Center St. John's Community Care

1-4 YEARS

Sears Optical
Shup Insurance Agency - Farmers Insurance

Jani King of St. Louis Watts Copy Systems

schmooze

business after hours



1st MidAmerica Credit Union & Hospice of Southern Illinois, November 20



1st MidAmerica Credit Union & Hospice of Southern Illinois, November 20



1st MidAmerica Credit Union & Hospice of Southern Illinois, November 20



1st MidAmerica Credit Union & Hospice of Southern Illinois, November 20



1st MidAmerica Credit Union & Hospice of Southern Illinois, November 20



1st MidAmerica Credit Union & Hospice of Southern Illinois, November 20

ribbon cuttings



Stur Restaurant, November 12



White Birch Interiors & Home Accents, November 13



Restore Decor, November 17



State Farm Dustin DeFranco, November 19

5 Ways to See Your Business in Common Ground

- 1 Purchase Advertising
- 2 Write an "Ask the Expert" Column
- 3 Submit an Announcement
- 4 Win Our Business of the Month Award
- 5 Come to Chamber Events!



Chamber of Commerce



Gourmet Kitchen Store



Scott Schneider:

About TheBANK of Edwardsville's Commercial Banking Group



I've been a customer of TheBANK since the early '70s for my personal accounts, but I was using another bank for my business and I was unhappy with them. Dan Abegg and I were working on the Rotary playground project together last year and he suggested we get together to see what he could do to help me. So we met and Dan was able to put together what I needed and what I wanted. TheBANK was able to meet all of my needs and Dan made the process smooth and seamless.

A bank can make or break you when you're a small business owner. So when I was making the switch, it was very important to me to have a relationship with a local bank and not another national chain. The face-to-face interaction and ease of access you get with TheBANK of Edwardsville is very helpful when you're running a business. With more than 460 vendors we acquire merchandise from, a good online banking platform and payment system is also vital. To be able to set up all of my payments ahead of time and have the confidence that those payments will be made on time relieves a lot of stress.

The bottom line is that TheBANK has been great helping me get access to the funds I need and the products and services I want to make my business a success ... and they do it without overcharging me. That's all you can ask for as a small business owner.



Contact us today to find out how we can help you with all your business banking, lending, and investment needs:

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Kinney Earns RMA[™] Designation

Andrew J. Kinney, a resident of Edwardsville, IL, recently earned the Retirement Management Analystsm (RMAsm) designation sponsored by the Retirement Income Industry Association (RIIA). The RMAsm designation is a rigorous advanced education retirement planning certification serving the entire financial services industry.



Individuals who earn the RMASM designation are uniquely prepared to deliver retirement income solutions and services to clients who want to ensure secure income streams and ongoing professional management throughout their retirement years. The goal of this designation is to help advisors gain the specialized skills and knowledge they need to help achieve the highest level of success in providing retirement income solutions to their clients.

JW.COLE

FINANCIAL

The EDGE is a weekly, direct mail publication reaching over 22,000 mailboxes in Edwardsville and Glen Carbon, as well as Alton and Godfrey...serving as our communities news and entertainment source. If you are looking to extend your message to our "growing" community, we offer numerous online/offline packages to fit every budget. Call 656.4700 Ext 35 For a free consultation the Inteligencer media solutions

GCS Employee Wins Contest, Donates Proceeds

During the month of November, GCS Credit Union male employees had the opportunity to participate in 'No-Shave November' in exchange for a \$20 donation. Fifteen employees participated, raising a total of \$300, which the winning employee donated to a charity of his choice.

To participate the rules were simple, you could not shave during the entire month of November. Each week participants sent an updated photo of their beard's progress. At the end of the contest,



all employees anonymously voted for their favorite beard based on several criterions like fullness, length, and design. Jay Stevens, GCS Credit Union Asset Recovery Manager and winner of 'No-Shave November,' chose to donate the \$300 to the Good Samaritan House in Granite City.

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Hospice of Southern Illinois' Relais Bonne Eau Receives 'Zero Deficiencies' Status from Dept. of Public Health

In November, Hospice of Southern Illinois' Hospice Home, Relais Bonne Eau, received their annual inspection from the Illinois Department of Public Health. The Illinois Department of Public Health checks certifications, licenses, sanitation, and care provided. Hospice of Southern Illinois' Hospice Home, Relais Bonne Eau, is proud to announce there were zero deficiencies found by the Illinois Department of Public Health.

Developed and designed for individuals and their families needing endof-life care, Relais Bonne Eau (pronounced relay-bone-o) is the first and only hospice home in southern Illinois. It is located in Edwardsville on 17 gorgeous acres. The home has 16 large rooms, a chapel, a community room, a family room, a dining room and many other amenities of a warm and inviting home. The home also has walking paths, fountains, gardens, and a beautiful pond. Relais Bonne Eau provides a very unique service, pet therapy programs, to help reduce stress and bring joy to the individuals at the home.

Hospice of Southern Illinois is your community not-for-profit hospice program serving 27 counties in southern Illinois since 1981. The organization's commitment at Hospice of Southern Illinois is to be with patients and their loved ones through the changing needs of the end-of-life process and the grief experience. For more information about Hospice of Southern Illinois or the Hospice Home, Relais Bonne Eau, go to www.hospice.org, or contact Christine Litteken at 618.235.1703 or clitteken@hospice.org.





Scott Credit Union Sponsors 'A Night Out With the Blues' for Scott Air Force Base's 126th Air Refueling Wing

Approximately 100 members of the 126th Air Refueling Wing (ARW) from Scott Air Force Base's Illinois Air National Guard attended the November 11 Military Appreciation St. Louis Blues hockey game free of charge, thanks to the generosity of Scott Credit Union.

Scott Credit Union made an exclusive donation of \$2,500 to the 126th ARW, which allowed about 100 Wing members to attend the game at no cost. In addition to their free ticket, attendees also received a free regular soda and hot dog.

"We realize the sacrifice that our service men and women make every day for all of us," said Scott Credit Union President & CEO Frank Padak. "We were very happy to be able to give something back. This is just a small token of Scott Credit Union's appreciation for what they do for us."

The entire game was set up for the military. The 126th ARW's Honor Guard presented the colors before the game.



"It was impressive to see members of the military recognized at the Blues game," said SCU Community Relations Representative Carol Wylie. "What a tribute to them and their commitment to our freedom and safety. It was an honor to be there for the military appreciation night."









It's not too late to start your 2014 tax planning! Our team can work with you to prepare a tax planning strategy for 2014, maneuvering through new IRS rulings, capital gains and losses, and upcoming Affordable Care Act regulations. End 2014 strong and start 2015 on the right foot!

For a free consultation, please contact Sandy Dowdy, CPA, at 618.307.9290, info@smallbusiness.com, or visit bswsmallbusiness.com.





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Junior Service Club's Boundless Playground in Township Park Awarded Governor's Hometown Cup Award

Edwardsville Township Supervisor Frank Miles recently announced that the Boundless Playground, located in the Robert C. Stille Edwardsville Township Community Park, was awarded the 2014 Governor's Cup at the 32nd Annual Governor's Hometown Awards



ceremony held at the Illinois State Library in Springfield. The Governor's Cup recognizes the state's top community volunteer effort.

The Boundless Playground was a signature project of the Junior Service Club of Edwardsville and Glen Carbon, which raised more than \$382,000 from private donations, non-profit organizations, and county grants; secured more than \$63,800 in donated materials and services, and coordinated in excess of 600 community volunteers over the four-year project. The resulting Boundless Playground is the only certified playground that exceeds the

Americans with Disability Act's requirements with more than 80% of play features being accessible to those with disabilities.

"The Junior Service Club worked tirelessly and tremendously to make this project a success," said Supervisor Miles. "They have generously given the community this incredible asset for all to enjoy."

"I want to thank all those who were instrumental in helping the Junior Service Club achieve their goal – all the corporate sponsors, private donors, nonprofit foundations and local governments and officials – who believed in this project and offered their support – the Metro East Parks and Recreation District, the Madison County Park and Recreation Grant Commission, the Clover Leaf Bank Green Team; Mayor Rob Jackstadt and the Village of Glen Carbon, Mayor Hal Patton and the City of Edwardsville. I want to also thank Governor Quinn and the Illinois Department of Commerce and Economic Opportunity for administering the Governor's Hometown Awards Program and State Senator Bill Haine and State Representative Dwight Kay for their support of the projects application. We are very excited for the Boundless Playground project to receive the statewide recognition it so very much deserves," said Miles.

The Governor's Hometown Award emphasizes citizen involvement in community projects and is awarded to the unit of local government sponsoring the project's application. Recipients are selected by volunteer judges who review and rank applications based on a variety of factors, including local need, volunteer participation, use of resources and the results achieved. The projects are judged within their population categories as well as within their assigned project categories. A reception will be held to celebrate the designation with those who assisted with the project. A date and location is still to be determined.

AN ADDED MEMBER BENEFIT

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