Common Ground

It’s everyone’s business.
The Edwardsville/Glen Carbon Chamber of Commerce has brought the parade to the community for over 90 years. Weather permitting, we draw crowds in excess of 20,000. Over 100 entries, ranging from school groups, organizations, bands, and small and large businesses of all kinds, participate in the annual tradition.

This year’s parade theme is ‘Cartoons & Comics.’ To register your business, organization or neighborhood group for the 2011 Halloween parade, go to www.edglenhalloween.com and download the registration, narrative, and rules/regulations forms.

The parade will begin at 6:30pm Monday, October 31. The route begins at Lincoln Middle School parking lot at Schwarz & West Streets, then travels east on St. Louis Street to Vandalia Street, then north on North Main Street, disbanding at High Street.

Promote your business in the Halloween parade! Sponsorship opportunities are available to fit any budget, ranging from $250 to $5,000. Go to www.edglenhalloween.com to download detailed sponsorship package information. As a sponsor, your business will be featured on the back of 100+ t-shirts and 1,000 programs distributed along the parade route. Call 618.656.7600 with questions.
special investors

Gold Level
- Anderson Hospital
- Walmart

Silver Level
- AmerenIP
- Gateway Regional Medical Center
- Hortica
- Meridian Village
- TheBANK of Edwardsville
- Bauer–Hite Orthodontic
- B & W Heating & Cooling, Inc.
- B & R Cleaning
- Ashley Furniture Home Store
- Answer Direct
- American Family Insurance
- Chicago Title Insurance
- Caulk's Collision
- Bull and Bear Grill & Bar
- Brickman Orthodontics
- Bella Milano Restaurant
- '62 Sports Group
- YPG Annual Picnic
- Amberly Homes
- Eberhart Sign & Lighting Co.
- Edwardsville Pet Hospital
- El Maguary
- ESS Data Recovery
- Farmers Insurance District 61
- Fazoli's
- FCB Edwardsville Bank
- First Mid-Illinois Bank & Trust
- First National Bank - Maryville
- Fitness 4 Life Physical Therapy
- Gateway Center
- Gateway Grizzlies
- Gerald Moving
- Gil's Department Store
- Goddard School
- Grace Manor Restaurant
- Hampton Inn & Suites
- Hawkins Law Office
- Hawthorne Animal Hospital
- Holiday Inn Express
- Imaging Center of Southern Illinois
- IMC's Pizza
- John's Hallmark Shop
- J.F. Electric Inc.
- Kitchenland
- Kurt's Carstar Collision Center
- Lindenerwood University
- Logo It! @ Langa
- Magnuson Camelot Hotel
- Market Basket
- Martinussen Electric
- Maryville Women's Center & Med Spa
- Masterpiece Smiles – Dr. Noll
- Mastroianni Orthodontics
- Mathis, Marifian & Richter, LTD
- Meridian View Family Dental
- Midwest Occupational Medicine
- Minuteman Press
- Neruda
- Network Specialists
- Office Depot
- ProSource Wholesale Floorcoverings
- Red Robin
- Reed, Armstrong, Gorman, Mudge & Morrissey
- Regions Bank
- Sandberg, Phoenix & Von Gontard
- Schnucks
- Scott Credit Union
- Shell Community Federal Credit Union
- Shoe Carnival
- Sleep Inn & Suites
- Southern Illinois Underwriters
- Specialty Printing
- Stohl Cartage Co.
- Sunset Hills Country Club
- Sunset Hills Family Dental
- Super 8 Pontoon Beach
- TheEDGEBANK
- The Cup
- The E-Zone at Sunset Hills LLC
- The Scheffel Companies
- Thompson Flaherty CPAs
- Trouxent, Wade & Moerchen Inc.
- Tiger Plumbing
- University Nursing & Rehabilitation
- US Bank
- USO of Missouri
- Verizon Wireless
- Wenzel & Associates

Bronze Level
- Associated Bank
- AT&T
- Cassens & Sons
- Cassens Transport
- Castelli's Moonlight Restaurant 255
- Chartier Business
- City of Edwardsville
- Doubletree Hotel Collinsville
- Eden Village Retirement Community
- Edwardsville School District #7
- Edwardsville Publishing Company
- First Clover Leaf Bank
- Hartford Architects, Inc.
- Juneau Associates, Inc., PC.
- Madison Mutual Insurance Co.
- Richards Brick Company
- Royal Office Products, Inc.
- Royal Solutions, LLC
- R.F. Lumber
- Shop ’N Save
- Southern Illinois University Edwardsville
- Wells Fargo Home Mortgage
- West & Company, LLC
- Village of Glen Carbon

Premier Level
- 1st MidAmerica Credit Union
- ’62 Sports Group
- Abstracts & Titles Inc.
- American Family Insurance
- Answer Direct
- Ashley Furniture Home Store
- Associated Physicians Group
- Assurance Brokers
- B & R Cleaning
- B & W Heating & Cooling, Inc.
- Band & Didrikson Pediatrics
- Bauers-Hite Orthodontic
- Baughers Financial & Assoc. Inc.
- Bella Milano Restaurant
- Brickman Orthodontics
- Bull and Bear Grill & Bar
- Caull's Collision
- Chicago Title Insurance
- Coffey & McCracken Law Firm P.C.
- Coldwell Banker Brown Realtors
- Comfort Inn
- Commerce Bank
- Computer Rescue
- CompUType Inc.
- Country Club Lawn & Tree
- COUNTRY Financial. Paula Simmons
- Country Hearth Inn & Suites
- Crawford, Murphy, & Tilly, Inc.
- Culver's of Edwardsville
- Days Inn
- Denney's
- DODA Electric Company
- Donnewald Distributing
- Edwardsville, IL 62025
- Edwardsville/Glen Carbon Chamber of Commerce
- Edwardsville, IL 62025
- 315x423
- YPG Speed Networking Location TBD
- YPG Speed Networking Location TBD
- YPG Annual Picnic
- Edwardsville/Glen Carbon Chamber of Commerce
- Halloween Parade

save the date

10/6 Thursday 4pm
- Ribbon Cutting
- Brown Smith Wallace LLC
- 2220 South IL Route 157
- Glen Carbon, IL 62034

10/7 Friday 12–1pm
- networking@noon
- Managing All Those Business Cards with Iris Salsman of I. Salsman PR
- at GC Cuisine
- 1230 University Drive
- Edwardsville, IL 62025
- RSVP REQUIRED

10/12 Wednesday 4pm
- Ribbon Cutting & Pavilion Dedication
- Glen Carbon Heritage Museum
- 124 School Street
- Glen Carbon, IL 62034

10/13 Thursday 5–7pm
- Business After Hours
- Ooh La La Anti-Aging & Laser Center
- 2102 Vadadalabene Drive
- Maryville, IL 62062

10/14 Friday 4:30–6:30pm
- YPG Annual Picnic
- More info to come.

10/18 Tuesday 4pm
- Ribbon Cutting & 10 Year Anniversary Celebration
- St. John's Community Care
- 222 Gosethe Avenue
- Collinsville, IL 62234

10/19 Wed 8:30–10:30am
- Professional Education
- Reaching Your Target Market
- Session 2: Using LinkedIn as a Powerful Prospecting Tool
- Presented by Gordon Liarnetz of Revenue Performance, Inc.
- at Hortica
- #1 Horticultural Lane
- Edwardsville, IL 62025

10/19 Wednesday 4pm
- Ribbon Cutting & Open House
- The Goddard School
- 801 South Arbor Vitae
- Edwardsville, IL 62025

10/20 Thursday 4pm
- Ribbon Cutting & Open House
- Mid America Plastic Surgery
- 6812 IL Route 162, Suite 21
- Maryville, IL 62062

10/31 Monday 6:30pm
- Edwardsville/Glen Carbon Chamber of Commerce
- Halloween Parade

11/1 Tuesday 12–1pm
- YPG Speed Networking
- Location TBD

11/3 Thursday 5–7pm
- Business After Hours
- Greater Edwardsville Area Community Foundation
- at TheBANK of Edwardsville
- 330 West Vandalia Street
- Edwardsville, IL 62025

11/10 Thursday 10:30am
- Ribbon Cutting National Bank
- 2200 Troy Road
- Edwardsville, IL 62025

11/16 Tuesday 4pm
- Ribbon Cutting
- CATO Fashions
- 110 Junction Drive
- Glen Carbon, IL 62034

11/17 Thursday 5–7pm
- Business After Hours
- Hospice of Southern Illinois
- 7325 Marine Road
- Edwardsville, IL 62025

11/18 Friday 12–1pm
- networking@noon
- Speed Networking
- facilitated by Iris Salsman
- at GC Cuisine
- 1230 University Drive
- Edwardsville, IL 62025

events

10/06 Thursday 4pm
- Ribbon Cutting
- Brown Smith Wallace LLC
- 2220 South IL Route 157
- Glen Carbon, IL 62034

10/07 Friday 12–1pm
- networking@noon
- Managing All Those Business Cards with Iris Salsman of I. Salsman PR
- at GC Cuisine
- 1230 University Drive
- Edwardsville, IL 62025
- RSVP REQUIRED

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- 1230 University Drive
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Chamber of Commerce

Common Ground October 2011 | 3
Christian Hospital’s Center for Advanced Pulmonary Medicine is Branching Out for Early Detection

Faster, Safer Lung Diagnosis at Christian Hospital

Christian Hospital is the only community hospital in the St. Louis area using two advanced technologies — endobronchial ultrasound (EBUS) and electromagnetic navigation system (InReach) — in earlier detection of lung disease and cancer with less risk.

For more information on how you or a loved one can benefit from this breakthrough technology, call 314-653-5532 or toll-free 1-877-638-8575.
Dues Reminder & Notice

As you may all recall, in 2011 the board of directors for the Ed/Glen Chamber of Commerce changed the annual dues to be charged on a calendar year basis instead by the anniversary month of the member as it had been done in previous years. With this said, our members will be receiving their 2012 membership dues invoice in December 2011 for payment in January 2012. All invoices will be due within 30 days of receipt. Please note that all invoices, generated by the Chamber after December 2011 and not paid within the specified payment schedule, will be subject to a monthly 1.5% finance fee on the balance owed to the Chamber until it is paid in full.

Community Link Map Sales Begin in March

The Chamber’s new map project will kick off in March 2012 – remember to earmark advertising dollars for maps sales! Look for notices early in 2012 to learn when our CommunityLink sales representative will be in Edwardsville & Glen Carbon scheduling visits.

Participate in 2012 ‘Shop Chamber’ Campaign

After a successful first annual Shop Chamber campaign, we’re planning the 2012 event. The campaign encourages shoppers to ‘Shop Smart. Shop Local. Shop Chamber.’ Call 618.656.7600 by November 1 to learn how your business can participate in this year’s campaign, which includes a significant investment in search engine marketing for all participants.

Connect

Common Ground

October 2011  |  5

Chamber of Commerce
Paula Simmons, originally from Princeville, IL, now calls Edwardsville home. She lives with her husband Tony and their toy poodle Merry.

Following college, Paula was a teacher at Bethalto High School for two years. When she saw the opportunity with Country Financial, she decided to give it a shot – nine years later it is a wonderful career for Paula and she wouldn’t change her path for anything.

Looking for the opportunity to network with fellow business owners and community leaders, Paula joined the Edwardsville/Glen Carbon Chamber of Commerce in October 2010. Shortly thereafter she joined YPG to meet professionals similar in age.

Paula wants to help other YPG members promote and grow their business, and provide them with services from Country Financial when needed. She would like to grow YPG membership to create long-standing Ed/Glen Chamber members for the future, and help young professionals grow and develop their leadership and business skills.

Paula advises fellow Chamber members, “Attend as many Business After Hours and networking@noon events as possible. It’s a chance to grow professionally and network with fellow business people. Learn from others and be outgoing!”

To learn more about Paula and Country Financial, call 618.659.9000, visit her in person at 115 South Main Street in Edwardsville, or go to www.countryfinancial.com/paula.simmons

Young Professional of the Month: Paula Simmons

Welcome new YPG members

Alexander Burkart  SIUE Student
Danielle Cantrall  Eden Village Retirement Community
Paul Lueken  Reliance Bank
Ryan Smith  FCB Edwardsville Bank
Bobby Thomas  SIUE Athletics
Evonne White  Lo-Cal Cafe

5 Ways to See Your Business in Common Ground

1. Purchase Advertising
2. Write an “Ask the Expert” Column
3. Submit an Announcement
4. Win Our Business of the Month Award
5. Come to Chamber Events!
Nominated Slate for 2012 Board of Directors

Additional nominations may be made by any member or members in good standing upon presentation of a petition for nomination signed by at least ten (10) active members in good standing. Such petitions for nomination can be obtained by contacting the Chamber office and must be returned by Monday, November 7, 2011.

Executive Committee

President
Skip Sponeman

First Vice President
Paul Millard

Second Vice President
Emily Gates

Third Vice President
Cathy Hamilton

Past President
Marc Voegele

Treasurer
Josh Lowe

Board of Directors

Danelle Brown
(term 2011–2013)

Elizabeth Heil
(term 2012–2014)

Len Scaturro
(term 2010–2012)

Barb Burrows
(term 2012–2014)

Gary Hoggatt
(term 2011–2013)

Todd Sivia
(term 2011–2013)

Christine Craine
(term 2012–2014)

Sam Guarino
(term 2012–2014)

David Toby
(term 2010–2012)

Joan Frey
(term 2010–2012)

Mike Marshall
(term 2011–2013)

Dave Viox
(term 2012–2014)

Promote your business in the Halloween Parade!

- $5,000 Spooktacular Presenting Sponsor
- $2,500 Grand Ghost Major Event Sponsor
- $1,000 Great Pumpkin Sponsor
- $500 Headless Horseman Sponsor
- $250 Wealthy Witch Sponsor

Download Sponsorship Package Information at www.edglenhalloween.com
Redistricting Presentation Available at
www.sandbergphoenix.com/redistricting

SPECIAL THANKS TO:
Kathy Goclan became an American Family Insurance agent 24 years ago, when a friend encouraged her to get involved in insurance. At the time she had also been considering real estate, but insurance won her over.

American Family Insurance’s core products & services are property, auto, umbrellas, life, health, annuities, commercial and farm policies. Kathy especially enjoys working with her commercial clients, and excellent customer service is what sets her apart. “Customer service differentiates us from our competitors. American Family is a J.D. Power & Associates company, and my agency is a J.D. Power agency.”

Throughout the past 24 years, Kathy says that her business has bloomed and grown, “the number of people I’ve met along the way have been awesome.”

A past Edwardsville/Glen Carbon Chamber of Commerce board of directors president, Kathy has been a chamber member for 12 years. She serves on the government affairs committee and has participated in annual dinner, golf, education, Halloween parade, and business after hours committees.

In addition to her involvement with the Ed/Glen Chamber, she has co-chaired an underprivileged children’s Christmas party every season for over 20 years with a dear friend.

Kathy would like to hire more sales staff in the future. “This isn’t an easy profession – it’s a constant challenge and it takes a while to learn. There is always something to learn and there are always challenges,” says Kathy.

One of Kathy’s favorite quotes: “People will forget what you said and people will forget what you did, but people will never forget how you made them feel.”

In her spare time, Kathy can be found chasing her grandchildren from hockey to dance and back to hockey. “It’s fun and entertaining, they always keep me laughing. My family also spends as much time as possible at Table Rock Lake, our favorite water spot.”

To learn more about American Family Insurance, call Kathy at 618.659.2483, visit her in person at 1 Sunset Hills Executive Drive in Edwardsville, or go to www.kathleenmgoclan.com.
Reaching Your Target Market

Session 1: September 14
Search Engine Optimization, Search Engine Marketing, & Internet Presence Marketing
8–8:30am Networking; 8:30–10:30am Program

Session 2: October 19
Using LinkedIn as a Powerful Prospecting Tool
8–8:30am Networking; 8:30–10:30am Program

Session 3: December 9
Successful Email Marketing
8–8:30am Networking; 8:30–11:30am Program

All programs hosted at Hortica Insurance & Employee Benefits; #1 Horticultural Lane in Edwardsville

I will attend: □ Session 2  □ Session 3 at $20/person per session ($30 non-members)

Business Name _______________________________________________________

Contact Person ______________________________________________________

Business Address _____________________________________________________

Business Phone ______________________________________________________

Name of Attendee(s) __________________________________________________

Email Address(es) ____________________________________________________

I am enclosing a check for $ ____________________
2011 Fallfest

Fallfest Sponsor:

1st MidAmerica Credit Union

Cardinal Glennon doctors right where you need them 24/7!

At Anderson Hospital, we understand that kids are not little adults, so we’ve partnered with Cardinal Glennon Children’s Medical Center in St. Louis to provide specialized care for kids — right in our community.

Pediatric Emergency Department – Open 24/7
Specialized Newborn Care
Pediatric Specialty Clinic

Discover how our partnership with Cardinal Glennon means better care for your family. Visit andersonhospital.org.

6800 State Route 162
Maryville, Illinois
www.andersonhospital.org
schmooze
business after hours

Neruda & Illinois Federation of Business Women – Metro East, September 1

Extra Help, Inc., September 15

Extra Help, Inc., September 15

Scott Credit Union, September 29

Scott Credit Union, September 29
networking@noon

Iris Salsman: How to Work the Room Like a Pro, September 9

ribbon cuttings

Lo–Cal Cafe, September 20

Encore Wine Bar, September 21

Weight Watchers, September 28
We are pleased to announce Coffey & McCracken Law Firm has joined Mathis, Marifian & Richter, Ltd.

We welcome to our firm:

Gregory W. Coffey  
Shareholder

John W. McCracken  
Shareholder

Sandra J. Tatoian  
Associate

Beth K. Flowers  
Associate

Christine S.P. Kovach  
Associate

Shareholders  
Patrick B. Mathis
George E. Marifian
Kevin J. Richter
Kevin J. Stine
Mark J. Stegman
Mark S. Schuver
Kurt S. Schroeder
Gregory W. Coffey

Shareholders  
William J. Niehoff
Lorraine K. Cavataio
Kelli E. Machigan
Bradley W. Small
Joseph P. O’Keefe
John W. McCracken
Mary E. Lopinot
Deanna L. Litzenburg

Associates  
Philip D. Speicher
Laura E. Schrick
Sandra J. Tatoian
David A. Gusewelle
Beth K. Flowers
Andrew C. Rushing
Paul A. Fagyal
Carson D. Maricle
Christine S.P. Kovach

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COMMERCIAL LITIGATION • BANKRUPTCY • CIVIL LITIGATION • EMPLOYMENT LAW • REAL ESTATE LAW

BELLEVILLE, IL | EDWARDSVILLE, IL | NASHVILLE, IL | ST. LOUIS, MO
Integrated Medical Group Adds Three Local Practices

Integrated Medical Group, headed by owner and CEO Dr. David Thayer, has announced the acquisition of three local Chiropractic practices. Luna Wellness Center in Maryville and Rosenburg Chiropractic in Granite City have become part of Integrated Medical Group, merging into the group’s Edwardsville and Highland offices. The Whole Health Center office in Greenville has also been added to Integrated Medical Group’s two existing locations. In addition, Dr. Rosenberg of Rosenberg Chiropractic will join the Integrated Medical Group staff.

Dr. Thayer explains, “My patients are my number one priority. I am thankful and excited these acquisitions give me the opportunity to help more patients achieve their health goals. I am looking forward to expanding our services into the Greenville area as well.” In 2001 Dr. Thayer opened his practice, Thayer Acupuncture & Chiropractic in Edwardsville. After acquiring the Highland Pain Relief Center in 2004, Dr. Thayer combined the practices and renamed them as Integrated Medical Group.

To learn more, go to www.drthayer.com or call 618.692.6700 (Edwardsville), 618.654.3900 (Highland), or 618.664.0111 (Greenville).

Strassi Joins Fitness4Life Physical Therapy Team

There is now a new face on Mark Slaughter’s team at Fitness4Life Physical Therapy. Sharon Strassi has been a Physical Therapist assistant for 27 years and has worked in many different fields of therapy including in-patient, out-patient, sports medicine, and work hardening.

A native of the East Alton area, Strassi has known the Slaughters since she worked with them for seven years at the clinic they owned in Alton, Northport Physical Therapy, which was later sold to Healthsouth. Strassi remembers the Slaughters and her fellow coworkers with fondness. “There was a great group of people working at Northport; we all became good friends,” she said.

Besides being a current employee of Fitness4Life, Strassi is quite a fan of the Slaughters and the way they treat their patients. “Fitness4Life is different from other places – every patient gets personal attention,” Strassi said. “Mark is very progressive and stays up on the latest treatments and techniques. He is always up-to-date in his treatment approach, and he also tries to make the patients’ experience a pleasant one with a friendly atmosphere.”

To learn more, go to www.fitness4lifept.com or call 618.656.LIFE.
First Clover Leaf Bank Hires Barlow as Senior VP

First Clover Leaf Bank recently announced the addition of Bill Barlow as Senior Vice President of Commercial Lending. Barlow comes to First Clover Leaf Bank as a seasoned loan executive with ten years experience in Edwardsville and Madison County. His role at First Clover Leaf Bank is to facilitate product enhancements and development while increasing services, allowing First Clover Leaf Bank to provide unparalleled product offerings and lending expertise to each of its commercial customers.

"Bill Barlow brings a wealth of knowledge and experience to First Clover Leaf Bank," says Dennis Terry, CEO & President of First Clover Leaf Bank. "We look for great things from Bill as First Clover Leaf Bank expands its commercial loan services to our customers." First Clover Leaf Bank has strategically grown the commercial loan division for the past several years. The success of this plan created a need to add to the management team. Barlow stated, "First Clover Leaf Bank is community banking at its best. It is locally owned with a supportive board of directors comprised of successful business owners. The officers and staff are very dedicated to providing the highest level of customer service and improving the communities in which we live and work through countless hours of volunteer community service."

At the announcement of Bill’s acceptance, Lisa Fowler, Senior Vice President and Chief Lending Officer of First Clover Leaf Bank said, "I am excited to have Bill Barlow join our First Clover Leaf Bank family. I have known Bill for many years and I know he will be a terrific addition to our lending and senior management team. His years of experience in community banking and commercial lending in the local market will be a great fit for our organization and add depth and leadership in our lending staff."

With over 31 years of banking experience, Barlow’s expertise in the commercial lending field will be critical as First Clover Leaf Bank continues to expand and develop its commercial lending division while holding true to its community bank model. Putting his customers first has always been a philosophy Bill embraces. He shared, "I’m excited to have joined a community bank that still puts its customers first."

www.ChamberInternetSolutions.com/chamber
(618) 558-9450

We help Chamber Members find customers who are looking for your products and services.
Scheffel Promotes Elizabeth Heil to Manager

The accounting firm Scheffel & Company, P.C. is pleased to announce the promotion of Elizabeth Heil, CPA to Manager in the Edwardsville office. “Elizabeth has proven herself as a leader in our firm and the community,” say Dennis Ulrich, CPA, Managing Principal of Scheffel. “Elizabeth’s promotion to manager allows her to continue her exceptional client service as well as manage other Scheffel accountants.” Elizabeth’s accomplishments include starting the STAR employee recognition program, and being instrumental in the development of a mentor program and employee training manual.

Elizabeth’s work includes auditing, tax and consulting with individuals and businesses. Her greatest satisfaction comes from helping her clients. “I get a great sense of accomplishment with my job when I can help my clients by saving them money and find solutions to their problems,” stated Elizabeth.

Valedictorian of her Belleville West class, Elizabeth studied accounting at the University of Illinois and completed a Masters of Business Administration at SIU-Carbondale. She graduated with honors from both universities. After graduating, Elizabeth wanted to return to the Metro-East. With the encouragement of her CPA father Elizabeth interviewed with Scheffel and Company and was hired as a staff accountant in 1999.

Elizabeth also manages to be involved in many organizations. She is presently a board member of the Edwardsville/Glen Carbon Chamber of Commerce and a member of the Chamber’s Young Professionals Group, Illinois CPA Society, and the Illinois Federation of Business Women. Elizabeth is a Deacon at Westminster Presbyterian Church in Belleville.
Scheffel & Company, PC, CPA's
Scheffel Computer Services, Inc
Scheffel Financial Services, Inc*

*Securities offered through LPL Financial
(Member FINRA/SIPC)

www.scheffelpc.com  618.656.1206

Alton  *Edwardsville  Highland  Jerseyville  Carrollton
Greater Edwardsville Area Community Foundation to Host Business After Hours

Mark your calendars! The Greater Edwardsville Area Community Foundation (GEACF) will host Business After Hours at TheBANK of Edwardsville 5–7pm on November 3. “We are so excited to hold our very first Business After Hours event,” said Mary Westerhold, Vice-Chairman of the Foundation. “We have incredible giveaways and look forward to the community coming out, having a good time and learning more about our organization. TheBANK of Edwardsville has generously loaned us their great location for our event and we could not be more thrilled. We will have food provided by Catered AFFAIR and drinks from Crushed Grapes. It should be a wonderful evening!” said Westerhold.

GEACF is a charitable trust that receives, manages, and distributes tax-deductible charitable contributions and is committed to providing the community with options for donating their money locally. The Foundation receives contributions from private citizens, local businesses and other organizations interested in funding the charitable needs of the greater Edwardsville/Glen Carbon area.

“We believe in making our great community even better. For example, we recently awarded grant money to the Edwardsville/Glen Carbon Chapter of Habitat for Humanity, Junior Service Club and NAMI Southwestern Illinois to help with their various initiatives. It is exciting to see the positive difference you can make in your own back yard.” said Westerhold.

The Greater Edwardsville Area Community Foundation is dedicated to the enhancement and betterment of the quality of life in the communities of Edwardsville, Glen Carbon, Hamel, Moro, Dorsey, Worden and the surrounding areas. During 2010, The GEACF distributed more than $896,313 in awards, grants and scholarships from the General Fund to benefit local charitable organizations and deserving students. Since its inception in 1997, The GEACF has distributed more than $5.4 million to charitable causes.

To learn more about the Greater Edwardsville Area Community Foundation and the many community organizations it supports, go to www.edwardsvillefoundation.org or call 855-GO-GEACF (855.464.3223).

Holiday Loans

Get a jump start on this shopping season with a holiday loan from GCS!

Call, stop by, or apply online.

7th Anniversary myGCScu.com (618) 797-7993

Save with GCS! Our holiday loans are eligible for up to a 1.0% discount on the qualifying rate.

OCT through JAN

Membership and lending guidelines apply. This credit union is federally insured by the National Credit Union Administration.

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As a member of

EDWARDSVILLE/GLEN CARBON CHAMBER OF COMMERCE

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Edwardsville, Illinois 62025
618-656-0120
C. William Schmidt • Matt Rogier

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That’s No Problem®
Leclaire Parkfest

The 20th Annual Leclaire Parkfest will take place Sunday, October 16, from 12–5pm at Leclaire Lake Park on Hale Avenue in Edwardsville. The festival features the Dixieland sound of the St. Louis Levee Band Trio from 12–2:30 pm, followed by the old time folk music of The Lodge Brothers. Wine and beer from Crushed Grapes of Edwardsville compliment a wide variety of festival foods offered by area non-profit organizations. Local artisans and crafters will have their wares on display and available for purchase. Pony rides, a petting zoo, and pet adoptions as well as games and other family activities provide something for everyone. Daughters of American Revolution (DAR) will host their annual book sale with thousands of books at bargain prices, and a historic photo exhibit and narrated trolley tours will highlight the story of the Leclaire National Historic District. For more information call Friends of Leclaire at 618.656.1294 or email friends@historic-leclaire.org.

JSC Plans Pub Crawl

Junior Service Club (JSC) of Edwardsville/Glen Carbon is hosting a 2011 ‘Stache Bash Pub Crawl on November 5 from 5pm–midnight. All proceeds will go back into the community, including JSC’s special project, Boundless Playground.

For only $25, participants will receive a free ‘Stache Bash long sleeved t-shirt and coozie, membership into the American Moustache Institute, drink/food specials, contests, prizes and tons of fun!

Go to www.edglenjuniorservice.org/pub_crawl.html to register online and learn more about sponsorships. Deadline to register is October 22. Email pubcrawl@edglenjuniorservice.org with questions.
BARBERMurphy Group Expands Expertise to Assist Clients in the Buying/Selling of Southern IL Businesses

The BARBERMurphy Group is building upon its strength in commercial real estate to expand their brokerage services to assist commercial clients in the buying and selling of businesses located in the Southern Illinois market.

“Business Brokerage is something we as commercial real estate brokers have done for years because at its core commercial real estate is about businesses. But you have to recognize that selling a business also takes a different approach, a good team and a different marketing effort and that is where we are focusing. We believe with our presence and activity in this market BMG is best positioned to provide that specialized service to our existing and new clients,” says Paul Murphy, Principal, BARBERMurphy Group.

BARBERMurphy Group will become the first Southern Illinois real estate group to be licensed in both business and commercial real estate and provide these additional specialized brokerage services. BMG is expanding upon its current business and real estate listings with business opportunities such as restaurants, specialty retail shops, wine shops and others but can assist any type of operating businesses that includes a real estate asset.

According to Cathy Hamilton, Commercial & Business Broker, BARBERMurphy Group, “It is our clients that made us start to take a hard look at this. Some wanted to retire and were struggling with where to begin. They had an asset that they put their blood, sweat and tears into and starting saying what do I do now. After we talked with business owners, accountants and business attorneys, we realized no one was effectively servicing their needs in the metro-east and southern Illinois markets. BMG already has in place the marketing tools needed to help our clients. BMG will make the extra effort to help our clients through our business brokerage services.”

As Wayne Barber, Principal, BARBERMurphy Group, explains, “Business brokerage is a logical direction for BMG as we believe in providing solutions to our clients. These are the same clients that we might have worked with as they bought a building or leased a space for their business. Our brokers recognized the changing needs of our clients and we are responding.”

To learn more about BARBERMurphy Group’s business brokerage services, contact Cathy Hamilton at 618.277.4400, cathyh@barbermurphy.com or go to www.bmgbusinessbrokerage.com.
NAMI Announces Run/Walk for Mental Health

Halloween is October 31, but NAMI is celebrating it a little earlier this year at their Run/Walk for Mental Health on October 29. And yes, they are breaking out the pumpkins and the trick or treat candy. Come dressed in your favorite (family friendly) Halloween costume – kids too! Runners can run in costume as well. Best Halloween costume prizes for children and adults. All costume participants receive a free goodie bag of treats.

Registration for the inaugural 5K Race for Recovery begins at 8am, with the race beginning at 9am. The fee to participate is $25. Registration is at the Russell Commons Park, located directly south of the Alton Amphitheater and to the left of the Clark Bridge.

Families are encouraged to participate in the 8th annual Walk for Mental Health, led by the famous Weir llamas. Registration begins at 8am, with the walk beginning at 9:30am. The course is flat and partly shaded. Walk fee is $15.

Register online at http://namiswi.org; sponsorship opportunities available.

TheBANK of Edwardsville Kicks Off Food Drive

With food pantries and shelters throughout the Metro-East preparing for what promises to be a busier-than-normal holiday season, TheBANK of Edwardsville is getting an early start on helping the organizations help those in need. TheBANK kicked off a food drive at all 20 of its banking centers in Madison and St. Clair counties on Sept. 21 with drop boxes set up for people to donate non-perishable food items and personal hygiene products.

“There’s a need for food and personal products year-round, not just during the holidays,” said Nikki Turner, Community Relations Coordinator for TheBANK. “But there’s no question that need picks up in the winter months. We want to help the local pantries and shelters now, and hopefully that will relieve some of the burden when the holiday rush hits. There are people out there who need help. We hope that starting the drive now will get more people involved and more people will get the food and items that they need.”

Stop by your nearest TheBANK of Edwardsville banking center and look for the drop box. Suggested items include: pancake batter, syrup, pasta/spaghetti sauce, macaroni and cheese, and canned goods like chili and soup.
Coffey & McCracken, MM&R Announce Merger

Coffey & McCracken Law Firm of Edwardsville recently announced that it has merged with the law firm Mathis, Marifian & Richter, Ltd. (MM&R). Effective October 1, 2011, the Coffey & McCracken group, consisting of shareholders Gregory W. Coffey and John W. McCracken, and associates Sandra J. Tatoian, Beth K. Flowers and Christine S.P. Kovach, join the shareholders and associates of MM&R. While Coffey & McCracken Law Firm will change to Mathis, Marifian & Richter, Ltd., it will continue providing services from its existing location at 125 North Buchanan in the heart of Edwardsville. Expansion of the Edwardsville office is planned to include attorneys from other MM&R locations.

Greg Coffey said, “Existing and future clients will benefit from the enhancement and expansion of our services in our firm’s merger with MM&R. Each law firm’s tradition of quality representation and high standards made the merger decision an easy one.” Now with 25 attorneys, MM&R will continue to represent clients in matters of business law, taxation, estate planning, banking law, employee benefits, commercial litigation, real estate, bankruptcy, civil litigation, and employment law.

Edwardsville Orchestra Boosters Hosts Ride

The Edwardsville Orchestra Boosters second annual Tour de Strings event is coming October 8. This 10 mile ride / 3 mile walk will take place entirely on the walking trails, beginning at Miner Park in Glen Carbon.

- Registration begins at 8:30am
- Ride begins at 9:30am
- Water stations are available until 11:00am
- Attendance prizes begin at 11:30am

Entry Fee is $25 per person or $50 per family. Contact Judy Kupsky at 618.656.7665 or judyjoo@charter.net with questions.

Proceeds will benefit the Edwardsville District 7 Orchestra Program.

Tour de Strings is sponsored by Scott Credit Union.
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