

August 2015



Edwardsville | Glen Carbon Chamber of Commerce

It's everyone's business.

Common Ground



Tuesday, October 13

4:30-6:30PM

**Leclaire Room
at N.O. Nelson**



**MEET
& GREET YOUR
elected officials**

**Brought To You By The Ed/Glen Chamber's Government Affairs Committee
And The Attorneys of Sandberg, Phoenix & von Gontard, P.C.**

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connect

2015 Executive Committee

Cathy Hamilton, Chair
BARBERMurphy Group
Sam Guarino, Vice Chair
Bella Milano Restaurants
Emily Gates, Immediate Past Chair
Individual Member
Josh Lowe, Treasurer
West & Company, LLC
Philip Lading, Legal Counsel
Sandberg, Phoenix & von Gontard, P.C.

2015 Directors

Danette Brown
Marcel Brown Technology Services
Elizabeth Heil
Scheffel Boyle
Gary Hoggatt, Jr.
1st MidAmerica Credit Union
Lisa Klaustermeier
Anderson Hospital
Nicole Kline
Extra Help, Inc.
Skip Sponeman
Walmart of Glen Carbon
David Toby
FCB Edwardsville Bank
Dave Viox
AAdvantage Insurance Group, Inc.

Guiding Principles

Chambers of Commerce honor and respect **capitalism** and **well-informed private sector job creators** as a central and foundational element of regional and national prosperity. Chambers of Commerce actively facilitate collaboration and open discussion between business and public officials through **education, business advocacy** and **leadership**.

2015 Ambassadors

Breck Ahlers, Extra Help, Inc.
Lisa Allen, AAdvantage Insurance Group
Terrence Barrett, Scott Credit Union
Jeremy Colton, Big Frog Custom T-Shirts & More
Dr. Eric Dixon, SPORTCHIRO+
Heather Giacoleto, Express Employment Pros
Carol Johnson, Visions by Carol Photography
Erin Townzen, Brickman Orthodontics
Amanda Linton, Northwestern Mutual

Chamber Staff

Desirée Bennyhoff
President & CEO
ceo@edglenchamber.com

Kathy Hentz
Administrative Assistant
office@edglenchamber.com

Kerry Smith
Membership Director
membership@edglenchamber.com

Vision

The Edwardsville/Glen Carbon Chamber of Commerce will be the preferred provider of watch-dog, education and advocacy services that form a mission-critical catalyst for business success.

Mission

The Edwardsville/Glen Carbon Chamber of Commerce is a member-driven organization, dedicated to a strong, private sector regional economy.

on the cover

Meet & Greet Your Elected Officials: Tuesday, October 13

October 13, 2015, the Ed/Glen Chamber's government affairs committee, along with the attorneys of Sandberg, Phoenix & von Gontard, PC, will host Meet & Greet Your Elected Officials. The event will be hosted in the LeClaire Room at Lewis and Clark Community College's N.O. Nelson campus in Edwardsville. Cost to attend is \$25 per person for Ed/Glen Chamber members; \$35 for guests. This is a unique opportunity to mingle with local, state and federal elected officials and political candidates in a casual setting during this exciting election cycle! See page 7 for the registration form. RSVP online to pay via credit card.



halloween parade

The 2015 Edwardsville/Glen Carbon Chamber of Commerce Halloween Parade theme is: **Miners, Mobsters & The Mother Road**. The parade will begin promptly at **6:30pm Saturday, October 31**. Download registration, rules and regulations forms, along with sponsorship information at www.edglenchamber.com.

Registration deadline is Monday, October 12. Entries postmarked after October 12 will be assessed a \$20 late fee and will be positioned at the end of the parade. Halloween parade packets, which include line-up numbers and maps, will be available for pick-up at the Ed/Glen Chamber office from 9am-4pm October 20 through 23; remaining packets will be mailed to entrants Monday, October 26.

The parade will leave Lincoln Middle School parking lot at Schwarz & West Streets, then travel east on St. Louis Street to Vandalia Street, then north on North Main Street and will disband at High Street.

The Ed/Glen Chamber works closely with the Edwardsville Police Department to assess any public safety concerns due to inclement weather; the parade will occur rain or shine, provided public safety is not at risk. In the case of parade cancellation due to weather/safety concerns, **the event will not be rescheduled**; refunds will not be issued.

special investors

Gold Level

Anderson Hospital
Gateway Regional Medical Center

Silver Level

Ameren Illinois Utilities
AT&T Mobility Edwardsville
Hortica Insurance & Employee Benefits
Meridian Village
Sam's Club 4878
Sandberg Phoenix & von Gontard, PC
Scott Credit Union
TheBANK of Edwardsville
Walgreens
Walmart of Glen Carbon

Bronze Level

1st MidAmerica Credit Union
Associated Bank
Bull & Bear Grill & Bar
Cassens & Sons
Castelli's Moonlight Restaurant at 255
City of Edwardsville
Doubletree by Hilton
Eden Village Retirement Community
Edwardsville School District #7
Edwardsville Intelligencer Publishing Co.
First Clover Leaf Bank
Gori Julian & Associates, PC
Holland Construction Services, Inc.
Homefield Energy, A Dynegy Company
Juneau Associates Inc., P.C.
Korte & Luitjohan Contractors, Inc.
Love's Travel Stops
Madison Mutual Insurance Company
Mathis, Marifian & Richter, LTD
Mike Shannon's Grill Edwardsville, LLC
R. P. Lumber Company, Inc.
Robert 'Chick' Fritz, Inc.
Southern Illinois University Edwardsville
Spectrum Business
Stur Restaurant
Village of Glen Carbon
Visionary Wealth Advisors
Volkert, Inc.
West & Company, LLC
Wirtz Beverage Illinois

Premier Level

1818 Chophouse
ABRA Auto Body & Glass
Abstracts & Titles Inc.
Allison's Comfort Shoes & Boots
American Family Insurance
Answer Direct
APG Pain Management & Physical Therapy
Ashley Furniture Home Store
Associated Pediatric Dentistry, LTD
Assurance Brokers, Ltd.
Banfield Pet Hospital
BARBERVoss Home Care
Bard & Didriksen Pediatrics, PC
Bauer Hite Orthodontic Specialists
Baugher Financial & Associates, Inc.
Bella Milano Edwardsville
Big Daddy's Edwardsville
Brain Balance Achievement Centers
Brickman Orthodontics
Bruckert, Gruenke & Long PC
Cassens Transport
Caulk's Collision & Towing
Chava's Mexican Restaurant
Chef's Shoppe
Commerce Bank
CompuType, Inc.
Contegra Construction Company, LLC

Country Club Lawn & Tree Specialists, Inc.
Crawford, Murphy & Tilly, Inc.
Culver's of Edwardsville
Days Inn
Dimond Bros. Insurance, LLC
Doc's Smokehouse & Catering
Donnewald Distributing
Edison's Entertainment Complex
Edwardsville Ambulatory Surgery Center
Edwardsville Pet Hospital
Envisioning Green
Express Employment Professionals
Extra Help, Inc.
FCB Edwardsville Bank
First Community Credit Union
First Mid-Illinois Bank & Trust
First National Bank - Maryville
Gateway Center
Gateway Grizzlies
Gerold Moving & Warehousing Company
Glik's Department Store
Goddard School
Greensfelder, Hemker & Gale, P.C.
Gulf Shores Restaurant & Grill
Hampton Inn & Suites
Harvey H. Breckner, DMD, MS
Hawkins Law Office, P.C.
Hawthorne Animal Hospital, LTD
Highland Recycling & Shredding
Holiday Inn Express
IMPACT Strategies, Inc.
J.F. Electric, Inc.
J.T. McDermott Remodeling Contractors, LLC
Jan's Hallmark Shop
Kitchenland
Lindenwood University
Live Tanning Salon Spa, Inc.
Louer Facility Planning, Inc.
Magnuson Camelot Hotel
Market Basket
Midwest Occupational Medicine
Minuteman Press
National Bank
Network Specialists, LLC
Northwestern Mutual
ONEWAY Construction
Papa Murphy's Take 'N' Bake Pizza
Phone Masters
Quality Inn & Conference Center
Red Robin Gourmet Burgers
Reed, Armstrong, Mudge & Morrissey, P.C.
Regions Bank
Richards Brick Company
RiverBender.com/EdGlenToday.com
Royal Office Products, Inc.
Royal Solutions, LLC
Scheffel Boyle
Sivia Business & Legal Services, PC
Sleep Inn & Suites
South Side's All-Star Collision Center
Southern IL Underwriters Agency, Inc.
Springfield Electric Supply Company
StraightUp Solar
Sugo's Spaghetteria
Sunset Hills Country Club
Sunset Hills Family Dental
Super 8 Motel
TheEDGEBANK
Thompson & Lengacher, P.C.
Tiger Plumbing, Heating, A/C, & Electrical
University Nursing & Rehab Center
US Bank
Vision For Life
The Wooden Nickel Pub & Grill

save the date

9/10 Thursday 5:30pm

YPG Social
Mike Shannon's Grill
871 South Arbor Vitae
Edwardsville, IL 62025

9/12 Saturday 11am

Ribbon Cutting
Edwardsville Flea Market
1506 Troy Road
Edwardsville, IL 62025

9/15 Tuesday 8-9:30am

Leaving A Legacy:
Transitioning Your Business
To The Next Generation
at Julia's Banquet Center
101 EastGate Plaza
East Alton, IL 62024
RSVP at www.lc.edu/ccl

9/15 Tuesday 12-1pm

networking@noon
Edison's Entertainment Complex
2477 South IL Route 157
Edwardsville, IL 62025
RSVP Online

9/17 Thursday 5-7pm

Business After Hours
1818 Chophouse, Illinois Title &
Escrow and BARBERMurphy Group
at 1818 Chophouse
210 South Buchanan Street
Edwardsville, IL 62025

9/22 Tuesday 4pm

Ribbon Cutting
Dan's Garage Door Service
1411 Troy Road
Edwardsville, IL 62025

9/24 Thursday 4-5pm

Small Business Financial
Education Series Session 6:
Using Labor Market Statistics to
Target Your Customer with Vicki
Niederhofer, IDES Economist
at Glen Carbon Centennial Library
198 South Main Street
Glen Carbon, IL 62034
RSVP Online

9/24 Thursday 5-7pm

ChamberNET
Edison's Entertainment Complex
2477 South IL Route 157
Edwardsville, IL 62025

10/1 Thursday 4pm

Ribbon Cutting
Educational Services Unlimited
322 South Buchanan Street
Edwardsville, IL 62025

10/6 Tuesday 8-9pm

YPG Learn from a Leader
Breakfast w/ Ed Cunningham
Gateway Regional Medical Center
2100 Madison Avenue
Granite City, IL 62040
RSVP Online

10/7 Wednesday 8-9am

Chamber 101:
Maximize Your Membership
Ed/Glen Chamber Office
200 University Park Drive
Edwardsville, IL 62025
RSVP Online

10/8 Thursday 4pm

Ribbon Cutting
Associated Bank
1 Junction Drive West
Glen Carbon, IL 62034

10/13 Tuesday 7:15-8am

Morning B2B Networking
Brevan's Patisserie
1009 Century Drive
Edwardsville, IL 62025
RSVP Online

10/13 Tuesday 8-9m

Meet & Greet Your Elected Officials
Leclaire Room @ N.O. Nelson
600 Troy Road
Edwardsville, IL 62025
RSVP Online

10/15 Thursday 8am

SIUE Day Breakfast
Dunham Hall Theater
Edwardsville, IL 62026
Call 618.650.2378 to RSVP

10/15 Thursday 5-7pm

Business After Hours
w/ SIUE Athletics &
SIUE School of Business
SIUE Campus
Edwardsville, IL 62026

10/20 Tuesday 4pm

Ribbon Cutting
The Gingham Buffalo
500 North Main Street
Edwardsville, IL 62025

10/22 Thursday 4-5pm

Small Business Financial
Education Series Session 7:
Entering into Business
Contracts w/ Ed McCarthy
at Glen Carbon Centennial Library
198 South Main Street
Glen Carbon, IL 62034
RSVP Online



*You will not want to miss
this exciting adventure!*

Save the Date:

SATURDAY, OCTOBER 10, 2015 * 5:30 PM

FOUR SEASONS HOTEL ST. LOUIS

get on board: log onto www.andersonhospital.org/gala

business of the month

The Edwardsville/Glen Carbon Chamber of Commerce August 2015 Business of the Month is What to Wear and More, owned by Jill Dorsey.

what to wear

"We focus on value, style and customer service. Our target customer is anywhere from 15 to 80 years old. My 15-year-old daughter shops here as does my 74-year-old mother. We want to offer our customers value, choice and the highest level of service without having to drive 30 miles," said Jill.

Dorsey is an attorney by trade. She semi-retired from the practice of law in 2001 to move her family back to her hometown of Edwardsville. "While I still do some legal consulting, I was looking for something else to occupy my time as my children got older. My sister-in-law, Sharon Juergens, had been a retail buyer for years and was moving to the area so we decided to start a business together in 2009 – and What to Wear was born," Jill explained.

Sharon was with What to Wear for more than five years and taught Jill and their employees all she knew about the trade – especially about buying. "Hopefully she has taught us well as we are moving into our sixth year without her guidance," Jill added. "Sharon recently made a career move and has taken a new position with Brighton with a jewelry and accessories line renowned throughout the industry."

What to Wear, which was established in 2009, originally opened as women's clothing and accessories boutique but just recently doubled in size and dramatically expanded its inventory base to include gifts, home decor, bath and body, greeting cards, and more.

Jill shared, "I have a passion for being an entrepreneur. I like taking risks and I like working for myself. And, of course like most women, I love clothes and fashion! This venture has been an incredible opportunity to mix these passions and to share them with the great employees we have – Tammy, Liz, Mary Jo and Linda – this couldn't have been accomplished without them."



Jill is excited that What to Wear now offers one-stop shopping for any gift customers may be looking for. "While we certainly draw a large part of client base from the Edwardsville/Glen Carbon area, we have regular customers who visit us from St. Louis, Highland, Godfrey, Litchfield and beyond. And our visiting SIUE parents – especially moms – are always stopping by," she said.

Jill is as enthusiastic about entrepreneurship as one could possibly be. "As one of our employees has always said, and we all emphatically agree, 'This is our happy place.' I think many of our customers would agree as well!"

What to Wear supports many local charities through silent auction donations, and they also participate in charity events such as Wings for Hope Fashion Show supporting BJC Hospice, Treo's Makeover Campaign, Partners for Pets and the annual fashion show led by Christine Head at the Wildey Theatre each the fall.

Jill also values the role the Ed/Glen Chamber plays in encouraging mutual support between local businesses. "I believe the Chamber does a great deal to encourage doing business locally – and our customers certainly have shown their support for our local business."

What to Wear and More is located at 921 South Arbor Vitae in Edwardsville. Stop by to browse their beautiful space, give them a call at 618.655.0222, or find them online at www.whattowearboutique.com.



(From left) Kyle David, Assistant Vice President, TheBANK of Edwardsville's Commercial Banking Group; and Dave Viox, Owner, AAdvantage Insurance Group.

TheBANK
of Edwardsville
The People You Know & Trust

Dave Viox:

About TheBANK of Edwardsville's Commercial Banking Group

I moved into the area in 1989 and didn't know anything about the banking situation. So I started checking around and contacted TheBANK of Edwardsville, and I was pleasantly surprised at how welcoming they were and the way they did business. **I was completely sold right from the start.**

So when I was looking for new office space for my business, I never even thought about going to any other institution. I was happy to work with TheBANK. I sat down with my commercial banker, Kyle David, and he explained the different programs available for my situation. There were several different options available, and the one we worked out was perfect for what I needed. **The entire process was extremely satisfying. Everything was taken care of.**

Over the years I've been able to get to know so many good people that work at TheBANK. They're not only great business partners to have, but many are good friends. That's such a big part of being comfortable with your bank. When you know the people you're doing business with – when you know them personally and know that they're quality people – you don't have those questions, wondering if you're going to be treated right.



Contact us today to find out how we can help you with all
your business banking, lending, and investment needs:

618-659-4590
www.4thebank.com



MEMBER FDIC



**Tuesday, October 13
4:30-6:30PM
Leclaire Room
at N.O. Nelson**



**Brought To You By The Ed/Glen Chamber's Government Affairs Committee
And The Attorneys of Sandberg, Phoenix & von Gontard, P.C.**

\$25/person for Ed/Glen Chamber members (\$35 for guests)

Business Name _____

Contact Person _____

Business Address _____

Business Phone _____

Name of Attendee(s) _____

Email Address(es) _____

I am enclosing a check for \$ _____

Edwardsville/Glen Carbon Chamber of Commerce 200 University Park Drive, Suite 260 Edwardsville, IL 62025 p: 618.656.7600 f: 618.656.7611

Meet & Greet Your Elected Officials Proudly Brought to You By:

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Edwardsville | Glen Carbon
Chamber of Commerce

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Telecommunications
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Edwardsville, IL 62025
618.659.2103
www.att.com

Better Business Bureau of Eastern MO & Southern IL

Michelle Corey
Not-for-Profit Trade Organization
211 North Broadway, Suite 2060
St. Louis, MO 63102
314.645.0606
www.bbb.org/stlouis

Caritas Family Solutions

Kelci Jones
Child Welfare & Family Services Agency
8601 West Main Street, Suite 201
Belleville, IL 62223
618.394.5900
www.caritasfamilysolutions.org

Dan's Garage Door Service

Tina Rowe
Garage Doors & Openers Sales, Service & Installation
1411 Troy Road
Edwardsville, IL 62025
618.656.0050
www.dansgaragedoorservice.com

Edwardsville Ambulatory Surgery Center

Michelle Looney
Outpatient Surgical Services
12 Ginger Creek Parkway
Glen Carbon, IL 62034
618.656.8200
www.edwardsvillesurgery.com

Edwardsville Flea Market

Paul Ellis
Flea Market
1506 Troy Road
Edwardsville, IL 62025
618.655.0875

Goshen Theatre Project

Kevin Wendel
Community Theatre Group
113 Jamie Lynn Drive
Glen Carbon, IL 62034
618.288.4485
rbugger.wix.com/goshentheatreproject

Illinois Title & Escrow

Maureen Donaho
Full Service Title Company
201 West Pointe Drive, Suite 1
Swansea, IL 62226
618.257.8700
www.illinoistitleandescrow.com

NAMI Southwestern Illinois

Jessica Gruneich
Nonprofit Mental Health Organization
2100 Madison Avenue
Granite City, IL 62040
618.798.9788
www.namisiwi.org

We would like to recognize the many Ed/Glen Chamber members who are celebrating membership anniversaries in the month of August. This monthly feature spotlights members for their ongoing support of the Ed/Glen Chamber. We offer our sincerest thanks to each of the following business for their continued membership!

30+ YEARS

Oak Brook Golf Club
Travel Express
Kettle River Furniture
YMCA Edwardsville

10-19 YEARS

RE/MAX Preferred Partners
Metro East Montessori School

5-9 YEARS

Sivia Business & Legal Services, PC
ABRA Auto Body & Glass
National MS Society, Gateway Chapter
Dimond Bros. Insurance, LLC
Fr. McGivney Catholic High School
What to Wear
Lindenwood University

20-29 YEARS

Elliott Fine Jewelers, Inc.
Wooff Realtors
Allergy & Asthma Care Center
Home Buyers Relocation Services
Edwardsville Nursing & Rehab Center
Mark's Appliance

1-4 YEARS

Castelli's Moonlight Restaurant at 255
Gateway Center
Kunkel Commercial Group, Inc.
Phone Masters
Sleep Inn & Suites
Strano & Associates
Thompson Flaherty CPA/Tax Consultants
RE/MAX Alliance
The Wooden Nickel Pub & Grill
Joe Kinsella & Son, Inc.
Sones Family Dental, LLC
Eclipse Car Wash
Korte & Luitjohan Contractors, Inc.

Leaving a Legacy

TRANSITIONING YOUR BUSINESS TO THE NEXT GENERATION

— Only 40% —
of businesses successfully evolve to
the next generation of leadership.

If you're among the many business owners expecting to transition out of their companies in the next five years, here's a sobering statistic: 60% of transitions fail. Why? Because leaders typically focus on running the business, not transitioning it – and because conversations about the future can be uncomfortable.

The good news is, the sooner you start planning your organization's evolution to the next generation of leadership, the better your chances of success. You'll have more time to prepare yourself and your team, more options to choose from personally and professionally, and more opportunities to leave a legacy.

Learn how to start the conversation and ensure a bright future for your company!
Attend an informative presentation from **Steve Barnhart**, Technical Specialist with the **Illinois Manufacturing Excellence Center**.

**Sep 15, 2015 from 8–9:30 AM
at Julia's Banquet Center**

101 EastGate Plaza, East Alton, IL 62024

RSVP Online at www.lc.edu/CCL

Brought to you by:



schmooze

business after hours



Sivia Business & Legal Services, West & Company,
Granny 8 Mortgage & Sunset Hills Country Club, July 16



Sivia Business & Legal Services, West & Company,
Granny 8 Mortgage & Sunset Hills Country Club, July 16



Sivia Business & Legal Services, West & Company,
Granny 8 Mortgage & Sunset Hills Country Club, July 16



Sivia Business & Legal Services, West & Company,
Granny 8 Mortgage & Sunset Hills Country Club, July 16



July 16 Business After Hours



July 16 Business After Hours

ribbon cuttings / ground breakings



Gateway Commerce Center w/ Contegra Construction Company, LLC, July 8

5 Ways to See Your Business in *Common Ground*

- 1 Purchase Advertising
- 2 Write an "Ask the Expert" Column
- 3 Submit an Announcement
- 4 Win Our Business of the Month Award
- 5 Come to Chamber Events!

edoglen
Chamber of Commerce

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- Insect bites or rashes
- Eye irritation
- Cough, cold or flu symptoms
- Painful urination
- Diarrhea, nausea, and vomiting

We also provide these services:

- X-rays
- School and sports physicals
- Flu, Pneumonia and Tetanus vaccines

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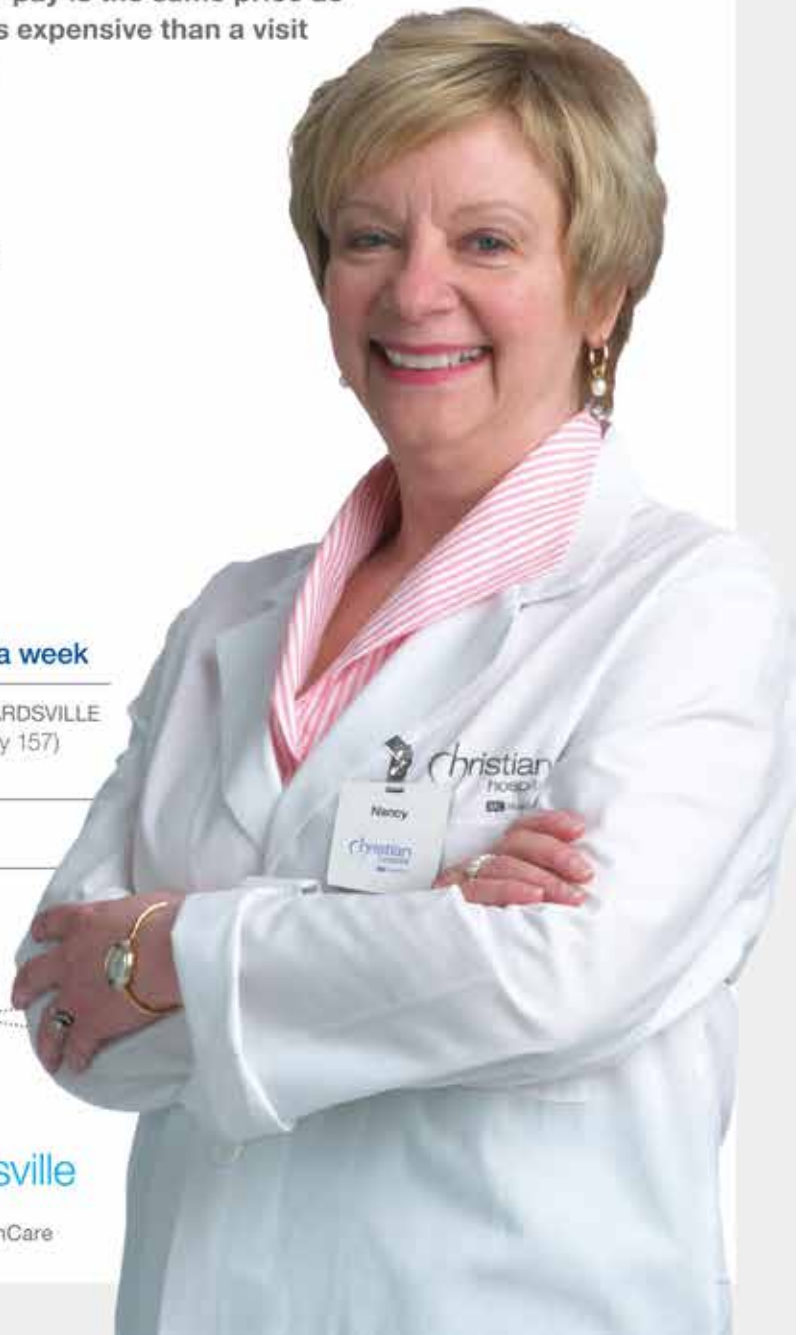
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8 Sunset Hills Professional Centre (located at Hwy 157)
Edwardsville, IL 62025

Sports/School Physicals \$25

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BJC Medical Group
Convenient Care at Edwardsville

In cooperation with Christian Hospital and BJC HealthCare



your business

Brown Smith Wallace on Top 100 Firms List

Brown Smith Wallace has been named to the INSIDE Public Accounting Top 100 Firm rankings for 2015.

"Reaching this stage in our growth is a remarkable reflection of the work our people do," said Harvey Wallace, managing partner of Brown Smith Wallace. "We take great pride in ranking among the most prestigious firms in our profession, as it exemplifies our commitment to Making a Measurable Difference."

In addition to this recognition by INSIDE Public Accounting, Brown Smith Wallace has been the top ranked St. Louis firm in the 2015 and 2016 Vault Accounting Firm rankings. For the sixth time, the firm was also recognized as a Best Accounting Firm to Work For in 2014 by Accounting Today. Brown Smith Wallace was also named one of St. Louis' Top Workplaces in 2015 for the fourth consecutive year by the St. Louis Post-Dispatch.



MM&R's Stine Appointed Subcommittee Secretary

Kevin J. Stine, a shareholder in the law firm of Mathis, Marifian and Richter, Ltd., has been appointed to serve as Secretary of the Illinois State Bar Association's Law Office Management & Economics Subcommittee. The committee educates and provides leadership for Illinois attorneys in the management of their law practice as a business. Stine's knowledge and experience gained as chairman of Mathis, Marifian and Richter, Ltd.'s finance committee, along with his more than 25 years of experience handling litigation matters for financial institutions and commercial enterprises will provide valuable insight and information that can be shared with other Illinois lawyers.



Recently, Kevin was appointed by Justice Lloyd Karmeier to serve on the Illinois Supreme Court's special committee formed to study and improve the judicial process in mortgage foreclosures throughout Illinois. Stine and his wife Nancy reside in Okawville, IL.

AN ADDED MEMBER BENEFIT

As a member of

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COMMERCE

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your business

Edwardsville & Glen Carbon Townships Rallying Behind September's Painting the Town Gold Campaign

The month of September is Childhood Cancer Awareness Month, and a team of local volunteers have come together to make a difference in the future of pediatric cancer research. Throughout the month of September, Painting the Town Gold, in partnership with The Jason Motte Foundation, will hold a month-long awareness campaign, which includes local restaurants and businesses donating a portion of their sales to pediatric cancer research as well as some signature fundraising events.

Saturday, September 5 kicks off the month-long campaign with the "Go Gold Festival" from 11am–5pm at Edwardsville's City Park. Inflatables, delicious food, craft beer from Peel, as well as numerous vendors will be there for kids of all ages. Informational booths will also be readily available at this event, including agents from the American Cancer Society, Make-A-Wish Foundation and Alex's Lemonade Stand, among others.

"It's not only about raising money but raising awareness too," said Christa Guilbeault, one of the board members working diligently on this community-wide campaign.

In 2012, the Guilbeault family received a diagnosis that would change their lives: Christa and husband Dave received news that their 17-year old daughter, Mariah, had synovial sarcoma, a type of cancer. Mariah is currently cancer-free, but her connection to another school-aged friend is what turned the experience into a childhood cancer awareness mission.

"Mariah's friend, Todd Schultz, within months of Mariah's diagnosis, found out he had a high-risk form of Leukemia," said Guilbeault. "Painting the Town Gold has really been created because of Todd's hard work and desire to make a difference in the lives of children suffering from these devastating forms of cancer." The Jason Motte Foundation and St. Baldrick's Foundation stand behind Todd and his Painting the Town Gold mission, giving 100% of all monies raised to benefit Pediatric Cancer Research.

You can learn more by going to the Painting the Town Gold website at www.ptgglened.org, liking them on Facebook and following them on Twitter. Also, watch for banners along the streets of Edwardsville and Glen Carbon during the month of September, as well as bookmarks dispersed locally at various establishments that list the Dine Out/Shop for a Cause participating restaurants and stores.

Other events in September include:

- Dream Big Trivia Night on Friday, Sept. 11 at the American Legion in downtown Edwardsville
- Running for the Gold 5K Run/Walk on Saturday, Sept. 19
- The Mayors' Go Gold Gala will act as the grand finale celebration at The Wilkey Theater Sunday, September 27

"Our mayors are behind us, District 7 is supporting this initiative, with even some high school teams and school groups raising money to help. People have donated their time and energy to plan and spread the word about these great events, but there's always room for more volunteers and more supporters," said Guilbeault.

To learn more about how you can help to raise money and awareness for pediatric cancer research, or if you'd like to donate at one of the many sponsorship levels for Painting the Town Gold, please contact paintthetowngoldglened@gmail.com directly or call Karen with the Jason Motte Foundation at 314.780.6397.



Publish legal notices in the *Record*

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FOR THE THIRD
JUDICIAL CIRCUIT
MADISON COUNTY, ILLINOIS

IN THE CIRCUIT COURT
FOR THE TWENTIETH
JUDICIAL CIRCUIT
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TheBANK of Edwardsville Adds Three Mortgage Lenders to New St. Louis Center

TheBANK of Edwardsville's St. Louis Center, located at 4700 South Lindbergh Boulevard in St. Louis, opened on July 3. The location's focus will be on mortgage and commercial lending, as well as wealth management. TheBANK of Edwardsville recently announced the addition of three mortgage loan originators to the staff of its new St. Louis Center in south St. Louis County. Joining TheBANK of Edwardsville are Mark S. Fellhauer, assistant vice president/mortgage lending; Marc C. Patton, mortgage loan originator; and Krista L. Salvatore, mortgage loan originator.

Mark Fellhauer brings more than 20 years of experience in banking and finance. Most recently he served as president of Arch City Capital, LLC, a boutique consulting firm, and as an adjunct professor of finance and economics at St. Charles Community College and Stephens College. He is a graduate of the University of Missouri-St. Louis with a bachelor's degree in economics, and of Webster University with a master's degree in finance and a doctorate in management strategy.



Marc Patton brings 15 years of experience in the financial services industry. He most recently served as president of Professional Mortgage Service, Inc. He earned a bachelor's degree in marketing/advertising and promotion from Missouri State University. Patton is a member of the Missouri Association of Mortgage Professionals; the Crestwood/Sunset Hills Chamber of Commerce; the Western St. Charles County Chamber of Commerce; the Lemay Chamber of Commerce; and the Afton Chamber of Commerce.



Krista Salvatore brings more than eight years of experience in the financial services industry. She most recently served as a sales representative at Datotel. Prior to that, she spent more than eight years as an investment consultant at TD Ameritrade and as a financial advisor at Morgan Stanley. Salvatore earned a bachelor's degree in finance from the University of Florida.



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First Mid-Illinois Completes Old National Acquisition

First Mid-Illinois Bancshares, Inc. (NASDAQ: FMBH) ("First Mid"), the parent company of First Mid-Illinois Bank & Trust, N.A., recently announced that the acquisition of 12 Southern Illinois banking centers from Old National Bancorp has been completed. The 12 acquired branches represent approximately \$453 million in deposits and \$156 million in performing loans.

First Mid-Illinois Bank & Trust has been working with Old National Bank for several months to make the transition as smooth as possible for customers, which includes retaining all employees. On Monday, August 17, the branches in Carbondale, De Soto, Murphysboro, Mount Vernon, Lawrenceville, Harrisburg, Mount Carmel, Carmi, Carterville and Marion acquired from Old National Bank will open as First Mid-Illinois Bank & Trust, N.A.

With the completion of this acquisition, First Mid will have 47 banking centers and 57 ATMs across Illinois. This growth expands its overall service area and offers customers banking capabilities in 33 Illinois communities. Chartered in 1865, First Mid is recognized as a top-performing community bank.

The Legacy Collaboration Plans Zombie 5K

The Legacy Collaboration, a 501(c)(3) nonprofit organization, has announced that registration is open for the second annual Zombie 5K Run. The 2015 event will take place at The Gardens at SIUE Saturday, October 24.

More than 100 people participated in last year's run/walk, which raised in excess of \$5,000 for The Legacy Collaboration and Great Destinies. All proceeds from the run/walk benefit The Legacy Collaboration, and its mission to assist young adults with special needs find customized, local employment.

Online registration is available at www.finallapacing.com. Walk-in registration will begin at 7:30am, and the race starts at 8am.

The goal of The Legacy Collaboration is for individuals with disabilities to be employed in the community at a competitive wage and to develop career paths that offer them opportunities for success, change or advancement. TLC works to achieve this goal through teaching, as well as training on the job, with continued support to ensure success once employed. The organization is located in Edwardsville. For more information, go to www.tlcworks.org, call 618.656.7157 or email info@tlcworks.org.



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National Labor Relations Board Move Will Hurt Businesses

This article was published by the Illinois Chamber of Commerce in a 'Message From the President' email.

If you're in business, would you want to be held liable for some other company's employees? What about the employees of every business that you are even tangentially connect to? Last Thursday, the National Labor Relations Board (NLRB) took action—without legislative authority or by any process—through a case, *Browning Ferris*, that makes all of that closer to reality.



The NLRB's actions make the following scenarios possible:

- A restaurant is fined for labor violations by a food supplier because the restaurant is the sole source of funding for that supplier, even though the restaurant was not part of labor negotiations.
- A software company is successfully sued over actions by a subcontractor because the company has vaguely-defined influence over the subcontracting company.
- Despite a booming business, a local printing franchise cannot hire more staff due to strict employment caps by its franchiser in another state.

We're seeing a dramatic increase in the number of federal rules and regulations impacting the ability of businesses to operate. Each day, business leaders are focusing more on paperwork and vague goals. And it just got worse. The NLRB has now taken action that threatens small business owners across the country by deciding to change the definition of "joint employers", upending legal precedent and adding to the list of burdens that impact businesses—particularly franchises.

Browning Ferris discards the existing joint employer relationship that exists when two legally separate businesses are deemed jointly liable for employment-related claims. Under the ruling of *Browning Ferris*, the well-established legal standard is tossed aside in favor of one in which almost any economic or contractual relationship could be used to show joint employer status.

This change in the existing reasonable separation of entities is under attack by the NLRB and organized labor since that definition made widespread unionization of these entities difficult. What organized labor would like to see is a new model that ties franchisees with franchisers. In short, the NLRB and organized labor want to hold businesses liable for employees they do not actually employ.

What this means is increased litigation, increased costs to do business, and more complex business relationships. A subcontractor or franchise owner of a restaurant or coffee shop that is unionized could result in the larger company being forced to the bargaining table, along with every other franchise owner of that company. The goal of the NLRB and organized labor is national labor

agreements with every franchise owner, regardless of local laws. This threatens employer and employee freedom and needs to be stopped.

At risk is the over 770,000 franchise businesses across the U.S. that employ more than 8 million people, generating \$844 billion in output. Franchising allows individuals to open their own businesses and embrace the entrepreneurial spirit of our country. Furthermore, they should be allowed to make the agreements that make sense for them, not adhere to a one-size-fits-all standard that does not provide the necessary flexibility for individual circumstances.

Also at risk are the thousands of companies that operate as subcontractors. Subcontractors are often quickly brought in and out of a project due to their expertise. However, changes to the definition of joint employer would also impact these companies. The NLRB has already determined that a company can be held liable for the hiring or firing of subcontracting employees, even if the primary company was not part of labor negotiations.

These efforts are not limited to the federal level. In California, state legislation recently signed into law re-writes the joint employment relationship. The sponsor's goal of this legislation was to eliminate subcontracting by extending liability to a third party that did not commit any violations and does not control working conditions, the work environment, employee schedules, or payment. In addition, the recently-enacted minimum wage ordinance in Seattle discriminates against franchise owners by defining nearly all local franchise business owners as big businesses, effectively punishing local small businesses.

The Illinois Chamber of Commerce is working with allies across the country against this misguided and unfair regulation. We have asked members of our congressional delegation to engage with the NLRB to ensure that any proposed changes go through the regular process, and not changed through case law as the NLRB intends. Changing any definition or regulation through case law does not provide the public or impacted parties the opportunity to comment and provide input as to how changes will impact them.

You can help. Businesses need to contact their congressmen and tell them to fight back against this overreach by the NLRB. Businesses should also contact Attorney General Lisa Madigan's office and ask for her to join with dozens of other attorney generals across the country who advocate for small businesses and want to maintain the existing definitions.

The NLRB must recognize that its actions, taken without any legislative authority, go beyond the scope of its duties and threaten the ability of Americans to open their own business. If the goal is to destroy hundreds of thousands of businesses and millions of jobs, the federal government is going to be overwhelmingly successful. Don't let this continue.

Todd Maisch, President & CEO
Illinois Chamber of Commerce

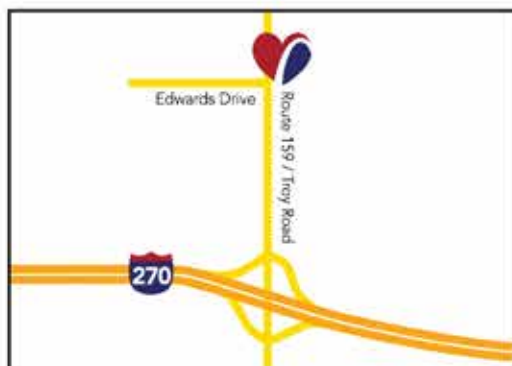


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