

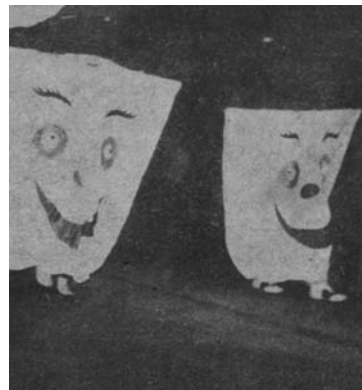
October 2010



Edwardsville | Glen Carbon Chamber of Commerce

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Mission Statement

Through commitment and involvement of its members, the Edwardsville/Glen Carbon Chamber of Commerce provides leadership for the benefit of the business community by promoting economic opportunities, advocating in the interests of business, providing members with education and resources, and encouraging mutual support.

on the cover

Halloween Parade

The Chamber of Commerce has brought the parade to the community for over 90 years. Weather permitting, we draw crowds in excess of 25,000. Over 150 entries, ranging from school groups, organizations, and small and large businesses of all kinds, participate in the annual tradition.



ABOVE: TheBANK of Edwardsville was 2009 Grand Champion, with their *Thriller* themed entry.



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University Nursing & Rehabilitation
USO of Missouri
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Valley View Cemetery, Mausoleum & Funeral Home
WBGZ Radio
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events

10/8 Friday 12-1pm

networking@noon
hosted by Southern Illinois
Chiropractic Center
at GC Cuisine
1230 University Drive
Edwardsville, IL 62025

10/8-10 Fri/Sat/Sun

SIUE Homecoming

10/13 Wednesday 4pm

Ribbon Cutting & Open House
Farmers Insurance District 61
1254 University Drive
Edwardsville, IL 62025

10/13 Wednesday 5pm

Ribbon Cutting & Open House
Southern Illinois Chiropractic
4949 Autumn Oaks Drive, Ste. A
Maryville, IL 62062

10/14 Thursday 5-7pm

Business After Hours
RE/MAX Preferred Partners
at Stone Cliff Manor
8405 Rock Ridge Court
Edwardsville, IL 62025

10/15 Friday 8-10:30am

SIUE Day
Morris University Center

10/20 Wednesday 4pm

Ribbon Cutting
Montessori Glen-Ed
90 Kriege Farm Road
Glen Carbon, IL 62034

10/27 Wednesday 5-7pm

ChamberNET
Gateway Center
One Gateway Drive
Collinsville, IL 62234

10/31 Sunday 6:30pm

Annual Edwardsville/
Glen Carbon Chamber of
Commerce Halloween Parade
Downtown Edwardsville

save the date

11/4 Thursday 5-7pm

Business After Hours
McBride & Son Homes
6777 Oxford Lane
Maryville, IL 62062

11/5 Friday 7:30-9am

Edwardsville Foundation
Executive Board Panel at
TheBANK of Edwardsville
330 West Vandalia Street
Edwardsville, IL 62025

11/12 Friday 12-1pm

networking@noon
hosted by St. John's
Community Care
at GC Cuisine
1230 University Drive
Edwardsville, IL 62025

11/13 Saturday 7pm

Ed/Glen Chamber Trivia Night
Edwardsville Gun Club
4104 Staunton Road
Edwardsville, IL 62025

11/16 Friday 12-1pm

YPG Speed Networking
GC Cuisine
1230 University Drive
Edwardsville, IL 62025

11/18 Thursday 5-7pm

Business After Hours
Fitness 4 Life Physical Therapy
219 Second Avenue, Suite C
Edwardsville, IL 62025

connect

business after hours schedule

The purpose of a networking mixer is to meet new people, make new contacts, promote your business, and talk with other business people facing the same challenges as you. All are welcomed and invited to attend. Hors d'oeuvres and beverages are provided. A business card raffle and 50/50 drawing will occur at approximately 6pm. Entry fee is \$5 for Chamber members and \$15 for non-members. This is an excellent networking opportunity!

10/14 Thursday 5-7pm
RE/MAX Preferred Partners at Stone Cliff Manor
8405 Rock Ridge Court in Edwardsville

11/4 Thursday 5-7pm
McBride & Son Homes
6777 Oxford Lane in Maryville

networking@noon schedule

Can't make a Business After Hours? networking@noon is a great way to meet other business people in a smaller group setting without taking time away from your busy day. This fun, fast-paced, members-only "speed networking" event is designed to get you in, fed, connected, and on your way in 60 minutes or less.

11/12 Friday noon
hosted by St. John's Home & Community Care
at GC Cuisine in Edwardsville (1230 University Dr.)

Would you like to schedule a networking@noon event in 2011? Contact Linda Daniels at ldaniels@edglenchamber.com or 618.656.7600 for details.



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Season 2010-2011

arts & issues



2009 Van Cliburn gold medal winner
Haochen Zhang
Friday, September 10, 2010, 7:30 p.m.

An Evening with George Winston
The Winter Concert
Wednesday, December 15, 2010, 7:30 p.m.
Sponsored by the SIUE Credit Union

premier contemporary dance company
Eisenhower Dance Ensemble
"On The Move"
Saturday, January 29, 2011, 7:30 p.m.
Sponsored by the Commerce Bank

world's most accomplished adult with autism
Temple Grandin
"Visual Thinking, Autism and Design"
Thursday, February 24, 2011, 7:30 p.m.
*Sponsored by the Meridian Society and
the Madison County Regional Office of Education*

The Langston Hughes Project
Jazz Montage: A Multimedia Concert
Performance of Langston Hughes'
"Ask Your Mama: Twelve Moods for Jazz"
Thursday, March 24, 2011, 7:30 p.m.

dazzling Arabic musician
Simon Shaheen
Thursday, April 14, 2011, 7:30 p.m.

America's most celebrated documentary filmmaker
Ken Burns - "The Civil War"
Wednesday, April 20, 2011, 7:30 p.m.
*Sponsored by the SIUE Foundation, the SIUE Graduate School,
and the St. Clair County Regional Office of Education through
a federally funded Teaching American History Grant*

Arts & Issues and the **SIUE X FEST** present
madcap comic mayhem
500 Clown Frankenstein
Saturday, June 4, 2011, 7:30 p.m.

Intelligencer



St. Louis
PublicRadio
90.7 KWMU

ambassadors

Ambassador Spotlight: Candice Arana

Written By: Correen Roark, Communications Intern

Edwardsville is much more than just a city to Candice. This is where she earned her degree, met her husband and started her career. Candice went from Southern Mississippi to Southern Illinois. She left her hometown, Biloxi, Mississippi and enrolled at Southern Illinois University Edwardsville. She met her husband, Joe Arana, fell in love with Edwardsville and never left. Joe and Candice have two children, Joey and Charli.



Candice graduated from SIUE with a degree in psychology. She has been Community Relations Coordinator at Hospice of Southern Illinois for four years. Hospice of Southern Illinois is a non-profit organization that offers the community a gift – they help patients and families with six months or less to live with specialized nursing care.

Some of Candice's favorite hobbies include boating and fishing. She also enjoys spending time outdoors with her family in their hometown, Worden, IL, where they live on five acres with nine chickens, two lakes and an apple orchard.

Candice joined the Chamber in 2006. With a growing interest in the business community, she became an Ambassador in 2010. The growth and experience has been empowering to Candice and a great way for her to meet more people. As a new Ambassador, she quickly began to see how much the Chamber really has to offer.

Candice looks forward to becoming more involved in the community she loves that has given her so much – a place to call home.

2010 Ambassadors

Dana Klassen, Chair St. John's Home & Community Care	Linda Kuhlmann Kuhlmann Business Services
Sara Sanderson Liberty Mutual	Zach Woods Commerce Bank
Ed Faller Faller Photography Group	Nicole Kline Extra Help, Inc.
Natalie A. Head Anderson Hospital	Susan Bailey National Bank
Justin Huneke TheBANK of Edwardsville	Chelsea Hoelscher West & Company, LLC
Melissa DeLassus Southern Illinois Chiropractic Cntr.	Rachel Case First Clover Leaf Bank
Bonnie Kotsybar Chamber Staff	Jenny Robison Shell Community Credit Union
Ryan Matthews The Insurance Partnership	Mark Muckensturm MRCT Benefits Plus
Diana Voegelé Express Employment Professionals	Candice Arana Hospice of Southern Illinois
Ryan High RE/MAX Preferred Partners	Dave Viox AAdvantage Insurance Group



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upcoming YPG events

11/5 Tuesday 7:30-9am

Edwardsville Foundation Executive Board Panel
at TheBANK of Edwardsville 330 West Vandalia in Edwardsville

11/16 Tuesday 12-1pm

Speed Networking
at GC Cuisine 1230 University Drive in Edwardsville

12/7 Tuesday 7:30-9am

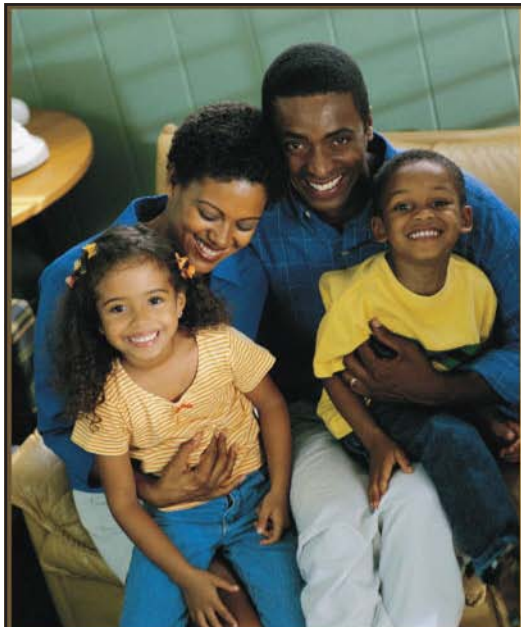
Learn from a Leader Breakfast
with Kelly Wagner of First Clover Leaf Bank
at First CloverLeaf Bank 2143 South IL Route 157 in Edwardsville

2/1 Tuesday 7:30-9am

Learn from a Leader Breakfast
with Gussie Reed of Ameren
at Ameren 2600 North Center Street in Maryville



ABOVE: October 5 Learn from a Leader Breakfast with MCT Managing Director Jerry Kane, hosted by First Clover Leaf Bank.



Anderson Hospital

Health Expo

Physician Speakers:

Cancer Prevention

Dr. John Visconti

Prostate Cancer Treatment Options

Dr. Demetrios Katsikas

Interventional Cardiology

Dr. Laura Gruen

Bone Marrow

Registry Drive

Blood Drive

Screenings

FREE Community Event

Saturday, October 23 8 a.m. to Noon
Anderson Hospital Physician Office Building



Gateway Center ChamberNet 2010

Gateway Center **Graveyard** in Collinsville

Wednesday, October 27, 2010

5 PM until 7 PM

Please RSVP to your own Chamber by October 20, 2010.

Network with people from all over the

Metro East area at ChamberNet 2010!

Participating Chambers are:

Collinsville Chamber

Chamber of Commerce of Southwestern Madison County

Edwardsville/Glen Carbon Chamber

Fairview Heights Chamber

Greater Belleville Chamber

Marissa Chamber

Millstadt Chamber

O'Fallon/Shiloh Chamber

RiverBend Growth Association

Troy/Maryville/St. Jacob Chamber

Waterloo Chamber

Halloween Costumes Recommended!

There will be two costume contests;
one for chamber directors and one for everyone else!

Free Admission

Free Food & Drinks

Free Parking

Attendance Prizes



Special thanks to the

A-1 Party & Wedding Rental and

Waterloo Sportsman's Club

for allowing us to borrow spooky decor.

See ya there... *If you dare!*

Board Spotlight: Josh Lowe

Written By: Correen Roark, Communications Intern

Josh Lowe grew up and lived in Canton, Illinois until 1993, when he went off to college. Josh graduated from Eastern Illinois University with a degree in Business, received his CPA certification in February 1999 and his CFP® Certification in May 2004.

Josh always enjoyed math and accounting as well as working with people. Public accounting, naturally, was the perfect field, which allowed him to do both. Josh joined West & Company after college in May 1997, and has worked for the firm since, for a total of 13 years. Josh is now partner with West & Company, LLC.

Josh is also an active member YPG Leadership Team, Land of Goshen Rotary Club, and the United Way. When he gets some down time he enjoys volunteering for various community service projects through both the Chamber of Commerce and Land of Goshen Rotary Club. He also enjoys attending Dallas Cowboy football games and St. Louis Cardinals baseball games, but above all, spending time with friends and family.

As a Chamber member since November of 2006, Josh finds it vital for any business to join, and more importantly, to become active members of their local chamber. Josh looks forward to working with fellow Board members to make the Ed/Glen Chamber of Commerce the best in the area by promoting all of our local businesses.



Two business leaders that Josh admire most are Warren Buffet and Bill Gates. "Both have been very successful business leaders, but they have also given a lot back to society which is great," said Lowe.

NEW E-mail Marketing Opportunity

Reach over 750 Chamber members each week through this exclusive members-only benefit. Your logo will be added to the Chamber's weekly Wednesday e-mail, with a click-through to your business Web site.

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Edwardsville | Glen Carbon
Chamber of Commerce

UPCOMING CHAMBER EVENTS

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Advertise NOW!
The holiday season is fast approaching and it's time to promote your business to other Chamber members. Advertising in *Common Ground* is a powerful and cost-effective way to reach an audience with a vested interest in supporting other local businesses.
If you own a retail store, have a catering company, sell promotional items, offer gift certificates or have rooms available to rent for holiday celebrations, consider placing an ad in the December edition of *Common Ground*.
Submit your completed ad, created according to size and file specifications, to dbennyhoff@edglenchamber.com no later than Monday, November 30. [Click here to view advertising rates and specs.](#)
Be sure your business is enrolled in the Chamber's m2m program for the holidays - see the Member to Member Privilege Program information at the bottom of this e-mail for information.



Calendar
Tuesday 12/1
5pm Ribbon Cutting
McBride & Son Window

Annual Dinner - January 30, 2010

connect

Business of the Month:



Mark's Appliance

Written By: Correen Roark, Communications Intern

Mark's Appliance, owned by Mark Bradley, was established in April 1994.

Mark's Appliance provides sales, service and parts for most major brands of home appliances to customers throughout the Madison County area. They sell it, deliver it, install it and service it – it is truly one stop shopping. From competitive pricing to knowledgeable sale associates to certified installation technicians, Mark's Appliance handles all their business from beginning to the very end.

Mark grew up in Iowa, where he found his passion as a handyman. His family raised soybean and corn while they sold farm herbicides and insecticides. They also installed grain bins and grain handling equipment. Growing up Mark always found something that needed fixing. After college, Mark was recruited by Maytag, and after seven years as a sales representative he decided to open his own store. With his father being a small business owner as well, Mark always knew he would follow in his father's footsteps.

Mark's Appliance is also involved in the D.A.R.E program by offering their customers a unique way to support drug and alcohol resistance from teens. Mark and his employees created the "Dare to Compare" program, which guarantees better prices over their competitors. A portion of each purchase will be donated to the D.A.R.E program. Mark's Appliance also supports a variety of organizations through Sunday bulletin, charity auctions and golf scrambles.

Mark has been able to meet great people through the Chamber of Commerce, many of whom he can turn to for advice about his business and customers. Mark also accredits his employees for their hard work and the success of Mark's Appliance.

To learn more about Mark's Appliance, call them at 618.656.9696, visit them in person at 6698 Center Grove Road in Edwardsville, or visit them online at www.marksappliance.com.



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Marie Taylor, MD

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- Liver Ablation

Call 314-653-5255 for more information.

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BJC HealthCare

It's like grade school with beer.



Saturday, Nov. 13

Brought to you by the
Ed/Glen Chamber.

Hosted by Edwardsville Gun Club
at 4104 Staunton Road

7pm

Cash prizes awarded!

Fee includes fried chicken beer & wine.

BYO side dishes & snacks.

NO outside liquor!

LIMITED SEATING AVAILABLE

TRIVIA NIGHT REGISTRATION FORM

Get your teams of trivia geniuses together soon. Deadline November 10.
Submit payment to Edwardsville Glen Carbon Chamber of Commerce
200 University Park Drive, Suite 260, Edwardsville, IL 62025

TEAM NAME: _____

TEAM CAPTAIN: _____ E-MAIL: _____

OFFICE PHONE: _____ CELL PHONE: _____

_____ FULL TABLE of EIGHT (\$160)

Trivia is a team based competition. If you come alone, we can always match you up with some of the many intelligent people who frequent Chamber events or carry guns.

_____ Individual Seat(s) (\$20 per person)

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Promote your business in the Halloween Parade!

You'll be featured on the back of 100 t-shirts and 1000 programs passed out along the parade route.

Go to www.edglenhalloween.com for more details.

E-mail Linda with your questions or sponsorship information at ldaniels@edglenchamber.com

\$1,000 Great Pumpkin Sponsor

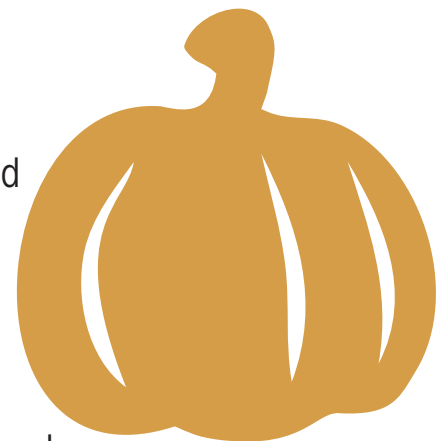
- Company float in the first 25 parade entries + entry fee waived
- Half page full color ad on inside back cover of parade program
 - Ad supplied by sponsor
 - Ad included in Chamber newsletter, Common Ground
- Sponsorship announced on grandstand and by cable TV announcers
- Logo on t-shirt

\$500 Headless Horseman Sponsor

- Quarter page full color ad in parade program
 - Ad supplied by sponsor
 - Ad included in Chamber newsletter, Common Ground
- Mention by cable TV announcers
- Logo on t-shirt

\$250 Wealthy Witch Sponsor

- Listing in program & in Chamber newsletter, Common Ground
- Listing on t-shirt



annual golf challenge



s p o n s o r s

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Photos provided by Visions by Carol Photography

A special thanks to our committee members and volunteers who worked hard to make the event a success!

b r a g g i n g r i g h t s

1st Place A Flight: Donnewald Distributing Company

1st Place B Flight: TheBANK of Edwardsville

2nd Place A Flight: Blanquart Jewelers

2nd Place B Flight: Express Employment Professionals

3rd Place A Flight: Crawford, Murphy & Tilly, Inc.

3rd Place B Flight: The Scheffel Companies/Casual Tees

schmooze

business after hours



Wang Gang Asian Eats N Beats, September 16



Wang Gang Asian Eats N Beats, September 16



Wang Gang Asian Eats N Beats, September 16



Royal Solutions LLC, September 30



Royal Solutions LLC, September 30



Royal Solutions LLC, September 30

ribbon cuttings



Mutual of Omaha, September 8



L & N International Market, September 15



Imaging Center, September 29



Metro East Lutheran High School, September 26



Meridian Village, September 30



Computer Rescue, October 1

2010 Fallfest



2010 Fallfest



your business

Glen Carbon Library Staff Earns State Honors

Glen Carbon Centennial Library staff Amanda Wendel has been named the 2010 Illinois Support Staff Person of the Year. This award promotes the role of library assistants and support staff in the library and information fields. It recognizes the importance of support staff and their image in the library profession.

Amanda has worked at the Glen Carbon Centennial Library for the past 8 years, starting out as a Page shelving books while in high school. Even then as a young adult, Amanda was someone the library could rely on to perform her duties precisely and with an "over and above" helpful demeanor with staff and patrons alike. She was promoted to Circulation Associate while in college, and everyone on staff agreed then as now, that she is a role model for superior customer service and self-motivation.

One area that Amanda excels in is assisting with Youth Services Programs. She creates and conducts the library's monthly Book Club's core curriculum for young readers. Amanda's love of reading and her ability to instill that same excitement in the groups' participants is a tremendous contribution

to the library's goal of encouraging and improving childhood literacy in our community.

In addition to assisting with Youth Services programming, Amanda displays a keen understanding of computer technology and is especially talented with computer graphic design. Her PowerPoint presentation was a key piece for the library's Best Small Library in America 2010 distinction awarded by Library Journal and the Bill & Melinda Gates Foundation.

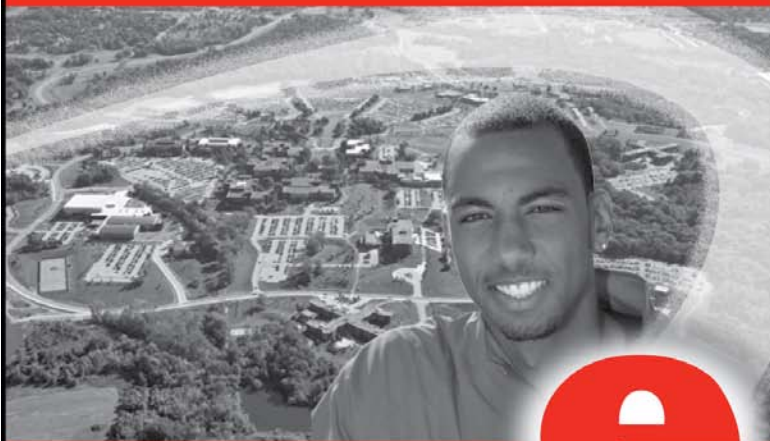
Amanda will receive her award in October at the Reaching Forward South Conference in Springfield, IL.



Strengthening the Community

SIUeDAY 2010

Friday, October 15, 2010



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IL Small Business Owners Get Tax Break for Hiring

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Wondering if the time is right to add the next position to grow your small business? Act now and earn a tax credit.

Small businesses are the foundation of a great economy. To help spur on your success, the State of Illinois is offering tax credits when you create a new, full-time position. After hiring the employee, your business can apply online to receive a \$2500 tax credit against withholding taxes which will be awarded after July 1, 2011. The credits are available on a first-come, first-served, basis.

To apply, simply go online to **jobstaxcredit.illinois.gov**. You'll need to provide basic information including your FEIN. In a year, eligible companies will receive a tax credit certificate.

Eligible Businesses

- As of June 30, 2010, had 50 or fewer full-time employees (counting all locations).

Eligible Jobs

- Created between July 1, 2010 - June 30, 2011.
- Position pays no less than \$13.75/hour or equivalent with minimum \$25,025 annually.
- Position sustained for at least one year (not necessarily held by the same individual for the year).
- Withholding tax goes to Illinois.
- Hourly or full-time, but not partners or independent contractors.

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Visit <http://JobsTaxCredit.illinois.gov>
Email JobsTaxCreditProgram@illinois.gov
Call (800) 252-2923

your business

Third Annual Carats for the Cure: Hudson Raises Awareness & Dollars for Anderson



Hudson Jewelers will be hosting their third annual Carats For The Cure event next weekend, October 7th – 9th at their Edwardsville, IL location. Hudsons hopes to raise awareness and funds for the Friends of Hope Breast Diagnostic Center at Anderson Hospital in Maryville.

This special event will feature their exclusive "CARE Collection" of Pink Ribbon jewelry, special sales in every department, and treats for all

ages. A portion of all sales throughout the day will go to benefit the local diagnostic center.

Everyone in the community is welcomed and encouraged to join in this celebration of hope, in support of all those who are currently, or have previously struggled with breast cancer. This event has raised thousands of dollars over the past few years, and the Hudson Family would like to continue this tradition each October, in observance of Breast Cancer Awareness Month.

Hudson Jewelers is located at 6679 Edwardsville Crossing, Suite E. For more information about the Carats for the Cure event or to learn more about Hudson Jewelers, please contact Lisa Hudson-Nielsen at 618.656.3188 or lisahudson@hotmail.com.



Edwardsville Rotary Citrus Sales Begin

The Rotary Club of Edwardsville, chartered in 1925, is an organization of 130 active volunteers who welcome others to join them in hands-on projects benefitting our community. The club also grants funds that enhance the quality of life for area residents.

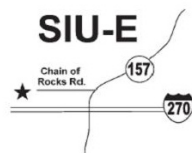
Edwardsville Rotary is excited about their annual citrus sales. Thanks to tremendous community support, citrus sales are a primary funding source for their local service projects – this year is expected to be no different. If you are interested in purchasing citrus and don't know a Rotarian to contact, please call Ed Rodney at 656.4655, Brian Mulhall at 692.9383, or Steve Ellsworth at 656.3141.



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Scheffel & Company Hires Two

Sue Webb and Denise Engelke are Scheffel & Company P.C.'s two newest employees. Webb is the new marketing coordinator, serving the needs of the firm's five locations. A Glen Carbon resident, Webb worked in pharmaceutical sales for several years, an occupation that involved a tremendous amount of public relations and marketing. After taking time to be a stay-at-home mom for her three children, Webb re-entered the workforce, now pleased to be representing Scheffel & Company. "It's a great company with a good reputation and long-standing tradition of excellence," Webb said. "I'm excited to be marketing this firm." My job is to let people know about all of Scheffel's outstanding services," she added.

Webb attended Quincy University, earning a Bachelor of Arts degree in communications with an emphasis in public relations, and minors in both theology and art. Webb is also involved with various volunteer organizations that provide her the opportunity to give back to the community.

Denise Engelke, also of Glen Carbon, was recently hired as a staff accountant in Scheffel's Edwardsville office. She has embarked on her "second career" after working for many years in the banking industry. "I was always interested in financials while working in banking and knew what I was capable of, so

I decided to go back to college to pursue accounting in January 2008," Engelke said. It just happened to be the same time two of her children were also in college. She earned not only a bachelor's degree, but also a master's degree in accountancy from Southern Illinois University Edwardsville in May. "My husband was a pivotal force in my returning to school and my entire family was very encouraging," she said.

Engelke is interested in all sides of accounting. She finds taxes fascinating and enjoys the many aspects of auditing. "I'm happy to be given the opportunity to work at a large, respected firm like Scheffel," she said. She will complete her Certified Public Accountant exams before the end of the year.

Scheffel & Company was established in Alton more than 50 years ago, and expanded to include offices in Edwardsville, Highland, Jerseyville and Carrollton, with more than 70 employees. Accounting and business services are still at its core, but the firm's specialties also encompass computer services and support, and investment and financial services. The "St. Louis Business Journal" ranks it as the 14th largest accounting firm in the St. Louis area. For more information, visit the Scheffel Web site at www.Scheffelpc.com.

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Kurt's CARSTAR Recognized as Franchisee of the Year

The CARSTAR Nation gathered in Hot Springs, Virginia this week to celebrate its 21st anniversary and honor its top performing stores and representatives across the United States. At the annual awards ceremony held Sunday night at the Homestead in Hot Springs, CARSTAR CEO Dick Cross and President Dan Bailey toasted each winner on stage and presented their award.

In the category for overall operations, technical excellence, office performance and facility performance, four CARSTAR stores were honored, with Kurt's CARSTAR taking home the evening's top award as the Franchisee of the Year. In addition to receiving the evening's top award Kurt's CARSTAR also received awards as it relates to Financial Focus Groups and Philanthropic Activities.

Taking home the top honor as the Franchisee of the Year were Kurt and Terri Mueller, owners of Kurt's CARSTAR in Maryville, Ill. Franchisee of the Year is the highest award given in the CARSTAR system. The Franchisee of the Year represents the best of the best that is CARSTAR. In the category for top Financial Focus Groups, eight CARSTAR stores were honored, with Kurt's CARSTAR taking home multiple awards. Kurt's CARSTAR was the recipient of the Extraordinary Individual Contribution to the Make-Wish-Foundation along with being a member of the St. Louis Business Group who received

recognition with the Extraordinary Business Group Contribution to the Make-Wish-Foundation award. Kurt joined CARSTAR in October of 1993 as a member of the St. Louis Business Group.



What's behind all these accolades?

Kurt says, "Hard work!" But that's not all. I really care about the people in my community. I like to get involved and help people any way that I can. In the end, I know that my customer's satisfaction is what is most important. I want each customer to experience our tagline – Relax, we'll take it from here—after having their car repaired at any one of our locations."

"Kurt and his team have done a remarkable job building and managing their businesses in the last year, navigating a challenging economy and changing business environment to still deliver growth and success," said Dick Cross. "We're proud of their accomplishments, and look to learn from them how we can apply their knowledge and insights across our entire organization."



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JSC Bringing Playground to Township Park

The Junior Service Club (JSC) of Edwardsville–Glen Carbon is excited to bring a Boundless Playground to Township Park. This special play space exceeds the requirements of the Americans with Disabilities Act to create a universally accessible playground where children of all abilities can play together. While a Boundless Playground may not appear different from most other playgrounds, it is designed to allow children to play freely.

JSC's playground will be the first certified, public Boundless Playground in the St. Louis metropolitan area. To raise awareness and begin fundraising efforts, JSC ask children and adults alike to wear a sticker in support of their project Friday, November 5, 2010. They ask area businesses to sponsor an employee "Dress Down" day, allowing employees to dress casually for a small donation. All proceeds will go toward JSC's playground project. For more information about their project, visit www.edglenjuniorservice.org.

Grime Stoppers Introduces New Product

With over 40 years combined experience Jeff Davis decided to start Grime Stoppers in August 2009 with his father, Jerry Davis, and two other partners. In February 2010 they bought out the business from the partners, so they are now sole owners.

"We started the business to fill an untapped market in the hard surface cleaning segment. Since then the business has grown to include not only hard surface cleaning but also carpet cleaning and hardwood floor cleaning," said Jeff.

They service both residential and commercial floors, and are proud to introduce their affiliation with Ultra Durable floor products, specifically their EPIC floor finish. The EPIC floor finish is a water based urethane floor finish that is specifically designed for most hard surface floors.

To learn more about Grime Stoppers, visit www.thegrimestoppers.net or call 888.864.4434.

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Haunted House of Hoops Kicks Off SIUE Season

SIUE Department of Intercollegiate Athletics in conjunction with SIUE Campus Recreation and the SIUE Alumni Association is proud to present the First Annual "Haunted House of Hoops." The event will take place Thursday, October 28th and is FREE to everyone. Doors will open at 5:30pm and conclude with the kick-off to the 2010-2011 basketball season beginning around 7pm.

At 5:30pm, student athletes will welcome children to the SIUE Campus Recreation gym in the Vadalabene Center, where teams will engage children in interactive demonstrations and hand out candy to trick or treaters. Children are encouraged to wear their Halloween costumes, with prizes awarded to the most creative trick-or-treaters. Also at 5:30pm, the SIUE Volleyball team will welcome the Racers from Murray State University. Immediately following trick-or-treating and volleyball match, Coaches Amanda Levens and Lennox Forrester will welcome SIUE students and the local community to kickoff the season with a live scrimmage, three point contest and many other interactive activities.

For more information visit www.siu.edu/alumni/hauntedhoops.shtml

3rd Annual "Discover The Gardens at SIUE"

The Friends of The Gardens at SIUE will host their 3rd annual "Discover The Gardens at SIUE" event from 11am- 4pm Sunday, October 10th (10-10-10). The event is open to the public and features family friendly fun. There will be live music performances, nature-based activities and exploration, refreshments (some for purchase) including a pancake brunch served by Chris's Cakes (<http://www.chriscakesstl.com/>). For additional information visit: www.siu.edu/gardens or find them on Facebook.

Reflections of Italy

Reflections of Italy is sponsored by the SIUE Alumni Association and Collette Vacations, and hosted by SIUE Professor Cathy Santanello. Learn more about this ten-day trip to Italy during an information session Monday, October 18 from 5:30-7:30pm in the Special Events Room of Birger Hall on the SIUE Campus. The information session is free and open to the public.

Please RSVP to Steve Jankowski at 618.650.2346 or sjankow@siue.edu. The Reflections of Italy trip leaves from St. Louis June 27, 2011, returning July 6, 2011.



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Join Children's Museum for Fun & Games Challenge

The Children's Museum is offering the opportunity for adults to have fun while helping raise money for much-needed upgrades at the facility. The Fun & Games Challenge is a unique trivia night that will be held Saturday, October 16, at 7pm at the Edwardsville KC Hall.

"We don't want kids to be the only ones allowed to have fun on our behalf! We want parents, caregivers and trivia enthusiasts to get in on the challenge," says Lisa Leehy, Children's Museum executive director. "We hope to raise enough money to purchase new office computers and software, as well as purchase a new 'wagon canopy.' Visitors have enjoyed our canopy that covers the stairwell so much and its educational activities that it must be replaced."

Museum volunteers are mixing the trivia night up a little by offering six rounds of trivia with 15 questions each. In addition, the Museum will raffé gift baskets, play other games, and have a dessert walk. Participants may bring in snacks, but must purchase drinks from the KC Hall.

The cost is \$100 per table for up to eight participants per table. A limited number of round sponsors are still available at \$250 per round. More information or team registration can be obtained by contacting Leehy at the Museum at 618.692.2094 or by visiting the Web site, www.childrens-museum.net.



Habitat Plans Jazz Concert, Silent Auction

A jazz concert and silent auction is planned to benefit Ed/Glen Habitat for Humanity. The event will be held Friday, November 12 from 7–10pm in The LeClaire Room at N.O. Nelson Campus. Enjoy beautiful music by Erin Bode, hors d'oeuvres by Bella Milano and a cash bar for \$35 per person. A limited number of seats will be available at the door for \$40 per person. Attire is semi-formal. For tickets contact Jim Grabowski at 314.706.2336, Chris Azar at 618.659.0975, or Matt Champlin at 314.304.0595.

Hospice, Legion to Present Smash Bash

Hospice of Southern Illinois & American Legion Post 199 present Smash Bash, Concert for the Cause Friday, October 8. Bring your family and friends to listen to The Smash Band while you enjoy various food items from one of our food vendors, participate in contests, bid on silent auction items and purchase a chance to win a 4 day/3 night trip for 2 to Las Vegas! Doors open at 6 p.m., band plays 6:30–10:30pm.

Smash Bash is a free outdoor concert—bring lawn chairs. In case of inclement weather event will be moved indoors with limited seating. No outside food or drink – all must be purchased at event. Event held at the American Legion, 58 South IL Route 157 in Edwardsville.

Smash Bash Golf Scramble, shotgun start at 11:30am at the Legion, \$75 per person, \$300 per team. \$1000 hole-in-one. Mulligans and skins.

For more information see www.smashbashforhospice.com or contact Kathy at 618.235.1703 or kwilson@hospice.org.

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Call your local Edwardsville Fazoli's at 618.644.0134 to schedule your catering event today. Or, if you would like to order online at www.fazolis.com, you can save 20% off your order. Simply use the 5252 Promo Code, it's that easy.



St. John's Community Care Offers Free Seminar

Working with aging clients and their families may become more complicated when memory loss is thrown into the mix. St. John's Community Care is offering a free lunch time seminar to professionals in the financial industry to help understand, deal with and mitigate elder issues surrounding clients and their families. Topics will include strategies on how to identify, effectively deal with clients suffering from dementia; detect elder fraud and abuse; and find resources to assist with care. St. John's is uniquely positioned to provide information on elder issues and resources because of its 25 year history serving the aging and disabled population in Metro-East. In addition, an Answers on Aging Specialist is housed in the St. John's office.

Call 618.344.5008 to register for the seminar on Thursday, October 28 from 11:30am–12:30pm St. John's offices (222 Goethe Avenue, Collinsville). Lunch is complimentary. Your RSVP is needed by Wednesday, October 27.

St. John's Community Care is a United Way agency which offers an Adult Day Program, Home Services, Caregiver Support Groups and a Medical Equipment Loan Program.



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Sales Tax & Updated Building Permit Comparisons for the City of Edwardsville

Sales Tax Comparison: First Five Months of FY 2009 & 2010: May through September Revenue

Total sales tax revenue received May 1, 2009 through September 2009 was \$ 1,604,977. Total sales tax revenue received May 1, 2010 through September 2010 was \$ 1,679,758 – an increase of 4.65% in sales tax revenue generated from Edwardsville businesses from the same time period last year to this year. The increase in sales tax is a credit to our businesses, our residents, and those who shop Edwardsville. The increase demonstrates the quality, strength, and viability of all of our businesses, small and large.

Updated Building Permit Comparison: Calendar Year January through August 2009 vs. 2010

	2009	2010	% Increase
Total permits issued	343	622	81%
Value of permits issued	\$ 15,129,107	\$ 24,024,145	59%
New single family home permits	16	36	125%
Value of single family home construction	\$3,810,000	\$8,728,000	129%
Commercial construction permit value	\$8,854,932	\$11,620,000	31%

Even in difficult economic times the significant increase in investment in Edwardsville demonstrates that those investing in the community, residentially, commercially, and existing home improvements, have faith and confidence in the community and feel that their investment is a good one, short-term and long-term. *Data provided by the City of Edwardsville.*



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Industry Report: Class A Bulk Warehouse Space

Ten years ago, Madison County had zero Class A bulk warehouse space. Today, there is approximately 15.5 million square feet under roof near the intersections of I-270 and I-255. These buildings range in size from 500,000 SF to over 1 million SF. The average rental rates are \$4.25 to \$4.65 Per Sq. Ft. NNN. The NNN stands for "triple net" and means the tenant pays all property expenses in addition to the rent such as real estate taxes, insurance, and common area maintenance. Here are the "Quick Stats" on Class A bulk warehouse buildings in Madison County:

- Total market estimate of 15.5 million SF
- Over 1.8 million SF Vacant Space!
- Vacancy rate of only 11%!
- The two Edwardsville parks have a total of 12 Million SF!
- The two Edwardsville parks are 95% occupied!
- Only 9 tenants control the 12 Million SF!
- No Tenants have fled because of levee concerns...YET!
- There are no buildings currently under construction.

This information is courtesy of Terry Johnson. Johnson is President of Johnson Properties, Inc., a full service commercial-industrial brokerage firm serving Southwestern Illinois. He can be reached at 618.632.1212.

Bella Milano Presents an Evening for the EAC

Bella Milano, the Art of Italian, presents an evening for the Edwardsville Arts Center Wednesday, October 27 from 6–8pm in the Bella Milano Tuscan Room. Bring your friends and enjoy fine wine and amazing Bella Milano appetizers – all for a great cause! Space is limited – contact Bella Milano at 618.659.2100 or the Edwardsville Arts Center at 618.655.0337 for reservations. The cost is \$15 per person in advance and \$20 at the door with all proceeds benefitting the Edwardsville Arts Center.

Special thanks to First Clover Leaf Bank as the Platinum Contributor for this event.



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