

September 2009



Edwardsville | Glen Carbon Chamber of Commerce

It's everyone's business.

Common Ground



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Edwardsville/Glen Carbon

Newsletter Notes

Articles for the Chamber of Commerce newsletter must be submitted by the second Monday of the preceding month for placement in the next month's issue.

Monthly distribution: 1,000 issues.

Send comments or questions about Common Ground to dbennyhoff@edglenchamber.com

Copyright 2007 Edwardsville and Glen Carbon Chamber of Commerce, 200 University Park Drive, Suite 260, Edwardsville, Illinois 62025. (618) 656-7600, www.edglenchamber.com

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Photo Contributor

Mission Statement

Through commitment and involvement of its Members, the Edwardsville | Glen Carbon Chamber of Commerce provides leadership for the benefit of the business community by:

- Promoting economic opportunities
- Advocating the interests of business
- Providing members with education and resources
- Encouraging mutual support

on the cover

Richards Brick

On September 15, 1890, Benjamin H. Richards bought out Tunnell of the Springer and Tunnell Brick Works, becoming known as Richards and Springer Brick Works. Soon thereafter, Richards and Springer started making dry pressed brick instead of handmade brick. Richards bought out Springer in 1896, renaming the company Edwardsville Press Brick Company.

Finally in 1905, the company was incorporated as Richards Brick Company with B. H. Richards serving as Senior President, Russell H. Richards as Vice President, and B. H. Richards, Jr. Secretary and Treasurer.

Having suffered through two fires, the Richards started building new kilns and constructing new storage sheds. The operation was growing and the company had four teams of mules for hauling brick locally, with the balance of the brick loaded into railroad cars.

In 1915 Richards Brick utilized technology, purchasing their first gasoline tractor, an electric battery-driven truck, and a Ford Roadster as a company car for the salesman. With 1917 came a conversion from steam power to electricity, more expansion, and a new brick washhouse for the men.

As Richards Brick Company braved through the 20th Century, they saw the opening of a St. Louis plant, and then closing and reopening due to World War II. B. H. Richards passed away April 8, 1960, and C. T. Richards assumed presidency. In 1991, Ben H. Richards, their oldest stockholder, and C. T. Richards both passed away; C. Thomas Richards died in May 2004.

After generations of innovation, investing millions of dollars in expansion and cutting-edge equipment, and surviving war and the Great Depression, Richards Brick Company still thrives. In 2006 R. W. Richards assumed Chairman of the Board, with John Motley President and Treasurer, and James R. Richards Vice-President and Secretary.

Richards Brick Company is located at 234 Springer Avenue in Edwardsville. To learn more about Richards Brick, call 618.656.0230 or visit them online at www.richardsbrick.com

2009 Advertising Rates:

	Monthly Rate	Color Charge
1/8 Page	\$32	\$7
1/4 Page	\$65	\$10
1/2 Page	\$110	\$15
Full Page	\$210	\$20
Back Page	\$310	Included

Book One Year of Advertising in Common Ground and Receive a 15% Discount.

Call (618) 656-7600 for details

Common Ground

200 University Park Drive, Suite 260
Edwardsville, Illinois 62025

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www.edglenchamber.com

special investors

Gold Level

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Gateway Regional Medical Center
Hortica
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Ashley Furniture Home Store
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Commerce Bank
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Edwardsville Publishing Company
First Clover Leaf Bank
Hurford Architects, Inc.
Juneau Associates, Inc., PC.
Madison Mutual Insurance Co.
MetLife
Meridian Village
Prestige Management Services, LLC
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Red Robin Gourmet Burgers
Richards Brick Company
Royal Office Products, Inc.
R.P. Lumber
Sandberg, Phoenix & von Gontard
Shop 'N' Save
Southern Illinois University Edwardsville
Village of Glen Carbon
WellCare Health Plan
West & Company, L.L.C.
YTB

Premier Level

'62 Sports Group
Able Sign Company
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American Family Insurance
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Bull and Bear Grill & Bar
Bully's Smokehouse
Caulk's Collision
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First Mid-Illinois Bank & Trust
First National Bank - Maryville
Fitness 4 Life Physical Therapy
FOND
Forensic IT, Inc.
Fountain View Manor
Gateway Center
Gateway Grizzlies
Gliik's Department Store
Grace Manor
Hampton Inn & Suites
Hawkins Law Office
Hawthorne Animal Hospital
Henderson Associates Architects, Inc.
Holiday Inn Express
Hurford Architects, Inc.
Illinois Dept. of Employment Security
Imaging Center of Southern Illinois
IMO'S Pizza
Jan's Hallmark Shop
J.F. Electric Inc.
Kentucky Fried Chicken
Kitchenland
Kurt's Carstar Collision Center
LaPetite Academy
Lee's Services
Littler Mendelson, PC
Lower Facility Planning
Magnuson Camelot Hotel
Market Basket
Maryville Pharmacy
Maryville Women's Center & Med Spa
Massage Envy
Masterpiece Smiles - Dr. Noll
Mastroianni Orthodontics
Maurices
Mayfield Medical Services
Metro Limousine
Midwest Occupational Medicine
Minuteman Press
Mt. Everest Air
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OCE Imagistics
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Office Max
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Phelps Construction
Piedmont Development Corp.
ProSource Wholesale Floorcoverings
Prudential One Realty Centre
Red Robin
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Regions Bank
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Schnuck's
Scott Credit Union
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Today's Advantage
Traveling Tails Inn
University Nursing & Rehabilitation
USO of Missouri
US Bank
Valley View Cemetery, Mausoleum & Funeral Home
Verizon Wireless
WBGZ Radio
Wenzel & Associates
Wise Choice Coffees

events

9/3 Thursday 5-7pm

Business After Hours
Hortica Insurance
& Employee Benefits
1 Horticultural Lane
Edwardsville, Illinois 62025

9/9 Wednesday 5-7pm

Ribbon Cutting & Open House
Merrill Lynch
2220 South Highway 157
Glen Carbon, Illinois 62034

9/11 Friday noon

networking@noon
hosted by Fountain View Manor
at Bully's
1035 Century Drive
Edwardsville, Illinois 62025

9/14 Monday 4-6pm

Meet & Greet Your
Elected Officials
N.O. Nelson Leclair Room
600 Troy Road
Edwardsville, Illinois 62025

9/16 Wednesday 5pm

Ribbon Cutting
FACES Skin Care
1063 South Highway 157
Edwardsville, Illinois 62025

9/17 Thursday 5-7pm

Business After Hours
Hampton Inn & Suites
5723 Heritage Crossing Drive
Glen Carbon, IL 62034

9/23 Wednesday 5pm

Ribbon Cutting
Gateway Regional Sleep
Center at Edwardsville
Health Center
1121 University Drive
Edwardsville, Illinois 62025

9/24 Thursday 5pm

Ribbon Cutting
Edible Arrangements
1001 Century Drive
Edwardsville, Illinois 62025

save the date

10/1 Friday noon

networking@noon
hosted by Southern IL Chiropractic
at GC Cuisine
1230 University Drive
Edwardsville, Illinois 62025

10/2 Friday 9am

Annual Ed/Glen Chamber
Golf Challenge at
Sunset Hills Country Club
2525 South Highway 157
Edwardsville, Illinois 62025

10/7 Wednesday 4pm

Ribbon Cutting
Play N' Trade
6698 Center Grove Road
Edwardsville, Illinois 62025

10/8 Thursday 6-9pm

Harvest Winefest
N.O. Nelson Leclair Room
600 Troy Road
Edwardsville, IL 62025

10/8-11 Thurs-Sun

Fallfest www.edglenfallfest.com

10/13 Tuesday 7:30-9am

Learn from a Leader Breakfast
w/ Mark Shashek (YPG Only)
TheBANK of Edwardsville
330 West Vandalia
Edwardsville, Illinois 62025

10/15 Thursday 5-7pm

Business After Hours
Girl Scouts of River Bluffs
#4 Ginger Creek Parkway
Glen Carbon, Illinois 62034

10/16 Friday 8-10:30am

SIUE Day Breakfast
Morris University Center
Meridian Ballroom at SIUE
Edwardsville, Illinois 62026

10/23 Friday noon

networking@noon
hosted by Southern IL Hospice
at GC Cuisine
1230 University Drive
Edwardsville, Illinois 62025

10/29 Thursday 5-7pm

Business After Hours
Coldwell Banker Brown
2205 South Highway 157
Edwardsville, Illinois 62025

10/31 Saturday 6:30pm

Annual Ed/Glen Chamber
Halloween Parade
Downtown Edwardsville
Edwardsville, Illinois 62025

connect

business after hours schedule

The purpose of a networking mixer is to meet new people, make new contacts, promote your business, and talk with other business people facing the same challenges as you. All are welcomed and invited to attend. Hors d'oeuvres and beverages are provided. A business card raffle and 50/50 drawing will occur at approximately 6:00 pm. Entry fee is \$5. This is an excellent networking opportunity!

9/3 Thursday 5-7 pm

Hortica Insurance & Employee Benefits
1 Horticultural Lane
Edwardsville, Illinois 62025

9/17 Thursday 5-7 pm

Hampton Inn
5723 Heritage Crossing Drive
Glen Carbon, IL 62034

networking@noon schedule

Can't make a Business After Hours? Networking@noon is a great way to meet other business people in a smaller group setting without taking time away from your busy day. This fun, fast-paced, members-only "speed networking" event is designed to get you in, fed, connected, and on your way in 60 minutes or less.

9/11 Friday noon

hosted by Fountain View Manor
at Bully's Smokehouse
1035 Century Drive
Edwardsville, Illinois 62025

10/1 Friday noon

hosted by Southern Illinois Chiropractic
at GC Cuisine
1230 University Drive
Edwardsville, Illinois 62025

October 8-11, 2009



Join us for a community-wide event including a full schedule of family activities, classic car parade, 10K run, bike ride, and a variety of foods and live entertainment.

www.edglenfallfest.com

The Newly Connected

Burns & Associates Management, LLC

Bonni Burns
Marketing, Productions & Advertising
665 East Lake Drive
Edwardsville, IL 62025
618.656.8632
www.bonniburns.com

Captain Hog's BBQ & Catering

Annette Patterson
Award Winning Entrees & Sides
109 Sugar Oak Court
Edwardsville, IL 62025
618.973.9050
www.captainhogs.com

Day & Night Solar

Bob Eaton
Solar Panel Distribution
1021 Century Drive
Edwardsville, IL 62025
618.655.0180
www.dayandnightsolar.com

Edible Arrangements

Diana Doyle
Fruit Bouquets & Gifts
1001 Century Drive
Edwardsville, IL 62025
618.656.2400
www.ediblearrangements.com

Family Hospice

Amy Klueter-Thomas
Trained Hospice Professionals
5111 West Main Street
Belleville, IL 62226
618.277.1800
www.familyhospice.org

Father McGivney Catholic High School

Diane Villhard
Catholic High School
P.O. Box 669
Glen Carbon, IL 62034
618.531.6172
www.frmcgivneyhs.com

Grace Manor Restaurant

Debra Geggus
Full Service Restaurant
1801 North Main Street
Edwardsville, IL 62025
618.655.0650

Green Apple Webs

Tyler Lowe
Website Development
8414 Timber Ridge Drive
Edwardsville, IL 62025
618.409.5450
www.greenapplewebs.com

Homes By High (RE/MAX Preferred Partners)

Ryan High
Residential Real Estate Sales
One 157 Center
Edwardsville, IL 62025
618.889.1777
www.homesbyhigh.com

The Insurance Partnership

Ryan Matthews
Personal & Commercial Insurance
1104 Highland Oaks Court
Ballwin, MO 63021

What to Wear

Sharon Bull & Jill Dorsey
Apparel & Accessory Boutique
921 Arbor Vitae #104
Edwardsville, IL 62025
618.789.4158
www.whattowearboutique.com

From The Desk of Carol Foreman

In addition to maintaining current programs and continuing to work on behalf of our membership, the Chamber office will be buzzing throughout the months of September and October in preparation of exciting upcoming events. These include the annual Golf Challenge, Fallfest, and the Halloween Parade. Through these events the Chamber provides you with unique marketing opportunities.



Many sponsorships are available for the Golf Challenge. To learn more about supporting the Challenge, turn to pages 6 and 7 in this issue of *Common Ground*. If you would like to download and print the sponsorship and entry forms, go to www.edglen golfchallenge.com.

Have you thought of participating in Fallfest? Whether you're planning an event specific to the Fallfest festivities or you're conducting business as usual and would like to get involved, give me a call. The Chamber will include your special event in all printed pieces as well as on the official Fallfest Web site, www.edglenfallfest.com. We will also publish and distribute over 4,000 printed programs to targeted venues throughout Edwardsville, Glen Carbon and SIUE. If you would like to appear in the Fallfest program, turn to page 9 for details. Your Fallfest ad will also appear in the Halloween Parade program at no additional charge.

Finally, with the holiday season fast approaching, it's time to promote your business to other Chamber members. Advertising in *Common Ground* is a powerful and cost effective way to reach an audience with a vested interest in supporting other local businesses. If you own a retail store or catering company, or have rooms available to rent for holiday celebrations, consider placing an ad in *Common Ground* in the coming months – you won't be disappointed.

Sincerely,

A handwritten signature in black ink that reads "Carol Foreman".

Carol Foreman, Executive Director

2009 Edwardsville/Glen Carbon Chamber Golf Challenge

Friday, October 2 at Sunset Hills Country Club

Deadline for registration is September 24. No refunds after September 29. Payment must accompany registration.

Name _____

Company _____

Address _____

City _____ State _____ ZIP _____

Phone _____

_____ We would like to **sponsor** at the _____ level at \$ _____

_____ Please reserve _____ **foursome(s)** at \$600 each. Names are listed below.

_____ Please reserve _____ **individual ticket(s)** at \$150 each. Place me with a team.

_____ I would like to participate in the **skins game** at \$40 per team.

_____ I will not be playing golf. Please reserve _____ **reception ticket(s)** at \$25 each.

Please list names and shirt sizes below, with Captain's name and e-mail address on the first line:

Player 1 _____ Player 2 _____

Player 3 _____ Player 4 _____

Payment Method: _____ Enclosed Check – please make checks payable to Ed/Glen Chamber

_____ Credit Card: Please charge my card \$ _____ MC or Visa

Name as it appears on card: _____

Card # _____ Exp. Date: _____ Billing Zip Code: _____

**Please fax this completed form to the Chamber office at 618.656.7611 or mail with payment to:
Edwardsville/Glen Carbon Chamber of Commerce, 200 University Park Drive Suite 260, Edwardsville, IL 62025**

Team Categories

Gather your team to compete against other teams within your category!

Category A: Banks, Financial Services, Business Services, Accountants/CPA

Category B: Attorneys, Real Estate, Mortgage Co., Engineers, Insurance

Category C: Churches, Governments, Education

Category D: Hospitals, Doctors, Dentists, Chiropractors

Category E: Restaurants, Bars, Retail, Publishers, Associations, Misc.

All-Inclusive Format Includes

- 18 holes of tournament golf with cart at the beautiful Sunset Hills Country Club
- Unlimited use of driving range and putting green
- Contests prizes including longest drive (men & women), closest to pin, and skins
- Hole in One on the designated par 3 wins a car!
- Lunch & beverages on the course
- Dinner reception with awards ceremony

Schedule of Events

9am Registration & Driving Range Open
10am Shotgun Start
3pm Reception with Awards Ceremony

**Proceeds to Benefit Chamber of Commerce
Community Programs & Activities**

www.edglen golfchallenge.com

Golf Challenge Sponsorships

Promote your business to over 144 golfers including Chamber members & area community/business leaders

Information must be received by September 18 to guarantee full benefits. Payment must accompany registration.

Title Sponsor

\$5,000

- Exclusive event sponsor
- Welcome message at reception
- 2 teams (4 players/team plus carts)
- Separate corporate logo display
- Tables available to advertise, pass out gifts & interact with participants
- 2 Hole Sponsorships
- Full-page color ad in Golf Challenge program
- Certificate for full-page color ad in *Common Ground* (Chamber newsletter)

Chairman's Circle

\$2,500

- 2 teams (4 players/team plus carts)
- Corporate logo on all tables in reception room
- Tables available to advertise, pass out gifts & interact with participants
- 1 Hole Sponsorship
- Half-page color ad in Golf Challenge program
- Certificate for half-page color ad in *Common Ground* (Chamber newsletter)

President's Circle

\$1,500

- 1 team (4 players/team plus carts)
- Tables available to advertise, pass out gifts & interact with participants
- 1 Hole Sponsorship
- Quarter-page color ad in Golf Challenge program
- Certificate for quarter-page color ad in *Common Ground* (Chamber newsletter)

Lunch & Beverage Sponsors

\$600

- Limited to two businesses
- Sign at grill area before & during Golf Challenge
- Signs on beverage carts & beverage centers throughout the course
- Tables available to advertise, pass out gifts & interact with participants

Golf Cart Sponsors

\$600

- Limited to four businesses
- Company logo on front of all cart signs
- Sign at registration area before and during Golf Challenge
- Eighth-page black and white ad in Golf Challenge program
- Certificate for eighth-page color ad in *Common Ground* (Chamber newsletter)

Score Card Sponsors

\$600

- Limited to two businesses (front nine or back nine holes)
- Company logo on front of all score cards
- Sign at registration area before and during Golf Challenge
- Eighth-page black and white ad in Golf Challenge program
- Certificate for eighth-page color ad in *Common Ground* (Chamber newsletter)

Putting Green Sponsor

\$500

- Exclusive sponsorship
- Sole sponsor sign in practice green area before & during Golf Challenge
- Use as an opportunity to pass out golf balls or gifts, or visit with golfers
- Honor of delivering prize for low score on putting contest during awards ceremony

Driving Range

\$400

- Limited to two businesses
- Signage in the driving range area before & during Golf Challenge
- Tables available to advertise, pass out gifts & interact with participants

Director's Circle

\$300

- 1 Hole Sponsorship (sign provided by Chamber)
- Tables available to advertise, pass out gifts & interact with participants
- Eighth-page black and white ad in Golf Challenge program
- Certificate for quarter-page color ad in *Common Ground* (Chamber newsletter)

Tee Sponsor

\$150

- Shared sponsorship of a hole (tee/green) with other non-compete businesses

Prize Donation

- Donate a door prize or contest prize (value of approximately \$25-\$100)
- Recognition in dinner program and *Common Ground* (Chamber newsletter)

All Sponsorships Include:

- Logo/listing in all Golf Challenge programs, Web site & *Common Ground*
- Acknowledgement during awards ceremony

656-7600



ambassadors

Meet Your Ambassadors: Crystal Wenzel

I grew up in Salem, IL, but moved to Edwardsville in 1997 to attend college at SIUE – I've been here since. In fact, I met my husband, Corey, in college and we have been married two years. Corey and I live with our two Chihuahuas, Dolce and Chloe. Some of my favorite hobbies include running, playing tennis and walking my dogs.



In 2002 I graduated from SIUE where I was a scholarship athlete in track & field and cross country. Something most people won't know is that I was a pole vaulter in college.

I am a financial advisor at Wells Fargo Advisors, formerly AG Edwards, and I've been in the financial industry for seven years.

I joined the Ed/Glen Chamber in 2003 for the opportunity to meet other successful professionals within the Edwardsville and Glen Carbon communities. My favorite aspects of being a Chamber Ambassador are networking with other Chamber members and communicating the importance of getting involved to other individuals in the community who have yet to join.

Ambassadors

Dana Klassen, Chair
C.A.F.E. Community Association
for Financial Education

Sue Mancuso, Co-Chair
Suburban Journals

Danelle Brown
The Tech Spot

Ashleigh Deatherage
Scott Credit Union

Melissa DeLassus
Southern Illinois Chiropractic Center

Ed Faller
Faller Photography Group

Natalie A. Head
Anderson Hospital

Ryan High
RE/MAX Preferred Partners

Gary Hoggatt
National Bank

Justin Huneke
TheBANK Of Edwardsville

Bonnie Kotsybar
Chamber Staff

Linda Kuhlmann
Kuhlmann Business Services

Ryan Matthews
Hortica Insurance &
Employee Benefits

Chad Opel
Northwestern Mutual

Sara Sanderson
Liberty Mutual

Donna Sheard
Avon on Main

Dr. Matt Uchtman
Infinite Wellness Chiropractic, Ltd.

Diana Voegelé
Express Employment Professionals

Crystal Anderson Wenzel
Individual Member

Zach Woods
Commerce Bank

ROYAL Solutions

Supporting the
unique I.T. needs
of Small Business!

(866) 394-0334

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GOLD CERTIFIED
Partner

Microsoft
Small Business
Specialist



ABOVE: August 11 Learn from a Leader Breakfast featuring Dr. Ed Hightower at First Clover Leaf Bank.



ABOVE: YPs of the 1st & 2nd Quarters. Pictured from left to right, Kelly Wagner, Ryan Matthews, Melissa Delassus and Brett Briggs.

Promote your business in the Fallfest program of events!

Fallfest program distributed to more than 4,000 people.

Ad automatically included in Halloween Parade program free of charge.

- \$1000 – Full Page
- \$500 – Half Page
- \$250 – Quarter Page

Download advertising specs
at www.edglenfallfest.com



connect

October 31, 2009

The annual Edwardsville/Glen Carbon Chamber of Commerce **Halloween Parade** is set to begin at 6:30pm Saturday, October 31. This year's theme is "Celebrate the Season." Deadline for entry is Monday, October 12. Visit the Web site for information and to download forms.



www.edglenhalloween.com





ASSURANCE BROKERS LTD.
Construction Bonds/Commercial Insurance
Life/Health/Auto/Home
Venessa van Schalkwyk
Licensed Insurance Agent

95 North Research Drive
Suite 100
Edwardsville, IL 62025
Email: venessa@assurancebrokers.com

Office: 800-556-2663
618-692-9800
Fax: 618-692-9865



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Licensed, Bonded & Insured
Erin Hicks
Owner/Operator

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Edwardsville, IL 62025
618.920.0233

Pristine-Cleaning@hotmail.com
www.Pristine-Cleaning.biz

Meeting & Exceeding Your Expectations Every Time



Strengthening the Community

SIUE DAY 2009

Friday, October 16, 2009



What: SIUE Day

A unique opportunity to partner with the University, enhance your business, develop human potential and strengthen the community.

When: Friday, October 16, 2009

8:00-8:30 Breakfast sponsored by **M5 Sports** and **62 Sports Group**
8:30-9:30 How to sell to SIUE Faculty and Staff
9:30-10:30 How to become an SIUE Vendor

Where: Southern Illinois University Edwardsville
Morris University Center
Meridian Ballroom

Seminar Cost = Free

For more information contact:

Julie Babington, Director of Annual Giving
618.650.2378 • jbabing@siue.edu

In partnership with

edoglen

Edwardsville | Glen Carbon Chamber of Commerce

SOUTHERN ILLINOIS UNIVERSITY
EDWARDSVILLE
FOUNDATION

Small Business Administration Announces New Temporary Loan Program

The Small Business Administration has announced a new loan program to provide temporary financial relief to small businesses suffering immediate financial hardship so they can keep their doors open and get their cash flow back on track.

America's recovery Capital, or ARC, loan program started June 15 and offers small businesses up to \$35,000 to pay off existing loans. The program was funded as part of the \$787 billion federal stimulus bill earlier this year.

The 100% SBA-guaranteed ARC loans are intended to help businesses make principal and interest payments on existing, qualifying debt or loans. Borrowers will not have to make any payments for the first year and will have an additional 5 years to pay back their loan. Only one loan per applicant is allowed, and potential borrowers must not have any existing SBA loans.

To qualify, a business must have evidence of profitability or positive cash flow in at least one of the past two years and be able to show a change in its financial condition, "such as declining sales, frozen credit lines, difficulty meeting payroll, paying rent, difficulty making loan payments or perhaps something else," according to SBA.

ARC loans are available through SBA-approved lenders as long as funding is available or through Sept. 30, 2010, whichever comes first. For more about ARC loans go to www.sba.gov

Article courtesy Sivia Business & Legal Services, P.C.

Bella Milano

THE ART OF ITALIAN

Great Italian. Casual Atmosphere.

\$500 Off My Tab? Did I hear that right?

It's our anniversary and we want to give YOU a present. Dine with us anytime from Monday, September 21st – Sunday, September 27th and with every paid receipt of \$10 or more, you will receive a **\$5 Gift Card** to redeem on your next Bella Milano visit in October!

There's more! Register to win additional gift card prizes valued up to \$500. Entry forms available at Bella Milano.*

Gift Cards redeemable only during October 2009. Limit 1 Gift Card per visit. Gift cards not valid for other gift card purchases. * No purchase necessary. See www.bellamilanos.com for rules.

Famous Brick Oven Pizza • Veal • Steak
Seafood • Chicken • Great Kid's Menu



1063 S. State Route 157 Edwardsville, IL 62025
Lunch & Dinner 7 days a week
Early Dining Specials: Sun - Thur, until 6 p.m.

www.bellamilanos.com • 618-659-2100

connect

Business of the Month:

The first publication of the *Intelligencer*, then a four-page weekly called the *Madison Intelligencer*, came off the press November 13, 1862.

As Edwardsville's oldest, continuously-operated business, the "I" has grown and prospered in a world where newspapers have evolved from hot-lead type to computer generated pages. And while a number of supposed "threats" would undoubtedly be the demise of the newspaper business, the *Intelligencer* has withstood radio, television and the Internet, joining the latter to provide the community with www.theintelligencer.com.

As part of our recent changes, the *Intelligencer* launched the e-Edition early in 2009. e-Edition, a scanned page-by-page edition that readers can subscribe to and access via the Web site, www.theintelligencer.com, allows a new generation of newspaper readers to become familiar with the newspaper. This new product gives readers freedom to peruse the *Intelligencer* wherever they find a computer, and it avoids printing and delivery costs, thus lending itself to a cheaper rate than home delivery. However, the old-fashioned newspaper print is still a great favorite among many of their subscribers, both young and old.

The *Intelligencer's* core product is the *Edwardsville Intelligencer*, which is published Monday through Saturday. The *Intelligencer* is also a proud provider of Newspapers in Education, a non-profit program that delivers newspapers and curriculum to teachers at no charge to them or the schools.

Other *Intelligencer* products include a weekly entertainment magazine, *On the Edge of the Weekend*, *Madison Country Homes* magazine, *Hot Local Cars* magazine, www.theintelligencer.com, www.southernillinoisgolf.com (formerly a monthly printed magazine), www.hotlocalcars.com, and numerous extra publications to help serve the community.

The *Intelligencer* serves residents of Edwardsville, Glen Carbon, Maryville, Troy, Worden, Alhambra, and Hamel. They also serve surrounding communities through numerous media sponsorships and by participating in a variety of community events and charitable efforts.



The *Intelligencer* joined the Chamber in 1954. "Access to the Chamber has been a very helpful and useful asset. They keep us informed on community events, new business openings and new residents to our community. All of this allows the *Intelligencer* to stay as up-to-date as possible. In addition, the networking connections for our advertising staff are extremely helpful in finding new business for the newspaper."

A quote by Thomas Jefferson from January 16, 1787 sums up the *Intelligencer's* philosophy: "The basis of our governments being the opinion of the people, the very first object should be to keep that right; and were it left to me to decide whether we should have a government without newspapers, or newspapers without a government, I should not hesitate a moment to prefer the latter."

The Edwardsville *Intelligencer*, owned by the Hearst Corporation, is located at 117 North Second Street in Edwardsville and may be reached at 618.656.4700



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September 14, 2009 4-6pm

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SIUE Day Set for Friday, October 16

Southern Illinois University Edwardsville is launching its fourth annual SIUE Day, a fund-raising initiative aimed at providing a convenient opportunity for members of the community and University employees to help support the institution's efforts.

SIUE Day will host a hot breakfast sponsored by M5 Sports and 62 Sports on Friday, October 16 in the SIUE Meridian Ballroom. The breakfast will include a short morning seminar that will highlight a panel of SIUE faculty and staff who will share where they shop locally and why. Attendees will also hear from the SIUE purchasing department on how to become an SIUE vendor.

In 2006 the Edwardsville/Glen Chamber of Commerce adopted SIUE Day as one of its community events. This year's SIUE Day Chair is Matt McSparin owner of M5Sports and first vice president of the Ed/Glen Chamber. More than 160 Ed/Glen Chamber members attended the breakfast last year, and this is a number we anticipate to grow each year.

Local businesses can expect to receive a call or visit from one of their fellow Chamber members prior to the breakfast.

When: Friday, October 16, 2009

8am – Breakfast sponsored by M5 Sports & 62 Sports

8:30am – How to Sell to SIUE Faculty & Staff

9:30am – How to Become an SIUE Vendor

10:30am – Program Concludes

Where: SIUE, Morris University Center Meridian Ballroom

For more information about SIUE Day, call Julie Babington at 618.650.2378 or e-mail her at jbabing@siue.edu.

SIUE DAY

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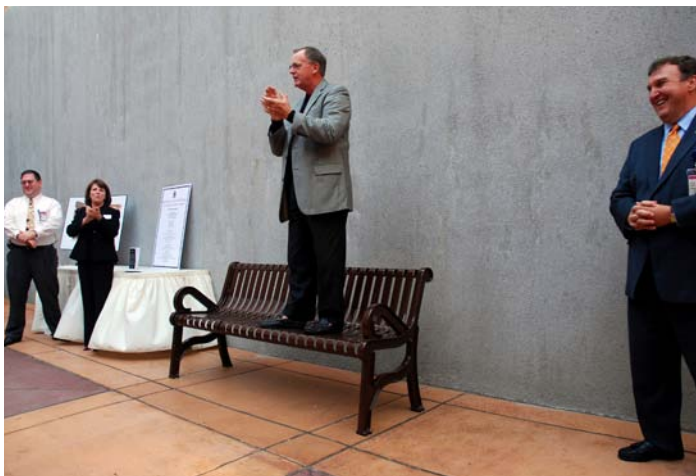
Class size is just one reason students choose SIUE. The average undergraduate student-to-faculty ratio is 16-to-1. At SIUE, you'll get the degree you need for the career you want—with the personalized experience of a small, liberal arts college and the savings of a state university. It's just one more way the **e** equals excellence.

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schmooze

business after hours



Anderson Hospital, August 6



Anderson Hospital, August 6



Anderson Hospital, August 6



Faller Photography Group, August 20



Faller Photography Group, August 20



Faller Photography Group, August 20

ribbon cuttings



Maurices, August 5



El Maguey, August 12



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TheBANK of Edwardsville Shop 'N Save Center, August 27



Mr. Anthony's Fashions, August 27

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The Tech Spot, August 21

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Jane Louer Earns LEED Accreditation

Jane W. Louer, President of Louer Facility Planning has recently been accredited as LEED AP (Leadership in Energy and Environmental Design Accredited Professional) by the US Green Build Council (USGBC). Accreditation is achieved by passing an exam administered by USGBC that tests knowledge and competency regarding the requirements and the administration of the process involved for a building to become LEED certified.

According to USGBC, "LEED is an internationally recognized green building certification system, providing third party verification that a building or community was designed and built using strategies aimed at improving performance across all the metrics that matter most: energy savings, water efficiency, CO2 emissions reduction, improved indoor environmental quality, and stewardship of resources and sensitivity to their impacts."

Louer Facility Planning is a commercial furniture and interior design firm that provides furnishings, space planning and finish selections in healthcare, corporate, financial and educational sectors. They are a dealer for Haworth®, an industry leader in the design and manufacture of commercial furniture products that support LEED Certification.

By becoming LEED certified, Louer can offer building owners and their architectural team additional insight into how the interior furnishings and finishes chosen can support their efforts to create buildings and interior environments that earn LEED credits.

Products offered by Louer Facility Planning can contribute to creating a green work environment. Products such as panel systems, chairs, fabric, wallcovering and carpet that contain recycled and recyclable materials can be chosen. When these products are regionally manufactured energy savings are achieved by reduced transportation costs.

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Local Photographer Earns National Honors



Carol Johnson of Visions by Carol Photography in Edwardsville has earned a Bronze Level Photographer of the Year Award from Professional Photographers of America (PPA). Johnson will be honored at PPA's annual convention, Imaging USA, in January 2010 in Nashville, TN. In

2009 Johnson was one of only 61 Bronze Level Photographers of the Year.

"These awards are among the most prestigious in the industry," confirms PPA Print Exhibition Committee Chairman Helen Yancy. "The recipients of these awards have proven the quality of their work on a consistent basis in one of the highest quality image competitions in the world, PPA's International Print Competition."

Visions by Carol is located at 108 North Main Street in Edwardsville. For more information, call 618.692.1556

Dr. Wohlford Welcomes Dr. Brian Hearing to Practice

Dr. Brent Wohlford would like to announce the addition of Dr. Brian Hearing to his dental practice, located at 5 Sunset Hills Professional Centre in Edwardsville.

Dr. Hearing is a graduate of SIUE School of Dental Medicine, and a resident of Glen Carbon.

Both Dr. Wohlford and Dr. Hearing are currently accepting new patients, and are in network with most major insurance plans.

Dr. Hearing is offering a free exam, bitewing x-rays, and treatment plan consultation to new patients to the practice. Appointments can be made by calling 692-4545. Office hours are Monday-Friday from 8am-5pm, and Saturday from 7:30am-12pm.

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TheBANK of Edwardsville Opens Newly Renovated In-Store Center at Edwardsville Shop 'N Save

Following a complete renovation of its In-Store center at Edwardsville Shop 'n Save, TheBANK of Edwardsville cut a ribbon Thursday, August 27, 2009 to celebrate the re-opening of the convenient location.

Now located directly in front of the entrance doors, TheBANK of Edwardsville's In-Store Center at Shop 'n Save is even more convenient for customers, reopening this week for business. The redesigned space includes three lobby teller windows and two customer service stations where customers can open new accounts and manage their day-to-day banking needs. Designed to be even more customer friendly, the Shop 'n Save In-Store Center also includes an ATM and coin counter machine.

According to Molly Wolfe, center manager of TheBANK of Edwardsville's In-Store location, "So many of our customers have taken advantage of the convenience of our branch over the years that we wanted to give it an update so they can manage their daily banking needs while picking up their bread and milk. Shop 'n Save has also received a facelift making it an even greater store than it was before."

TheBANK of Edwardsville's Shop 'n Save location has been serving customers since 1995. Located at 2122 Troy Road in Edwardsville, the Shop 'n Save In-store Center is open Monday- Friday 10 a.m. to 8 p.m., 10 a.m. to 7 p.m. and Sunday 11 a.m. to 4 p.m.



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Terms: To receive 40% off, wraps must be scheduled by Friday, October 16, 2009. Wraps will include small Guardian Graphics branding on rear of vehicle.

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Gateway Regional Announces Hospice Expansion

Gateway Regional Hospice of Granite City is pleased to announce the expansion of the availability of their hospice services. Monroe and Randolph counties have been added to their existing service area of Bond, Clinton, Jersey, Macoupin, Madison, Montgomery and St. Clair counties. "We are excited about the addition of hospice care services to our existing home health services currently provided to the communities of Randolph and Monroe Counties." Angela Randla, Administrator of Gateway Regional Home Health & Hospice said, "Working side-by-side with the professionals of Gateway Home Health & Hospice over the years, I know first hand the incredible dedication and quality of care that our team provides. I look forward to continuing in that wonderful tradition in our new service areas."


Originally opened as Hospice of Madison County in October 1979, the program changed ownership in 2002 and became Gateway Regional Hospice, an affiliate of Gateway Regional Medical Center. This Fall will mark the 30th anniversary of the agency. Gateway Regional Hospice offers hospice care services to those facing life-limiting illness or injury. With an interdisciplinary team approach, hospice addresses comfort first through pain management,

as well as expert medical care and emotional and spiritual support expressly tailored to the patient's needs and wishes. Support services are provided to the patient's loved ones, as well.

"Knowing that earlier admission to hospice has the potential to add, on average, 29 days to the life of a hospice patient is what fuels my passion in providing hospice care," said Randla. She also stated that it is her hospice mission, "acting as partners in care with other community-based healthcare providers, to deliver excellent quality care and to support our hospice patients and families in their journey through the end-of-life stages."

The Hospice interdisciplinary team consists of registered nurses, social workers, certified nurse assistants, therapists, chaplains, pharmacists, and volunteers, all under the supervision of Medical Director, Dr. Kevin Konzen.

For more information about Gateway Regional Home Health & Hospice, call (618) 798-3200. To find out more about the services available at Gateway Regional Medical Center, visit www.gatewayregional.net



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FNB Opens Troy Location

First National Bank held a ribbon-cutting ceremony Thursday, July 30th, to celebrate the grand opening of their new building in Troy located on the corner of Hwy 162 and Bargraves Blvd. just east of I-55. The Troy staff includes Branch Manager Dave Gansner and loan officer Kim Meyers. First National Bank is based in Staunton with facilities located in Benld, Bethalto, Hamel, Holiday Shores, Livingston, Maryville, Mt. Olive, Troy, and Worden. You can also find them on the Web at www.fnbstaunton.com.



ABOVE: Ribbon cutting ceremony with bank employees, directors and friends.

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3rd Annual Juvenile Diabetes Fundraiser

Friday, September 11
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Sandberg Phoenix Attorneys Named Best Lawyers in America 2010

The following Sandberg Phoenix attorneys have been selected by their peers for inclusion in the 2010 edition of Best Lawyers®: Kenneth W. Bean, G. Keith Phoenix, Jonathan Ries, John S. Sandberg and Peter von Gontard.

Kenneth W. Bean has been named in the areas of Health Care Law, Medical Malpractice Law and Personal Injury Litigation. Ken has been selected for Best Lawyers® for the last six years.

G. Keith Phoenix has been named in the areas of Commercial Litigation, Medical Malpractice Law, Personal Injury Litigation and Product Liability Litigation. Keith has been selected for Best Lawyers® for the last 10 years.

Jonathan Ries has been named in the areas of Commercial Litigation, Medical Malpractice Law and Product Liability Litigation. Jonathan has been selected for Best Lawyers® for the last four years.

John S. Sandberg has been named in the areas of Commercial Litigation, Personal Injury Litigation and Product Liability Litigation. John has been selected for Best Lawyers® for the last six years.

Peter von Gontard has been named in the areas of Medical Malpractice Law, Personal Injury Litigation and Product Liability Litigation. Peter has been selected for Best Lawyers® for the last five years.

In addition, the firm ranked #1 in the state of Missouri in the area of Medical Malpractice Law with four attorneys being included in the 2010 Best Lawyers® listing and also ranked #1 in St. Louis, MO for the Medical Malpractice Law and Products Liability Litigation areas with four attorneys being listed in each category.

Best Lawyers® is the oldest and most respected peer-review publication in the legal profession. Firm rankings are based on the number of named individual attorneys from a particular firm.

Sandberg Phoenix & von Gontard has 70 attorneys and offers a broad range of legal services, including representation in the areas of health law, products liability defense, business litigation, estate planning, labor and employment law, financial institution law and business transactions and counseling. The firm has offices in St. Louis, Edwardsville and Carbondale.



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Crushed Grapes Raises funds for JDRF, Encourages Participation in "Walk to Cure Diabetes"

Len Scaturro, owner of Crushed Grapes in Edwardsville, is hosting the 3rd Annual Juvenile Diabetes Research Foundation (JDRF) Fundraiser at Crushed Grapes Friday, September 11 beginning at 4pm. The event was created after Len's grandson, Parker, was diagnosed with juvenile diabetes.

Parker is a fun-loving child who doesn't let his diabetes hinder anything he does – in fact, he plays multiple sports throughout the year and earns excellent grades even though he visits the nurse's office five times each day for blood sugar monitoring.

You're invited to attend the JDRF Fundraiser at Crushed Grapes September 11, walk in the JDRF "Walk to Cure Diabetes" on Sunday, October 4 at St. Louis's Forest Park, or support JDRF by mailing a donation to: Parker's Pitchers, 712 Lunch Road, Smithton, IL, 62285.

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SOUTHERN ILLINOIS UNIVERSITY EDWARDSVILLE arts & issues

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Saturday, September 26, 2009 • 7:30pm

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Sunday, October 4, 2009 • 2pm

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Autumn's Child

Wednesday, November 18, 2009 • 7:30pm

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Carpe Diem String Quartet with Peter Soave

The Music of Aldemaro Romero

Saturday, January 30, 2010 • 7:30pm



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Steven Squyres

Roving Mars: Spirit, Opportunity and the Exploration of the Red Planet

Wednesday, February 17, 2010 • 7:30pm

Sponsored by the Shaw Memorial Fund



Emmy-winning choreography

Malashock Dance

Thursday, April 1, 2010 • 7:30pm

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YMCA & Anderson Hospital Plan "Tri at the Y"

Edwardsville YMCA and Anderson Hospital have partnered to host a mini triathlon, introducing all ages and fitness levels to the excitement of a triathlon event. Tri at the Y will include a 150 meter swim, 5 mile bike ride and 1.5 mile run.

The event is scheduled for Sunday, September 27 at 8am at the Esic Center. Awards will be given for overall, relay, family relay and family team. All participants will receive a shirt available for pickup after September 19 at the Esic Center or on race day.

For registration information, please call the Edwardsville YMCA at 618.656.0436 or visit www.triatthey.org. To donate or volunteer, please contact Skip Schmidt at 618.655.1460.



Library to Host "Date with Dewey" Event

The Edwardsville Public Library is hosting another "Date with Dewey" event on September 19 from 7:30 – 10:00 p.m. in the Library. Food from Bella Milano, wine from Crushed Grapes, music performed by Rick Haydon and his jazz group. They will auction vintage library chairs that have been decorated by local artists. Look for chairs on display around Edwardsville prior to the event. There will also be a silent auction of gift baskets. Tickets are \$25 per person- available at the Library. Call 692-7556 for more information.

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Sunday at Sandy's to Benefit Stephenson House

"The Taste of Downtown Edwardsville," held at the Madison County Transit site, has been a popular and successful fundraiser for the Friends of Col. Benjamin Stephenson House, raising more than \$50,000 for restoration, operations, and educational programming at the historic 1820 House.

This year the Friends have expanded upon "The Taste" concept to include many more independently owned local restaurants and merchants who will feature specialties of their choosing. Especially exciting is that the event has been moved to one of the area's magnificent homes, Sandy Allen's "Hunter's View," located north of Edwardsville on Route 159.

The event will take place Sunday, September 27, 2009 at the Allen residence in two groups: 11am–1pm and 2–4pm, with buses departing from TheBANK of Edwardsville.

Call the Stephenson House at 618.692.1818 for ticket information.

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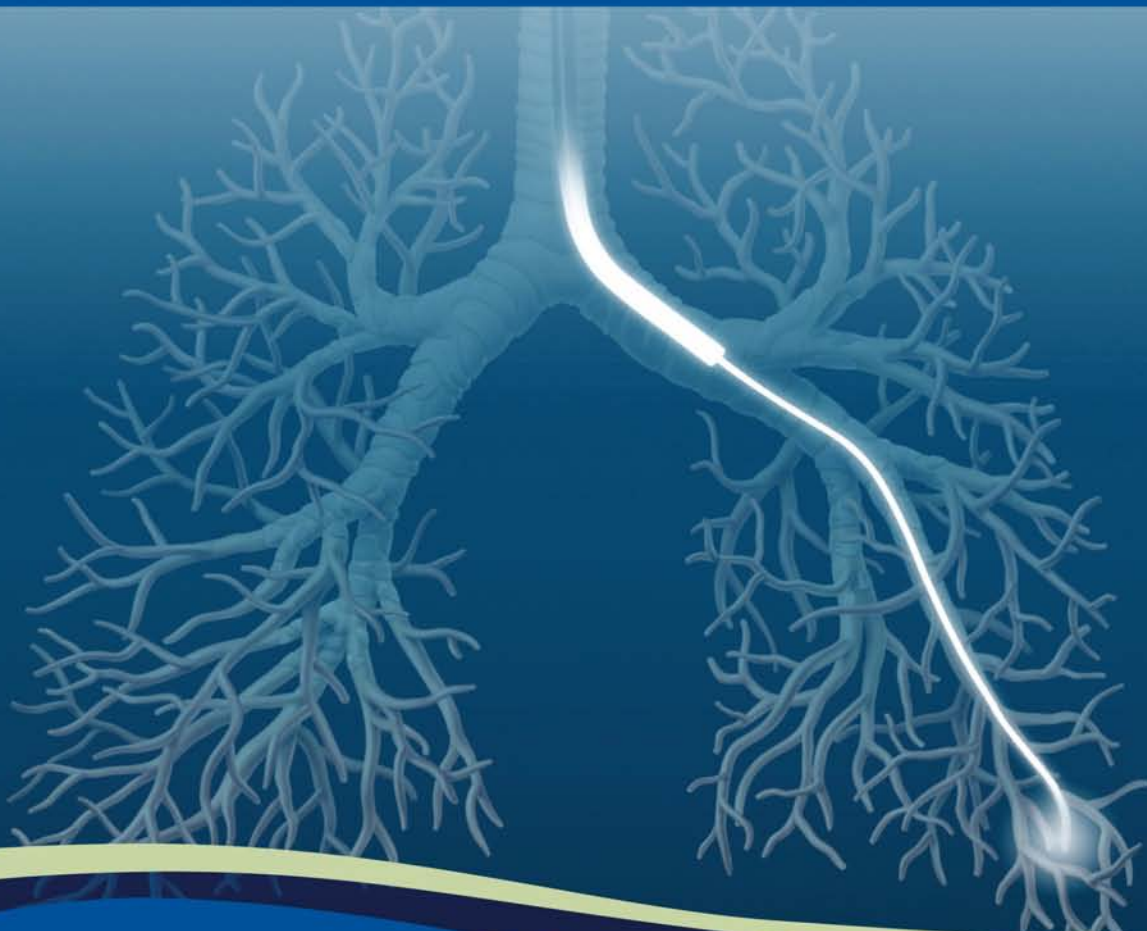
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your community

ARTEAST Offers Studio Tour

Now in its 12th year, ARTEAST offers unique, behind-the-scenes, one-on-one visits with Madison County artists at work in their studios October 17 and 18, 11 AM-5 PM. Local painters, potters, jewelers, photographers, and others, will be showcasing their diverse works and answering questions about their inspiration and techniques: Small-town friendliness meets talented artists - all the charm of the city art scene, but with a lot less traffic.

ARTEAST is hosting 150 artists this year at 50 different sites spanning Madison County, including locations in Alton, Bethalto, Collinsville, Edwardsville, Glen Carbon, Godfrey, Granite City, Highland, and Maryville. However, you don't have to drive many miles to see a good sampling of work; multiple sets of studios and galleries are in walking distance from each other. In Edwardsville, for example, you can park on Main Street and walk to nearly 12 sites.

In addition to many familiar ARTEAST favorites (Old Poag Road Clay & Glass, Lane's End Pottery, Kathy Kamm's studio, Towata Gallery, Alton Stained Glass

Works, Edwardsville Art Center, Jeffrey Vaughn, and many more), 13 new/first-time sites will participate on the tour, including Villa Marie Winery, Springer's Creek Winery, T.L. Biegert Jewelry & Art Gallery, Meyer Jewelry Studio 17, CMAX Photo, and By Design. Two new "artists-at-work" tour stops are Faye Malench's fused glass studio and Alan Rhodes's clay studio, "Cahokia Creatives".

Jacoby Arts Center will host an ARTEAST preview exhibit "Small Works", free of charge and open to the public, which will run from October 9 through November 15. Works will be offered for sale - it's never too early to start your special-gift holiday shopping! The show will open on Friday evening, October 9, with a reception for the artists from 5-8 PM. The Jacoby is located at 627 E. Broadway in Alton, Illinois.

Please visit www.arteasttour.com to access downloadable maps. However, free site maps will be available at most locations October 17 and 18.

Golf Tourney to Support Father McGivney School

Knights of Columbus is hosting an inaugural golf tournament to support Father McGivney Catholic High School Friday, October 9, 2009, at Arlington Greens in Granite City. The fee is \$100 per golfer or \$400 per team. Registration begins at 8am with shotgun start at 9am. Download the registration form at www.frmcgivneyhs.com/GolfReg2009.pdf or call Mary Beth Wilson with questions at 618.344.2199.



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