Common Ground
It's everyone's business.
Halloween Parade

The Chamber of Commerce has brought the parade to the community for over 90 years. Weather permitting, we draw crowds in excess of 25,000. Over 150 entries, ranging from school groups, organizations, and small and large businesses of all kinds, participate in the annual tradition.

ABOVE: TheBANK of Edwardsville was 2009 Grand Champion, with their Thriller themed entry.

Mission Statement

Through commitment and involvement of its members, the Edwardsville/Glen Carbon Chamber of Commerce provides leadership for the benefit of the business community by promoting economic opportunities, advocating in the interests of business, providing members with education and resources, and encouraging mutual support.

2010 Advertising Rates:

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Call 618.656.7600 for details.
special investors

Gold Level
Anderson Hospital
Wal-Mart

Silver Level
Ameriprise
AT&T
Gateway Regional Medical Center
Hortica
Meridian Village
TheBANK of Edwardsville

Bronze Level
Associated Bank
Best Buy
Cassens & Sons
Cassens Transport
Charter Business
City of Edwardsville
Commerce Bank
Country Club Lawn & Tree
Doubletree Hotel Collinsville
Eden Village Retirement Community
Edwardsville School District #7
Edwardsville Publishing Company
First Clover Leaf Bank
Hurlford Architects, Inc.
Jeneau Associates, Inc., PC.
Madison Mutual Insurance Co.
MetLife
Prestige Management Services, LLC
Red Robin Gourmet Burgers
Richards Brick Company
Royal Office Products, Inc.
Royal Solutions, LLC
R.F. Lumber
Shop ‘N Save
Southern Illinois University Edwardsville
Village of Glen Carbon
West & Company, L.L.C.

Premier Level
62 Sports Group
Able Sign Company
Abstracts & Titles Inc.
American Family Insurance
Annie’s Frozen Custard
Associated Physicians Group
Assurance Brokers
B & R Cleaning
Bord & Didriksen Pediatrics
Bauer-Hite Orthodontic
Boughter Financial & Assoc. Inc.
Bella Milano Restaurant
Big Daddy’s Edwardsville
Brickman Orthodontics
Byron Gerber Petri & Kalb, LLC
Cull’s Smokehouse
Caulk’s Collision
Chicago Title Insurance
Coffee & McCracken Law Firm P.C.
Coldwell Banker Brown Realtors
Collision Plus Auto Body
Comfort Inn
Computer Rescue
Country Club Lawn & Tree
Country Hearth Inn & Suites
Crawford, Murphy, & Tilly, Inc.
Culver’s of Edwardsville
Days Inn
Denny’s
Dr. Hal R. Patton, D.D.S.
DRO Electric Company
Eagle Publications, Inc.
Eberhart Sign & Lighting Co.
Edwardsville Nursing & Rehabilitation
Edwardsville Pet Hospital
El Moguez
Elmwood Nursing and Rehab
Exeegy Consulting Group
Extra Help, Inc
Farmers Insurance District 61
Fazoli’s
FNB Edwardsville Bank
Fitness Designs
First Bank
First Mid-Illinois Bank & Trust
First National Bank - Maryville
Fitness 4 Life Physical Therapy
Fountain View Manor
Gateway Center
Gateway Grizzlies
Gerald Moving
Glik’s Department Store
Grace Manor
Hampton Inn & Suites
Hawkins Law Office
Hawthorne Animal Hospital
Holiday Inn Express
Illinois Dept. of Employment Security
Imaging Center of Southern Illinois
IMQ
Jon’s Hallmark Shop
J.F. Electric Inc.
Joe’s Pizza & Pasta
Kentucky Fried Chicken
Kitchenland
Kurt’s Carstarr Collision Center
Lindenwood University
Little Mendelson, PC
Loxer Facility Planning
Magnuson Carvel Hotel
Market Basket
Maryville Women’s Center & Med Spa
Masterpiece Smiles – Dr. Noll
Mastroianni Orthodontics
Maurices
Meridian View Family Dental
Midwest Occupational Medicine
Minuteman Press
Mt. Everest Air
Neruda
OCE Imagistics
Office Depot
Open MRI of Southern IL, LLC
Phillips Furniture
Piedmont Development Corp.
ProSource Wholesale Floorcoverings
Prudential One Realty Centre
Red Robin
RE/MAX
RedDX
Reed, Armstrong, Gorman, Mudge & Monsey
REMAX Integrity Realty Centre
Regions Bank
Sandberg, Phoenix & von Gontard
Schnucks
Scott Credit Union
Shell Community Federal Credit Union
Shoe Carnival
Silvis Business & Legal Services
Southern Illinois Underwriters
Specialty Printing
Stonebridge Development
Stahl Carlage Co.
Sunset Hills Country Club
Sunset Hills Family Dental
Super & Pontoos Beach
TheEDEBANK
The Gilliland Financial Group
The Scheffel Companies
The Telegraph
Thomson, Wade & Moench Inc.
University Nursing & Rehabilitation
USO of Missouri
US Bank
Valley View Cemetery, Mausoleum &
Funeral Home
WBSZ Radio
Wenzel & Associates

events

10/8 Friday 12-1pm
networking/noon
hosted by Southern Illinois
Chiropractic Center
at GC Cuisine
1230 University Drive
Edwardsville, IL 62025

10/8-10 Fri/Sat/Sun
SIUE Homecoming

10/13 Wednesday 4pm
Ribbon Cutting & Open House
Farmers Insurance District 61
1254 University Drive
Edwardsville, IL 62025

10/13 Wednesday 5pm
Ribbon Cutting & Open House
Southern Illinois Chiropractic
4949 Autumn Oaks Drive, Ste. A
Maryville, IL 62062

10/14 Thursday 5-7pm
Business After Hours
RE/MAX Preferred Partners
at Stone Cliff Manor
8405 Rock Ridge Court
Edwardsville, IL 62025

10/15 Friday 8-10:30am
SIUE Day
Morris University Center

10/20 Wednesday 4pm
Ribbon Cutting
Montessori Glen-Ed
90 Krieger Farm Road
Glen Carbon, IL 62034

10/27 Wednesday 5–7pm
ChamberNET
Gateway Center
One Gateway Drive
Collinsville, IL 62234

10/31 Sunday 6:30pm
Annual Edwardsville/
Glen Carbon Chamber of
Commerce Halloween Parade
Downtown Edwardsville

save the date

11/4 Thursday 5-7pm
Business After Hours
McBride & Son Homes
6777 Oxford Lane
Maryville, IL 62062

11/5 Friday 7:30-9am
Edwardsville Foundation
Executive Board Panel at
TheBANK of Edwardsville
330 West Vandalia Street
Edwardsville, IL 62025

11/12 Friday 12-1pm
networking/noon
hosted by St. John’s
Community Care
at GC Cuisine
1230 University Drive
Edwardsville, IL 62025

11/13 Saturday 7pm
Ed/Glen Chamber Trivia Night
Edwardsville Gun Club
4104 Staunton Road
Edwardsville, IL 62025

11/16 Friday 12-1pm
YPG Speed Networking
GC Cuisine
1230 University Drive
Edwardsville, IL 62025

11/18 Thursday 5-7pm
Business After Hours
Fitness 4 Life Physical Therapy
219 Second Avenue, Suite C
Edwardsville, IL 62025

Chamber of Commerce
Common Ground  October 2010  |  3
business after hours schedule

The purpose of a networking mixer is to meet new people, make new contacts, promote your business, and talk with other business people facing the same challenges as you. All are welcomed and invited to attend. Hors d’oeuvres and beverages are provided. A business card raffle and 50/50 drawing will occur at approximately 6pm. Entry fee is $5 for Chamber members and $15 for non-members. This is an excellent networking opportunity!

10/14 Thursday 5–7pm
RE/MAX Preferred Partners at Stone Cliff Manor
8405 Rock Ridge Court in Edwardsville

11/4 Thursday 5–7pm
McBride & Son Homes
6777 Oxford Lane in Maryville

networking@noon schedule

Can’t make a Business After Hours? networking@noon is a great way to meet other business people in a smaller group setting without taking time away from your busy day. This fun, fast-paced, members-only “speed networking” event is designed to get you in, fed, connected, and on your way in 60 minutes or less.

11/12 Friday noon
hosted by St. John’s Home & Community Care
at GC Cuisine in Edwardsville (1230 University Dr.)

Would you like to schedule a networking@noon event in 2011? Contact Linda Daniels at ldaniels@edglenchamber.com or 618.656.7600 for details.

Advertisement: The choice of a lawyer is an important decision and should not be based solely upon advertisements.
the newly connected

Al’s Automotive Supply
David Scrivner
Auto Parts
115 St. Andrews
Edwardsville, IL 62025
618.656.5022
www.alsautomotive.com

Aquatic Treasures
Reef Store, Inc.
Theresa Kostanjsek
Full Line Saltwater Fish Store,
Aquariums, Pond Supplies
2533 Vandalia Street, Suite A
Collinsville, IL 62234
618.344.7333
www.aquatictreasures.net

Big Screen Games
Paul Peterson
Interactive Video Game
Equipment on REALLY Big Screens
1509 Stonebrooke Drive
Edwardsville, IL 62025
618.623.9397
www.bigscreengames.us

Cardinal Catastrophe
Services, Inc.
Aaron Specht
Insurance Restoration Company
P.O. Box 723
Edwardsville, IL 62025
618.219.6749
www.cardinalcat.com

Computer Rescue
Eric DeSherlia
On Site & In Store Computer
Repair, Computer Sales
1409 Troy Road
Edwardsville, IL 62025
217.827.9881

Farmers Insurance
District 61
Edward Galasso
District Recruiting & Training
1254 University Drive #120
Edwardsville, IL 62025
618.307.1048
www.farmers.com/egalasso

Richard's Tree Service
Richard Rausch
1122 Prickett
Edwardsville, IL 62025
618.520.0502
www.richardstreeservice.net

T&K Countertops
Kevin Wineinger
Custom Countertops
Built & Installed
201 West High Street
Edwardsville, IL 62025
618.655.9944

Unique Personnel
Consultants
Amanda Helgen
Full Service Employment Agency
102 East Columbian Blvd. North
Litchfield, IL 62056
618.655.0110
www.uniquepers.com/index.htm

2009 Van Cliburn gold medal winner
Haochen Zhang
Friday, September 10, 2010, 7:30 p.m.

An Evening with George Winston
The Winter Concert
Wednesday, December 15, 2010, 7:30 p.m.
Sponsored by the SIUE Credit Union

premier contemporary dance company
Eisenhower Dance Ensemble
"On The Move"
Saturday, January 29, 2011, 7:30 p.m.
Sponsored by the Commerce Bank

world’s most accomplished adult with autism
Temple Grandin
“Visual Thinking, Autism and Design”
Thursday, February 24, 2011, 7:30 p.m.
Sponsored by the Meridian Society
and the Madison County Regional Office of Education

The Langston Hughes Project
Jazz Montage: A Multimedia Concert
Performance of Langston Hughes’
“Ask Your Mama: Twelve Moods for Jazz”
Thursday, March 24, 2011, 7:30 p.m.

dazzling Arabic musician
Simon Shaheen
Thursday, April 14, 2011, 7:30 p.m.

America’s most celebrated documentary filmmaker
Ken Burns - “The Civil War”
Wednesday, April 20, 2011, 7:30 p.m.
Sponsored by the SIUE Foundation, the SIUE Graduate School,
and the St. Clair County Regional Office of Education through
a federally funded Teaching American History Grant

Arts & Issues and the SIUE X-Fest present
madcap comic mayhem
500 Clown Frankenstein
Saturday, June 4, 2011, 7:30 p.m.

Common Ground October 2010 | 5
Edwardsville is much more than just a city to Candice. This is where she earned her degree, met her husband and started her career. Candice went from Southern Mississippi to Southern Illinois. She left her hometown, Biloxi, Mississippi and enrolled at Southern Illinois University Edwardsville. She met her husband, Joe Arana, fell in love with Edwardsville and never left. Joe and Candice have two children, Joey and Charli.

Candice graduated from SIUE with a degree in psychology. She has been Community Relations Coordinator at Hospice of Southern Illinois for four years. Hospice of Southern Illinois is a non-profit organization that offers the community a gift – they help patients and families with six months or less to live with specialized nursing care.

Some of Candice’s favorite hobbies include boating and fishing. She also enjoys spending time outdoors with her family in their hometown, Worden, IL, where they live on five acres with nine chickens, two lakes and an apple orchard.

Candice joined the Chamber in 2006. With a growing interest in the business community, she became an Ambassador in 2010. The growth and experience has been empowering to Candice and a great way for her to meet more people. As a new Ambassador, she quickly began to see how much the Chamber really has to offer.

Candice looks forward to becoming more involved in the community she loves that has given her so much – a place to call home.
upcoming YPG events

11/5 Tuesday  7:30–9am  
Edwardsville Foundation Executive Board Panel  
at TheBANK of Edwardsville  330 West Vandalia in Edwardsville

11/16 Tuesday  12–1pm  
Speed Networking  
at GC Cuisine  1230 University Drive in Edwardsville

12/7 Tuesday  7:30–9am  
Learn from a Leader Breakfast  
with Kelly Wagner of First Clover Leaf Bank  
at First CloverLeaf Bank  2143 South IL Route 157 in Edwardsville

2/1 Tuesday  7:30–9am  
Learn from a Leader Breakfast  
with Gussie Reed of Ameren  
at Ameren  2600 North Center Street in Maryville

ABOVE: October 5 Learn from a Leader Breakfast with MCT Managing Director Jerry Kane, hosted by First Clover Leaf Bank.

Health Expo

Physician Speakers:
- Cancer Prevention
  Dr. John Visconti
- Prostate Cancer Treatment Options
  Dr. Demetrios Katsikas
- Interventional Cardiology
  Dr. Laura Gruen

Bone Marrow Registry Drive
Blood Drive
Screenings
FREE Community Event

Saturday, October 23  8 a.m. to Noon
Anderson Hospital Physician Office Building
Gateway Center ChamberNet 2010

Gateway Center Graveyard in Collinsville

Wednesday, October 27, 2010
5 PM until 7 PM

Please RSVP to your own Chamber by October 20, 2010.

Network with people from all over the Metro East area at ChamberNet 2010!
Participating Chambers are:
Collinsville Chamber
Chamber of Commerce of Southwestern Madison County
Edwardsville/Glen Carbon Chamber
Fairview Heights Chamber
Greater Belleville Chamber
Marissa Chamber
Millstadt Chamber
O’Fallon/Shiloh Chamber
RiverBend Growth Association
Troy/Maryville/St. Jacob Chamber
Waterloo Chamber

Halloween Costumes Recommended!
There will be two costume contests;
one for chamber directors and one for everyone else!

Free Admission
Free Food & Drinks
Free Parking
Attendance Prizes

Special thanks to the
A-1 Party & Wedding Rental and
Waterloo Sportsman’s Club
for allowing us to borrow spooky decor.

See ya there... If you dare!
Board Spotlight: Josh Lowe

Written By: Correen Roark, Communications Intern

Josh Lowe grew up and lived in Canton, Illinois until 1993, when he went off to college. Josh graduated from Eastern Illinois University with a degree in Business, received his CPA certification in February 1999 and his CFP® Certification in May 2004.

Josh always enjoyed math and accounting as well as working with people. Public accounting, naturally, was the perfect field, which allowed him to do both. Josh joined West & Company after college in May 1997, and has worked for the firm since, for a total of 13 years. Josh is now partner with West & Company, LLC.

Josh is also an active member YPG Leadership Team, Land of Goshen Rotary Club, and the United Way. When he gets some down time he enjoys volunteering for various community service projects through both the Chamber of Commerce and Land of Goshen Rotary Club. He also enjoys attending Dallas Cowboy football games and St. Louis Cardinals baseball games, but above all, spending time with friends and family.

As a Chamber member since November of 2006, Josh finds it vital for any business to join, and more importantly, to become active members of their local chamber. Josh looks forward to working with fellow Board members to make the Ed/Glen Chamber of Commerce the best in the area by promoting all of our local businesses.

Two business leaders that Josh admire most are Warren Buffet and Bill Gates. “Both have been very successful business leaders, but they have also given a lot back to society which is great,” said Lowe.

NEW E-mail Marketing Opportunity

Reach over 750 Chamber members each week through this exclusive members-only benefit. Your logo will be added to the Chamber’s weekly Wednesday e-mail, with a click-through to your business Web site.

- $25 per week
- Logos only (no text)
- Minimum 4-week cycle
- Limited space available

Have questions or would like to sign up? E-mail Des at dbennyhoff@edglenchamber.com

Significant savings on 6-month and 12-month Constant Contact accounts also available.
Mark’s Appliance, owned by Mark Bradley, was established in April 1994.

Mark’s Appliance provides sales, service and parts for most major brands of home appliances to customers throughout the Madison County area. They sell it, deliver it, install it and service it – it is truly one stop shopping. From competitive pricing to knowledgeable sale associates to certified installation technicians, Mark’s Appliance handles all their business from beginning to the very end.

Mark grew up in Iowa, where he found his passion as a handyman. His family raised soybean and corn while they sold farm herbicides and insecticides. They also installed grain bins and grain handling equipment. Growing up Mark always found something that needed fixing. After college, Mark was recruited by Maytag, and after seven years as a sales representative he decided to open his own store. With his father being a small business owner as well, Mark always knew he would follow in his father’s footsteps.

Mark’s Appliance is also involved in the D.A.R.E program by offering their customers a unique way to support drug and alcohol resistance from teens. Mark and his employees created the “Dare to Compare” program, which guarantees better prices over their competitors. A portion of each purchase will be donated to the D.A.R.E program. Mark’s Appliance also supports a variety of organizations through Sunday bulletin, charity auctions and golf scrambles.

Mark as been able to meet great people through the Chamber of Commerce, many of whom he can turn to for advice about his business and customers. Mark also accredits his employees for their hard work and the success of Mark’s Appliance.

To learn more about Mark’s Appliance, call them at 618.656.9696, visit them in person at 6698 Center Grove Road in Edwardsville, or visit them online at www.marksappliance.com.
Christian Hospital welcomes **Leading Washington University Radiation Oncologists**

You don’t have to leave **North County** to have your Radiation Treatment

Top-ranked Washington University Physicians are at Christian Hospital to provide patients with the most accurately targeted and least invasive methods of treatment as they utilize the most advanced technology.

Joseph Simpson, MD, PhD  
*Medical Director*

Jerry Jaboin, MD, PhD

Jeff Michalski, MD

Marie Taylor, MD

Request to have your radiation treatment **HERE** at Christian Hospital, regardless of where you are receiving your primary cancer care.  
**Save Time • Save Gas Money • Have Peace of Mind**

- IMRT (Intensity Modulated Radiation Therapy) Linear Accelerator
- 3D Conformal Radiation Therapy
- Stereotactic Breast Biopsy
- Sentinel Lymph Node Biopsy
- Liver Ablation

**Call 314-653-5255 for more information.**
It’s like grade school with beer.

Saturday, Nov. 13
Brought to you by the Ed/Glen Chamber.
Hosted by Edwardsville Gun Club
at 4104 Staunton Road
7pm
Cash prizes awarded!
Fee includes fried chicken beer & wine.
BYO side dishes & snacks.
NO outside liquor!
LIMITED SEATING AVAILABLE

TRIVIA NIGHT REGISTRATION FORM

Get your teams of trivia geniuses together soon. Deadline November 10.
Submit payment to Edwardsville Glen Carbon Chamber of Commerce
200 University Park Drive, Suite 260, Edwardsville, IL 62025

TEAM NAME: ____________________________________________________________
TEAM CAPTAIN: __________________________________________ E-MAIL: ____________________
OFFICE PHONE: ____________________________ CELL PHONE: _______________________

FULL TABLE of EIGHT ($160)
PAYMENT OPTIONS: ______ CASH ______ CHECK ______ MC/VISA
NAME ON CARD: _______________________________________________________

Individual Seat(s) ($20 per person)
CARD #: __________________________________
EXPIRATION DATE: ________________________

RECEIPT OF PAYMENT GUARANTEES YOUR RESERVATION • MAKE CHECKS PAYABLE TO ED/GLEN CHAMBER OF COMMERCE
Marketing Opportunity

Promote your business in the Halloween Parade!

You’ll be featured on the back of 100 t-shirts and 1000 programs passed out along the parade route.

Go to www.edglenhalloween.com for more details.

E-mail Linda with your questions or sponsorship information at ldaniels@edglenchamber.com

$1,000 Great Pumpkin Sponsor
- Company float in the first 25 parade entries + entry fee waived
- Half page full color ad on inside back cover of parade program
  - Ad supplied by sponsor
  - Ad included in Chamber newsletter, Common Ground
- Sponsorship announced on grandstand and by cable TV announcers
- Logo on t-shirt

$500 Headless Horseman Sponsor
- Quarter page full color ad in parade program
  - Ad supplied by sponsor
  - Ad included in Chamber newsletter, Common Ground
- Mention by cable TV announcers
- Logo on t-shirt

$250 Wealthy Witch Sponsor
- Listing in program & in Chamber newsletter, Common Ground
- Listing on t-shirt
annual golf challenge
Thank You to Our Sponsors!

Anderson Hospital – Driving Range Sponsor
Big Daddy’s – Lunch Sponsor
Cassens & Sons – Hole In One Sponsor
First Clover Leaf Bank – Putting Green Sponsor
Market Basket – Beverage Sponsor
TheBANK of Edwardsville – Golf Cart Sponsor

BARBERMurphy Group
BJC Christian Hospital
Bull & Bear Grill & Bar
Byron, Carlson, Petri & Kalb LLC
Chicago Title Insurance
Coffey & McCracken Law Firm, PC
Crawford, Murphy & Tilly, Inc
Eden Village Retirement Center
Edwardsville Wrestling Club
Extra Help, Inc. Employment & Payroll Services
FCB Edwardsville Bank
Fitness 4 Life Physical Therapy
GlenEd Pharmacy
Guaranty Title Company
Hortica Insurance & Employee Benefits
Hyten Oral Surgery
Imaging Center
Infinite Wellness Chiropractic LTD
Minuteman Press Printing & Copying Center
Madison Mutual Insurance Company
Mark’s Appliance
Mr. Handyman of Madison County
National Bank
Royal Office Products
Scott Credit Union
Southern IL Real Estate Title Center
Randy J. Uebinger – Northwestern Mutual Financial Network
West & Company LLC

Photos provided by Visions by Carol Photography

A special thanks to our committee members and volunteers who worked hard to make the event a success!

bragging rights

1st Place A Flight: Donnewald Distributing Company
2nd Place A Flight: Blanquart Jewelers
3rd Place A Flight: Crawford, Murphy & Tilly, Inc.

1st Place B Flight: TheBANK of Edwardsville
2nd Place B Flight: Express Employment Professionals
3rd Place B Flight: The Scheffel Companies/Casual Tees
schmooze
business after hours
ribbon cuttings

Mutual of Omaha, September 8

L & N International Market, September 15

Imaging Center, September 29

Metro East Lutheran High School, September 26

Meridian Village, September 30

Computer Rescue, October 1
Glen Carbon Library Staff Earns State Honors

Glen Carbon Centennial Library staff Amanda Wendel has been named the 2010 Illinois Support Staff Person of the Year. This award promotes the role of library assistants and support staff in the library and information fields. It recognizes the importance of support staff and their image in the library profession.

Amanda has worked at the Glen Carbon Centennial Library for the past 8 years, starting out as a Page shelving books while in high school. Even then as a young adult, Amanda was someone the library could rely on to perform her duties precisely and with an "over and above" helpful demeanor with staff and patrons alike. She was promoted to Circulation Associate while in college, and everyone on staff agreed then as now, that she is a role model for superior customer service and self-motivation.

One area that Amanda excels in is assisting with Youth Services Programs. She creates and conducts the library’s monthly Book Club’s core curriculum for young readers. Amanda’s love of reading and her ability to instill that same excitement in the groups’ participants is a tremendous contribution to the library’s goal of encouraging and improving childhood literacy in our community.

In addition to assisting with Youth Services programming, Amanda displays a keen understanding of computer technology and is especially talented with computer graphic design. Her PowerPoint presentation was a key piece for the library’s Best Small Library in America 2010 distinction awarded by Library Journal and the Bill & Melinda Gates Foundation.

Amanda will receive her award in October at the Reaching Forward South Conference in Springfield, IL.
Wondering if the time is right to add the next position to grow your small business? Act now and earn a tax credit.

Small businesses are the foundation of a great economy. To help spur on your success, the State of Illinois is offering tax credits when you create a new, full-time position. After hiring the employee, your business can apply online to receive a $2500 tax credit against withholding taxes which will be awarded after July 1, 2011. The credits are available on a first-come, first-served, basis.

To apply, simply go online to jobstaxcredit.illinois.gov. You’ll need to provide basic information including your FEIN. In a year, eligible companies will receive a tax credit certificate.

“There are 500,000 small businesses across Illinois. If every small business was able to create just one additional local, sustainable job, Illinois’ unemployment rate would drop by five percent.” - Governor Pat Quinn
Third Annual Carats for the Cure: Hudson Raises Awareness & Dollars for Anderson

Hudson Jewelers will be hosting their third annual Carats For The Cure event next weekend, October 7th – 9th at their Edwardsville, IL location. Hudsons hopes to raise awareness and funds for the Friends of Hope Breast Diagnostic Center at Anderson Hospital in Maryville.

This special event will feature their exclusive “CARE Collection” of Pink Ribbon jewelry, special sales in every department, and treats for all ages. A portion of all sales throughout the day will go to benefit the local diagnostic center.

Everyone in the community is welcomed and encouraged to join in this celebration of hope, in support of all those who are currently, or have previously struggled with breast cancer. This event has raised thousands of dollars over the past few years, and the Hudson Family would like to continue this tradition each October, in observance of Breast Cancer Awareness Month.

Hudson Jewelers is located at 6679 Edwardsville Crossing, Suite E. For more information about the Carats for the Cure event or to learn more about Hudson Jewelers, please contact Lisa Hudson–Nielsen at 618.656.3188 or lisahudson@hotmail.com.

Edwardsville Rotary
Citrus Sales Begin

The Rotary Club of Edwardsville, chartered in 1925, is an organization of 130 active volunteers who welcome others to join them in hands-on projects benefitting our community. The club also grants funds that enhance the quality of life for area residents.

Edwardsville Rotary is excited about their annual citrus sales. Thanks to tremendous community support, citrus sales are a primary funding source for their local service projects – this year is expected to be no different. If you are interested in purchasing citrus and don’t know a Rotarian to contact, please call Ed Rodney at 656.4655, Brian Mulhall at 692.9383, or Steve Ellsworth at 656.3141.

Edwardsville/Glen Carbon Mini-Storage

1/2 OFF THROUGH OCTOBER 2010!

NEW 3000+ SQUARE FOOT SPACE AVAILABLE!

Convenient Location at 270 & 157
24/7 Access with Security Cameras
New Units Available from 5x5 to 10x30
Climate Controlled Units – Fenced & Lighted
Paved with Masonry Construction
Personal & Business Accounts
Chamber Member Discounts
We Accept Deliveries

FREE MOVE-IN TRUCK

CALL 618.655.0900 FOR DETAILS
“I’m getting an education made for me.”

That’s the power of e

Interesting classes and personal attention are just two of the reasons our students choose Southern Illinois University Edwardsville. By using a teacher-scholar model, student learning comes first. Our professors are focused on the same thing you are—your education. At SIUE, you’ll get the degree you need for the career you want—with the personalized experience of a small, liberal arts college and the savings of a state university. It’s just one more way the e equals excellence.

Learn more about the power of e. Call 800-447-SIUE or log on to siue.edu.

BE SAFE!

Follow these safety tips:
Don’t go out alone.
Stay in well-lighted areas.
Have your parents check your treats.
Watch for cars!!

Hey Kids Club Members! Be sure to look for us at the Halloween Parade - wear your Kids Club T-Shirt and get a special treat!
Have a spooktacular Halloween!
Sue Webb and Denise Engelke are Scheffel & Company P.C.’s two newest employees. Webb is the new marketing coordinator, serving the needs of the firm’s five locations. A Glen Carbon resident, Webb worked in pharmaceutical sales for several years, an occupation that involved a tremendous amount of public relations and marketing. After taking time to be a stay-at-home mom for her three children, Webb re-entered the workforce, now pleased to be representing Scheffel & Company. “It’s a great company with a good reputation and long-standing tradition of excellence,” Webb said. “I’m excited to be marketing this firm. “My job is to let people know about all of Scheffel’s outstanding services,” she added.

Webb attended Quincy University, earning a Bachelor of Arts degree in communications with an emphasis in public relations, and minors in both theology and art. Webb is also involved with various volunteer organizations that provide her the opportunity to give back to the community.

Denise Engelke, also of Glen Carbon, was recently hired as a staff accountant in Scheffel’s Edwardsville office. She has embarked on her “second career” after working for many years in the banking industry. “I was always interested in financials while working in banking and knew what I was capable of, so I decided to go back to college to pursue accounting in January 2008,” Engelke said. It just happened to be the same time two of her children were also in college. She earned not only a bachelor’s degree, but also a master’s degree in accountancy from Southern Illinois University Edwardsville in May. “My husband was a pivotal force in my returning to school and my entire family was very encouraging,” she said.

Engelke is interested in all sides of accounting. She finds taxes fascinating and enjoys the many aspects of auditing. “I’m happy to be given the opportunity to work at a large, respected firm like Scheffel,” she said. She will complete her Certified Public Accountant exams before the end of the year.

Scheffel & Company was established in Alton more than 50 years ago, and expanded to include offices in Edwardsville, Highland, Jerseyville and Carrollton, with more than 70 employees. Accounting and business services are still at its core, but the firm’s specialties also encompass computer services and support, and investment and financial services. The “St. Louis Business Journal” ranks it as the 14th largest accounting firm in the St. Louis area. For more information, visit the Scheffel Web site at www.Scheffelpc.com.
Kurt’s CARSTAR Recognized as Franchisee of the Year

The CARSTAR Nation gathered in Hot Springs, Virginia this week to celebrate its 21st anniversary and honor its top performing stores and representatives across the United States. At the annual awards ceremony held Sunday night at the Homestead in Hot Springs, CARSTAR CEO Dick Cross and President Dan Bailey toasted each winner on stage and presented their award.

In the category for overall operations, technical excellence, office performance and facility performance, four CARSTAR stores were honored, with Kurt’s CARSTAR taking home the evenings top award as the Franchisee of the Year. In addition to receiving the evening’s top award Kurt’s CARSTAR also received awards as it relates to Financial Focus Groups and Philanthropic Activities.

Taking home the top honor as the Franchisee of the Year were Kurt and Terri Mueller, owners of Kurt’s CARSTAR in Maryville, Ill. Franchisee of the Year is the highest award given in the CARSTAR system. The Franchisee of the Year represents the best of the best that is CARSTAR. In the category for top Financial Focus Groups, eight CARSTAR stores were honored, with Kurt’s CARSTAR taking home multiple awards. Kurt’s CARSTAR was the recipient of the Extraordinary Individual Contribution to the Make-Wish-Foundation along with being a member of the St. Louis Business Group who received recognition with the Extraordinary Business Group Contribution to the Make-Wish-Foundation award.

Kurt joined CARSTAR in October of 1993 as a member of the St. Louis Business Group.

What’s behind all these accolades?

Kurt says, “Hard work!” But that’s not all. I really care about the people in my community. I like to get involved and help people any way that I can. In the end, I know that my customer’s satisfaction is what is most important. I want each customer to experience our tagline – Relax, we’ll take it from here—after having their car repaired at any one of our locations.”

“Kurt and his team have done a remarkable job building and managing their businesses in the last year, navigating a challenging economy and changing business environment to still deliver growth and success,” said Dick Cross. “We’re proud of their accomplishments, and look to learn from them how we can apply their knowledge and insights across our entire organization.”

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JSC Bringing Playground to Township Park

The Junior Service Club (JSC) of Edwardsville–Glen Carbon is excited to bring a Boundless Playground to Township Park. This special play space exceeds the requirements of the Americans with Disabilities Act to create a universally accessible playground where children of all abilities can play together. While a Boundless Playground may not appear different from most other playgrounds, it is designed to allow children to play freely.

JSC's playground will be the first certified, public Boundless Playground in the St. Louis metropolitan area. To raise awareness and begin fundraising efforts, JSC ask children and adults alike to wear a sticker in support of their project Friday, November 5, 2010. They ask area businesses to sponsor an employee “Dress Down” day, allowing employees to dress casually for a small donation. All proceeds will go toward JSC's playground project. For more information about their project, visit www.edglenjuniorservice.org.

Grime Stoppers Introduces New Product

With over 40 years combined experience Jeff Davis decided to start Grime Stoppers in August 2009 with his father, Jerry Davis, and two other partners. In February 2010 they bought out the business from the partners, so they are now sole owners.

“We started the business to fill an untapped market in the hard surface cleaning segment. Since then the business has grown to include not only hard surface cleaning but also carpet cleaning and hardwood floor cleaning,” said Jeff.

They service both residential and commercial floors, and are proud to introduce their affiliation with Ultra Durable floor products, specifically their EPIC floor finish. The EPIC floor finish is a water based urethane finish that is specifically designed for most hard surface floors.

To learn more about Grime Stoppers, visit www.thegrimestoppers.net or call 888.864.4434.
Haunted House of Hoops Kicks Off SIUE Season

SIUE Department of Intercollegiate Athletics in conjunction with SIUE Campus Recreation and the SIUE Alumni Association is proud to present the First Annual “Haunted House of Hoops.” The event will take place Thursday, October 28th and is FREE to everyone. Doors will open at 5:30pm and conclude with the kick-off to the 2010-2011 basketball season beginning around 7pm.

At 5:30pm, student athletes will welcome children to the SIUE Campus Recreation gym in the Vadalabene Center, where teams will engage children in interactive demonstrations and hand out candy to trick or treaters. Children are encouraged to wear their Halloween costumes, with prizes awarded to the most creative trick-or-treaters. Also at 5:30pm, the SIUE Volleyball team will welcome the Racers from Murray State University. Immediately following trick-or-treating and volleyball match, Coaches Amanda Levens and Lennox Forrester will welcome SIUE students and the local community to kickoff the season with a live scrimmage, three point contest and many other interactive activities.

For more information visit www.siue.edu/alumni/hauntedhoops.shtml

3rd Annual “Discover The Gardens at SIUE”

The Friends of The Gardens at SIUE will host their 3rd annual “Discover The Gardens at SIUE” event from 11am–4pm Sunday, October 10th (10-10-10). The event is open to the public and features family friendly fun. There will be live music performances, nature-based activities and exploration, refreshments (some for purchase) including a pancake brunch served by Chris’s Cakes (http://www.chriscakesstl.com/). For additional information visit: www.siue.edu/gardens or find them on Facebook.

Reflections of Italy

Reflections of Italy is sponsored by the SIUE Alumni Association and Collette Vacations, and hosted by SIUE Professor Cathy Santanello. Learn more about this ten-day trip to Italy during an information session Monday, October 18 from 5:30-7:30pm in the Special Events Room of Birger Hall on the SIUE Campus. The information session is free and open to the public.

Please RSVP to Steve Jankowski at 618.650.2346 or sjankow@siue.edu. The Reflections of Italy trip leaves from St. Louis June 27, 2011, returning July 6, 2011.
Join Children’s Museum for Fun & Games Challenge

The Children’s Museum is offering the opportunity for adults to have fun while helping raise money for much-needed upgrades at the facility. The Fun & Games Challenge is a unique trivia night that will be held Saturday, October 16, at 7pm at the Edwardsville KC Hall.

“We don’t want kids to be the only ones allowed to have fun on our behalf! We want parents, caregivers and trivia enthusiasts to get in on the challenge,” says Lisa Leehy, Children’s Museum executive director. “We hope to raise enough money to purchase new office computers and software, as well as purchase a new ‘wagon canopy.’ Visitors have enjoyed our canopy that covers the stairwell so much and its educational activities that it must be replaced.”

Museum volunteers are mixing the trivia night up a little by offering six rounds of trivia with 15 questions each. In addition, the Museum will raffle gift baskets, play other games, and have a dessert walk. Participants may bring in snacks, but must purchase drinks from the KC Hall.

The cost is $100 per table for up to eight participants per table. A limited number of round sponsors are still available at $250 per round. More information or team registration can be obtained by contacting Leehy at the Museum at 618.692.2094 or by visiting the Web site, www.childrens-museum.net.

Hospice, Legion to Present Smash Bash

Hospice of Southern Illinois & American Legion Post 199 present Smash Bash, Concert for the Cause Friday, October 8. Bring your family and friends to listen to The Smash Band while you enjoy various food items from one of our food vendors, participate in contests, bid on silent auction items and purchase a chance to win a 4 day/3 night trip for 2 to Las Vegas! Doors open at 6 p.m., band plays 6:30–10:30pm.

Smash Bash is a free outdoor concert—bring lawn chairs. In case of inclement weather event will be moved indoors with limited seating. No outside food or drink – all must be purchased at event. Event held at the American Legion, 58 South IL Route 157 in Edwardsville.

Smash Bash Golf Scramble, shotgun start at 11:30am at the Legion, $75 per person, $300 per team. $1000 hole-in-one. Mulligans and skins.

For more information see www.smashbashforhospice.com or contact Kathy at 618.235.1703 or kwilson@hospice.org.

Habitat Plans Jazz Concert, Silent Auction

A jazz concert and silent auction is planned to benefit Ed/Glen Habitat for Humanity. The event will be held Friday, November 12 from 7–10pm in The Leclaire Room at N.O. Nelson Campus. Enjoy beautiful music by Erin Bode, hors d’oeuvres by Bella Milano and a cash bar for $35 per person. A limited number of seats will be available at the door for $40 per person. Attire is semi-formal. For tickets contact Jim Grabowski at 314.706.2336, Chris Azar at 618.659.0975, or Matt Champlin at 314.304.0595.
Let Fazoli’s Cater Your Holiday Events!

The holidays are quickly approaching so let Fazoli’s take meal planning off of your plate. So make your list, check it twice… then reward your team for being so nice! Fazoli’s offers friendly and reliable service with delivery and set up, and you won’t believe the price – meals start as low as $2.18 per person, including the signature breadsticks. Your goal is to provide your hardworking team with a delicious meal that fits your budget – Fazoli’s goal is to make that happen.

Call your local Edwardsville Fazoli’s at 618.644.0134 to schedule your catering event today. Or, if you would like to order online at www.fazolis.com, you can save 20% off your order. Simply use the 5252 Promo Code, it’s that easy.

St. John’s Community Care Offers Free Seminar

Working with aging clients and their families may become more complicated when memory loss is thrown into the mix. St. John’s Community Care is offering a free lunch time seminar to professionals in the financial industry to help understand, deal with and mitigate elder issues surrounding clients and their families. Topics will include strategies on how to identify, effectively deal with clients suffering from dementia; detect elder fraud and abuse; and find resources to assist with care. St. John’s is uniquely positioned to provide information on elder issues and resources because of its 25 year history serving the aging and disabled population in Metro-East. In addition, an Answers on Aging Specialist is housed in the St. John’s office.

Call 618.344.5008 to register for the seminar on Thursday, October 28 from 11:30am–12:30pm St. John’s offices (222 Goethe Avenue, Collinsville). Lunch is complimentary. Your RSVP is needed by Wednesday, October 27.

St. John’s Community Care is a United Way agency which offers an Adult Day Program, Home Services, Caregiver Support Groups and a Medical Equipment Loan Program.
your business

Sales Tax & Updated Building Permit Comparisons for the City of Edwardsville

Sales Tax Comparison: First Five Months of FY 2009 & 2010: May through September Revenue

Total sales tax revenue received May 1, 2009 through September 2009 was $1,604,977. Total sales tax revenue received May 1, 2010 through September 2010 was $1,679,758 – an increase of 4.65% in sales tax revenue generated from Edwardsville businesses from the same time period last year to this year. The increase in sales tax is a credit to our businesses, our residents, and those who shop Edwardsville. The increase demonstrates the quality, strength, and viability of all of our businesses, small and large.

Updated Building Permit Comparison: Calendar Year January through August 2009 vs. 2010

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<th></th>
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<tr>
<td>Total permits issued</td>
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Even in difficult economic times the significant increase in investment in Edwardsville demonstrates that those investing in the community, residually, commercially, and existing home improvements, have faith and confidence in the community and feel that their investment is a good one, short-term and long-term. Data provided by the City of Edwardsville.

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Industry Report: Class A Bulk Warehouse Space

Ten years ago, Madison County had zero Class A bulk warehouse space. Today, there is approximately 15.5 million square feet under roof near the intersections of I-270 and I-255. These buildings range in size from 500,000 SF to over 1 million SF. The average rental rates are $4.25 to $4.65 Per Sq. Ft. NNN. The NNN stands for “triple net” and means the tenant pays all property expenses in addition to the rent such as real estate taxes, insurance, and common area maintenance. Here are the “Quick Stats” on Class A bulk warehouse buildings in Madison County:

- Total market estimate of 15.5 million SF
- Over 1.8 million SF Vacant Space!
- Vacancy rate of only 11%!
- The two Edwardsville parks have a total of 12 Million SF!
- The two Edwardsville parks are 95% occupied!
- Only 9 tenants control the 12 Million SF!
- No Tenants have fled because of levee concerns...YET!
- There are no buildings currently under construction.

This information is courtesy of Terry Johnson. Johnson is President of Johnson Properties, Inc., a full service commercial-industrial brokerage firm serving Southwestern Illinois. He can be reached at 618.632.1212.

Bella Milano Presents an Evening for the EAC

Bella Milano, the Art of Italian, presents an evening for the Edwardsville Arts Center Wednesday, October 27 from 6–8pm in the Bella Milano Tuscan Room. Bring your friends and enjoy fine wine and amazing Bella Milano appetizers – all for a great cause! Space is limited – contact Bella Milano at 618.659.2100 or the Edwardsville Arts Center at 618.655.0337 for reservations. The cost is $15 per person in advance and $20 at the door with all proceeds benefitting the Edwardsville Arts Center.

Special thanks to First Clover Leaf Bank as the Platinum Contributor for this event.
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