Irish Splendor

IRELAND TRAVEL DATES: March 11–18, 2014

Book Now & Save $250 Per Person!

Informational Meeting: May 22
Travel to Ireland in 2014 with the Ed/Glen Chamber

Explore the Guinness Storehouse, Ireland’s number one attraction. Travel to Dingle Peninsula, one of the world’s most beautiful coastal routes. Spend a night in Ashford Castle and experience old Ireland at its finest. Enjoy an evening of fun and Irish music at a local Dublin pub. You will experience each of these and much more on a tour with Edwardsville/Glen Carbon Chamber of Commerce and Wishes Travel Boutique. The trip, Irish Splendor, is scheduled through leading tour operator Collette Vacations.

The Irish Splendor tour departs March 11, 2014, for eight days and includes nine meals, air taxes and fees, hotel transfers, and round trip air from Lambert St. Louis International Airport.

Interested travelers can learn more about the tour by attending a free and informational presentation from Lora Carlson of Collette Vacations.

WHEN: 6:30pm May 22, 2013
WHERE: Eden Village Retirement Community in Glen Carbon
RSVP for the informational session & learn more about the trip at: edglenchamber.com/irish-splendor.htm or call Mandy at 618.409.0419
events
4/10 Wednesday 4pm Ribbon Cutting Better Health & Performance Chiropractic 1409 Troy Road Edwardsville, IL 62025
4/11 Thursday 5–7pm Business After Hours Girl Scouts of Southern Illinois 4 Ginger Creek Parkway Glen Carbon, IL 62034
4/12 Tuesday 4pm Ribbon Cutting MassageLuXe 204 South Buchanan Street Edwardsville, IL 62025
4/18 Thursday 4pm Ribbon Cutting Riverbend CrossFit 503 East Vandalia Street Edwardsville, IL 62025
4/23 Tuesday 7:30–9am Mayors’ Breakfast Leclaire Room @ N.O. Nelson 600 Troy Road Edwardsville, IL 62025
4/25 Thursday 5–7pm Business After Hours Clarkson Eyecare 6663 Edwardsville Crossing Drive, Suite B Edwardsville, IL 62025
4/27 Saturday 10:30am Ribbon Cutting Watershed Nature Center Outdoor Classroom 1591 Tower Avenue Edwardsville, IL 62025
4/30 Tuesday 4pm Ribbon Cutting Sam’s Club Hiring & Membership Facility 1027 Century Drive Edwardsville, IL 62025

save the date
5/1 Wednesday 8–9am Membership Orientation Ed/Glen Chamber Office 200 University Park Drive Edwardsville, IL 62025
5/2 Thursday 5–7pm Business After Hours Crushed Grapes, American Family Ins. & Catered AFFAIR 1500 Troy Road Edwardsville, IL 62025
5/14 Tuesday 7–5pm ChamberNET Gateway Grizzlies GCS Ball Park 2301 Grizzlie Bear Boulevard Saugatuck, IL 62206
5/22 Wednesday 6:30pm Irish Splendor Informational Travel Presentation Eden Village Retirement Community Glen Carbon, IL 62034
5/23 Thursday 5–7pm Business After Hours Vision For Life 2220 South IL Route 157 Suite 350 Glen Carbon, IL 62034
5/28 Tuesday 8–10:30am Professional Education: Blogging Best Practices, Copyrights & Intellectual Property Hampton Inn 5723 Heritage Crossing Drive Glen Carbon, IL 62034

community link resource guide sales this summer
The Ed/Glen Chamber’s new Community Profile & Resource Guide project kicks off April 29! Look for notices via email and mail announcing the official start of our magazine campaign. Our CommunityLink sales representative will be in Edwardsville & Glen Carbon scheduling visits soon.
Join the Edwardsville/Glen Carbon Chamber of Commerce’s government affairs committee for breakfast as they host the mayors of Edwardsville & Glen Carbon.

**April 23, 2013 7:30am**

**Breakfast with the Mayors**

In the Leclaire Room at Lewis and Clark Community College’s N.O. Nelson Campus

7:30am Full Breakfast Buffet
8-9am Introductions, Welcome & Program

Please reserve _______ tickets at $20 each ($30 non-members)

Business Name ___________________________________________________________________________________________________
__________________________________________________________________________________________________________________
Business Address _________________________________________________________________________________________________
__________________________________________________________________________________________________________________
Names of Attendees _____________________________________________________________________________________________
__________________________________________________________________________________________________________________
__________________________________________________________________________________________________________________
__________________________________________________________________________________________________________________

Please Bill Me____ I am enclosing a check for $ _________________________________________________________________

Please RSVP by April 15, 2013 Fax: 618.656.7611
Edwardsville/Glen Carbon Chamber of Commerce
200 University Park Drive, Suite 260 Edwardsville, IL 62025
the newly connected

**Bodies Kneaded**
Amanda Simon  
Massage Therapy  
26 Glen Ed Professional Park  
Glen Carbon, IL 62034  
618.931.1000  
www.bodies-kneaded.com

**Marine Coin Company**
Bill Weder  
Coin & Precious Metals Specialists & Buyers  
155 North Duncan Street  
Marine, IL 62061  
618.887.20089  
www.marinecoincompany.com

**Senior Services Plus, Inc.**
Kimberly Campbell  
Non-Profit Agency Providing Programs & Services Encouraging Independent Living  
3021 Godfrey Road  
Godfrey, IL 62035  
618.462.1391  
www.seniorservicesplus.org

**SKD Key Accounting & Tax Services, LLC**
Sandy Dowdy  
Accounting & Tax Services  
314 North Main Street  
Edwardsville, IL 62025  
618.307.9190  
www.skdaccounting.com

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**Big help for small business.**

At Commerce Bank, our approach is to make your day more efficient. That’s why we maintain a wide array of accounts and services designed to help you do business the way you want to do business. It’s our job to help you choose the right banking solutions for your unique needs.

**We ask, listen and solve.**

commercebank.com / 655.9812  
Edwardsville Banking Center / 2496 Troy Road
We would like to recognize the many Ed/Glen Chamber members who are celebrating membership anniversaries in the month of April. This new monthly feature will spotlight members for their ongoing support of the Ed/Glen Chamber. Thanks to each of the following business for their continued membership!

### 30–39 YEARS
- Edwardsville Lions Club
- Bill’s Montclaire Floral & Gifts

### 20–29 YEARS
- Eden Village Retirement Community
- Cassens Transport
- Garwood’s Heating & Cooling, Inc.
- Automation Facilitators, Inc.
- A.M.G. Industrial Sales

### 10–19 YEARS
- Incredible Events by ’62 Sports Group
- Reed, Armstrong, Gorman, Mudge, Morrissey, PC
- SIUE Credit Union
- Christian Hospital
- St. John’s United Methodist Church

### 5–9 YEARS
- Greater Edwardsville Area Community Foundation
- Hospice of Southern Illinois
- MRCT Benefits Plus
- APEX Payroll
- Assurance Brokers, Ltd.
- Qdoba Mexican Grill
- VNATIP HomeCare
- BARBERMurphy Group
- Duke Partners

### 1–4 YEARS
- J. Sanders Flooring
- Leadership Council Southwestern IL
- Tourism Bureau ILLINOISouth
- Action Forward Coaching & Consulting
- B & W Heating & Cooling, Inc.
- Lost Arts & Antiques
- Mark’s Tree Trim & Removal, Inc.
- Moto Italia, Inc.
- Providence Presbyterian Church
- Studio GAIA, LLC
- Taplin Defense Firm
- Bigelo’s Bistro
- Capstorm
- Dazzle Me Tan, Tone & More!
- Kellerman Investigations
- Reed Hair Design
- Sears Hardware & Appliances
2013 Professional Development Series

Get Back to Basics

This series of professional development programs will help you focus on key tools for running a successful business. Each of these relevant topical presentations is paired with expert legal advice from the attorneys at Sandberg Phoenix & von Gontard, PC.

January 29: Affordable Healthcare Act Implementation*
   *This session held at TheBANK of Edwardsville, Lower Level
March 26: Identity Theft: Prevention & Recovery
May 28: Blogging: Best Practices, Copyrights & Intellectual Property
July 30: How Mail Fraud is Perpetrated Against Small Businesses
September 24: Time Management & Labor Laws
November 19: Motivate & Retain Employees: Minimizing Legal Backlash

8–10:30am Education Program with Q&A Session
at Hampton Inn: 5723 Heritage Crossing Drive in Glen Carbon, IL

I will attend: □ Session 3 □ Session 4 □ Session 5 □ Session 6
at $20/person ($30 non–members) per session

Business Name_______________________________________________________________________
Contact Person_____________________________________________________________________
Business Address_____________________________________________________________________
_________________________________________________________________________________
Business Phone______________________________________________________________________
Name of Attendee(s)_________________________________________________________________
_________________________________________________________________________________
Email Address(es)___________________________________________________________________
I am enclosing a check for $ _________________________________________________________

Edwardsville/Glen Carbon Chamber of Commerce     200 University Park Drive, Suite 260     Edwardsville, IL 62025     p: 618.656.7600     f: 618.656.7611

This professional education series proudly brought to you by:

Get Back to Basics

PROTECT YOUR ASSETS!

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SERIOUSLY UNBELIEVABLE CLIENT SERVICE.

Edwardsville | Glen Carbon
Chamber of Commerce
Christian is Committed

Our Breast Health Center delivers the finest comprehensive breast care in our community.

At Christian Hospital's Breast Health Center, we coordinate leading specialists in radiology, surgery, oncology, radiation oncology and plastic surgery – along with the most advanced technology and diagnostic techniques – to provide you the best care in the region. In fact, our breast specialist is the only surgeon in North County who focuses solely on breast health.

That kind of commitment to our community is what you should expect, because Christian's not only one of the top hospitals in the BJC HealthCare organization, we're also ranked among the top hospitals in the entire St. Louis region by US News & World Report.

See for yourself what we’re talking about. Take a virtual tour of our Breast Health Center at Northwest HealthCare by visiting ChristianCares.org or calling 747-WELL (9355) or 1-877-747-WELL today.

Christian Hospital is a U.S. News high performer in four specialty areas: Geriatrics, Neurology & Neurosurgery, Pulmonology and Urology.
Irish Splendor Travel Opportunity: Explore the Emerald Isle in March 2014

Experience the Splendor of Ireland: The beauty of Ireland has been the source of artistic inspiration for centuries. Landscape photographer Ciaran McHugh often captured the sweeping vistas of the coastlines while CS Lewis attributed the creation of Narnia to the Mourne Mountains. The tranquility of its rugged mountain ranges, quiet lakes, sandy beaches together with the Emerald Isle’s famous “40 shades of green” create a fantastical island awaiting exploration.

Experience Irish Vitality: The capital city of Dublin incorporates tradition with vivacious innovation. The city boasts a zoo, gardens, hiking tours, historical sites, and pubs on almost every corner. There is something for everyone in this cosmopolitan city.

St. Patrick’s Cathedral is one of the oldest and most loved attractions in Dublin. The cathedral was built between 1220 and 1260, and it is one of the few buildings remaining from the medieval city of Dublin. St. Patrick’s is home to six Celtic grave slabs—each over 1,000 years old. Numerous monuments and brasses are also within the cathedral. Today, the church is the National Cathedral for the Church of Ireland and an active place of worship with daily services.

Of course, a visit to Dublin would not be complete without a visit to O’Connell Street. Effectively the “center” of Dublin, O’Connell Street boasts the tallest piece of sculpture in the world—The “Spire.” In addition to the normal shops and cafes, the street is full of famous statues. The Parnell Monument, Sacred Heart Shrine, James Joyce, Jim Larkin and the massive O’Connell Monument all line this bustling urban street.

Certainly, the Guinness Storehouse is forever linked to the city of Dublin. The storehouse was built in 1904 and brews over 3 million pints every day. A guided tour of the facility is full of interesting Guinness facts and the history of the storehouse. The best part? The tour ends with a tasty sample.

Experience Irish Tradition: Away from the bustle of Dublin, awaits evidence of the true heritage of the Irish people. The small town of Cashel is home to the iconic Rock of Cashel. This is the reputed location where St. Patrick preached and converted the Aenghus, the King of Munster in the 5th century A.D. Cashel was the seat of the high kings of Munster, although most of the remaining architecture dates from the 12th and 13th centuries. The fortress contains one of the most remarkable collections of Celtic art and medieval architecture in all of Europe.

Perhaps one of the most famous Irish tradition is the Blarney Stone, found at Blarney Castle in Cork. Legend has it that Robert the Bruce half of the Stone of Scone (now known as the Blarney Stone) to Cormac McCarthy (then King of Munster) as gratitude for McCarthy’s troop support at the Battle of Bannockburn in 1314. Today the stone is incorporated in the battlements where each year millions of visitors lean backward, hold on to an iron rail, and pucker up. It is said that once kissed the stone gives the gift of eloquence. Over the last 2,000 years, world statesmen, literary geniuses and Hollywood legends have all journeyed to kiss the infamous stone.

Killarney is perhaps the second most visited city in Ireland and recently celebrated the 250 anniversary of its tourism industry. Aside from traditional Irish charm, Killarney is home to numerous attractions such as Ross Castle, Muckross Abbey, St. Mary’s Cathedral, Inisfallen Island & Monastery, and Aghadoe. With Ireland’s finest selections in accommodations, dining, entertainment, sporting activities and Blue Flag beaches, it is easy to see why millions flock to this breathtaking city every year.

The Cliffs of Moher are a designated UNESCO Geo park towering up to 241 meters above the Atlantic Ocean. The range runs 5 miles along the coast offering miles of breathtaking views. O’Brien’s Tower stands on a headland. On a clear day, one can see the Aran Islands, Galway Bay, Twelve Pins, the Maum Turk Mountains in Connemara, and Loop Head to the south. The Cliffs are a truly majestic experience.

While Ireland is famous for its delightful B&Bs, a visit at the Ashford Castle Hotel is priceless. Originally built in 1228, it was later transformed by the Guinness family. Now a five-star luxury resort, the castle offers guests fine dining, numerous outdoor activities and a fabulous spa. The finely manicured gardens and sumptuous décor is a fairy-tale experience to enjoy.

The True Splendor of Ireland: For all the beauty, majesty and wonder abiding though out Ireland, the true brilliance of this island is even more engaging. And what is the true secret of Ireland? The people. Known for their exceedingly generous and hospital nature, the Irish people are full of life and are always happy to make a new friend. They truly are the splendor of Ireland.
2013 Edwardsville/Glen Carbon Chamber Golf Challenge
Friday, June 28 at Sunset Hills Country Club

Deadline for registration is June 21. No refunds after June 18. Payment must accompany registration.

EARLY BIRD REGISTRATION: Foursomes registered before June 1 will be entered into a drawing for one foursome to play in the USO’s annual tournament, valued at $2,500. This is a rare opportunity for civilians to golf at Scott Air Force Base on Cardinal Creek Golf Course. The USO is known for a great golf outing – register early so that you don’t miss out on this chance!

Name ________________________________________________________________________________________________________________________

Company _____________________________________________________________________________________________________________________

Address _______________________________________________________________________________________________________________________

City ___________________________________________ State _______________________________ ZIP _________________________________

Phone ________________________________________________________________________________________________________________________

_____ We would like to sponsor at the ____________________________ level at $ ____________________________

_____ Please reserve ____________________ foursome(s) at $500 each. Names are listed below.

_____ Please reserve ____________________ twosome(s) at $250 each. Names are listed below.

_____ Please reserve ____________________ individual ticket(s) at $130 each. Place me with a team.

_____ I would like to participate in the skins game at $20 per team.

Please list names below, with team captain’s name and e-mail address listed as “Player 1”:

Player 1 ___________________________________________________  Player 2 ________________________________________________________

Player 3 ___________________________________________________  Player 4 ________________________________________________________

Please enclose a check payable to Ed/Glen Chamber. Payment in full due upon receipt of registration.

Please fax this completed form to the Chamber office at 618.656.7611 or mail with payment to:

Edwardsville/Glen Carbon Chamber of Commerce, 200 University Park Drive Suite 260, Edwardsville, IL 62025

Schedule of Events

7am  Registration & Driving Range Open
8:30am  Shotgun Start
1:30pm  Late Lunch on Patio

Flight Winner Awards

<table>
<thead>
<tr>
<th>1st Place</th>
<th>2nd Place</th>
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<tbody>
<tr>
<td>$500</td>
<td>Round of for 4 @ SHCC</td>
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<tr>
<td>$500</td>
<td>Round of for 4 @ SHCC</td>
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Proceeds to Benefit Chamber of Commerce Community Programs & Activities

Ed/Glen Chamber of Commerce
200 University Park Drive Suite 260  Edwardsville, IL 62025
618.656.7600  www.edglenchamber.com
# Golf Challenge Sponsorships

Promote your business to more than 100 golfers including Chamber members & area community/business leaders!

Information must be received by June 21 to guarantee full benefits. Payment must accompany registration.

<table>
<thead>
<tr>
<th>Sponsorship Type</th>
<th>Description</th>
<th>Cost</th>
</tr>
</thead>
</table>
| President’s Circle           | • Exclusive event sponsor  
  • Welcome message at reception  
  • 2 teams (4 players/team plus carts)  
  • Separate corporate logo display  
  • Tables available to advertise, pass out gifts & interact with participants  
  • 3 Hole Sponsorships  
  • Full-page color ad in Golf Challenge program  
  • Certificate for full-page color ad in *Common Ground* (Chamber newsletter) | $2,500|
| Vice President’s Circle      | • 1 team (4 players/team plus carts)  
  • Tables available to advertise, pass out gifts & interact with participants  
  • 1 Hole Sponsorship  
  • Half-page color ad in Golf Challenge program  
  • Certificate for half-page color ad in *Common Ground* (Chamber newsletter) | $1,000|
| Golf Cart Sponsor           | • Limited to four businesses  
  • Company logo on front of all score cards  
  • Sign at registration area before and during Golf Challenge  
  • Eighth-page black and white ad in Golf Challenge program  
  • Certificate for quarter-page color ad in *Common Ground* (Chamber newsletter) | $600  |
| Score Card Sponsors         | • Limited to two businesses (front nine or back nine holes)  
  • Company logo on front of all score cards  
  • Sign at registration area before and during Golf Challenge  
  • Eighth-page black and white ad in Golf Challenge program  
  • Certificate for quarter-page color ad in *Common Ground* (Chamber newsletter) | $600  |
| Putting Green Sponsor       | • Exclusive sponsorship  
  • Sole sponsor sign in practice greens before & during Golf Challenge  
  • Use as an opportunity to pass out golf balls or gifts, or visit with golfers  
  • Honor of announcing prize for low score on putting contest & delivering prize for low score on putting contest during awards ceremony  
  • Eighth-page black and white ad in Golf Challenge program  
  • Certificate for quarter-page color ad in *Common Ground* (Chamber newsletter) | $600  |
| Lunch & Beverage Sponsors   | • Limited to four businesses  
  • Sign at grill area before & during Golf Challenge  
  • Signs on beverage carts & beverage centers throughout the course  
  • Tables available to advertise, pass out gifts & interact with participants  
  • Eighth-page black and white ad in Golf Challenge program  
  • Certificate for quarter-page color ad in *Common Ground* (Chamber newsletter) | $600  |
| Goodie Bag Sponsor          | • Exposure to 100 golfers  
  • Provide goodie bags for golfers  
  • Market your business with a goodie bag item ($25 per item) | $25   |
| Exclusive Hole Sponsor      | • 1 Exclusive Hole Sponsorship (sign provided by Chamber; 18 available)  
  • Tables available to advertise, pass out gifts & interact with participants  
  • Eighth-page black and white ad in Golf Challenge program  
  • Certificate for quarter-page color ad in *Common Ground* (Chamber newsletter) | $250  |
| Tee Sponsor                 | • Shared sponsorship of a hole (tee/green) with other non-compete businesses | $125  |

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### All Sponsorships Include:

- Logo/listing in all Golf Challenge programs, Web site & *Common Ground*  
- Acknowledgement during awards ceremony
schmooze
business after hours

Scott Credit Union, March 14

Scott Credit Union, March 14

Scott Credit Union, March 14

Edwardsville Intelligencer / Tropical Escape Tiki Bar & Grill, March 28

Edwardsville Intelligencer / Tropical Escape Tiki Bar & Grill, March 28
ribbon cuttings

Anytime Fitness, March 5

SIUE Department of Art & Design Building, March 21

ground breaking

Junior Service Club Boundless Playground at Township Park, March 23

5 Ways to See Your Business in Common Ground

1 Purchase Advertising
2 Write an “Ask the Expert” Column
3 Submit an Announcement
4 Win Our Business of the Month Award
5 Come to Chamber Events!
Free gifts for you and your baby
Visit Vendor Booths
Meet local physicians
Learn how to keep kids of all ages safe
Booth space available!

Anderson Hospital’s
baby FAIR

Sunday MAY 5th
1-4 p.m.

You’re invited to the area’s largest party for moms and moms-to-be!
Collinsville Gateway Center ~ FREE Admission

Grand prize giveaway!
Convertible crib and mattress donated by:
Night Night Sleep Tight

THE ANDERSON HOSPITAL FOUNDATION
SPORTING CLAY CLASSIC

SPONSORED BY THE KORTE COMPANY

Save the Date
Saturday, June 1, 2013
Nilo Farms - Brighton, Illinois
Shooting begins at 8:30 a.m.

Teams Forming Now
Contact Alice Drobisch
drobisch@andersonhospital.org
618-391-6427

ANDERSON HOSPITAL FOUNDATION
KORTE
build smart.
Kay Honors Wetzel with Memorial Resolution

Illinois State Rep. Dwight Kay presents House Resolution No. 55, a resolution honoring the life of Bob Wetzel, to Wetzel’s wife, Carol, recently at TheBANK of Edwardsville’s main office in Edwardsville. Also pictured are Wetzel’s son, Scott, and daughter, Andrea Wetzel–Darbon.

Bob Wetzel died on January 21, 2013, at the age of 75, after a long and distinguished career that included a 23-year term as president of TheBANK, the longest term in the financial institution’s 145-year history, to go along with countless charitable, civic and philanthropic services.

Kay, who described Wetzel as a close friend, said he offered the resolution to the Illinois House as a way to honor a man who did so much for his community, region and state. House Resolution No. 55 was adopted on Feb. 6, 2013.
Dazzle Me Tan Introduces New Classes & Services

Dazzle Me Tan, Tone and MORE is introducing Kids Hip Hop dance classes, Fencing for Fitness classes and ‘Week Of’ Wedding Conductor!

Kids Hip Hop: Beginning April 27, Dazzle Me Tan will host Saturday morning Kids Hip Hop classes! This class is strictly for fun for both boys and girls. At the end of the six weeks, Dazzle Me Tan will host a performance for the parents.

Fencing for Fitness: Beginning the first week in May, Dazzle Me Tan will host fencing classes. This class will provide fun while breaking a sweat, and learning new skills. Space is limited.

“Week Of” Wedding Conductor: Dazzle Me Tan’s Wedding Conductor will ensure that the specifics of your special day are orchestrated exactly how the bride has envisioned. Packages are customized to the needs of every bride.

Call 618.667.2120 to learn more.

Goddard Now Enrolling for Summer Program

The Goddard School in Edwardsville is now enrolling for its popular summer program open to children ages 6 weeks to 10 years. The summer program, with its theme Children & Nature, will begin in May and conclude in mid-August. The camp will include programs specific to each age category, including school-aged children who will attend the program at the new Annex above Peel Wood Fired Pizza and What to Wear. Register fast as there are only 40 openings in the school-aged program.

“Our summer program is very popular with our children and parents as we try to make it as fun as it is beneficial to the child’s development. We have an amazing theme selected for our 2013 Summer Camp where we will explore many areas of curriculum including language arts, math, creative art, science and nature, social science, music and movement, motor skills and computers,” said Barbara Burrows, owner.

Contact The Goddard School in Edwardsville at 618.692.9464. Space is limited. The Goddard School is located at 801 South Arbor Vitae off of Plum Street in The Park at Plum Creek development.

Reach thousands of area families for as little as $95/month!

New Advertising Packages INCLUDES:

- Display Ad
- FREE Resource Link
- FREE Trivia Raffle Sponsorship*

Contact Us Today!

*Advertiser provides five (5) prizes with a retail value of $20-25 for each week of trivia raffle sponsored.
Mona Haberer of Hortica Joins First Clover Leaf Bank’s Board of Directors

First Clover Leaf Bank recently announced that Mona Haberer, president and CEO of Hortica Insurance & Employee Benefits, has accepted a position on its board of directors.

First Clover Leaf Bank President and CEO Dennis Terry said, “The board, the management and the staff at First Clover Leaf Bank are all very excited about having Mona join our board of directors. We look forward to her guidance and business expertise as we continue to manage First Clover Leaf Bank for maximum customer service with cutting edge products.” Mona’s success is demonstrated through her leadership at Hortica, a national company that provides insurance and risk management services. It has earned the reputation as the leading insurance specialist serving the horticultural industry.

Gerry Schuetzenhofer, chairman of the board for First Clover Leaf Bank, commented on Mona’s new role, “We are very happy that Mona has accepted our offer to join the board. Her business experience and knowledge of the local market will be of great benefit to the bank as we move forward to serve the community and grow shareholder value.”

“I am excited about becoming a member of the board of directors at First Clover Leaf Bank,” said Haberer. “As a community bank, First Clover Leaf is a leader in this region and gives back to the community in so many ways. I look forward to helping First Clover Leaf continue to support the community while achieving its long term goals of providing state of the art products and services and maintaining its strong financial position.”

Haberer is a member of the American Institute of Certified Public Accountants and the Horticultural Research Institute. She serves on several boards including: Southern Illinois University Edwardsville Foundation, Lewis and Clark Area College Foundation, and the Area Agency on Aging Southwestern Illinois Advisory Board. She is also a member of Leadership Council Southwestern Illinois.

AN ADDED MEMBER BENEFIT

As a member of
EDWARDSVILLE/GLEN CARBON
CHAMBER OF
COMMERCE
YOU’LL SAVE BIG!

Southern Illinois Underwriters Agency, Inc.
P.O. Box 463
105 Plaza Court
Edwardsville, Illinois 62025
618-656-0120
C. William Schmidt • Matt Rogier

We are pleased to offer special discount rates from Auto-Owners Insurance Company on business insurance — to members of company approved organizations like yours! Fast, fair and efficient service — from The “No Problem” People.

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800.642.6099 vnatip.com
Illinois Department of Employment Security Reports February Jobs Data

The February 2013 unemployment rate for the Illinois Section of the St. Louis Metropolitan Statistical Area fell to 10.0 percent, a 0.5 percent decrease from the February 2012 rate of 10.5 percent. The data is not seasonally adjusted.

Over the year, non-farm payrolls decreased by (-1,800). Year-over-year payroll employment increased in Professional and Business Services (+500), Other Services (+400), Transportation, Warehousing and Utilities (+200) and Financial Activities (+100).

Sectors recording decreases included Government (-900), Mining and Construction (-600), Manufacturing (-600), Retail Trade (-500), and Leisure and Hospitality (-300).

The unemployment rate identifies those who are out of work and seeking employment. A person who exhausts benefits, or is ineligible, still will be reflected in the unemployment rate if they actively seek work.

Illinois has added +231,200 private sector jobs since January 2010 when job growth returned to Illinois following nearly two years of monthly declines. State data is seasonally adjusted. Since January 2010, leading growth sectors in Illinois are Professional and Business Services (+94,700); Educational and Health Services (+53,700) and Trade, Transportation and Utilities (+45,500). Government has lost the most jobs since January 2010, down -25,500.

This information was provided in a March 28, 2013 press release issued by the Illinois Department of Employment Security (IDES). The IDES supports economic stability by administering unemployment benefits, collecting business contributions to fund those benefits, connecting employers with qualified job seekers, and providing economic information to assist career planning and economic development.
Kathy Smith Joins the Law Firm of Sandberg Phoenix & von Gontard

Kathy Smith joins Sandberg Phoenix after five years developing close client relationships at her own law firm in Alton. Prior to that, she practiced business law at Polsinelli Shughart, Helper Broom, and Reed, Armstrong, Mudge & Morrissey, representing clients ranging from city governments, banks and credit unions to landlords, tenants and real estate developers.

"It’s not often that we have the opportunity to bring on board a Counsel with Kathy’s breadth of knowledge and extensive community connections," said Sandberg Phoenix Managing Partner John Sandberg. "We’re thrilled that she has chosen to join us and are confident that her skills and reputation for providing great client service will fit hand-in-hand with our Business Practice Group."

Beginning her career at the Boeing Corporation, Kathy studied business at Southern Illinois University and received her Master of Science in engineering at Washington University. During her eight years as a computer analyst, Kathy embraced her passion for law and attended the St. Louis University School of Law while working full time, graduating with her Juris Doctor in 1996. Ever since, Kathy has been focused on developing relationships with clients, making their experience with her stress-free and centered around achieving positive results.

In addition to her work in the legal community, Kathy volunteers as a mediator to the County’s Foreclosure Mediation Program to help homeowners avoid foreclosure. She serves on the Madison County Storm Water Commission and is a former board member of the Fosterburg Fire Protection District. She currently volunteers as a director of the River Bend Growth Association and as vice president of the Woodland Hills Homeowners Association. She was honored by the YWCA of Alton as a Woman of Distinction and serves her church, First Christian Church in Wood River, as a trustee.

Kathy was elected to the Madison County Board representing rural Alton in 2010. She was appointed to several committees including the Judiciary, Planning and Development, and Real Estate Tax Committees. She is licensed to practice law in Illinois and Missouri, and is a member of the Madison County and Metropolitan St. Louis Bar Associations.
Ask the Expert
by Beth Joelner, Commerce Bank, Edwardsville Banking Center Manager

**How can I minimize bankcard processing fees?**

In today's economic environment, small businesses everywhere are looking to reduce operating costs. One area to consider is eliminating unnecessary costs associated with accepting credit cards from your customers. How you process cards can affect the amount you will pay to your processor.

You could save as much as 0.40% to 1.25% in processing fees by following these simple best practices:

- Always swipe the customer's card when possible. There is less risk and the fees may increase for hand-keyed transactions.

- If you must hand-key the transaction, always input the address information when prompted by your system.

- Deposit your point-of-sale transactions every day, so you don't incur additional fees for delayed settlement.

- Always obtain an authorization. Depositing a transaction without a valid authorization will result in higher fees and increases your risk of a potential chargeback for the full amount of the transaction.

- Always enter the sales tax amount (if applicable) when prompted. This will reduce the fees associated with accepting business cards.

Following these "best practices" will not only help you to better manage your bank card processing fees, but also help you to reduce operating costs and eliminate waste. If you'd like to learn more ways to reduce costs, be sure to talk with your banker.
SIUE Chancellor Julie Furst–Bowe
Installation Set for April 19

Southern Illinois University Edwardsville Chancellor Julie Furst–Bowe will be officially installed during a ceremony Friday, April 19 at 10am in the Morris University Center Meridian Ballroom. She became SIUE's eighth chancellor July 2, 2012.

Along with Chancellor Furst–Bowe, featured speakers will include SIU President Glenn Poshard, SIUE Interim Provost and Vice Chancellor for Academic Affairs Ann Boyle and Edwardsville Mayor Gary Niebur among others. The installation ceremony will involve a procession of SIUE faculty and professional staff in regalia, as well as delegates representing other universities.

The theme for the week leading up to the ceremony is “Planning for Our Global Future.”

A variety of activities will celebrate SIUE as a university on the move, including:

• A Visit the World with SIUE exhibit in the quad and on walkways
• An Open House at the East St. Louis Charter School, featuring the STEM Classroom
• A presentation of the United Nations Flag at SIUE
• An Emilio Sanchez Art Display, featuring the work of the Cuban artist
• A Global Library Resources Demonstrations in Lovejoy Library
• The International Initiatives Colloquium
• The unveiling of the SIUE Diversity Plan.

A schedule of events and additional details are available on the chancellor’s installation website. In conjunction with Installation Week, SIUE administrators will host the second Annual Faculty/Staff Appreciation Reception from 10–11:30am Wednesday, April 17, in the Meridian Ballroom.
MM&R Announces Call for Annual Law Scholarship Applications

The law firm of Mathis, Marifian & Richter, Ltd. (MM&R) is now accepting applications from St. Clair County and Madison County high school seniors who want to be considered for the firm’s annual law scholarship.

MM&R will award three $1,000 scholarships to graduating seniors who have an interest in pursuing a legal career.

Law scholarship recipients are chosen based on a number of criteria. Applicants must:

1) Be a current high school senior in St. Clair or Madison counties.

2) Be planning a career as an attorney.

3) Have a GPA of 3.0 or higher.

4) Have achieved an ACT score of at least 26 or SAT of at least 1180.

5) Rank in the upper 25th percentile of the graduating class.

6) Be involved in school activities such as student government, debate, History Club or Model United Nations.

Candidates must complete an application to be considered. Along with the application, applicants must submit a typed, double-spaced essay not to exceed 500 words (two pages) outlining his or her academic background, interest in the legal profession and reasons for pursuing this career. Children of attorneys are not eligible for this scholarship.

The selection process involves a comprehensive review of all applicants by a committee of MM&R attorneys who review the applicants’ essays, high school achievements and teacher/school recommendations. Each of the chosen recipients must meet or exceed the criteria.

The deadline for submitting an application is April 15, 2013. Interested candidates may request an application by contacting Lisa Bradley at MM&R at 618.234.9800 or at lbradley@mmrltd.com. The application is also available for download at www.mmrltd.com.

Established in 1984, Mathis, Marifian & Richter, Ltd. has emerged as one of the most trusted and respected law firms in the St. Louis and southern Illinois areas. With offices in Belleville, Edwardsville and Nashville, IL, as well as Clayton, MO, MM&R’s principals and associates possess knowledge and experience in practice areas that include business law, taxation, estate planning, employee benefits, banking law, bankruptcy, and commercial and tort litigation.
LaBest Celebrates 20 Years in Business

LaBest Pet Resort requests your presence as they celebrate their 20 year anniversary in April 2013. LaBest knows that customers are the backbone of their success, and they want to share their appreciation and celebrate with you! LaBest will be host an open house April 20 from 4–9pm at the Wooden Nickel Pub & Grill in Glen Carbon. LaBest has extended the invitation to all clients, friends and family. Appetizers and drinks will be available and Doc Holiday will begin performing at 5pm. The first 200 guests will receive a tote bag with goodies inside. Please RSVP to 618.692.6399 or on LaBest’s Facebook page.

GCS Supports March of Dimes

GCS Credit Union is a proud supporter of the March of Dimes. This year, in addition to their $12,500 March for Babies corporate sponsorship, employees have raised $1,345 through jean day donations. The Madison County March for Babies is set for Saturday, April 20 at Lincoln Middle School in Edwardsville, and the St. Clair County March for Babies will be held Saturday, May 11 at the Gateway Grizzlies GCS Ballpark in Sauget.

Go to MarchforBabies.org to register for either of the above walks. To learn more about GCS, go to myGCScu.com. Founded in 1941, GCS Credit Union currently has assets of more than $317 million. GCS serves 39,000 members throughout Bond, Clinton, Jersey, Macoupin, Madison, Monroe, Montgomery, Randolph, St. Clair and Washington Counties in Illinois.
Specializing in women’s health at every stage of life.

Gateway Regional Medical Center welcomes Rita Roykhman, M.D., a skilled OB/GYN who cares for women at every age and stage of life. An experienced physician, Dr. Roykhman provides comprehensive care that includes support for all types of births, family planning services, infertility treatment, menopausal medicine, minimally invasive gynecological surgical services and more. She works closely with patients to give them individualized attention and education to help them make informed health decisions that are best for them. For an appointment with Dr. Roykhman, call 618-288-9251.

Rita Roykhman, M.D.
OB/GYN

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2246 State Route 157 • Glen Carbon, IL
2044 Madison Avenue, Suite G2 • Granite City, IL

Member of the Medical Staff at
Gateway Regional Medical Center