It’s everyone’s business.

Thursday, October 6
4:30–6:30PM
at the Mannie Jackson Center for the Humanities

MEET
the
CANDIDATES
& elected officials

Brought To You By The Ed/Glen Chamber’s Government Affairs Committee
And The Attorneys of Sandberg, Phoenix & von Gontard, P.C.
2016 Executive Committee
Cathy Hamilton, Chair
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Sam Guarino, Vice Chair
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Lisa Klaustermeier
Anderson Hospital
Dave Viox
AAdvantage Insurance Group, Inc.

Chamber Staff
Desirée Bennyhoff
President & CEO
ceo@edglenchamber.com

Kerry Smith
Membership Director
membership@edglenchamber.com

Kathy Hentz
Administrative Assistant
office@edglenchamber.com

Vision
The Edwardsville/Glen Carbon Chamber of Commerce will be the preferred provider of watch-dog, education and advocacy services that form a mission-critical catalyst for business success.

Mission
The Edwardsville/Glen Carbon Chamber of Commerce is a member-driven organization, dedicated to a strong, private sector regional economy.

Guiding Principles
Chambers of Commerce honor and respect capitalism and well-informed private sector job creators as a central and foundational element of regional and national prosperity. Chambers of Commerce actively facilitate collaboration and open discussion between business and public officials through education, business advocacy and leadership.

2016 Ambassadors
Breck Ahlers, Extra Help, Inc.
Lisa Allen, Allen Insurance Group
Jeremy Colton, Big Frog Custom T-Shirts & More
James DeMoulin, First Clover Leaf Bank
David Janes, Scott Credit Union
Amanda Linton, Northwestern Mutual
Tim Mahnesmith, Edward Jones Investments

Rob Pickerell, Midwest Regional Bank*
Kai Redmon, Redmon Insurance Agency
Sara Sanderson, Dimond Bros. Insurance
John Schuelke, Merrill Lynch
Mary Jo Smith, Hospice of Southern Illinois
Walter Williams, City of Edwardsville

* denotes committee chair

Meet the Candidates & Elected Officials: 4:30–6:30pm Thursday, October 6
October 6, 2016, the Ed/Glen Chamber’s government affairs committee, along with the attorneys of Sandberg, Phoenix & von Gontard, PC, will host Meet the Candidates & Elected Officials. The event will be hosted at the Mannie Jackson Center for the Humanities in Edwardsville. Cost to attend is $29 per person for Ed/Glen Chamber members; $39 for guests. This is a unique opportunity to mingle with local, state and federal elected officials and political candidates in a casual setting during this exciting election cycle! See page 9 for the registration form. RSVP online to pay via credit card.

halloween parade
The 2016 Edwardsville/Glen Carbon Chamber of Commerce Halloween Parade theme is: TV Classics. The parade will begin promptly at 6:30pm Monday, October 31. Download registration, rules and regulations forms, along with sponsorship information at www.edglenchamber.com.

Registration deadline is Tuesday, October 11.
Chamber of Commerce

Gold Level
- Anderson Hospital
- Gateway Regional Medical Center

Silver Level
- Ameren Illinois Utilities
- AT&T Mobility Edwardsville
- Horluta Insurance & Employee Benefits
- Meridian Village
- Sam's Club 4678
- Sandberg Phoenix & von Gontard, PC
- Scott Credit Union
- TheBANK of Edwardsville
- Walgreens
- Walmart of Glen Carbon

Bronze Level
- 1st MidAmerica Credit Union
- Associated Bank
- Breakthru Beverage Illinois
- Bull & Bear Grill & Bar
- Cossens & Sons
- Cossens Transport
- Castelli’s Moonlight Restaurant at 255 City of Edwardsville
- CTS Technology Solutions, Inc.
- DoubleTree by Hilton
- Eden Village Retirement Community
- Edwardsville OUSD #7
- Edwardsville Intelligencer
- First Clover Leaf Bank
- Got Julian & Associates, PC
- Holland Construction Services, Inc.
- Homestead Energy, A Dynegy Company
- Juneau Associates, Inc., PC
- Korte & Lutjophan Contractors, Inc.
- Love’s Travel Stops
- Madison Mutual Insurance Company
- Mathis, Marion & Richter, LTD
- Mike Shannon’s Grill Edwardsville, LLC
- Pfeiffer Construction Company
- P. Lumber Company, Inc.
- Robert ‘Chick’ Fritz, Inc.
- Southern Illinois University Edwardsville
- Spectrum Business
- Village of Glen Carbon
- Volkert, Inc.
- West & Company, LLC

Premier Level
- 1818 Chophouse
- A Julian Felix Beauteque
- ABRA Autobody & Glass
- Abstracts & Titles Inc.
- Allison’s Comfort Shoes & Boots
- American Family Insurance
- Annie’s Frozen Custard
- Assurance Brokers, Ltd.
- Banfield Pet Hospital
- BARBERWoss Home Care
- Bard & Didriksen Pediatric’s, PC
- Bauer Hile Orthodontic Specialists
- Bella Milano Edwardsville
- Best Western Plus Pontoone Beach
- Big Daddy’s Edwardsville
- Brain Balance Achievement Centers
- Brickman Orthodontics
- Chava’s Mexican Restaurant
- Chef’s Shoppe
- Cleveland-Heath
- Club Z In-Home Tutoring Services
- Cold Stone Creamery
- Comfort Inn & Conference Center
- Commerce Bank
- Comptype, Inc.
- Contega Construction Company, LLC
- Cornerstone Insurance Group
- Country Club Lawn & Tree Specialists, Inc.
- Crawford, Murphy & Tilly, Inc.
- Culver’s of Edwardsville
- Days Inn
- Dimond Bros. Insurance, LLC

Doc’s Smokehouse & Catering
- Donnewald Distributing
- Edison’s Entertainment Complex
- Edwardsville Ambulatory Surgery Center
- Edwardsville Pet Hospital
- Egyptian Business Furniture
- Envisioning Green
- Express Employment Professionals
- Farmers Insurance
- FC Edwardsville Bank
- First Community Credit Union
- First Mid-Illinois Bank & Trust
- First National Bank - Maryville
- Ford Hotel Supply
- Foundry Public House
- Gateway Center
- Gateway Grizzlies
- Gerald Moving & Warehousing Company
- Glik’s Department Store
- Goddard School
- Greensfelder, Hemker & Gele, P.C.
- Gulf Shores Restaurant & Grill
- Hampton Inn & Suites
- Harvey H. Beckner, D.M.D.
- Hawkins Law Office, P.C.
- Hawthorne Animal Hospital, LTD
- HeplerBroom, LLC
- Highland Recycling & Shredding
- HinkleLevel
- Hotspots Sports Bar & Grill
- IMPGO Strategies, Inc.
- J.F. Electric, Inc.
- J.T. McDermott Remodeling Contractors
- Jackson Lewis, P.C.
- Jan’s Holland Shop
- KinderCare Learning Center
- Kitchentud
- La Quinta Inn & Suites
- Lindelwood University
- Louer Facility Planning, Inc.
- Magnuson Caravel Hotel
- Market Basket
- Midwest Occupational Medicine
- Minuteman Press
- National Bank
- Network Specialists, LLC
- Northwestern Mutual
- ONEWAY Construction
- Phone Masters
- Plocher Construction Company, Inc.
- RE/MAX Alliance
- Red Robin Gourmet Burgers
- Reed, Armstrong, Mudge & Morrissey, P.C.
- Regions Bank
- Richards Brick Company
- RiverBender.com/EdGlenToday.com
- Royal Office Products, Inc.
- Royal Solutions, LLC
- San Gabriel Memory Care
- Scheffel Boyle
- Sivio Business & Legal Services, PC
- South Side’s All-Star Collision Center
- Southern Illinois Underwriters Agency, Inc.
- Springfield Electric Supply Company
- State Farm Insurance - Rick Marteley
- Starbucks
- Sugio’s Spaghetti
- Sunset Hills Country Club
- Sunset Hills Family Dental
- Super & Motel
- Thompson & Langacher, P.C.
- Tiger Plumbing, Heating, A/C, & Electrical
- Town and Country Bank
- Tinberg & Associates, PC
- University Nursing & Rehab Center
- US Bank
- Vision For Life
- Visionary Wealth Advisors
- Viviano Heating & Air Conditioning, Inc.
- Wong Chang Asian
- The Wooden Nickel Pub & Grill

10/4 Tuesday 8-9am
- ACCELERATE
- Edwardsville/Glen Carbon
- Holiday Inn Express & Suites
- 1000 Plummer Drive
- Edwardsville, IL 62025
- RSVP Online

10/5 Wednesday 4pm
- Ribbon Cutting
- YCG Accounting
- 240 South Buchanan Street
- Edwardsville, IL 62025
- RSVP Online

10/6 Thursday 4:30-6:30pm
- Meet the Candidates & Elected Officials
- Glazy Squares
- 1210 North Main Street
- Edwardsville, IL 62025
- RSVP Online

10/11 Tuesday 7:15-8am
- Morning B2B Networking
- Glazy Squares
- 443 South Buchanan Street
- Edwardsville, IL 62025
- RSVP Online

10/12 Wednesday 4pm
- Ribbon Cutting
- CJD E-Cycling
- 5257 IL Route 17
- Edwardsville, IL 62025

10/18 Wednesday 8-9:30am
- Final Department of Labor (DOL) Salary Rule: What Employers Need to Know presented by Tom Berry of Jackson Lewis at Sunset Hills Country Club
- 2525 S. IL Route 157
- Edwardsville, IL 62025
- RSVP Online

10/20 Thursday 5-7pm
- Business After 5
- Hosted by 1st MidAmerica Credit Union
- Location TBA

10/31 Monday 6:30pm
- Annual Edwardsville/Glen Carbon Chamber of Commerce Halloween Parade
- THEMED: TV CLASSICS
- Downtown Edwardsville
- Registration & Sponsorship Forms Available Online

save the date

9/1 Thursday 4pm
- Ribbon Cutting
- Metro Eye Care
- 6620 Center Grove Road, Suite 2
- Edwardsville, IL 62025

9/6 Tuesday 8-9am
- ACCELERATE
- Edwardsville/Glen Carbon
- Holiday Inn Express & Suites
- 1000 Plummer Drive
- Edwardsville, IL 62025
- RSVP Online

9/7 Wednesday 8-9am
- Chamber Q&A
- Edwardsville/Glen Chamber Office
- 200 University Park Drive
- Edwardsville, IL 62025
- RSVP Online

9/8 Thursday 12pm
- Ground Breaking
- San Gabriel Memory Care
- Magnolia Drive & Auerbach Place
- Glen Carbon, IL 62034

9/13 Tuesday 12-1pm
- networking@noon
- Edison’s Entertainment Complex
- 2477 S. IL Route 157
- Edwardsville, IL 62025
- RSVP Online

9/15 Thursday 5-7pm
- Business After 5
- Mathis, Marion & Richter, LTD & Illinois Metro East Small Business Development Center
- Morris University Center Maple & Dogwood Rooms (2nd Floor)
- SIUE Campus
- Edwardsville, IL 62026

9/16-25
- SAVOR: Edwardsville/Glen Carbon Restaurant Week

9/21 Wednesday 5-7pm
- ACCELERATE
- Edwardsville/Glen Carbon Mentor – Mentee Matchmaking
- Lauer Facility Planning
- 1604 Eastport Plaza Drive, Suite 100
- Collinsville, IL 62234
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Cleveland–Heath
Jennifer Cleveland
Gourmet Comfort Food
106 North Main Street
Edwardsville, IL 62025
618.307.4830
www.clevelandheath.com

Networking Breakfast
Thursday, Oct. 13, 2016
8–9:30 a.m.
Student Fitness Center
SIUE Campus
Complimentary parking is available in Lots F and P12

8 a.m.           Welcome and Emcee - Rachel Stack, CFRE, Vice Chancellor for University Advancement, SIUE CEO, SIUE Foundation, Inc.
8:20 a.m.        Introduction Video – Dr. Robert Mock, Jr., ’90 SIUE Day Chair, President, Johnson & Wales University, Charlotte, NC
8:30 a.m.        Dr. Jeffrey Waple, PhD, SIUE Vice Chancellor for Student Affairs
8:45 a.m.        Dr. Randall Pembrook, SIUE Chancellor
9:30 a.m.        SIUE Day Networking Opportunity/Student Fitness Center Tours

SIUE DAY 2016
Community

SIUE Day is an opportunity to strengthen your relationship with the University. There are mutually beneficial ways to partner, and we are bringing everyone together to network and cultivate those relationships.

RSVP by October 7 to:
Julie Babington
Director of Annual Giving
618.650.2378
siue_day@siue.edu
business of the month

COMPANY HISTORY: Owners Joanna Mcrea and Dyana Hentz were moms with young children and realized how quickly kids outgrow clothes and toys. The two would frequently drive across the river to other resale shops and decided that Edwardsville would be a great place to start a children’s resale store. After some research and preparation, Joanna and Dyana had their first storefront on East Vandalia Street in the Schlemer building. It was a perfect fit, and in July of 2009 they opened Tot Spot Resale and were overwhelmed with the response within the first six months. Tot Spot quickly outgrew the East Vandalia Street space and in July of 2013 expanded to our current location, in the Montclaire Shopping Center on Troy Road. Tot Spot recently celebrated seven years in business. Both women believe that taking this chance together was the best thing they could have done together and are thankful each day for their success. To learn more about Tot Spot Resale, stop by the store at 1512 Troy Road in Edwardsville, call 618.655.0515, or go to www.facebook.com/totspotresale.

ECOMOMIC IMPACT: Tot Spot Resale maintains a small town feel, and the store supports local initiatives any way they can, and the store participates in the Ed/Glen Chamber’s Shop Local campaign – a great way to raise awareness of and celebrate the community’s strong business environment.

COMMUNITY ENHANCEMENT: Tot Spot Resale loves local! Mcrea and Hentz have a long history of supporting local school fundraisers, sports clubs, Edwardsville Neighbors in Need, Paint the Town Gold, Edwardsville Parks & Recreation, Once Upon a Town Toy Store Campaign. In addition, Tot Spot has hosted food drives, collected school supplies, and held Christmas toy drives. The store also offers a discount for foster families. The business women are thankful for Tot Spot and they pay it forward whenever they have the opportunity.

WORKFORCE COMMITMENT & LEADERSHIP: Tot Spot Resale is different than larger businesses in this respect. Mcrea and Hentz are the sole employees, and they split the responsibilities equally. The two women are able to work together so they do not miss what is important to them – like being there for their kids, whether it be for sick day from school, sporting event or surprising them at lunch on a random school day.

INNOVATION: Tot Spot Resale is the only children’s resale shop in the Edwardsville/Glen Carbon area and the owners take great pride in that. Other resale shops have opened in towns nearby and were not so successful. Tot Spot definitely would not be as successful as it is if weren’t for the store’s wonderful suppliers – the moms and dads who bring Mcrea and Hentz their gently used items to resell. The women offer a fair price for those gently used items, as are then able to sell quality items to their loyal customers at a fraction of what they would spend retail.

CHARACTER: Tot Spot’s mission is to continue to grow and learn from the wonderful community Mcrea and Hentz call home. They love hearing from parents how their kids ask to come to Tot Spot to see what’s new, the expecting parents trying resale for the first time and being pleasantly surprised, the grandparents coming in looking for extra kid gear for their house – they have met some wonderful people over the past seven 7 years and look forward to continued success in Edwardsville.
PARTICIPATING RESTAURANTS

- Chophouse
- Andrias' Countryside Restaurant
- Annie's Frozen Custard
- Bella Milano
- "Bull & Bear"
- "Bull & Bear" Grill & Bar
- "Carinas"
- "Carinas" More Than Just Food
- "Charlies"
- Cleveland-Heath
- Doc's Smokehouse
- Foundry
- Golf Shores
- "Hotspots"
- "Hotspots" Sports Bar and Grill
- "Mile Shawnee's Grill"
- Intermediate Publishing Group
- "Sog's Spaghetti"
- "Stur" Restaurant & Lounge
- "The Source" Juicery
- "Vanc's Gang"
- "Vanc's Gang" Sports Bar & Grill

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We would like to recognize the many Ed/Glen Chamber investors who are celebrating membership anniversaries in the month of August. This monthly feature spotlights members for their ongoing support of the Ed/Glen Chamber. We offer our sincerest thanks to each of the following business for their continued membership!

40+ YEARS
Oak Brook Golf Club

30–39 YEARS
Travel Express
Kettle River Furniture
YMCA Edwardsville

20–29 YEARS
Elliott Fine Jewelers, Inc.
Wooff Realtors
Allergy & Asthma Care Center
Home Buyers AdvantEDGE Realty
Edwardsville Nursing & Rehab Center
Mark’s Appliance

10–19 YEARS
RE/MAX Preferred Partners
Metro East Montessori School
Sivia Business & Legal Services, PC

5–9 YEARS
ABRA Auto Body & Glass
National MS Society, Gateway Chapter
Dimond Bros. Insurance, LLC
Fr. McGivney Catholic High School
What to Wear
Lindenwood University
Best Western Plus Pontoon Beach

Castelli’s Moonlight Restaurant at 255
Gateway Center
Kunkel Commercial Group, Inc.
Phone Masters
Strano & Associates
Thompson Flaherty CPA & Tax Consultants

1–4 YEARS
RE/MAX Alliance
The Wooden Nickel Pub & Grill
Joe Kinsella & Son, Inc.
Sones Family Dental, LLC
Eclipse Car Wash

Korte & Luitjohan Contractors, Inc.
Goshen Theatre Project
Edwardsville Flea Market
Dan’s Garage Door Service
Illinois Title & Escrow

NAMI Southwestern Illinois
Better Business Bureau of Eastern MO & Southern IL
Edwardsville Ambulatory Surgery Center
Caritas Family Solutions
AT&T Mobility Edwardsville
Great BJC Doctors, right where you live.

Spine Surgeon at Christian Hospital

Dr. Ravindra Shitut has over 30 years of experience as a spine surgeon. He is board certified in spine surgery as well as orthopedic surgery and specializes in innovative minimally invasive spine surgeries and motion preservation techniques.

Dr. Shitut surgically treats many spinal conditions including:

- Degenerative disc disease
- Spinal stenosis
- Cervical/low back pain
- Cervical/lumbar herniated discs
- Sciatica
- Scoliosis
- Kyphosis
- Fractures, tumors and infections of the spinal column

CH Orthopedic and Spine Surgeons
(on the Christian Hospital campus)
11125 Dunn Road, Suite 301
St. Louis, MO 63136

To schedule an appointment with Dr. Shitut or to learn more about the conditions he treats, please call his office at 314-953-8250.
Thursday, October 6
4:30–6:30PM
at the Mannie Jackson
Center for the Humanities

MEET the CANDIDATES & elected officials

Brought To You By The Ed/Glen Chamber’s Government Affairs Committee
And The Attorneys of Sandberg, Phoenix & von Gontard, P.C.

$29 Per Person for Ed/Glen Chamber Members ($39 for Guests)

Business Name

Contact Person

Business Address

Business Phone

Name of Attendee(s)

Email Address(es)

I am enclosing a check for $
schmooze
business after 5
ribbon cuttings & more

Ribbon Cutting @ A Julian Felix Beautique, July 12

Ribbon Cutting @ Express Employment Professionals – 10 Year Anniversary, July 13

Ribbon Cutting @ Edwardsville’s Leon Corlew Park, July 23

Ribbon Cutting @ Mosquito Joe of Madison County, July 25
Arts & Issues and Xfest present **Chicago Dance Crash: Evil & Good**
Experience Chicago Dance Crash's signature blend of concert dance and hip-hop.
**Friday, Sept. 16, 2016, 7:30 p.m.**
Dunham Hall Theater
Check out the additional Xfest performances at siuxfest.com!
*Sponsored by Commerce Bank*

**CROSSROADS: A Conversation About America's Future**
Featuring Juan Williams and Cal Thomas
Explore the implications of the upcoming presidential election.
**Tuesday, Oct. 11, 2016, 7:30 p.m.**
Meridian Ballroom, Morris University Center
*Sponsored by the Madison County Regional Office of Education*

**Peter Mayer’s Stars and Promises 2016 - Wings of Angels**
Celebrate the holidays with Peter Mayer and an ensemble of world-class musicians.
**Thursday, Dec. 1, 2016, 7:30 p.m.**
Meridian Ballroom, Morris University Center
*Sponsored by TheBANK of Edwardsville*

Arts & Issues and the Center for Spirituality and Sustainability present **Autumn’s Child with Mark Holland**
Savor the haunting beauty of the Native American flute.
**Saturday, Feb. 4, 2017, 7:30 p.m.**
Center for Spirituality and Sustainability
*Sponsored by Scott Credit Union*

**Louis Sullivan: The Struggle for American Architecture**
Meet the director after viewing the first feature-length documentary about this revolutionary and brilliant architect.
**Thursday, Feb. 23, 2017, 7:30 p.m.**
Dunham Hall Theater

Arts & Issues, the Department of Chemistry’s William J. Probst Memorial Lecture, and the Department of Physics’ Shaw Lecture Series present **Dr. Mae C. Jemison: Exploring the Frontiers of Science and Human Potential**
Breaking more than the sound barrier when she climbed aboard the space shuttle Endeavour, Dr. Jemison became the first woman of color to travel into space.
**Thursday, March 15, 2017, 7:30 p.m.**
Meridian Ballroom, Morris University Center
*Sponsored by the SIUE Graduate School, the Dr. William J. Probst Memorial Lecture Fund, the Dr. William C. Shaw Lecture Fund, the SIUE Office of the Provost, and the SIUE Chemistry Club*
Southern Illinois University Edwardsville’s Arts & Issues Season Begins in September

International politicians...pioneers in science and technology...writers of lasting works of literature...influential artists who have defined generations, soared to new heights in movement and brought the past to life through portrayals of historic legends...vibrant costumes, traditions, song, dance and stories of cultures from around the globe. These are the sights and sounds of Southern Illinois University Edwardsville’s (SIUE) Arts & Issues series.

For more than 30 years, the Arts & Issues series has developed a reputation for excellence, by bringing world-class artists and speakers to campus. Notable speakers include Maya Angelou, Neil deGrasse Tyson, Doris Kearns Goodwin, Temple Grandin, Dave Barry and Capt. Jim Lovell. Music and dance concerts include Dizzy Gillespie, Savion Glover, Judy Collins, Arlo Guthrie, George Winston, the Count Basie Orchestra and Los Lobos. And thanks to the underwriting of SIUE, corporations, foundations and individual donors, tickets are often discounted to these events.

The mission of Arts & Issues is to present an exceptional cultural and educational series directed at a wide cross-section of the SIUE campus and region. The series is tied to the academic mission of the University and the College of Arts and Sciences by offering unique learning opportunities for students, faculty, staff and the community – often by collaborating with other academic units and departments, as well as outside organizations.

A mission-based performing arts and speaker series like Arts & Issues is vital to a first-class university and community. However, these programs cannot be sustained through ticket sales alone. Thanks to the support of SIUE, corporations, foundations and individuals, Arts & Issues continues to prosper and grow.

Arts & Issues will launch its upcoming season in September. Edwardsville/Glen Carbon Chamber of Commerce members will receive special pricing for the October 11 Juan Williams/Cal Thomas program when they use the promo code during registration at “Ed/Glen” at artsandissues.com.

For more information, contact Director Grant Andree at 618.650.2626 or gandree@siue.edu.
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Committed to optimizing tax savings

Whether you are an individual or a small or large business, comprehensive tax planning and representation is critical. The complexity of federal, state and local tax regulations requires knowledgeable and skilled tax advice. At Mathis, Marfian & Richter, Ltd., our tax attorneys couple years of experience in tax planning and representation of clients before the Internal Revenue Service and other tax authorities with accounting and advanced tax degrees to maximize tax savings for our clients.

- Tax planning
- Tax compliance matters
- Tax audits, appeals and litigation
- Tax collection matters
- State sales tax audits and appeals
- Criminal tax investigations and litigation
- Estate, gift and fiduciary tax planning
- Real estate tax appeals
- Tax-exempt organizations

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Scheffel Boyle Principal Recognized As A “Top Accountant” By St. Louis Small Business Monthly

*St. Louis Small Business Monthly* has recognized Scheffel Boyle Principal Steve Pembrook, CPA as a “Top Accountant” in the St. Louis region for the publication’s annual feature. Each year, top accountants from the St. Louis area are chosen by readers of the magazine. Steve was one of only 12 people recognized this year by the magazine out of more than 150 nominations.

Steve began his career with Scheffel Boyle in 1983. He has more than 33 years of public accounting experience and works with a variety of clients out of the firm’s Alton, IL office, including financial institutions, construction companies, governmental entities, non-profit organizations, and those in the agricultural industry. As a leader of Scheffel Boyle’s accounting and auditing team, Steve is responsible for every facet of the audit and has led his team in performing their work with exceptional attention to detail on countless engagements. He is also very active in the Riverbend community, including serving as past president for the Alton Lions Club and being an active member of Riverbend Rotary, among other organizations.

“There is certainly a feeling of accomplishment and satisfaction when you can help small business owners through the complexities that keep them up at night,” Steve said. “Most of the small business owners we service become lifelong friends as well as clients.”

Steve and the other honorees were featured in the August edition of *St. Louis Small Business Monthly*.

Scheffel Boyle is recognized as the largest locally-owned CPA firm in Southwestern Illinois. In business since 1924, their services include both corporate and individual accounting, tax, consulting, and assurance services. For more information about Scheffel Boyle, go to www.scheffelboyle.com.

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887 WSIE

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For information, contact Steve Jankowski at 650-3607 or stejank@siue.edu.
Fall Maintenance Checklist
Brought to You By: Tiger Plumbing, Heating, Air Conditioning & Electrical Services

Fall is finally on its way! Which means winter will not be far behind. You may not be ready to think about the long winter months ahead. However, it’s important that you take advantage of the nice weather while we have it. Check out this helpful Fall Maintenance Checklist to help ensure that your home is ready for the winter season ahead.

- Clean Your Gutters
  - Everyone’s favorite job, right? Of course not, but it’s important to clear away all of those fallen leaves, to avoid ice damage down the road.

- Caulk Your Windows
  - If your windows aren’t properly caulked and ready for the cold weather, you’ll have a long winter to look forward to. Cold air will creep into your home, warm air will seep out and you’ll watch your power bill climb higher and higher as your furnace works to keep up!

- Have Your Furnace Cleaned & Inspected
  - Early fall is the best time to have one of our professional technicians inspect and clean your heating system. Annual maintenance is your best defense against your furnace failing in the middle of winter, and having your system checked each fall will ensure your furnace will be ready the first time you turn it on!

- Get Your Humidifiers Ready
  - Winter brings dry air which means dry, cracked and itchy skin! Making the need for humidifiers during the winter months extremely important, so make sure your humidifier is cleaned and ready to go to avoid any itchy consequences.

- Be Ready for a Blackout
  - Rocky winter weather can leave you without power for an extended period of time. Having a whole home generator installed will keep the lights and heat on, no matter how rough Mother Nature is this winter.

- Prevent a Frozen Pipe Nightmare
  - Frozen pipes are one of the worst things that can happen to any homeowner. Luckily, there are a few steps you can take to help prevent this type of disaster. Turn off the water valves to your exterior pipes. Ensure that any opening in which pipes enter your home are well sealed, insulated and caulked. Have your pipes checked by one of our professional plumbers each fall to ensure your pipes are free from any cracks or weak points that might freeze.

- Insulation, Insulation, Insulation!
  - Heating and cooling your home accounts for at least 47% of your total energy costs each year. This percent increases quite a bit if your home is improperly insulated.

- Perform a Battery Check
  - Fall is a great time to check and replace the batteries in your smoke/carbon monoxide detectors and thermostats.

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Bank of Springfield Appoints New Director

Bank of Springfield (BOS) recently announced a new appointment to the Spring Bancorp, Inc. Board of Directors. The new director, David A. Wright, is the owner of Lawyers Realty Co., LLC.

Wright earned his J.D and M.B.A. from St. Louis University School of Law and School of Business and a B.S. in Finance/Real Estate from Indiana University School of Business.

BOS was founded in 1965 in Springfield, IL and remains locally owned and operated. BOS serves eight communities in Illinois with full service branches in Springfield, Chatham, Jacksonville, Quincy, Shiloh, Swansea, Staunton and Glen Carbon and has one lending center in Brentwood, MO.

Scott Credit Union Raises Funds For United Way

Representatives from Scott Credit Union presented a check recently for more than $28,000 to Jay Korte, this year’s Campaign Chair for the Southwest Illinois Division of the United Way of St. Louis. The money was raised during Scott Credit Union’s 10th annual golf tournament fundraiser. Pictured are, from left, Scott Credit Union President & CEO Frank Padak, United Way Illinois Region Director Maura Wuelner, SCU Community Relations Supervisor Jennifer Hess, United Way Campaign Chair Jay Korte and SCU Chief Marketing Officer Adam Koishor.
Scott Schneider: About TheBANK of Edwardsville’s Commercial Banking

I’ve been a customer of TheBANK since the early ’70s for my personal accounts, but I was using another bank for my business and I was unhappy with them. Dan Abegg and I were working on the Rotary playground project together last year and he suggested we get together to see what he could do to help me. So we met and Dan was able to put together what I needed and what I wanted. TheBANK was able to meet all of my needs and Dan made the process smooth and seamless.

A bank can make or break you when you’re a small business owner. So when I was making the switch, it was very important to me to have a relationship with a local bank and not another national chain. The face-to-face interaction and ease of access you get with TheBANK of Edwardsville is very helpful when you’re running a business. With more than 460 vendors we acquire merchandise from, a good online banking platform and payment system is also vital. To be able to set up all of my payments ahead of time and have the confidence that those payments will be made on time relieves a lot of stress.

The bottom line is that TheBANK has been great helping me get access to the funds I need and the products and services I want to make my business a success … and they do it without overcharging me. That’s all you can ask for as a small business owner.
BARBERMurphy Group Active In
The I-55 Corridor Growth Plan Area

Recently Southwestern Illinois has experienced growth and development in a number of its communities. One of the key players involved in bringing in new investments to the area is BARBERMurphy Group (BMG). BMG is the leading commercial real estate brokerage firm in downstate Illinois. One particular area of growth is Edwardsville and Glen Carbon in Madison County. This market has seen tremendous growth in all sectors of real estate development, from new residential subdivisions to new investments in the commercial segments. This area also serves as a major logistics center for national and global businesses including Procter & Gamble, Unilever, Walgreens and WorldWide Technologies. In addition, Amazon.com recently announced plans to operate two fulfillment centers in Gateway Commerce Center and Lakeview Commerce Park.

There are a number of factors driving new growth and development in this market. One is the presence of Southern Illinois University Edwardsville. Expansion of the university’s physical infrastructure is a result of the growth in student numbers and services. SIUE also serves as a major employer for the region. Other positive factors for the Edwardsville/Glen Carbon area are the location of the Madison County seat in Edwardsville and Edwardsville Community Unit School District #7. The district has long been recognized state-wide as a leader in providing educational excellence.

Without saying, the real estate adage of “location, location, location” has played significantly to the success of Edwardsville and Glen Carbon in attracting new investments. Close proximity to St. Louis as well as location along major interstates and highways is an important consideration to all potential investors and a significant benefit to the community’s growth.

The I-55 Corridor area in Edwardsville is receiving quite a bit of attention and interest from developers and real estate investors. This growth has been the focus of a detailed planning effort initiated by the city of Edwardsville, village of Glen Carbon and Madison County. They have worked collectively to define a long term plan to help guide growth and development over the next 20 years.

Mike Pierceall, a BMG Broker Associate, was instrumental in the laying of groundwork for the I-55 Corridor Plan. He served as the executive director of TheAlliance of Edwardsville & Glen Carbon when the plan was initiated in 2003. Under Mike’s leadership, governmental officials of Edwardsville, Glen Carbon and Madison County formed a coalition to proceed with the joint planning effort. Through this effort, an IDOT grant was awarded to initiate and complete the initial phase of the I-55 Corridor Development Plan.

Located in this area is the Edwardsville Corporate Centre, a business office park comprised of 182 acres. As the developer of the business office park, Hortica Insurance & Employee Benefits built its own new corporate offices. In 2010, Scott Credit Union announced its intent to relocate its corporate headquarters to the business office park; the new home office opened in 2012. Currently the new corporate headquarters of Prairie Farms Dairy, Inc. is under construction. Brokers with BARBERMurphy Group represented both companies in acquiring land for their projects. Collectively both of these major projects represent more than $21 million in new private sector investment.

With the benefit of Mike Pierceall’s knowledge and expertise regarding the I-55 Corridor Development Plan and the overall understanding of the real estate market in the Edwardsville/Glen Carbon area, BARBERMurphy Group professionals work closely with developers, business investors and local governmental officials to bring new investments to the community.
By focusing on quality care for patients and doing what’s right, we have received national recognition – for the fourth year in a row. Gateway Regional Medical Center is recognized by The Joint Commission as a Top Performer on Key Quality Measures® for achieving excellence in performance on its accountability measures during 2014 for Heart Attack, Heart Failure, Pneumonia, Surgical Care and Immunizations. Gateway Regional Medical Center is one of just 117 hospitals in the country – and the only one in Illinois – to have achieved this accomplishment for FIVE consecutive years.

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