

May 2010



Edwardsville | Glen Carbon Chamber of Commerce

**It's everyone's business.**

# Common Ground



PRST STD  
U.S. POSTAGE  
**PAID**  
EDWARDSVILLE, IL  
PERMIT # 29

# connect

## 2010 Executive Directors

**Jay Blanquart**, President  
Blanquart Jewelers & Corp. Gifts

**Marc Voegelé**, First Vice President  
Express Employment Professionals

**Skip Sponeman**, Second Vice President  
Wal-Mart

**Paul Millard**, Third Vice President  
TheBANK of Edwardsville

**Kelly Wagner**, Past President  
First Clover Leaf Bank

**Mike Marshall**, Treasurer  
Anderson Hospital

## 2010 Directors

**Bruce Coury**  
Individual Member

**Jim Carroll**  
Hortica Insurance & Employee Benefits

**Michael Lengacher**  
The Scheffel Companies

**Lelan Olsen**  
Olsen Veterinary Clinic

**Pat Slaughter**  
Fitness 4 Life PT

**Len Scaturro**  
Crushed Grapes, Ltd.

**Kelly Cobb**  
Culver's of Edwardsville

**Emily Gates**  
Children's Home + Aid

**Todd Sivia**  
Sivia Business & Legal Services, PC

**Mark Richardson**  
MML Investors

**Joan Frey**  
Miss Bailey's Poppy Patch

**David Toby**  
FCB Edwardsville Bank

**Gary Hoggatt, Jr.**  
National Bank

**Danelle Brown**  
Marcel Brown Technology Services

## Ex-Officio

**Robert Jackstadt**, Mayor  
Village of Glen Carbon

**Gary Niebur**, Mayor  
City of Edwardsville

**Ed Hightower**, Superintendent  
Edwardsville School District #7

**Erika Kennett**, Director  
The Alliance

## Chamber Staff

**Carol Foreman**  
Executive Director  
cforeman@edglenchamber.com

**Desirée Bennyhoff**  
Communications Director  
dbennyhoff@edglenchamber.com

**Linda Daniels**  
Membership/Board Relations  
ldaniels@edglenchamber.com

**Bonnie Kotsybar**  
Greeter Service & Events Coordinator  
bkotsybar@edglenchamber.com

**Gloria Pugh**  
Accounts Payable & Receivable  
gpugh@edglenchamber.com

## Contributors

**Desirée Bennyhoff**  
Editor, Layout & Design, Contributing Writer

## Mission Statement

Through commitment and involvement of its members, the Edwardsville/Glen Carbon Chamber of Commerce provides leadership for the benefit of the business community by promoting economic opportunities, advocating in the interests of business, providing members with education and resources, and encouraging mutual support.

## on the cover

### Bill's Montclair Floral

Bill Braundmeier's interest in plants began in childhood, when he purchased a 9 x 12 foot greenhouse. Bill's first experience in floral design was at Michigan State University in 1963. After completing his program, he moved back to Edwardsville and worked for Home Nursery, then later Woodlawn Gardens.

In 1977, Braundmeier opened Bill's Montclair Floral in a remodeled gas station (now Rapid Lube) at Montclair Shopping Center, and a few years later moved to the Long John Silver's building next to McDonald's (now Taco Bell).

In 1987, Braundmeier purchased the building at 222 First Avenue in Edwardsville, previously a small animal hospital, where Bill's Montclair Floral is currently located.

Bill's Montclair Floral is a full service florist serving the needs of customers in Edwardsville, Glen Carbon, Maryville, Troy, Hamel and Alhambra. According to Bill, their quality, honesty and exceptional customer service has kept Bill's Montclair Floral thriving for more than three decades in business.



### 2010 Advertising Rates:

	Monthly Rate	Color Charge
1/8 Page	\$32	\$7
1/4 Page	\$65	\$10
1/2 Page	\$110	\$15
Full Page	\$210	\$20
Back Page	\$310	Included

Book One Year of Advertising in Common Ground and Receive a 15% Discount.

**Call 618.656.7600 for details.**

## Common Ground

200 University Park Drive, Suite 260  
Edwardsville, Illinois 62025

Phone: (618) 656-7600

Fax: (618) 656-7611

[www.edglenchamber.com](http://www.edglenchamber.com)

# special investors

## Gold Level

Anderson Hospital  
Wal-Mart

## Silver Level

AmerenIP  
AT&T  
Gateway Regional Medical Center  
Hortica  
Meridian Village  
Royal Solutions, LLC  
TheBANK of Edwardsville

## Bronze Level

Associated Bank  
Best Buy  
Cassens & Sons  
Cassens Transport  
Charter Business  
City of Edwardsville  
Commerce Bank  
Country Club Lawn & Tree  
Eden Village Retirement Community  
Edwardsville School District #7  
Edwardsville Publishing Company  
First Clover Leaf Bank  
Hurford Architects, Inc.  
Juneau Associates, Inc., PC.  
Madison Mutual Insurance Co.  
MetLife  
Prestige Management Services, LLC  
Red Robin Gourmet Burgers  
Richards Brick Company  
Royal Office Products, Inc.  
R.P. Lumber  
Shop 'N' Save  
Southern Illinois University Edwardsville  
Village of Glen Carbon  
West & Company, L.L.C.

## Premier Level

'62 Sports Group  
Able Sign Company  
Abstracts & Titles Inc.  
Adecco Staffing Services  
American Family Insurance  
Annie's Frozen Custard  
Associated Physicians Group  
Assurance Brokers  
Bard & Didriksen Pediatrics  
Bauer Orthodontic  
Baugher Financial & Assoc. Inc.  
Bella Milano Restaurant  
Big Daddy's Edwardsville  
Brickman Orthodontics  
Byron Gerber Petri & Kalb, LLC  
Bull and Bear Grill & Bar  
Bully's Smokehouse  
Caulk's Collision  
Chicago Title Insurance  
Coffey & McCracken Law Firm P.C.  
Coldwell Banker Brown Realtors  
Collision Plus Auto Body  
Comfort Inn  
Country Club Lawn & Tree  
Country Hearth Inn & Suites  
Crawford, Murphy, & Tilly, Inc.  
Culver's of Edwardsville  
Days Inn  
Denny's  
Dr. Hal R. Patton, D.D.S.  
DRDA Electric Company  
Eagle Publications, Inc.  
Eberhart Sign & Lighting Co.  
Edwardsville Nursing & Rehabilitation  
Edwardsville Pet Hospital  
El Maguery  
Elmwood Nursing and Rehab  
Excelegy Consulting Group  
Extra Help, Inc.  
Fazoli's  
FCB Edwardsville Bank  
Fitness Designs  
First Bank  
First Mid-Illinois Bank & Trust  
First National Bank - Maryville  
Fitness 4 Life Physical Therapy  
FOND  
Fountain View Manor  
Gateway Center  
Gateway Grizzlies  
Gerold Moving  
Glik's Department Store  
Grace Manor  
Hampton Inn & Suites  
Hawkins Law Office  
Hawthorne Animal Hospital  
Henderson Associates Architects, Inc.  
Holiday Inn Express  
Hurford Architects, Inc.  
Illinois Dept. of Employment Security  
Imaging Center of Southern Illinois  
IMO'S Pizza  
Jan's Hallmark Shop  
J.F. Electric Inc.  
Joe's Pizza & Pasta  
Kentucky Fried Chicken  
Kitchenland  
Kurt's Carstar Collision Center  
LaPetite Academy  
Lee's Services  
Littler Mendelson, PC  
Lower Facility Planning  
Magnuson Camelot Hotel  
Market Basket  
Maryville Pharmacy  
Maryville Women's Center & Med Spa  
Massage Envy  
Masterpiece Smiles - Dr. Noll  
Mastroianni Orthodontics  
Maurices  
Mayfield Medical Services  
Midwest Occupational Medicine  
Minuteman Press  
Mt. Everest Air  
Neruda  
OCE Imagistics  
Office Depot  
Office Max  
One America Securities  
Open MRI of Southern IL, LLC  
Phelps Construction  
Phillips Furniture  
Piedmont Development Corp.  
ProSource Wholesale Floorcoverings  
Prudential One Realty Centre  
Red Robin  
Reed, Armstrong, Gorman, Mudge & Morrissey  
RE/MAX Integrity Realty Centre  
Regions Bank  
Sandberg, Phoenix & von Gontard  
Schnucks  
Scott Credit Union  
Shell Community Federal Credit Union  
Shoe Carnival  
Sivia Business & Legal Services  
Southern Illinois Underwriters  
Specialty Printing  
Stonebridge Development  
Stahly Cartage Co.  
Sunset Hills Country Club  
Sunset Hills Family Dental  
Super 8 Pontoon Beach  
TheEDGEBANK  
The Gilliland Financial Group  
The Scheffel Companies  
The Telegraph  
Thouvenot, Wade & Moerchen Inc.  
Travelling Tails Inn  
University Nursing & Rehabilitation  
USO of Missouri  
US Bank  
Valley View Cemetery, Mausoleum & Funeral Home  
Verizon Wireless  
WBGZ Radio  
Wenzel & Associates

# events

## 5/12 Wednesday 4:30pm

Ribbon Cutting  
Edward Jones  
#6 157 Centre Suite B  
Edwardsville, IL 62025

## 5/13 Thursday 5-7pm

Business After Hours  
Crushed Grapes,  
American Family Insurance  
& Catered AFFAIR  
1500 Troy Road  
Edwardsville, IL 62025

## 5/17 Monday 4:30-6pm

Chamber Business Book Club  
(see page 11 for details)  
Glen Carbon Centennial Library  
Glen Carbon, IL 62034

## 5/19 Wednesday 4pm

Ribbon Cutting  
Absolute Pet Sitting  
Chamber Office  
Edwardsville, IL 62025

## 5/21 Friday 12-1pm

networking@noon  
hosted by Christian Hospital  
at North County Endocrinology  
#8 Sunset Hills Professional Ctr.  
Edwardsville, IL 62025

## 5/27 Thursday 5-7pm

Business After Hours  
FCB Edwardsville Bank  
6659 Center Grove Road  
Edwardsville, IL 62025

# save the date

## 6/1 Tuesday 7:30-9am

YPG Learn from a Leader  
Breakfast with Mayor Gary  
Niebur (YPG Only)  
City Council Chambers  
118 Hillsboro Avenue  
Edwardsville, IL 62025

## 6/18 & 19 Fri/Sat

Glen Carbon Homecoming

## 6/21 Monday 4:30-6pm

Chamber Business Book Club  
(see page 11 for details)  
Edwardsville Public Library  
Edwardsville, IL 62025

## 6/10 Thursday 5-7pm

Business After Hours  
Kurt's Carstar Collision Center  
1 Mueller Drive  
Maryville, IL 62062

## 6/24 Thursday 5-7pm

Business After Hours  
Patriot Sunrooms  
3925 Blackburn Road  
Edwardsville, IL 62025

## 6/11 & 12 Fri/Sat

Route 66 Festival at  
Edwardsville City Park

  
**CharterMedia**  
YOUR TEAM.ON TARGET.

**Lori James**

Account Executive

618-622-2545

lori.james@chartercom.com



# connect

## business after hours schedule

The purpose of a networking mixer is to meet new people, make new contacts, promote your business, and talk with other business people facing the same challenges as you. All are welcomed and invited to attend. Hors d'oeuvres and beverages are provided. A business card raffle and 50/50 drawing will occur at approximately 6pm. Entry fee is \$5. This is an excellent networking opportunity!

**5/13 Thursday 5-7pm**

Crushed Grapes, Catered AFFAIR  
& American Family Insurance  
1500 Troy Road in Edwardsville

**5/27 Thursday 5-7pm**

FCB Edwardsville Bank  
6659 Center Grove Road in Edwardsville

## networking@noon schedule

Can't make a Business After Hours? networking@noon is a great way to meet other business people in a smaller group setting without taking time away from your busy day. This fun, fast-paced, members-only "speed networking" event is designed to get you in, fed, connected, and on your way in 60 minutes or less.

**5/21 Friday noon**

hosted by Christian Hospital  
at North County Endocrinology  
#8 Sunset Hills Professional Center in Edwardsville

Would you like to schedule a networking@noon event in 2010? Contact Linda Daniels at [ldaniels@edglenchamber.com](mailto:ldaniels@edglenchamber.com) or 618.656.7600 for details.



### 5th Annual First Clover Leaf Bank Health Fair

in honor of Mother's Day!

**Sat. May 8th, 12:30 - 3:30pm**

**Kids enjoy:**

- Inflatables
- Bike Safety
- Bike Give-Away
- Caricature Artist
- ARCH Helicopter! (lands on-site at 1pm)

**While you learn about:**

- Nutrition & Exercise
- Sun Screen & Skin Care
- Dental Care
- Family Lifestyle
- Kidney Health
- And Much More!

**Complimentary Picnic Lunch & Mom's get a Special Gift!**

*Event hosted by the First Clover Leaf Bank Green Team*



**Goshen Center**  
6814 Goshen Road  
Edwardsville, IL  
656-6122



## First Clover Leaf Bank™

We're Better Together.

[www.firstcloverleafbank.com](http://www.firstcloverleafbank.com)



# the newly connected

## Edward Jones

Jeffrey Stark  
Financial Planning & Services  
347 West Bethalto Boulevard  
Bethalto, IL 62010  
618.288.2589  
www.edwardjones.com

## Law Office of

## Lauren E. Koebel, LLC

Lauren E. Koebel  
Law Office  
60 South Highway 157  
Edwardsville, IL 62025  
www.laurenkoebellaw.com



**WE BUILD BETTER TOGETHER!™**

514 E. Vandalia  
Edwardsville (618) 656-1514




Visit us at [www.rplumber.com](http://www.rplumber.com)

# Get Your News ANYWHERE



E-edition Now Available

## NO MORE:

- ✓ Waiting for the carrier
- ✓ Living outside our delivery area
- ✓ Billing confusion
- ✓ Wet or lost newspapers
- ✓ Guilt for non-EcoFriendly practices

## E-edition Rates

4 Weeks - \$4.99  
12 Weeks - \$14.99  
24 Weeks - \$29.99  
48 Weeks - \$49.99

**Call 656.4700**

Covering Edwardsville & Glen Carbon Businesses Since 1862

the <sup>Edwardsville</sup>Intelligencer

# From The Desk of Carol Foreman

Watch your mailbox and your Inbox – the Chamber has partnered with Leadership Council Southwestern Illinois to bring you an exciting summer series that will help you position your company in preparation for some upcoming opportunities.



A health care forum with Congressman John Shimkus, ranking member of the Subcommittee on Health; an IRS presentation on great tax incentives; workforce training opportunities through Madison County; and an informational session on new funding programs with the Small Business Administration, Madison County, and local banks – each of these programs will assist you in strategically planning and making smart decisions for your company's future.

Are you interested in sponsoring one of our summer series events? If so, contact Carol at 618.656.7600 or [cforeman@edglenchamber.com](mailto:cforeman@edglenchamber.com)

Sincerely,

*Carol Foreman*

Carol Foreman, Executive Director

We're here to serve you, and as we prepare to work on our new strategic plan, your feedback is valuable. Please check your Wednesday & Friday e-mails for a link to our online survey. If you don't receive our weekly e-mails, call the office and we'll send you a link. Everyone who completes the survey will receive a FREE pass to one 2010 Business After Hours event.



# ambassadors

## Ambassador Spotlight: Diana Voegele

Diana, originally from Austin, Texas, and her husband, Marc, are longtime Granite City residents. They have a 24-year-old daughter, Kristen, and a 20-year-old son, Mark.



Favorite hobbies include exercising, taking walks, and reading motivational books. Diana's favorite sports team is Marc's soccer team.

For the past four years, Diana and Marc have co-owned Express Employment Professionals in Edwardsville. Express Employment is a faith based company that focuses on serving people – this was exactly what she and Marc were looking for in a business that best matched their priorities.

Diana has been active with the Ed/Glen Chamber since joining in 2006. She regarded it as an honor being asked to represent the Chamber and to contribute to the mission of the Chamber to build our business community. Diana's number one goal is to encourage businesses in the community to work together for the purpose of serving the people in the community.

In addition to serving as an Ambassador for the Ed/Glen Chamber, she is also an Ambassador for the Southwestern Madison County Chamber, is a member of Belleville BNI, serves on the Board for CHASI, and is a member of Metro Community Church.

Diana's formal education came from business classes at SWIC and Express Employment Professionals University, and her informal education is from the "school of life!" Business leaders Diana most admire include Bob Funk and Bill Stoller, founders of Express Employment Professionals.

Diana's advice for Chamber members: "Take advantage of the opportunity to get involved in Chamber networking events to build relationships that will benefit you both professionally and personally."

## 2010 Ambassadors

### **Dana Klassen, Chair**

St. John's Home & Community Care

### **Sara Sanderson**

Liberty Mutual

### **Ed Faller**

Faller Photography Group

### **Natalie A. Head**

Anderson Hospital

### **Justin Huneke**

TheBANK of Edwardsville

### **Melissa DeLassus**

Southern Illinois Chiropractic Cntr.

### **Bonnie Kotsybar**

Chamber Staff

### **Ryan Matthews**

The Insurance Partnership

### **Diana Voegele**

Express Employment Professionals

### **Ryan High**

RE/MAX Preferred Partners

### **Linda Kuhlmann**

Kuhlmann Business Services

### **Zach Woods**

Commerce Bank

### **Nicole Kline**

Extra Help, Inc.

### **Susan Bailey**

National Bank

### **Chelsea Hoelscher**

West & Company, LLC

### **Rachel Case**

First Clover Leaf Bank

### **Jenny Robison**

Shell Community Credit Union

### **Mark Muckensturm**

MRCT Benefits Plus

### **Candice Arana**

Hospice of Southern Illinois

### **Dave Viox**

AAdvantage Insurance Group

# CLICK!

You're a member!

Apply for  
membership and  
open new accounts  
online today!



**mygcsu.com**

Membership restrictions apply. This credit union is federally insured by the National Credit Union Administration.



## upcoming YPG events

**6/1 Tuesday 7:30-9am**

YPG Leran from a Leader Breakfast with Mayor Gary Niebur  
(YPG Members Only)  
Edwardsville City Hall 118 Hillsboro Avenue in Edwardsville

The Young Professionals Group is excited to announce their upcoming Learn from a Leader Breakfast featuring Mayor Gary Niebur, with breakfast provided by Len Scaturro, owner of Crushed Grapes. RSVP to Mark Richardson at: mrichardson@finsvcs.com

A lifelong resident of Edwardsville, Mayor Niebur was elected to his fifth term in April 2009. He has been the Executive Director of the Edwardsville YMCA since 1982. He serves on First Clover Leaf Bank's Board of Directors and is a member of Edwardsville Rotary Club. Mayor Niebur has received numerous community service awards including Rotary Club International Paul Harris Fellowship Award; the Boy Scouts Distinguished Citizen Award; and SIUE Religious Center Interfaith Award.



ABOVE: April 6 Learn from a Leader Breakfast with Congressman John Shimkus, hosted by TheBANK of Edwardsville.

We're at the Heart   
of the community

You don't have to travel far to get quality heart care. Anderson Hospital's **Heart Care Program** is among area leaders in rapidly assessing and treating patients suffering a Heart Attack. Our ability to rapidly treat a Heart Attack by opening heart arteries **on site** through **emergency angioplasty** saves lives.

And our care doesn't stop there. We offer programs in **prevention, rehabilitation and support** including: Diabetes Self-Management Support Group & Education Program; Stroke Support Group; CHF Program; and a 2 Phased Cardiac and Pulmonary Rehab Program.

Find out more by calling us at **288-5711** today.

  
**Anderson  
Hospital**  
[www.andersonhospital.org](http://www.andersonhospital.org)

ask listen solve



## Make deposits without leaving your office.

Streamline your entire deposit process with Commerce Bank Remote Deposit. Tackle deposit preparation, record retention, accounts receivable and the bank deposit itself without ever leaving your office.

Call us today to learn more.

2496 Troy Road  
(in front of The Home Depot®)  
618-655-9812



call click come by

[commercebank.com](http://commercebank.com)

## REDUCE COSTS, SAVE TIME, AND GET ORGANIZED.

IN THIS ECONOMY, IF YOU'RE NOT LOOKING TO CUT COSTS, YOU'RE TRYING TO HELP YOUR PEOPLE GET MORE DONE.

WE CAN HELP YOU DO BOTH.

**Cut costs as you work to strengthen security.**

We can help you reduce operational costs and optimize productivity by putting easy-to-manage technology in the hands of your workforce.

**Save time and collaborate more.**

Let us show you how you can help your people work well with others by giving them the tools they need to stay connected-in and out of the office.



*IT Services for Small Business*

<http://www.royalsolutions.net>

200 University Park Drive • Suite 260 | Edwardsville, Illinois 62025 | (866) 394.0334





# Are you making the most of your Chamber membership?

**Don't forget to utilize the unique benefits and opportunities we offer to all members:**

**Learn New Skills For Small Business Success** The Chamber provides services to small business owners. The Professional Education Series is designed to help you start your business or help your business grow. At the Chamber, you'll get the tools you need to help your business prosper.

**Heighten Your Company's Visibility** Chamber members are offered opportunities such as: free directory and Web site listings and links; low-cost advertising; free ribbon cuttings/ground breaking ceremonies; event sponsorships; networking opportunities with other Chamber members; and customer referrals. In addition, your investment in the Chamber gives your business credibility and thus marketability.

**Make New Business Contacts** Networking at Chamber events helps you meet potential customers, clients and vendors. The "Business After Hours" and "Professional Education Series" programs provide great opportunities to get to know new people — and expand your prospect base.

**Market Your Products And Services** Plenty of advertising and sponsorship opportunities exist through the Chamber's events, programs, Web site, and publications.



**Business Referral Services** The Chamber receives a large volume of calls each day from individuals and companies requesting goods and services. We respond by referring only Chamber members.

**Ground Breaking/Ribbon Cutting Ceremonies** Let the Chamber help you celebrate your new office, product, or renovation! We will help you promote the opening by providing you with mailing labels of our membership and running the press announcements.

**Mailing List and Labels** Let the Chamber help you market to over 900 local businesses. The office provides free mailing lists and labels of Chamber members. For further savings, you can use the Chamber's bulk mail permit on mass mailings.

**Residential Greeter Program** Our Residential Greeter Program is offered to members only. This is an excellent program for businesses that would benefit from contact with new residents. Over 750 new residents are greeted annually in Edwardsville/Glen Carbon. These residents may be your next customers! Each subscriber will receive a monthly report containing detailed information on each new resident greeted for your follow-up or to create a valuable mailing list for future use.

edoglen

www.edglenchamber.com

# connect

## Business of the Month:



Ken and Michelle Noll, began landscaping in October 1995, and The Garden Kingdom store opened in May 1998. They joined the Chamber immediately for networking opportunities.

Ken has always found inspiration in the great outdoors, but found his calling when he worked a few summers on a golf course. He went on to study Landscape Architecture at University of Illinois.

The Garden Kingdom offers a full range of outdoor services including landscaping, maintenance (grass cutting, snow plowing, full outdoor maintenance), water features, patios, walks, walls, irrigation, lighting and Christmas décor (The Garden Kingdom's holiday décor was displayed on the Madison Mutual building in December's edition of *Common Ground*).

The store sells landscape materials, trees, shrubs, annuals, perennials, vegetables, herbs, houseplants, and tropicals. The Garden Kingdom has lately focused on the "green" movement, with a variety of plants to improve indoor health and rainwater harvest systems.

"Because The Garden Kingdom is located in an area that has been slow to develop, we have had to reach out to customers rather than rely on drive by traffic," Ken said.

The Garden Kingdom serves anyone who loves and appreciates nice things for their home – they see customers as invited guests to a party, with The Garden Kingdom owners and employees as the hosts. Ken feels it is their job each day to make every important aspect of the customer's experience a little better.

The Garden Kingdom actively supports the deaf community and soccer.



To learn more about The Garden Kingdom, stop by the store located at 3711 South State Route 157 in Glen Carbon, give them a call at 618.288.0101, or visit them online at [www.thegardenkingdom.com](http://www.thegardenkingdom.com).

### Give us the "Opportunity" to build a relationship with you.



Commercial Lenders seated are Brett Bruhn and John Dorsey  
Standing are Brian Ury, Shannon Scheffel, Tim Whitten and Dave Gansner

**Commercial Lending • Merchant Capture • Health Savings Accounts**



[www.fnbstaunton.com](http://www.fnbstaunton.com)

Member FDIC • Equal Housing Lender

Staunton 618-635-2234  
Bethalto 618-377-9146  
Holiday Shores 618-656-5015  
Troy 618-667-9800  
Livingston 618-637-2070  
Worden 618-459-7211  
Benld 217-8354384  
Hamel 618-633-2265  
Maryville 618-346-3600  
Mt. Olive 217-999-2265

# learn

## NEW: Chamber Business Book Club

Discuss relevant management topics with others in the business community with the Chamber's new Business Book Club. The Business Book Club (CBBC) is a unique opportunity to engage in meaningful conversation with other professionals. These structured yet relaxed group sessions will be facilitated by Rebecca Clark, principal of Excelegy Consulting Group, and held on the third Monday of each month.

Clark received a Master of Education degree in Adult and Organizational Development from Temple University. In addition to her human resources education, she brings "walk the talk" experience and focus through her years of experience in leadership and human resources roles across sectors and sizes of organizations and companies.

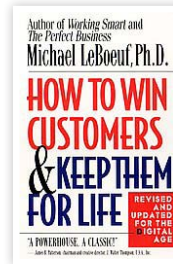
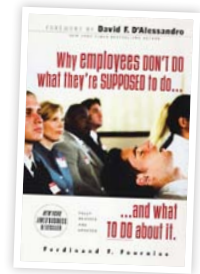
Limited quantities of CBBC books will be available through Edwardsville Public Library and Glen Carbon Centennial Library.

E-mail Linda at [ldaniels@edglenchamber.com](mailto:ldaniels@edglenchamber.com) to reserve your seat in the Business Book Club – seating is limited.

**WHEN:** Monday, May 17 from 4:30–6pm

**WHERE:** Glen Carbon Centennial Library

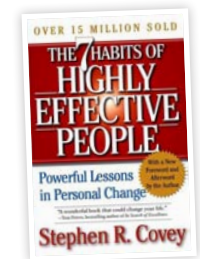
**BOOK:** *Why Employees Don't Do What They're Supposed To Do and What You Can Do About It* by Ferdinand F. Fournies



**WHEN:** Monday, June 21 from 4:30–6pm

**WHERE:** Edwardsville Public Library

**BOOK:** *How to Win Customers and Keep Them For Life* by Michael LeBoeuf



**WHEN:** Monday, July 19 from 4:30–6pm

**WHERE:** Edwardsville Public Library

**BOOK:** *The 7 Habits of Highly Effective People* by Stephen R. Covey



## Lions. Tigers. And kids. Oh my!



Keep your wild ones in check this summer in a College for Kids summer camp. Kids will have a roaring good time while enriching their minds in 112 unique classes offered in eight communities.

Engineering. Theatre. Cooking. Horses. German. Archery. Computers. Photography. Eco-Science. Basketball. And more.

Enroll now! Classes begin June 7. [www.lc.edu/c4k](http://www.lc.edu/c4k).

**It's what you know.**

## PICKING FRIENDS IS EASY

Picking an insurance plan should be easy too

When there's so much out there, making the best choice can be frustrating. At Hortica, our insurance experts will guide you through the process of choosing the best insurance plan for your family or business that will meet your needs and keep you on budget. How **EASY** is that?

Home • Auto • Business • Life • Health  
[www.hortica-agency.com](http://www.hortica-agency.com)  
 #1 Horticultural Lane • Edwardsville, IL 62025  
 618.656.4088



WHO KNEW?

**hortica**  
 INSURANCE & EMPLOYEE BENEFITS  
 More going on here than you think.

Professional assistance can save you time and money!

**Kuhlmann**  
 BUSINESS SERVICES



**Linda Kuhlmann**  
 Accountant/QuickBooks ProAdvisor  
 618.830-2272

[www.kuhlmannservices.com](http://www.kuhlmannservices.com)



# connect

## Board Spotlight: Danelle Brown

A true native, Danelle was born and raised in Edwardsville until moving to Glen Carbon 10 years ago. She and husband Marcel have two beautiful daughters, Isabella and Elena.

Originally Danelle earned her degree in Interior Design, but over the years has cultivated her marketing expertise through business ownership. She became a Certified Book Yourself Solid Business Coach in October 2008 and is currently working on her Social Media Certification, always excited to learn anything new about marketing.

Danelle and Marcel have owned MB Tech, Inc. since 2002. Additionally, she has owned and operated Queen Bee Consulting since 2008 and is a partner of Sweet Pea Farms, which launches off this year. Danelle is a member of eWomenNetwork and serves as the eWomenNetwork Foundation Chair.

Danelle has been involved with the Ed/Glen Chamber for nearly nine years. She joined to keep current with the community and to connect with other business owners, and emphasizes the importance of sharing knowledge and helping one another succeed.

Her goal as a Board of Directors member is to help run an effective Board that looks out for its members and continues a forward thinking process that helps all business owners grow and flourish.

Danelle's advice for fellow Chamber members: "Network, network, network! Get out there and meet people. Get involved, join committees, volunteer. It is the best way to get to know people and also give back."

In Danelle's rare but cherished spare time, she is a total foodie – she loves trying new restaurants, cooking and baking, wine tasting.

Danelle most admires her coach and mentor, Michael Port, for thinking outside the box and pushing others to be more than they thought they could be; and Lethia Owens for her passion, creativity and drive to help everyone excel at everything they do.



## NEW E-mail Marketing Opportunity

**Reach over 750 Chamber members each week through this exclusive members-only benefit. Your logo will be added to the Chamber's weekly Wednesday e-mail, with a click-through to your business Web site.**

- \$25 per week
- Logos only (no text)
- Minimum 4-week cycle
- Limited space available

Have questions or would like to sign up?  
E-mail Des at [dbennyhoff@edglenchamber.com](mailto:dbennyhoff@edglenchamber.com)

Significant savings on  
6-month and 12-month  
Constant Contact  
accounts also available.



### UPCOMING CHAMBER EVENTS

your logo here

your logo here

your logo here

your logo here

your logo here

your logo here

**Advertise NOW!**

The holiday season is fast approaching and it's time to promote your business to other Chamber members. Advertising in *Common Ground* is a powerful and cost-effective way to reach an audience with a vested interest in supporting other local businesses.

If you own a retail store, have a catering company, sell promotional items, offer gift certificates or have rooms available to rent for holiday celebrations, consider placing an ad in the December edition of *Common Ground*.

Submit your completed ad, created according to size and file specifications, to [dbennyhoff@edglenchamber.com](mailto:dbennyhoff@edglenchamber.com) no later than Monday, November 30. [Click here to view advertising rates and specs.](#)

Be sure your business is enrolled in the Chamber's m2m program for the holidays - see the Member to Member Privilege Program information at the bottom of this e-mail for information.

**Calendar**

Tuesday 12/1  
5pm Ribbon Cutting  
Held & Co. Home

**Annual Dinner - January 30, 2010**

# Christian Hospital welcomes *Neurosurgeon* Christian Sikorski, MD

Christian Sikorski, MD, has joined the BJC Medical Group and Christian Hospital as a neurosurgeon. Dr. Sikorski, 37, is board certified and comes to this region from Saint Joseph, Michigan, where he has been performing intricate neurological surgery services since 2006 as president of Lake Michigan Neurological Surgery.

A Chicago native, Dr. Sikorski earned his medical degree from the prestigious University of Chicago Pritzker School of Medicine and was chief resident in neurological surgery at the University of Chicago Hospitals. He earned his bachelor's degree in biological sciences from the University of Chicago.

"I am very excited to be joining the Christian Hospital health care team and to provide my expertise in neurological surgery to this wonderful community."

#### **NOW ACCEPTING NEW PATIENTS**

Christian Sikorski, MD  
Gateway Neurosurgery  
11155 Dunn Road, Suite 211N  
St. Louis, MO 63136  
314-653-5801  
314- 653-5813 Fax  
Illinois residents can call 618-433-6300



**BJC** Medical Group  
of Illinois



# **schmooze**

## **business after hours**



**Rock Hill Trails, April 15**



**Rock Hill Trails, April 15**



**Rock Hill Trails, April 15**



**Extra Help, Inc. & SilkWorm, Inc., April 29**



**Extra Help, Inc. & SilkWorm, Inc., April 29**



**Extra Help, Inc. & SilkWorm, Inc., April 29**



# ribbon cuttings



Bella Ragazza un Boutique, April 8



Syd's Shoes, April 14



SilkWorm, Inc., April 29

# networking@noon



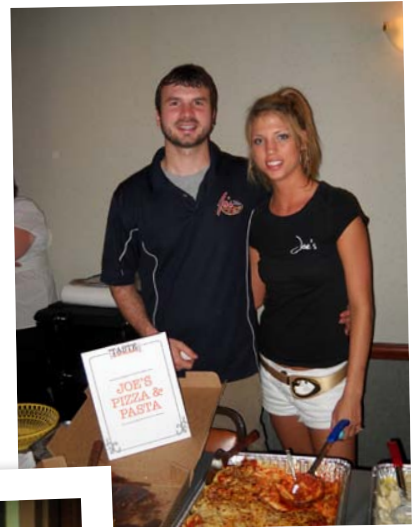
Think Tank PR & Marketing, April 9



Think Tank PR & Marketing, April 9



# taste of edwardsville





# your business

## New Vehicle Brings Reliability to Mobile Blood Drives

A new 40-foot vehicle will soon bring life-saving blood to hundreds of patients in area hospitals. The Central Illinois Community Blood Center (CICBC) has acquired a new bloodmobile through funding from The Memorial Medical Center Foundation and St. John's Hospital. The bloodmobile was inaugurated Monday, April 5.

"Our present mobile units have been on the road quite some time, and for the past several months have been plagued with reliability issues," said David Parsons, CEO of CICBC. "Patients and their doctors must be confident that blood will be available when needed, and mechanical failures have at times put that in doubt."

"Volunteer blood donors make up a vital component of the excellent medical care we have in this area, and we are very grateful to St. John's and Memorial for giving us this capability to better reach our volunteer donors in order to maintain an adequate blood supply for area patients."

The new Bloodmobile has a great deal of flexibility and is equipped to efficiently hold an entire blood drive within the vehicle. It has five beds, two

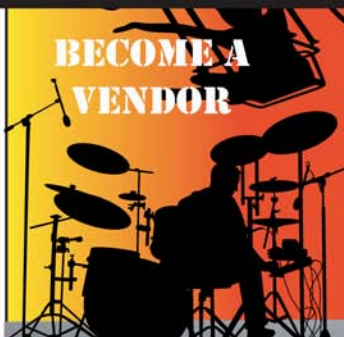
registration areas, two screening rooms, and two power generators. Staff of the CICBC is completing the final steps of the inspection and calibration process. The Bloodmobile is expected to be put into service for mobile blood drives in early May.

Ordered in September, the vehicle was built by MBF Industries, Inc. of Sanford, Florida on a Freightliner chassis. Fully equipped, the vehicle cost nearly \$250,000. Each of the two hospitals contributed \$100,000 to enable the purchase of the Bloodmobile.



## GLEN CARBON HOMECOMING JUNE 18 & 19 2010

Every year awesome companies in Glen Carbon support the Annual homecoming with nominal donations or donations in kind. The Bank of Edwardsville supports the fireworks. Last year MinuteMan Press donated cups for the Margarita Bar. If you would like participate contact us at [GCHomecoming@glen-carbon.il.us](mailto:GCHomecoming@glen-carbon.il.us)



"STRONG COMMUNITY SPIRIT THAT'S ESPECIALLY EVIDENT DURING THE TOWN'S ANNUAL HOMECOMING FESTIVAL." ... *CNN Money*



# your business

## Local Marketing & Design Duo Launch BRIDGET™

Chamber members and a local graphic design and marketing duo, Jan Carpenter and Laura Reed of Cork Tree Creative, have taken their creative talents to a whole new level and produced a one-of-a-kind gift set for bridge players. Inspired by Jan's mother and her friends in Palm Springs, California, BRIDGET™ supplies and gifts are boutique-designed and packaged for gift giving. All Made in the U.S.A., Jan and Laura were also able to make most of the bridge supplies in the St. Louis region, including their reusable tallies, invitations, score pads and packaging.



the product local. We have carefully selected 100% plastic playing cards with just the right amount of texture, created hard laminate tallies that are reusable and easy to read and packaged it all up in a durable, attractive box that makes gift giving so easy. We're really proud of our abilities to keep the production of our supplies local and will continue to find ways to support the local economy in any way we can."

Launched in March 2010, BRIDGET™ items are available online at [www.bridgetlovesbridge.com](http://www.bridgetlovesbridge.com) or by calling 877.497.3298. The BRIDGET™ team hopes to soon approach retail outlets and sell their products in boutiques and specialty game stores.

With more than 25 million bridge players in the U.S. and a resurgence of the game in younger players thanks to a \$1 million funded campaign led by Bill Gates and Warren Buffet, BRIDGET™ is hitting the market just in time to meet the needs of cross generations of bridge fans.

According to Laura Reed of Cork Tree Creative, "We designed this gift with careful consideration of quality and our abilities to keep production of



## CRUSHED GRAPES ltd.

wines – spirits – beers – gourmet foods – gifts

### *Len's Summer Favorites*

WHITE Erath Oregon Pino Gris \$14.99

RED Martin Ray Santa Barbara Pinot Noir \$19.99

### **BUSINESS AFTER HOURS** **Crushed Grapes, Catered AFFAIR** **& American Family Insurance**

Thursday, May 13 5–7pm

### **Happy Mother's Day (May 9)** **& Father's Day (June 20)**

*Treat Mom & Dad to a Custom Gift Basket!*



Help Support the Juvenile Diabetes Research Fund through Friday Night Wine Tastings at Crushed Grapes.

1500 Troy Road | Edwardsville, IL 62025 | 618.659.3530

## Extra Help, Inc. Earns WBE Certification

In 1994, Extra Help Inc. began as a full service staffing agency specializing in temporary and temp-to-hire positions.

Over the years, Extra Help envisioned being a company that could not only help businesses with their employment needs, but offer a complete HR Solution.



In 2001, Teresa Katubig, President/Owner expanded Extra Help, Inc. to include Extra Help Payroll Services, Inc. and has grown to three offices operating in the Southern Illinois, St. Louis and the Metro East region, but is providing clients with services nationwide.

Extra Help, Inc. recently received national certification as a Women's Business Enterprise (WBE) by the Women's Business Development Center, a regional certifying partner of the Women's Business Enterprise National Council (WBENC).

WBENC's national standard of certification implemented by the Women's Business Development Center is a meticulous process including an in-depth review of the business and site inspection. The certification process is designed to confirm the business is at least 51% owned, operated and controlled by a woman or women.

By including women-owned businesses among their vendors, corporations, and government agencies demonstrate their commitment to fostering diversity and the continued development of their supplier/vendor diversity programs.

The Women's Business Enterprise National Council is the nation's largest third party certifier of businesses owned and operated by women in the United States. WBENC is a resource for the more than 700 US companies and government agencies that rely on WBENC's certification as an integral part of their supplier diversity programs.

To learn more about Extra Help, Inc., please visit [www.extrahelpinc.com](http://www.extrahelpinc.com)

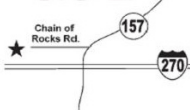


## Edwardsville/Glen Carbon Mini-Storage

**1/2 OFF THROUGH MAY 2010!**

**NEW 3000+ Square Foot Space Available!**

**SIU-E**



Convenient Location at 270 & 157  
24/7 Access with Security Cameras  
New Units Available from 5x5 to 10x30  
Climate Controlled Units – Fenced & Lighted  
Paved with Masonry Construction  
Personal & Business Accounts  
Chamber Member Discounts  
We Accept Deliveries



**CALL 618.655.0900 FOR DETAILS**

**COME CELEBRATE WITH US**

50th Anniversary Event  
Thursday, April 22, 2010  
5 - 7 p.m.  
Birger Hall, SIUE Campus  
Great Giveaways!  
You must be an SIUE Credit Union member to win.

**618.650.3760**  
[www.siuecu.org](http://www.siuecu.org)

**ASSURANCE BROKERS LTD.**

Construction Bonds/Commercial Insurance  
Life/Health/Auto/Home

**Venessa van Schalkwyk**  
Licensed Insurance Agent

95 North Research Drive  
Suite 100  
Edwardsville, IL 62025

Office: 800-556-2663  
618-692-9800  
Fax: 618-692-9865

Email: [venessa@assurancebrokers.com](mailto:venessa@assurancebrokers.com)



# your business

## Gateway Regional Announces New COO

Gateway Regional Medical Center recently appointed a new chief operating officer, Chris Jones. Jones came from Moberly Regional Medical Center where he served most recently as Assistant CEO since March of 2007.



"I am excited to be joining such a dedicated group of employees and medical staff at Gateway Regional Medical Center," said Jones. "I look forward to building on their prior accomplishments and being a part of many future successes, as well as being an integral part of the Granite City community."

Jones began his tenure at Moberly Regional as a radiology technician and he quickly worked his way up the ranks. He was promoted to Director of Radiology Services within 4 years. In 2006 was further promoted to administrative specialist and finally to ACEO in 2007.

During his time as ACEO, Jones facilitated a \$3 mil MRI addition, which was completed in the summer of 2009. He was also involved in the planning of a \$2 mil Cardiac Catheterization Lab renovation, which is currently underway at Moberly Regional. He supported all ancillary departments, assisted with new service line development and was instrumental in the organization's culture change, specifically focused on improving employee, physician and patient satisfaction.

Jones earned his Bachelors degree of Health Sciences in Radiology from the University of Missouri in 1994. He earned a Masters in Business Administration and a Masters in Healthcare Administration from William Woods University, Fulton, MO in 2003 and 2005 respectively. He is married and has three children.



**All your protection under one roof.**

**AMERICAN FAMILY INSURANCE**

Kathleen M Goclan Agency  
An Outstanding Customer Experience  
J.D. Power and Associates certified  
Distinguished Insurance Agency  
(618) 659-2483

American Family Mutual Insurance Company and its Subsidiaries  
American Family Insurance Company  
Home Office — Madison, WI 53703  
amfam.com

© 2009 07497 — Rev. 2/09

**Cherry Hills Properties, Inc.**  
Locations in Edwardsville & Alton

- 2 & 3 Bedrooms
- Corporate Housing
- Garages Available
- Month-to-Month Leasing Options
- Pets Welcome
- Ask about our specials!

618-692-9310

www.rentchp.com

**MONEY MAILER®**  
of the Metro East

- Shared Mail Product
- Solo (1 to 1) Mailings
- New Move and Loyalty Programs
- Variable Data Postcards and Letter Mailings
- Demographic Lists
- Graphic Design
- Promotional Flyers, Pamphlets and Business Cards
- 4 Color Printing
- On Line Advertising

ASK ME ABOUT OUR NEW MOBILE TEXT MESSAGE MARKETING

**866-282-4298**

www.moneymailer.com

Mike Goodsell, Owner

A Combat Veteran Owned Business



## SIUE Alum to Display Artwork in MUC Gallery

Gib Singleton, a 1967 SIUE graduate, has produced some of the most inspiring works of art seen anywhere in the world. Millions of people have seen Gib's talent displayed in the hands of Pope John Paul II. The crucifix which sat atop the crosier, carried by the Pope during his 26 year reign, was created by Gib. Pope Benedict XVI now carries the same piece. Gib left SIUE to study at the Art Institute of Chicago where he was awarded a Fulbright Scholarship to study in Italy. While in Italy he was commissioned to repair Michelangelo's Pieta after it was damaged by a vandal. His work is on display at the Vatican Museum, The Cowboy Hall of Fame, the Holocaust Martyrs and Heroes Remembrance Authority, and private collections around the world.

28 pieces representing Gib's work in contemporary, religious, and western themes, will be on display at the Morris University Center Gallery May 13–June 27. The exhibit is presented through a partnership with the SIUE Alumni Association, Meridian Society, SIUE Museum, Morris University Center, SIUE Friends of Art, Edwardsville Arts Council, and Jacoby Arts Center.

For more information please visit [www.siu.edu/alumni](http://www.siu.edu/alumni).

## Keeping the Community in Focus

She's one of the most familiar faces in Edwardsville, even though her picture has never appeared in the newspaper.

Photographer Marci Winters-McLaughlin returned to the Intelligencer after the February birth of her daughter, Carmen.



The winner of the Hearst Corporation's prestigious Eagle Award and a number of regional photography competitions, Marci will be splitting her time between motherhood and photography. She'll continue to capture the newsmaking moments in the area as well as chronicling the day-to-day events of our community.

Marci will begin her seventh year with the "I" in August. Rachael Wilbur, an SIUE graduate, will join the Intelligencer and serve as a part-time photographer.



# Mark's Appliance

SALES, SERVICE & PARTS

[www.marksappliance.com](http://www.marksappliance.com)

## 618.656.9600

6698 Center Grove Road  
Edwardsville, IL

*The perfect gift for Mother's Day  
or any day ...*



*has freshly dipped strawberries,  
Beautifully boxed chocolates,  
and unique gifts*



To place your order, stop in, call 618-288-7650 or  
Order on-line at [www.sweetiesconfections.com](http://www.sweetiesconfections.com)

Monday through Wednesday – 10 to 5  
Thursday and Friday – 10 to 6  
Saturday – 10 to 5

**Limited time - Get fresh strawberries while they are in  
season and meet Sweeties' high-quality standards.**

# your business

## GCS to Sponsor Route 66 Talent Show

GCS Federal Credit Union will again join the celebration at the 13th Annual Route 66 Festival.

As part of the hometown event, a talent show will be held Saturday, June 12th, from 12:30-2 p.m. at the Edwardsville City Park. This non-competitive show welcomes group and individual acts of all ages. If you have a special talent in music, dance, or even comedy, this is the perfect event for you. Auditions for the show will be held at the Main Street Community Center in Edwardsville on May 21st from 6-9 p.m.

If interested in participating, please visit [cityofedwardsville.com](http://cityofedwardsville.com) to download an audition application. For further questions, please contact Katie Grable at [kgrable@cityofedwardsville.com](mailto:kgrable@cityofedwardsville.com).



**Byron Gerber Petri & Kalb, LLC**  
**ATTORNEYS AT LAW**

**Real Estate Transactions, Contract Review, Estate Planning, Probate Matters, Corporate Formation & Company Matters, & General Litigation**

241 North Main Street  
Edwardsville, Illinois 62025

**Tel: 618.655.0600**  
**314.726.0012**  
**Fax: 618.655.4004**  
**Website: [www.byrongerber.com](http://www.byrongerber.com)**

**Contact:**  
**David J. Gerber**  
**[djg@byrongerber.com](mailto:djg@byrongerber.com)**  
**Christopher W. Byron**  
**Christopher J. Petri**  
**Brian R. Kalb**  
**Micah S. Summers**  
**Meredith L. Head**

## Bully's Nominated for Best BBQ in RFT

Bully's Smokehouse, family owned and operated since 2006, has been picked as one of the Best BBQ Restaurants in the entire St. Louis area by voters in the *2010 Riverfront Times Restaurant Guide* readers' poll (RFT Issue April 22-28, 2010). Bully's Smokehouse was in great company with two other family owned and operated restaurants in the area.

The Bully's family is honored by this designation and wishes to thank all of Bully's loyal fans for their patronage, support and for taking the time to vote.

Bully's offers a full menu of "Award Winning" Southern Style BBQ entrees, sandwiches and appetizers with new organic menu items coming soon! They always take reservations and are currently accepting reservations for Mother's Day and Father's Day celebrations, graduations, bridal or baby showers and birthday parties. Bully's Full Service Catering is also available.

Bully's Smokehouse has two metro-east locations, both with banquet rooms to serve you: 1035 Century Drive in Edwardsville and 1280 Columbia Center in Columbia. TEXT "Smokehouse" to 66937 for Special Deals. Visit Bully's online at [www.bullyssmokehouse.com](http://www.bullyssmokehouse.com).

### AN ADDED MEMBER BENEFIT

As a member of

**EDWARDSVILLE/  
GLEN CARBON  
CHAMBER OF  
COMMERCE**

**YOU'LL SAVE BIG!**

**Southern Illinois  
Underwriters Agency, Inc.**

P.O. Box 463  
105 Plaza Court  
Edwardsville, Illinois 62025  
618-656-0120  
C. William Schmidt • Matt Rogier

We are pleased to offer special discount rates from Auto-Owners Insurance Company on business insurance — to members of company approved organizations like yours!

Fast, fair and efficient service — from The "No Problem" People®

**CALL TODAY AND SEE  
HOW YOU'LL SAVE!**

***Auto-Owners Insurance***

Life Home Car Business  
*The "No Problem" People®*

## Governor Quinn Signs Legislation to Boost Number of Illinois Small Business Jobs

Governor Pat Quinn recently signed a bill into law that will help boost Illinois' economy by creating up to 20,000 jobs over the next year at small businesses across the state. The new law is part of Governor Quinn's continuing mission to help employers retain and generate jobs in Illinois during this difficult economic time.

"Small businesses are essential to the Illinois economy and it's crucial that state government find fresh and creative ways of working with entrepreneurs, who will lead the charge toward economic recovery," said Governor Quinn. "This tax credit will help our small business owners and operators to grow by creating 20,000 jobs over the next year."

Senate Bill 1578 creates the Illinois Small Business Job Creation Tax Credit. The \$2,500 credit will be available to businesses with 50 or fewer employees that hire new, full-time Illinois employees during a 12-month period beginning July 1. Ninety-five percent of Illinois businesses have fewer than 50 employees.

The legislation passed the General Assembly unanimously and was sponsored by Sen. Michael Noland (D-Elgin) and House Speaker Michael Madigan (D-Chicago).

To qualify for the credit, a new job must be sustained for at least one year and pay at least \$25,000 annually. Eligible companies can apply for the credit online and will be issued a tax credit certificate beginning

July 1, 2011. Applications for the credit may be submitted as soon as a new, full-time Illinois employee is hired and begins providing services. The total amount of credits issued is capped at \$50 million.

Calculation of the net increase in the number of Illinois employees is based on the employer's number of Illinois employees as of June 30, 2010. The determination of whether an employer has 50 or fewer employees will include all employees in every location, which includes both in Illinois and out-of-state employment totals. Related businesses will be treated as one business for the determination.

*Illinois Flagship Stations*

**WSMI**

**106.1** **1540**

Night Games Day Games

**Mike Niehaus**

**Edwardsville**

**www.waox.com**



**Charlie Huelsmann**

**618-655-9660**

**www.wsmiradio.com**



# your business

## Two Men And A Truck Win National Safety Award

Three drivers at the Collinsville Two Men And A Truck franchise won top honors for being the safest drivers out of more than 190 offices in North America. Josh Lewis, Darnell Harris and Kendrick Lewis ranked No. 1 out of more than 3,000 drivers nationwide.

Lewis, Harris and Lewis have worked for Two Men And A Truck for a combined 18 years. The company's international headquarters awarded them with top honors for their excellent safety record, part of the company's Safe Driver Program, which recognizes drivers who consistently demonstrate a top-of-the-mind awareness for the safety of the public, themselves, and their truck.

"Our drivers have an awesome responsibility not only to our customers, but everyone else on the road," said Mary Ellen Sheets, founder and chairwoman of Two Men And A Truck. "We are proud to honor our drivers who excel in their work and live by our company's core values."

For more information, contact the Collinsville Two Men And A Truck at 618.301.4100 or go to [www.twomen.com](http://www.twomen.com).

## SIUE Alumni Association Wine Tasting

Join the SIUE Alumni Association for an afternoon wine tasting event on Saturday, May 15 at Crushed Grapes from 3–5pm. Mix and mingle with area alumni, faculty, staff and friends. Enjoy indoor seating or grab a table outside under the tents.

Tickets are \$10 for unlimited wine and beer tastings. To compliment the wine and beer, cheese and meat trays, crackers and fruit will also be provided. If you would like to attend, please register online at [siue.edu/alumni/crushedgrapes.shtml](http://siue.edu/alumni/crushedgrapes.shtml). You can also register over the phone by calling 618.650.2760. The \$10 ticket fee will be paid at the door.



### LILLEY AND ASSOCIATES, INC. OFFERING LIMITED MEDICAL PLAN

#### FOR EDWARDSVILLE/GLEN CARBON CHAMBER MEMBERS

Lilley and Associates, Inc. is introducing a Limited Medical Insurance Plan for Chamber members. This plan includes hospital and office visits, prescription drug coverage, maternity coverage, and a vision discount program. There are no minimum requirements for number of hours your employee must work, nor is there a requirement for minimum number of participating employees. Please call or email us today for more details on the plan, which features:

- Guarantee Issue (no eligible employee can be turned down for coverage)
- Maternity coverage is included from day one
- \$10,000 Accidental Death Benefit
- Vision Discount Program (provided through National Vision Administrators)
- Discount Prescription Drug Coverage (provided through CatalystRx)
- HIPAA Compliant

---

2110 Troy Road • Suite C • Edwardsville, IL 62025  
(618) 655-0550 • (314) 961-7558 • (314) 440-1006 Cell  
[jlilley@lilleyandassociates.com](mailto:jlilley@lilleyandassociates.com) • [www.lilleyandassociates.com](http://www.lilleyandassociates.com)

## Grace Manor Restaurant Collaborates with Local Artists

Grace Manor Restaurant, formerly the Klingel House Tearoom, is a pre-civil war building built in 1859 by the Klingel family. There was a 3-story Brewery that sat next to the house as well as tunnels under the property which were part of the underground railroad.

Grace Manor celebrates the flavors of the season with locally grown produce, meats, and dairy from Goshen Farmer's Market, and local vendors. They change their menu with every season, along with the interior colors of the restaurant. Grace Manor puts a creative spin on traditional sandwiches and salads and make their own soups.

Complimenting that creativity, Grace Manor has opened its doors and offered its walls to artist and curator, Jennifer Flores, to display the work of local artists. Beginning in April, Grace Manor features the work of Jennifer Flores, Tricia Rehkemper, Michael Wartgow, Nick Martin and Ashlea Gernand. These artists will continue showing work for the feature show *Untitled*, and will be joined by St. Louis artist Amanda Dickson, Chicago artist Jennifer Szymczak,

painter Alicia Obermeyer, and graphic designer Adam Sanchez in the month of May.

Grace Manor will cater the opening event Saturday, May 15 from 7–9pm, providing local flavor through food and drink. All work on display is available for purchase as Grace Manor participates as a satellite gallery space for Art Park Ost, APO, soon-to-be located in Granite City, IL.

Grace Manor Seasonal Restaurant, located at 1801 North Main Street in Edwardsville, is open Tuesday through Friday from 11am–7pm and Saturday from 10am–3pm. Reach Grace Manor by phone at 618.655.0650 or online at [gracemanorrestaurant.com](http://gracemanorrestaurant.com).



### *Get Your Kicks at the Route 66 Festival*

*Friday & Saturday  
June 11th & 12th  
Edwardsville City Park*

The popular festival celebrating Edwardsville's place on the historic Mother Road is back in 2010!  
Good times at the park!

**Showcase your business or non-profit organization by getting involved with the festival as a sponsor or volunteer. This two-day event draws thousands to the park for food, drink, live entertainment and classic cars. For more information call the City of Edwardsville Parks & Recreation Department at 692-7538.**



# your business

## Scaturro Announces Upcoming Crushed Grapes Events, Encourages Local Shopping

Len Scaturro of Crushed Grapes, Kathy Goclan of American Family Insurance and Kelly Cobb of Catered AFFAIR, will host Business After Hours Thursday, May 13 at Crushed Grapes. They invite Chamber members to come out for a fun, relaxing evening of fantastic food, delicious drinks, and plenty of networking opportunities!

Scaturro also encourages everyone to shop locally as much as possible. "By shopping locally owned businesses, you help create a stronger economy, promote neighborhood improvement, support city services, build a better community and establish a personal relationship with business owners. We all have a vested interest in the success of our local economy"

Len is passionate about supporting your guy or gal next door. As a small business owner himself, Scaturro understands the importance of establishing meaningful relationships with customers. "When a customer steps through your door and you greet them by name, that means something – especially when they don't come in on a regular basis. As those relationships develop, you learn more and more about a customer's preferences, budget, and so

on...you're really able to connect with them on a new level and provide them with even greater customer service. That's what we're all about at Crushed Grapes – knowing our products and serving our customers."

Crushed Grapes has many exciting events planned for summer: a Father's Day weekend celebration; wine appreciation and pairing courses taught through Lewis and Clark Community College; and an Australian wine tasting in August.

Plus, this is a great time of year for summer wines and beers – enjoy the beautiful weather with a rosé, white, or soft red wine.

Did you know that Crushed Grapes raised over \$10,000 for the Juvenile Diabetes Research Foundation (JDRF) in 2009? Visit Crushed Grapes every Friday for wine tasting events – all proceeds support JDRF.

Look for specials and keep up with Crushed Grapes on Facebook, and to learn more, visit Crushed Grapes online at [www.crushedgrapesltd.com](http://www.crushedgrapesltd.com).



**SOUTHERN ILLINOIS UNIVERSITY  
EDWARDSVILLE**

**"My degree will let me do big things."**

***That's the power of*** **e**

At Southern Illinois University Edwardsville, the quality educational experience culminates in our Senior Assignment Program. This capstone course is recognized as one of the nation's best by *U.S. News & World Report*—a distinction that puts SIUE in the company of institutions such as Yale, Harvard and MIT. When you trust your future to SIUE, you can trust that we'll be dedicated to your aspirations. It's just one more way the **e** equals excellence.

**Learn more about the power of **e**. Call 800-447-SIUE or log on to [siue.edu](http://siue.edu).**

# your business

## TheBANK Supports Fireworks at Glen Carbon Homecoming and the 2010 Route 66 Festival

TheBANK of Edwardsville has stepped up to the plate in support of two of the community's summer festivals – Glen Carbon Homecoming and Route 66 Festival. TheBANK donated \$2,500 in support of the fireworks at Glen Carbon Homecoming and \$2,500 to help support the return of the popular Route 66 Festival to Edwardsville City Park.

The 2010 Glen Carbon Homecoming celebration will be held on Main Street in Glen Carbon on Friday, June 18 from 5pm–midnight and Saturday, June 19 from 4–midnight. The fireworks display will be held on Saturday night at dusk.

The Route 66 Festival will return this year with live music and activities for all ages on Friday, June 11, 2010 from 5pm–11:30pm, and Saturday, June 12, 2010 from 10am–11:30pm.

"TheBANK prides itself on being a locally owned community bank and we understand that by supporting events and organizations throughout our service area that we are contributing to the outstanding quality of life we all share," added Tom Holloway, president of TheBANK of Edwardsville. "TheBANK continually looks for opportunities to give back to the community. It's our way of saying thank you to the people who have helped make our bank what it is today."

TheBANK of Edwardsville, with its 2010 theme: "Because We Care," has assets exceeding \$1.35 billion and a long tradition of providing personal service, offering innovative products and giving back to the communities in which it serves. For more information, please visit [www.4thebank.com](http://www.4thebank.com)

## 10th Anniversary for Smart Women Smart Money!

Illinois State Treasurer Alexi Giannoulis' Office will host a free financial literacy conference for women in the Metro East area on

Thursday, May 13, 2010 from 8:45am–1:30pm at Four Points by Sheraton, 319 Fountains Parkway, Fairview Heights. The theme for the 2010 Smart Women Smart Money conference is "A Perfect 10" in celebration of our tenth anniversary of educating and empowering women.

State Treasurer's Chief of Staff Robin Kelly will give the keynote address. Gail Perry-Mason, author of Oprah Book Club selection "*Girl: Make Your Money Grow!*" will give plenary remarks. Breakout sessions will focus on the new rules of credit cards, entering and re-entering the workforce, basic money management during these economic times, and planning for retirement.

Check-in for the free event will begin at 8am. A light lunch will be provided. The SWSM conference is presented by Dollars and Sense Inc., a nonprofit organization. Major sponsors for 2010 include Country Financial, Visa, and State Farm; Lewis and Clark Library System is a regional sponsor.

Registration forms can be found at [www.treasurer.il.gov](http://www.treasurer.il.gov) under the Smart Women Smart Money link. Pre-registration is required; group registrations are encouraged (10 guests/table). For more information, contact Martha Rohlfing at 312.814.1288.



## Committee Volunteers Needed for SIUE Day

Are you looking for a way to connect with SIUE? The SIUE Day planning committee is forming and looking to expand their committee.


SIUE Day is scheduled for Friday, October 15, 2010 at the Morris University Center Meridian Ballroom. The event is a celebration of SIUE and effort to strengthen our community partnerships. We are pleased to announce that Marc Voegele, Owner, Express Employment Professionals has graciously agreed to lead the 2010 SIUE Day team and serve as the SIUE Day Breakfast sponsor and Chair.

Come and share your ideas and help us grow this successful annual event!

Join today – contact Julie Babington, SIUE, Director of Annual Giving at 618.650.2378 or via e-mail at [jbabing@siue.edu](mailto:jbabing@siue.edu).

# SIUE DAY





An  
orthopedic  
recovery  
experience  
that will have  
you jumping  
for joy.

***The Bone & Joint Center at Gateway Regional.***

*Comfortable beds. Cozy furniture. Flat screen TVs. A warm, welcoming environment. At The Bone & Joint Center, we're advancing orthopedic care by improving the recovery process. Our totally remodeled **private recovery rooms** are designed to speed healing while offering maximum comfort to patients and their families. Plus, our specially trained nurses provide skilled care with compassion. If you or someone you love ever needs orthopedic care, trust The Bone & Joint Center for advanced technology, experienced surgeons, and a recovery experience unlike anything else in the area. Visit [gatewayregional.net](http://gatewayregional.net) or call (618) 798-3000.*

