

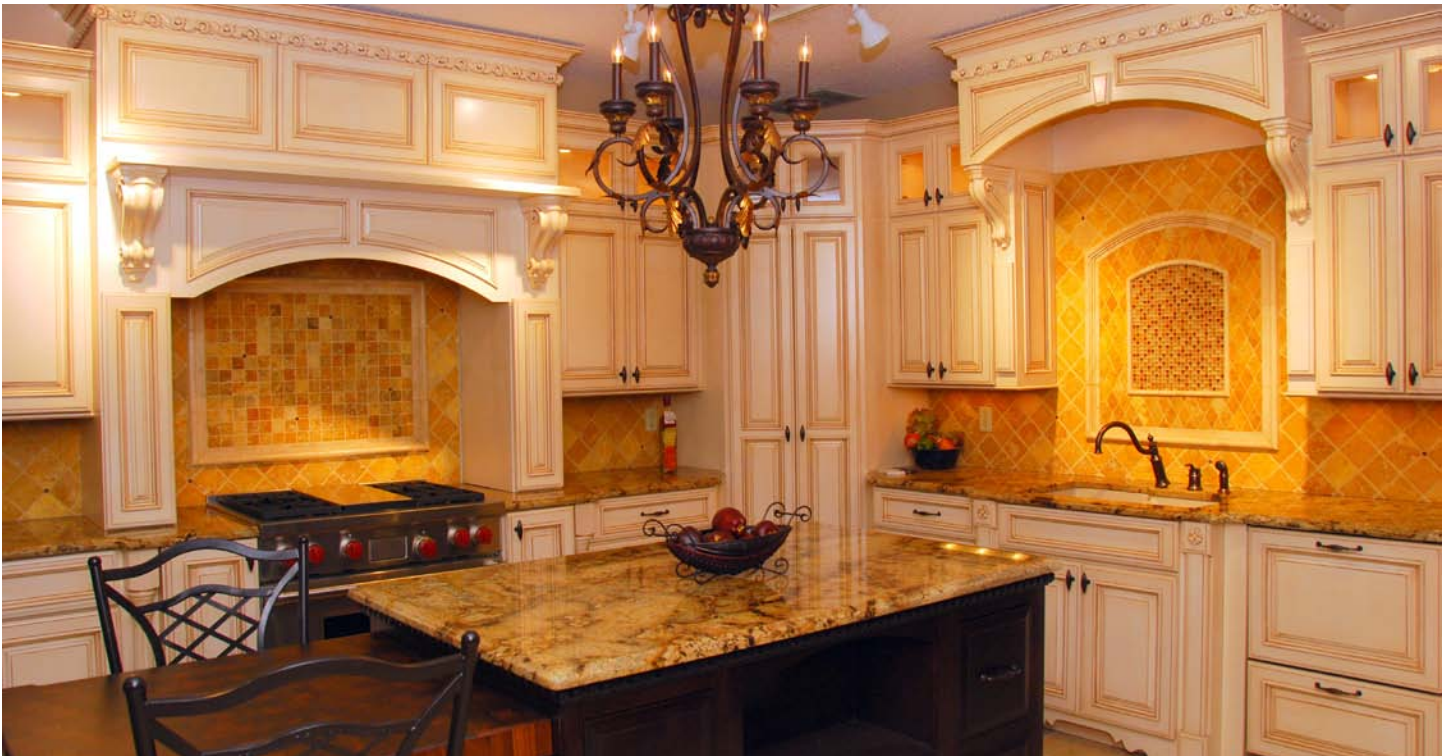
April 2011



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Mission Statement

Through commitment and involvement of its members, the Edwardsville/Glen Carbon Chamber of Commerce provides leadership for the benefit of the business community by promoting economic opportunities, advocating in the interests of business, providing members with education and resources, and encouraging mutual support.

on the cover

Kitchenland

Located at 201 West High Street in Edwardsville, Kitchenland was originally incorporated as a building material supplier (lumberyard) in 1924. In 1978 the building materials were discontinued and Edwardsville Lumber became Schmidt Carpet and Kitchenland.

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events

4/14 Thursday 5-7pm

Business After Hours
Sunset Hill Memorial Estates
50 Fountain Drive
Glen Carbon, IL 62034

4/15 Friday 12-1pm

networking@noon
hosted by Meridian Village
27 Auerbach Place
Glen Carbon, IL 62034
RSVP to Deanna at 205.4216

4/26 Tuesday 11am-1pm

Professional Education
Excel Formulas & Functions
Lewis and Clark Community
College N.O. Nelson Campus
Room N4 110
Edwardsville, IL 62025

4/28 Thursday 5-7pm

Business After Hours
Eden Village
400 South Station Road
Glen Carbon, IL 62034

save the date

5/4 Wednesday 4:30pm

Ribbon Cutting
Sanford-Brown College
1101 Eastport Plaza Drive
Collinsville, IL 62234

5/12 Thursday 5-7pm

Business After Hours
Crushed Grapes
1500 Troy Road
Edwardsville, IL 62025

5/18 Wednesday 4:15pm

Ribbon Cutting
Grogan's Academy
of Martial Arts
310 Hillsboro Avenue
Edwardsville, IL 62025

5/25 Wednesday 4pm

Ribbon Cutting
Original Creations
of Man & Earth
224 South Main Street
Edwardsville, IL 62025

5/26 Thursday 5-7pm

Business After Hours
Edwardsville Gun Club
& Captain Hog's BBQ
4104 Staunton Road
Edwardsville, IL 62025

6/9 Thursday 5-7pm

Business After Hours
Kurt's CARSTAR
1 Mueller Drive
Maryville, IL 62062

6/23 Thursday 5-7pm

Business After Hours
PNC Bank
6650 Edwardsville Crossing Dr.
Edwardsville, IL 62025

6/24 Friday 10:30am

Chamber Golf Tournament
Sunset Hills Country Club
2525 IL Route 157
Edwardsville, IL 62025

connect

business after hours schedule

The purpose of a networking mixer is to meet new people, make new contacts, promote your business, and talk with other business people facing the same challenges as you. All are welcomed and invited to attend. Hors d'oeuvres and beverages are provided. A business card raffle and 50/50 drawing will occur at approximately 6pm. Entry fee is \$5 for Chamber members and \$15 for non-members. This is an excellent networking opportunity!

4/14 Thursday 5-7pm

Sunset Hill Memorial Estates
50 Fountain Drive in Glen Carbon

4/28 Thursday 5-7pm

Eden Village
400 South Station Road in Glen Carbon

networking@noon schedule

Can't make a Business After Hours? networking@noon is a great way to meet other business people in a smaller group setting without taking time away from your busy day. This fun, fast-paced, members-only "speed networking" event is designed to get you in, fed, connected, and on your way in 60 minutes or less.

4/15 Friday noon

hosted by Meridian Village
27 Auerbach Place in Glen Carbon, Club Room
RSVP to 618.205.4216 (Deanna); \$7 per person

7/8 Friday noon

hosted by Eden Village
Location TBD

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YPG Spotlight: Brett Briggs

Written By: Hannah Buehler, Communications Intern

Brett Briggs grew up in Granite City, where he now lives with his wife Laura and son Bennett. Briggs enjoys playing golf and cheering for the Cardinals.



Briggs graduated from Southern Illinois University Edwardsville with a Bachelor of Science degree in business administration and marketing. He is currently the Assistant Vice President/Branch Manager at PNC Bank in Edwardsville and has been in banking for eight years, with three at PNC.

Brett's banking career began in college. "It seemed like a great place to get a start in a professional environment," Briggs said. He also had several of friends who were working for banks at the time.

PNC piqued Briggs' interest as a great company to work for. He says he is grateful to work with a company that focuses attention on important causes such as childhood development and environmental responsibility.

Briggs serves SIUE Alumni Association's board of directors. He stated that the Alumni Association has done a great job keeping up with SIUE's growth over several years. "They continue to put on great events that give alumni a reason to stay active," Briggs said. Brett is also on the board for Edwardsville Neighbors in Need, an organization that sponsors "Taste of Edwardsville" each year, with this year's "Taste" coming up Saturday, April 16.

A Chamber member since 2008, Briggs decided to join the Young Professionals Group (YPG) because there really isn't another group like it in the area. "It is definitely a unique organization to be part of. It also offers some great opportunities to hear from and meet some of the business leaders in the community," Briggs said.

Brett would like to see all YPG members take advantage of their membership and attend more of the great events YPG hosts. He would also like to see the business community encourage the young professionals to join the group.

"Take part in groups and causes that you can be passionate about and actually dedicate time to," Briggs said. He encourages not spreading yourself too thin, or being involved in too much. Only focus on what you are truly passionate about.

upcoming YPG events

Monthly Events Committee Meeting

2nd Tuesday of the Month, 5pm at Eden Village
RSVP to Beth Breihan at bbreihan@edenvillage.org

Marketing & Membership Committee Meeting

3rd Friday of the Month, 12pm at the Chamber office
RSVP to Rachel Case at rcase@firstcloverleafbank.com



welcome new YPG members

Arash Bagheri

Regions Bank

Cassandra Bates

SIUE Student, Finance & Mgmt. Major

Jordan Faulkenberg

West & Company

Todd Garzarelli

SIUE Athletics

Jennifer Johnson

The Cup

Evan Mowen

Northwestern Mutual

Matthew Parrott

PNC Bank

Kelci Prewett

Bella Milano

Laci Warden

SIUE Student Success Center

Matthew Waters

Regions Bank

Brooke Woods

PNC Bank

ambassadors

Ambassador Spotlight: Ryan High

Written By: Hannah Buehler, Communications Intern

Ryan High grew up in Marion, IL and now lives in Maryville with his wife Laura. Ryan enjoys visiting MLB stadiums across the country, trying new beers and cooking. High is a huge Cardinals fan.

Ryan graduated from Southern Illinois University Edwardsville with a bachelor's degree in business administration. He has been the CEO at Global Brew, Inc. since September, 2010. High has always had a passion for craft beer and a love for entrepreneurship, which led him to his career at Global Brew, Inc.



High is a big fan of business leader Mark Cuban. "He is a true American entrepreneur," High said. Ryan enjoys putting small ideas to work to see what can come of it. Following Cuban's lead, High hopes to one day own a professional sports team.

Ryan has been a Chamber member since 2007. High decided to join because he enjoys supporting local businesses and felt the need to represent the Chamber while doing so.

As ambassador, High plans on helping drive traffic to local businesses and building strong, lasting relationships through out the community.

High's advice to fellow Chamber members is, "Be active. Buy local. Support local businesses. Drink great beer...at Global Brew! Life's too short to drink bad beer."

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AAdvantage Insurance Group

Rachel Case, Co-Chair
First Clover Leaf Bank

Candice Arana
Hospice of Southern Illinois

Susan Bailey
National Bank

Natalie A. Head
Anderson Hospital

Ryan High
Global Brew Tap House & Lounge

Allison Katt
Scott Credit Union

Dana Klassen
St. John's Community Care

Nicole Kline
Extra Help, Inc.

Bonnie Kotsybar
Chamber Staff

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Kuhlmann Business Services

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Business of the Month:



Written By: Hannah Buehler, Communications Intern

The Scheffel Companies was founded and established in 1955 by Richard Scheffel. Scheffel had an existing accounting office in Alton, and wanted to expand to the Edwardsville community. Bob Zoelzer took over as manager and partner of the Edwardsville office. Over time, Scheffel & Company expanded to include Scheffel Financial Services, Inc.* and Scheffel Computer Services.

Starting out as a small accounting firm, Scheffel & Company has evolved to the largest accounting firm in the greater Metro East community, and is consistently recognized by the St. Louis Business Journal as one of the largest accounting firms in the St. Louis region.

Located across from Edwardsville Post Office at 143 North Kansas Street, today The Scheffel Companies include: Scheffel & Company, P.C., Certified Public Accountants; Scheffel Computer Services, Inc.; and Scheffel Financial Service, Inc.* The Scheffel Companies offer quality accounting, tax consulting, technology and financial advisory services to individuals and businesses.

In addition to offering tax planning and preparation, Scheffel & Company offers assurance services, client accounting and outsourcing, consulting services and estate planning. Scheffel & Company has grown to become The Scheffel Companies, which offers clients Scheffel Financial Services, Inc.* and Scheffel Computer Services. Scheffel Financial Services, Inc.* offers



independent and comprehensive financial analysis and wealth management to individuals. Scheffel Computer Services, Inc. provides the best and most recent information technology consultation and service.

The Scheffel Companies embrace servicing clients with expert knowledge and professional services. They are committed to contributing the very best service to all clients. Scheffel serves businesses of all sizes. Clients also include governmental and non-profit organizations, and high net worth individuals.

The Scheffel Companies are one of the oldest Chamber members, with inception in 1969. The Scheffel Companies have utilized their Chamber membership by developing professional ties with other members.

Giving back to the community is something that The Scheffel Companies have done for decades. The company has participated in: Habitat for Humanity, the Halloween Parade, Ed/Glen First Night and many other events. Employees of The Scheffel Companies participate in: YMCA, Rotary Club, Hospice of Southern Illinois, Junior Service Club, Business & Professional Women, Relay for Life, Greater Edwardsville Area Community Foundation, Edwardsville PTOs, parochial school boards, Boy Scouts and community churches.

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To learn more about The Scheffel Companies, call 618.656.1206, stop by 143 North Kansas Street in Edwardsville, or visit www.scheffelpc.com.

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PICTURED AT RIGHT (L to R): Joe Malench, Principal Scheffel Computer Services; Dennis Ulrich, Managing Principal, Scheffel & Company, PC; Scott Weber, Principal, Scheffel & Company, PC; Steve Langendorf, Principal, Scheffel & Company, PC; Jeff Westerhold, Principal, Scheffel Financial Services.

connect

Chamber Honors Local Leaders

Written By: Ann Niccum, Edwardsville Intelligencer

The Edwardsville/Glen Carbon Chamber of Commerce rolled out the red carpet for their Annual Community Awards Dinner/Auction March 12 in SIUE's Meridian Ballroom. The theme was "Feature Presentation," and as guests were surrounded by photos of movie stars throughout the room, they were also graced with the presence of many community leaders.

The chamber honored three of these individuals with awards for their outstanding contributions to the community: Herman Shaw with the Albert Cassens Award for Outstanding Community Achievement; Dr. Carol Keene with the Tallerico Leadership Award and Edward McCarthy with the Lifetime Achievement Award. In addition, Crushed Grapes, owned by Len and Arlene Scaturro, was recognized as the Chamber's Business of the Year.

The Albert Cassens Award for Outstanding Community Achievement, established in 1993, is presented to an individual who has given freely of his or her time to the community, made a significant impact on the community during the 2010 calendar year and is an active, upstanding citizen. One of the award's past recipients, Robert Plummer, presented the award to Shaw. "The Albert Cassens Award is quite an honor," said Plummer. "Shaw is an authentic man who cares about our community, especially our children."

Shaw, a lifelong resident of Edwardsville, along with his athletic skills, is known for his community service and devotion to children. The retired educator continues to help children through his role as the President of the Lincoln School Alumni Foundation, a non-profit organization started in 1986 to enhance the educational opportunities of the youth of the Edwardsville School District No. 7 through scholarships, tutoring, school supplies and goods to those in need, sponsorships of educational, cultural and entertaining programs to showcase local talent in sports, performing arts and more.

After accepting the award from Plummer, Shaw thanked all who nominated him. He said the Lincoln School Alumni Foundation is dedicated to helping children in the community. "Children who will be sitting in your seats someday," Shaw said. He asked the community to continue to support the organization and help the children of this community. "Every dime goes to help the children," he said.

Then Emily Gates, Third Vice President of the Chamber, stood in for Joan Lebkeucher, 2010 Tallerico Leadership Award recipient, to present Dr. Carol Keene with the Tallerico Leadership Award (formerly ATHENA). Initially, Rich Tallerico brought the ATHENA International Award to the Ed/Glen Chamber of Commerce in 1986. The purpose is to recognize outstanding professional and business women who encourages leadership opportunities for women within the community's workplaces.

Keene has been involved in helping women in the workplace from her time as a professor at SIUE, as well as through her other community activities including her most recent work at the Edwardsville Main Street Community Center (MSCC), formerly the senior center. Gates said Keene was a successful professor, but most recently has been a tremendous help at the MSCC, a resource that nearly closed due to financial woes a few years ago. Keene has served as the MSCC board president for the past three years.

Keene was surprised to receive this award. "This is an incredible honor," Keene said. "I know many of the women who have preceded, tremendous people, many mentors to me." Keene said her time at MSCC has been "a tremendous delight, with many challenges, but very many rewards."

The final award of the evening went to local attorney Edward McCarthy. Julie Conley, President of the Edwardsville Nature Preserve Foundation, presented the Lifetime Achievement Award to McCarthy. The award, established in 2009, is presented to an exceptional individual who has made a significant positive impact on the Edwardsville/Glen Carbon community through his or her past achievements over a long period of time and has enhanced the quality of life for residents.

Conley said McCarthy's long list of contributions to the community includes his service as: president of the Chamber of Commerce in 1989; president of the Edwardsville Police Pension Fund Board of Trustees 1988 to 2000; president of the Roman Catholic Diocese of Springfield School Board from 1990 to 1994; president of the Mental Health Association of Southwestern Illinois from 1999 to 2004; president of the National Fire and Police Pension Fund Association from 1985 through 1987; vice chairman of the American Bar Association Subcommittee on Real Estate in 1991 and 1992; president of the Optimist Club of Edwardsville 1985; and counsel to the Great Gateway Association of Realtors since 1973, the Southwestern Illinois Regional Multiple Listing Service, Inc. since 1995; the Madison County Firemen's Association since 1974 and the Madison County Homebuilders from 1994 to 1998.

McCarthy has been working with Conley as a board member and treasurer of the Edwardsville Nature Preserve Foundation. Conley said McCarthy has been a mentor to her, and he is a "bright light set high in this community." After receiving the award, McCarthy showed his sense of humor by mentioning Charlie Sheen, and then got serious as he began to share his passion for helping others through volunteering. "Volunteering is beneficial to all those who volunteer, and to all those who have not yet," he said.

McCarthy encouraged all who are not currently volunteering to do so at a non-profit or a church. He said to find a cause you care about, and volunteer. "Make a difference in something you feel passionate about," McCarthy said.

In addition, the Chamber presented its Business of the Year Award to Crushed Grapes. Chamber 2011 President Marc Voegelé said the business is owned by Len and Arlene Scaturro, and has been open since 1999. Voegelé said it is not only known for its wine and spirits, but also for its giving through fundraisers for a variety of causes including Juvenile Diabetes. In fact, the Scaturros were not able to be there to accept the award, because they were attending a fundraiser for a local school.

Voegelé thanked everyone for their support, and said the chamber hopes to continue to serve out its mission in the new year. The Annual Community Awards Dinner/Auction is one of the organization's biggest fundraisers of the year.

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ANNUAL DINNER



Herman Shaw of the Lincoln School Foundation accepting the Albert Cassens Award for Outstanding Community Achievement from Robert Plummer.



Dr. Carolyn Keene accepting the Tallerico Leadership Award from Emily Gates, Ed/Glen Chamber's third vice president.



Jim Coode accepting Business of the Year award on behalf of Crushed Grapes owners Len & Arlene Scaturro from 2011 Ed/Glen Chamber president Marc Voegelé.

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A special thanks to Anderson Hospital for providing IT support, Allan Auction for their services, and Visions by Carol Photography for joining us as "red carpet paparazzi" for the evening.



Ed McCarthy accepting the Lifetime Achievement Award from Julie Conley.



schmooze

business after hours



Prudential One Realty Centre, March 3



Prudential One Realty Centre, March 3



Prudential One Realty Centre, March 3



First Clover Leaf Bank, March 17



First Clover Leaf Bank, March 17



First Clover Leaf Bank, March 17



Bella Milano, March 31



Bella Milano, March 31



Bella Milano, March 31

ribbon cutting



My Treasure House, March 15

your business

Extra Help, Inc. Welcomes Russell as Director of Sales & Operations

Extra Help, Inc., a regional full service independent staffing agency and payroll company, is pleased to announce the appointment of Claudia Russell as Director of Sales and Operations.

Claudia brings a record of success and over 16 years of professional sales and management experience with her to Extra Help, Inc. In her prior positions, Claudia has been responsible for leading nationwide sales teams. She also has extensive experience in operations, new company expansion and market growth. Claudia holds a degree in Corporate Communications from Lindenwood University and received her MBA from Webster University. In her new position, Claudia will be responsible for increasing the bottom line through growth, expansion and streamlining operational processes and procedures.

"We are so fortunate to have someone with Claudia's dedication to client satisfaction, sales leadership and professionalism to join our team," said Teresa Katubig, owner and founder of Extra Help, Inc. "With her experience and knowledge, Claudia will create a culture of service excellence and

technical expertise that will help Extra Help, Inc. succeed in the future. We expect her to be a driving force in the growth and development of business opportunities throughout the region. Her wealth of experience and talents will not only bring value to Extra Help, Inc., but more importantly to our customers."

About Extra Help, Inc.: Currently ranked the 17th largest woman owned business by the St. Louis Business Journal, Extra Help, Inc. has become the region's premier Employment Service agency by having the flexibility to create customized solutions for each client. The staff at Extra Help, Inc. is trained in all aspects of human resources including employment services, workers' compensation management, unemployment claims management, background checks and drug testing programs. Since 2001, Extra Help, Inc. has been providing payroll services to companies nationwide.



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What are businesses saying about ed-glen families?

"I got a new client from advertising on ed-glen families!"

"They do a great job of informing parents about what's great about Edwardsville."

"In one week, I already made back my investment in trivia sponsorship and much more!"

Anderson Ranked 12th Hospital in Metro Area

Anderson Hospital has been ranked 12th in the St. Louis Metro Area in *U.S. News & World Report's* first-ever Best Hospitals metro area rankings, available online at www.usnews.com/hospitals.

To be ranked in its metro area, a hospital had to score in the top 25 percent among its peers in at least one of 16 medical specialties.

"Anderson Hospital is proud of the excellent care that our doctors, nurses, support staff and volunteers provide to our patients each day," said Keith Page, Anderson Hospital President and CEO. "We take great pride in being recognized for our gynecological care and being a part of this esteemed list."

Anderson Hospital is a 151 bed not-for-profit facility with over 1000 staff members, 240 medical staff members, and over 200 members of the Auxiliary.

ApexNetwork Employee Continues Education

Amanda Breihan, Physical Therapist Assistant for ApexNetwork Physical Therapy, attended a February Sports Related Injuries in the Young Athlete course in St. Louis. The course covered various tests for the joints of the body that may become injured during sports activities, and also gave a detailed step by step progression for increasing core strength and stability as well as a good base for progression in upper and lower extremity strength.

Amanda will incorporate this knowledge into her work at ApexNetwork Physical Therapy. For more information on ApexNetwork's locations and services, visit www.apexnetworkpt.com.



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Mathis, Marifian & Richter Attorney Elected to American College of Trust & Estate Counsel

Lorraine Cavataio, shareholder of Mathis, Marifian & Richter, Ltd., in Belleville, has been elected as a member of The American College of Trust and Estate Counsel (ACTEC). ACTEC is a nonprofit association of attorneys established in 1949. Its members are elected to the College by demonstrating the highest level of integrity, commitment to the profession, competence and experience as trust and estate counselors.

According to ACTEC's web site, all ACTEC members have made substantial contributions to the field of trusts and estates law through writing, teaching and bar leadership activities. ACTEC and its Fellows file amicus briefs in appropriate cases, testify before Congress, provide in-depth analysis of administrative positions to the Internal Revenue Service, assist in the development of best practices for trust and estate lawyers, and participate actively in the development of the recommendations being promulgated by the international Financial Action Task Force.

Membership in ACTEC is by election of the regents of the College. Individual

lawyers meeting the criteria for membership are nominated by Fellows of the College and subjected to careful review by both state and national membership selection committees.

Cavataio's other professional affiliations include being a member of the IICLE, the American Institute of Certified Public Accountants (AICPA), the Illinois CPA Society (ICPAS), the American Bar Association (ABA) and the Missouri Bar Association (MBA). She also serves in the Probate Section of the Illinois State Bar Association.

Established in 1984, Mathis, Marifian & Richter, Ltd. has emerged as one of the most trusted and respected law firms in the St. Louis and Southern Illinois areas. Headquartered in Belleville, Ill., the firm also has offices in Clayton, Mo. and Nashville, Ill. MM&R's principals and associates possess knowledge and experience in practice areas that include business law, taxation, estate planning, employee benefits, banking law, bankruptcy, and commercial and tort litigation. For more information, please visit www.mmrltd.com.

Grant Writing Workshop Returns to SIUE

Sponsored by the SIUE Alumni Association and the Office of Educational Outreach, the Grant Writing Workshop is returning to SIUE for a second year in a row. The event provides information on the grant application process useful tips for making applications stand out from the competition. The workshop will be held Tuesday, April 19 in the Special Events Room of Birger Hall from 6-8:30pm. In an unstable economy, this is an excellent resource for community and non-profit organizations to utilize.

Panelists include Dr. Julie Pietroburgo, SIUE Professor of Public Administration & Policy Analysis; Diana Cuddeback, Heartlinks Director at Family Hospice; Debbie Humphrey, Program Director of St. Clair County Mental Health Board; and Kimberley Parks, Librarian at St. Louis Public Library Grants & Foundation Center.

The registration fee is \$20 and includes free parking in the Birger Hall lot and refreshments during the networking reception. Tickets can be ordered online at www.siue.edu/alumni, over the phone at 618.650.2760 or in person at Birger Hall.

Healthy Woman April & May Events Announced

Gateway Regional Medical Center has announced upcoming April and May events. Call 618.798.3166 to register.

April Event: How to Prepare a Garden Box

April 20 @ 5:30pm, Gateway Regional Medical Center Cafeteria

- Step-by-step demo of building a garden box
- Introduction to cooking with your own ingredients
- Healthy cooking trend: natural and organic ingredients
- Fun, festivities & fantastic attendance prizes!

May Event: How to Talk to Your Daughter About Gardasil

by Dr. Alyssa Lynch, M.D.

May 10 @ 5:30pm, Ravanellis in Granite City

An educational event for mothers and daughters discussing the importance of protecting girls against cervical cancer. Join us for fun, food, attendance prizes & a fabulously educational event!

First Clover Leaf Bank Donates to Children's Museum

Dennis Terry and Melanie Nolen of First Clover Leaf Bank presented the Children's Museum with a \$2,500 donation. Executive director Lisa Leehy accepted the donation on behalf of The Children's Museum. The donation will be used for the continued support of the exciting and interactive Star City Bank and Post Office exhibit.

Dennis Terry, President and CEO of First Clover Leaf Bank, stated, "First Clover Leaf Bank is proud to support The Children's Museum and their goal of providing a fun, interactive learning center for all the children that they serve."

"I am honored to work so closely with The Children's Museum. It is a jewel in our community. As a board member of the Children's Museum, it is gratifying to know that I can support such a unique organization," stated Melanie Nolen, Vice President at First Clover Leaf Bank. Teaching children the importance of learning basic banking transactions in a fun and exciting way is now possible with the bank/postal exhibit.

The Children's Museum's Leehy says, "Star City was created to provide a unique learning environment for toddlers through age 12. The goal is

to make children aware of the interdependence on one another in our communities." The bank and post office teach children the importance of banking transactions and post office functions. Some of the First Clover Leaf Bank donation will be used to keep the exhibit fresh, clean and replace worn or broken items. First Clover Leaf Bank is proud to be part of such a wonderful interactive teaching opportunity.



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your business

Dorsey & Whitten Named FNB Outstanding Lenders

John Dorsey and Tim Whitten of First National Bank Maryville Banking Center recently received 2010 Outstanding Lender Awards in recognition of their outstanding achievements and contributions to the 504 Loan Program from Small Business Growth Corporation (Growth Corp). John Dorsey is Branch Manager and Sr. Vice-President Commercial Lending, FNB Maryville Banking Center. Tim Whitten is Vice-President Commercial Lending, FNB Maryville Banking Center.



ABOVE (L to R): Tim Whitten, Steve Lindsey & John John Dorsey.

Grizzlies Announce Charitable Promotion

Have you been thinking about booking a suite for a Gateway Grizzlies game? Do you have a charity you would like to give money to? The Grizzlies have a way for you to do both!

Through April 15, any person booking a suite for a Sunday through Thursday game will have the opportunity to designate a charity they would like \$50 of their suite cost given to. A Grizzlies 20 person party suite is \$300 and a 50 person party suite is \$600. Suites include a 12-pack of Anheuser-Busch product and a 12-pack of Pepsi product. The charity or non-for-profit that has the most referrals at the end of this promotion will receive an additional \$500 from the Gateway Grizzlies.

The Gateway Grizzlies open their 11th season in the Frontier League Friday, May 20 at 7:05pm when the defending West Division Champion Southern Illinois Miners come to town.

If you have any questions or would like to book a suite, please contact Jason Murphy in the Grizzlies office 618.337.3000 ext 26.



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Champions4Children Walk Set for May 14

Did you know that over 3,100 reports of child abuse occurred in Madison County last year? April is National Child Abuse Awareness & Prevention Month. There are many ways you can help raise awareness and support for child abuse prevention through the Madison County Child Advocacy Center. Participate in Madison County Child Advocacy Center's State Wide Champions4Children Walk May 14 at Edwardsville Township Park by:

- Making a donation to the CAC
- Sponsoring Champions4Children
- Walking in either the 2 Mile Fun Walk or the 10K
- Volunteering your time and talents
- Collecting pledges and walking

For more information, visit www.madco-cac.org/events or call Christy at 618.296.5398



Knock, Knock



Do you really know the people that you're going to hire? What criteria will help you choose the right person for the job? How do you discipline this stranger in your office? These aren't questions just for the HR department, they are the questions that ALL managers need to answer. They are just a few of the questions that the SHRM Essentials of Human Resource development class will address in this two-day seminar. Make sure your managers are prepared for what's on the other side of the door.

Friday, April 8 & 15, Edwardsville

Class size limited. Call today to enroll! 618.468.5730

It's what you know.

Prudential One REALTORS® Receive GGAR Awards

The Greater Gateway Association of REALTORS® annual Awards Banquet took place February 25 at the Gateway Center in Collinsville. This event allows REALTORS® to showcase and celebrate their achievements in the real estate industry. Their awards serve as a symbol of hard work, dedication, and commitment to their careers.

Among the awards presented were special categories for those who have earned exceptional success in their profession. Two Prudential One agents received these prestigious awards:

Largest Commercial Sale: Sandie LaMantia, \$995,000

Top Producer of the Year: The Diana Massey Team, \$13,806,199

In addition, Prudential One agents received the following awards –
Bronze Award: Deborah Ahrens, Larry Cooper, Kaye Grezlak, Barry Maulden, Karen Menendez, Janine Shields, Wes Wagner & Rosemary Wilson

Silver Award: Irma August, Linda Beutel, Judy Connolly, Karen Currier, Tami Dittamore, Jeanne Hornberger, Sandy Lane, Norma Linck, Team Seibert, Betty Treat & Gigi Virta

Gold Award: Carolyn Koester

Platinum Award: Cindy Feldmann, Roger Reeves & Pat Walker

Diamond Award: Sandie LaMantia & Priority 1 Team

Pearl Award: Michelle Heinlein



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2011 Edwardsville YMCA Mini Tri at the Y Announced

A few years ago the Edwardsville YMCA saw a need for increased financial assistance in the community and surrounding areas. To fill this need the 1st Annual Mini Tri at the Y was created and held in fall 2009. Due to a successful first event the Edwardsville YMCA wanted to expand the event to a series and include a winter/spring program to promote goal setting and an overall healthy lifestyle. The expansion of the event included the Tri on Your Time, a program that encouraged participants to meet one of three distance goals over an 8 week time period completed by swimming, running/walking and biking. Two years later the YMCA has combined these challenges into the "Tri Series." The program now consists of an 8-week Tri on Your Time program leading up to the Mini Triathlon in the spring, and participants can choose to participate in one or both of the challenges.

The Tri on Your Time challenge is open to basic and fitness members of the YMCA while the Mini Triathlon is open to everyone (no membership requirement for the event). Tri on Your Time runs until May 8, so there is still plenty of time to sign up and complete your distances.

The 3rd Annual Tri at the Y Mini Triathlon will be held Saturday, May 21, and registration for the event is open now. The Edwardsville YMCA welcomes supporters for this event and information regarding sponsorship levels (ranging in support from \$100 to \$500) is available by contacting Lacey Sonderegger at the Esic Center, 618.656.0436.

The Triathlon Series will support families and children in need in our area through offering free and reduced memberships and programs to those who cannot otherwise afford such services. Due to the success of these events the YMCA has already raised over \$11,000 to help these individuals and hopes to continue providing quality programming and life changing experiences for families and children.

More information about the Tri Series can be found at www.triatthey.com or by calling Dawn Peterson at the Esic Center, 618.656.0436.



Leadership Council Honors Wydra, Sauget

At its 27th annual Salute to Southwestern Illinois Awards Dinner, the Leadership Council Southwestern Illinois recognized those contributing to the success of the Metro East region. The event was held Thursday, April 7 at the Four Points by Sheraton in Fairview Heights.

The evening featured a special presentation celebrating the visual signs of economic activity all across the Metro East region. The presentation of the 2011 Salute to Southwestern Illinois awards was a highlight of the evening as the Leadership Council honored two individuals who are making significant contributions to the economic vitality of the region. This year's recipients are Mr. Robert Wydra, former executive director of Tri-City Regional Port District, and Mr. Richard Sauget, Sr., founder and president of East County Enterprises.

Robert Wydra, who, in 2010, retired after serving 23 years as Tri-City Port's executive director, was recognized for his role in growing the operation into a \$200 million economic engine and critical asset for our region's transportation, warehousing and logistics sectors. Richard Sauget, who is founder and president of East County Enterprises, Inc., was honored for his economic investment, community leadership and relentless commitment to advancing our region over the past four decades.

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Ask the Expert

by Robbie Prince, owner of Royal Solutions, LLC

How do I navigate Windows using a keyboard? (Part 2)

Navigating Microsoft Windows using the keyboard instead of the mouse for commonly performed tasks can dramatically increase productivity. These tips are great to know for the times you find yourself using a computer without a working mouse, or just want to learn the power of shortcut keys. The plus sign in these combinations are an "and" not the actual + key.

Navigating and manipulating text and data

Listed below are the different ways to quickly and easily navigate through text in a document without the aid of a mouse which can save a great deal of time when working with text documents.

Arrow keys

The arrow keys on the keyboard will move the cursor up, down, left, or right in most documents or windows. Arrow up and down arrow keys will navigate one row within a window or document. PageUp and PageDown keys navigate one page within a window or document.

Ctrl and Arrow keys

Press and hold the Ctrl key while pressing the left or right arrow keys to move the cursor one word at a time. Press and hold the Ctrl key while pressing up or down to move through each of the paragraphs in the document.

End and Home keys

- The End key moves the cursor to the end of a text line
- The Home key navigates to the beginning of a text line
- Press Ctrl+Home to move the cursor the beginning of the document
- Ctrl+End navigates to the end of the document

Shift key

Pair the Shift key with the right or left arrows to highlight text in either direction one letter at a time. Holding the Shift key while pressing the up or down arrow keys will highlight one line at a time in that direction.

Other combinations: To highlight entire word press and hold Shift+Ctrl keys with the left or right arrows. The Shift+End keys highlight the current cursor position to the end of the text line. The Shift+Home keys highlight from the current cursor position to the beginning of the text line. Pressing Shift+Ctrl+Home keys select from the current cursor position to the beginning of the document. Shift+Ctrl+End keys highlight from the current cursor position to the end of the document.

Right-clicking an object to show options, programs, shortcuts and properties

Users frequently click the right mouse button to show options for shortcuts. This can be done without a mouse by pressing Shift+F10 keys. This combination displays the dialog box with options for the icon, text or element.



Wildey Seeks Volunteers, Announces Schedule

The historic Wildey Theatre, reopening April 12, 2011, will rely heavily on a dedicated group of volunteers to help make the Wildey Theatre a success and a great community entertainment venue. Volunteers will support the events on an as-needed basis and as their schedule allows. The Wildey potentially needs four to eight volunteers for each event; the larger the show, the larger the potential audience, the more volunteers necessary.

Volunteers are primarily responsible for patron satisfaction, thus making them critically important to the success of the Wildey Theatre. If you are interested in this unique volunteer opportunity, visit www.wildeytheatre.com, click on "About the Wildey," and select "Volunteer." Applicants must agree to a background check.

To view the complete schedule of upcoming events and purchase tickets, visit www.wildeytheatre.com.

Lewis and Clark Community College Presents...



Sustainability & Business

A Culture Shift

Hosted by
Robert McClellan

April 18, 2011

8:30- 11:30 a.m.

\$150 per person

(Includes breakfast, \$130 of each registration goes to support the endowed Sustainability Scholarship fund at Lewis and Clark Community College.)

**Leclaire Room,
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(600 Troy Road, Edwardsville, Illinois 62025)

**An event designed specifically for businesses to share their
ideas and plans for GREENING their organizations**

For more information contact Joey Gibbs at 618-468-2910 or jgibbs@lc.edu
RSVP card on back

In addition to an opportunity for participants to share their successful green initiatives, representatives from the following organizations will share their green business success stories:

- ConocoPhillips
- J.F. Electric
- Hortica
- Southwest Illinois Advanced Manufacturing Center
- EarthWays Center of Missouri Botanical Garden

Please share your sustainability plans and practices by filling out our survey online at <http://www.surveymonkey.com/s/lcccsustainbusiness>

The information we collect from these surveys will be accumulated and available in an electronic format to everyone who attends the event.



**Think Green.
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www.lc.edu/green



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Lewis and Clark's Dawn Zedolek Encourages Participation in Excel Formulas & Functions Sampler

This is your final opportunity to enroll in an Edwardsville/Glen Carbon Chamber of Commerce Technology Sampler – a short version of a course to determine whether it would address your needs and be worth your time and money to enroll in the full program. The Technology Sampler Series is sponsored by the Chamber in conjunction with National Bank, Shell Community Federal Credit Union, and TheBANK of Edwardsville. So far over 45 people have taken advantage of being able to “try before you buy” these business education courses.

Dawn Zedolek, Technology Program Coordinator, Corporate & Community Learning for Lewis and Clark Community College is instructing the final offering in the series, “Excel Formulas & Functions.” This session will give an overview of creating basic formulas and show some of the most frequently used formulas and how they can save time as well as enforce accuracy. She also will share some tips and shortcuts, and address formula challenges you may be experiencing.

Zedolek says, “I taught computer software classes for over 20 years before coming to Lewis and Clark, beginning with the old Wang Computer in 1987 for McDonnell Douglas (now Boeing). Since then I have taught the Microsoft Office series for St. Louis Community College, Southwestern Illinois College, and Lewis and Clark Community College. Being able to share my knowledge of computer software makes it all worthwhile when I have students tell me how much they have learned, even though they have been using the application for years.”

To enroll with the Chamber for the remaining Technology Sampler class, please call the Chamber office at 618.656.7600. The deadline to enroll in “Excel Formulas & Functions” is Friday, April 22 from 11am–1pm at the N.O. Nelson campus. The fee is \$15 per session for Chamber members and \$20 per session for non-Chamber members. Cost includes lunch catered by Captain Hog's BBQ.

Is Your Technology Going to Pull the Rug Out from Under You?

If you or your business have not taken the time to review your use of technology in the last few years, you could be using outdated systems, hardware, or software – costing productivity, time, and money! Significant advancements in technology used to be measured in five year intervals, but recently it seems that pace has increased to every two years, if not less!

Marcel Brown, the most trusted name in technology, is pleased to announce his new Technology Review service, available immediately to businesses and individual professionals.

Brown's Technology Review for a business will take a detailed look at all facets of technology usage. Some of the more obvious considerations include PC utilization, network efficiency, data backup processes, virus safeguards, and power protection.

We also go beyond the basics, looking more in depth at the usage of supporting technologies including: communications, mobile and remote data access, printing, e-mail, and security systems; and key business processes that are affected by technology such as accounting, payroll, document management, and customer service will be reviewed.

Finally, one the most important reviews – all of a company's or individual's online accounts, such as Internet domain, Web and e-mail hosting, and social media will be audited to ensure safety and accountability. Do you know who has your passwords? Do you know where your Web site is hosted? Are you sure? Don't lose control of your valuable online assets.

Individual professionals will receive a similar Technology Review, with emphasis given to technologies that target personal organization and communication as well as small group collaboration.

Overall, a Technology Review will allow businesses and professionals the opportunity to identify areas they can improve their technology usage and ensure they are keeping pace with their competitors, as well as maintaining control.

Call 618.580.6256 or e-mail Marcel at marcel@marcelbrown.com today to schedule your Technology Review. Chamber members receive a \$50 discount throughout the month of April.

your business

Scott Credit Union Reports Successful 2010 at 68th Annual Meeting

Despite continuing negative media coverage of the mortgage market and economic conditions throughout the year, Scott Credit Union reported a successful 2010 at its 68th annual membership meeting. Scott Credit Union had net income of \$6.7 million in 2010 and ended the year with 9.93 percent capital, according to Scott Credit Union President and CEO Frank Padak. The NCUA categorizes credit unions with a net worth ratio of 7 percent of assets as "well capitalized".

"I'm proud to say that we continue to be a strong and sound financial institution due to our conservative management and fiscally responsible membership," Padak said. "Thus, Scott Credit Union is in exceptional financial position."

Scott Credit Union reported an increase in membership of over 12 percent to more than 81,600 members and growth in assets, deposits and loans. "We are proud to report that we have had another very successful year," Padak said. "We have seen growth in several areas including total members and in our loan volume. We have continued to provide our members with the loans

they need to buy cars and homes."

Scott Credit Union's total loan growth in 2010 was 21 percent and the local credit union's assets grew from \$600 million to \$694 million through the end of the year. "Our loan area grew its total balances from \$440 million at the end of 2009 to over \$533 million in 2010," Padak said. "Our auto lending and mortgage areas continue to grow and we want people in the area to know that we are ready to meet loan demand now and into the future."

The credit union also has realized growth in its deposit accounts in 2010. "We ended the year with over \$618 million in balances in our deposit accounts," Padak noted. "Again, this is up from \$532 million at the end of 2009. We couldn't be more pleased with how well our business has grown and how much our members are enjoying the benefits of the services we offer. Now more than ever, members need more value and we're pleased to be able to deliver that to them."

For details on opening accounts at Scott Credit Union, visit www.scu.org.



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Scheffel & Company Employees Eat Healthy, Combat Stress During Tax Season

Scheffel & Company, at 143 Kansas Street, Edwardsville, has been an accounting and tax fixture in the Edwardsville/Glen Carbon community for over 55 years. Each year as individuals get nervous about filing their taxes, the professionals at Scheffel & Company prepare themselves for the onslaught of tax clients. From January through April, Scheffel & Company goes into "battle mode" by extending their business hours to 8am–8pm weekly and 8am–5pm on Saturdays. The long tax season hours are often exhausting for accountants, and the urge to eat unhealthy foods is tempting.

This year, many Scheffel & Company professionals are combating this food lure by ordering from Fruitmycube.com. Fruitmycube.com is a service provided by Belleville Farmers Market which supplies individually boxed fresh fruit to local businesses each week. A portion of the proceeds are given to TasteBuds, a nationally acclaimed program that introduces healthy eating habits to schools in the Metro East.

Scheffel & Company employees are enjoying the variety of fruits that are delivered to their office door. Liz Clausen, Scheffel Senior Accountant, said it is nice to have nutritious fresh fruit instead of junk food, "We are dedicated to ensure our clients taxes are completed on time and with the highest level of accuracy. Because of this, the days get very long this time of year. It is great to have foods that are healthy and give us energy to withstand twelve plus hour work days."

Scheffel & Company professionals prepare all types of corporate, trust, personal, estate and partnership tax returns as well as monitor tax law changes to advise clients on tax savings strategies.

With offices in Alton, Edwardsville, Highland, Jerseyville and Carrollton, the "St. Louis Business Journal" ranks it as the 14th largest accounting firm in the St. Louis area. For additional information about Scheffel & Company visit www.scheffelpc.com.



Spring pictures with a furry friend

Sat. April 16th 2011

Packages start at \$30

more info coming soon at visionsbycarol.com & Facebook

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