

August 2013



Edwardsville | Glen Carbon Chamber of Commerce

It's everyone's business.

Common Ground

A stylized poster for the "Rock the Block" party. It features a black sign with red and yellow text that reads "WELCOME BACK BLOCK PARTY" and "ROCK THE BLOCK". Below the sign is a silhouette of a crowd with their hands raised. To the right of the sign is a black lamppost. The entire scene is set against a red background.

**FRIDAY
AUGUST 23**

**6PM UNTIL
MIDNIGHT**

**DOWNTOWN
EDWARDSVILLE**

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Mission Statement

Through commitment and involvement of its members, the Edwardsville/Glen Carbon Chamber of Commerce provides leadership for the benefit of the business community by promoting economic opportunities, advocating in the interests of business, providing members with education and resources, and encouraging mutual support.

on the cover

siue welcome back block party

Join the Edwardsville/Glen Carbon Chamber of Commerce from 6pm-midnight Friday, August 23 in downtown Edwardsville as the community comes together to welcome students back to town. The SIUE Welcome Back Block Party features carnival games, activities, tons of local food options, and live music by Smash Band.

The Ed/Glen Chamber's three annual scholarships are made possible through fundraising each August at the SIUE Welcome Back Block Party, where the Ed/Glen Chamber serves as the exclusive beer provider. All proceeds from Block Party beer sales support the Chamber's scholarship fund.

In 2012 the Block Party was taken on by the Ed/Glen Chamber's Young Professionals Group (YPG) as their signature philanthropic effort.

Publish legal notices in the *Record*

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JUDICIAL CIRCUIT
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Thompson Flaherty CPAs
Tropical Escape Tiki Bar & Grill
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U.S. Bank
Vision For Life

events

8/21 Wednesday 4pm

Ribbon Cutting
Together We Learn and
Herzog Kitchen & Bath
23 Kettle River Drive
Glen Carbon, IL 62034

8/22 Thursday 5-7pm

Business After Hours
The Scheffel Companies
& Stephenson House
409 South Buchanan Street
Edwardsville, IL 62025

8/27 Tuesday 8am

Ribbon Cutting & Grand Opening
Walmart of Glen Carbon
400 Junction Drive
Glen Carbon, IL 62034

8/29 Thursday 8am

Ribbon Cutting & Grand Opening
Sam's Club #4878
Glen Carbon, IL 62034

save the date

9/4 Wednesday 8-9am

Membership Orientation
Ed/Glen Chamber Office
Call 656.7600 To RSVP

9/5 Thursday 4pm

Ribbon Cutting
Joe's Pizza & Pasta
4 Club Centre Court, Suite E
Edwardsville, IL 62025

9/12 Thursday 5-7pm

Business After Hours
Extra Help, Inc.
5214 Chain of Rocks Road
Edwardsville, IL 62025

9/16 Monday 4:30-6:30pm

Meet & Greet
Your Elected Officials
Leclair Room @ N.O. Nelson
600 Troy Road
Edwardsville, IL 62025
RSVP & Pay Online

9/20 Friday 4pm

Ribbon Cutting
j.Blanquart Jewelry,
Art & Accessories
871 South Arbor Vitae, Suite 103
Edwardsville, IL 62025

9/24 Tuesday 8-10:30am

Professional Development: Time
Management & Labor Laws
*presented by Sandberg,
Phoenix & von Gontard, P.C.*
5723 Heritage Crossing Drive
Glen Carbon, IL 62034

9/26 Thursday 5-7pm

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Chef's Shoppe
2320 Troy Road
Edwardsville, IL 62025

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Business of the Month:



Donnewald Distributing Company, owned by Mike and Bob Donnewald, is the August 2013 Edwardsville/Glen Carbon Chamber of Commerce Business of the Month.

"My dad and uncle were appointed as an Anheuser-Busch wholesaler in April of 1965. By the summer of 1967 I was sweeping the warehouse floors, mowing grass and cleaning up breakage. The next summer I helped on delivery trucks, and helped with picnics. I have been selling Budweiser ever since." Said Mike Donnewald, president of the company.

When asked what made the profession his passion, Mike said, "The competitive nature of the business. I believed in A-B and its products. I lived and breathed it and worked to make A-B products the first choice of every consumer in our market. It was a challenge and I looked forward to it every day."

Donnewald Distributing Company has changed a great deal since its inception nearly five decades ago, and information technology has been a key driver in making the company's processes much more sophisticated by necessity, with additional brands and packaging making it paramount in daily operations. "We started with eight employees in 1965. Today we have 85 full time employees, operating in a 155,000 square foot climate controlled warehouse," said Mike.



The company's target market is all of-age consumers of alcoholic beverages, but focuses a great deal of attention on the 21-35 year-old demographic.

Mike shared that Donnewald Distributing Company strives to be a good corporate citizen in each and every community they serve. They frequently make donations to Hospice of Southern Illinois, Southern Illinois University Edwardsville, Edwardsville Parks & Recreation, and numerous other local events. "Making friends is our business," he said. He added that Ed/Glen Chamber membership has given he and his brother the opportunity to meet fellow business owners and establish long-lasting relationships.

Donnewald Distributing Company serves 12 Southern Illinois counties, for a total of 6,000 square miles. To learn more about Donnewald Distributing, call 618.664.1600.



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At SIUE, we believe that the influence of a leader in education extends beyond the classroom. That's why we're enhancing our region through innovative research, community and business partnerships, and economic development initiatives, all of which contribute to an annual \$471 million impact on our region. We're also preparing the next generation of community leaders. In fact, more than half of our 90,000 graduates live and work in the St. Louis area. These are just some of the ways we're helping to create a better future – for our students, and our community.

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With locations across Missouri and Illinois, it's important for us to have a reliable accounting team for any issue that may come up. BSW Small Business Services has provided us with full service accounting personnel who handle day to day operations, payroll, union reporting and consultation services, allowing us to focus on what's more important: our clients.

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Monday, September 16
4:30-6:30PM
Leclaire Room
at N.O. Nelson



MEET & GREET

your elected officials

\$20/person (\$30 non-members)

Business Name _____

Contact Person _____

Business Address _____

Business Phone _____

Name of Attendee(s) _____

Email Address(es) _____

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Jeff Glik:

About TheBANK of Edwardsville's Commercial Banking Group

"We've been with TheBANK of Edwardsville's Commercial Banking Group for more than eight years and it's been a great partnership. Our previous bank was getting more and more difficult to work with, but to be honest, we were still a little apprehensive about switching banks. However, the transition was seamless. The Commercial Banking Group really understands businesses and the cycles of business, and they think long-term. That's what we were looking for from a banking partner and that's what we found with TheBANK."

"We're a fourth generation, family-run company that's been in business for 116 years. TheBANK has been helping businesses for more than 145 years. So there truly is a connection there that goes far beyond being just another bank and business relationship."



Contact us today to find out how we can help you with all your business banking, lending, and investment needs:

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connect

We would like to recognize the many Ed/Glen Chamber members who are celebrating membership anniversaries in the month of August. This new monthly feature spotlights members for their ongoing support of the Ed/Glen Chamber. Thanks to each of the following business for their continued membership!

30-39 YEARS

Oak Brook Golf Club
Travel Express
Kettle River Furniture

20-29 YEARS

YMCA Edwardsville
Elliott Fine Jewelers, Inc.
Wooff Realtors
Allergy & Asthma Care Center
Home Buyers Relocation Services

10-19 YEARS

Edwardsville Nursing & Rehab Center
Mark's Appliance
RE/MAX Preferred Partners
Metro East Montessori School

5-9 YEARS

Sivia Business & Legal Services, PC
ABRA Auto Body & Glass
National MS Society, Gateway Chapter

1-4 YEARS

USO of Missouri, Inc.
Burns & Associates Management, LLC
Day & Night Solar
Dimond Bros. Insurance Agency, Inc.
Fr. McGivney Catholic High School
What to Wear

Lindenwood University
Mutual of Omaha
Castelli's Moonlight Restaurant at 255
Gateway Center
Kunkel Commercial Group, Inc.
Sleep Inn & Suites

Strano & Associates
Thompson Flaherty CPA
DMC2
Lion Sleep Labs
Random Happiness Screen Printing
RedLineApps



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business after hours



Bella Milano, First Clover Leaf Bank & Robert 'Chick' Fritz, July 11



Bella Milano, First Clover Leaf Bank & Robert 'Chick' Fritz, July 11



Bella Milano, First Clover Leaf Bank & Robert 'Chick' Fritz, July 11



National Bank, July 25



National Bank, July 25



National Bank, July 25

ribbon cuttings



Bodies Kneaded, July 8



Signature Virtual Assistance, Inc., July 9



Associated Pediatric Dentistry, July 19



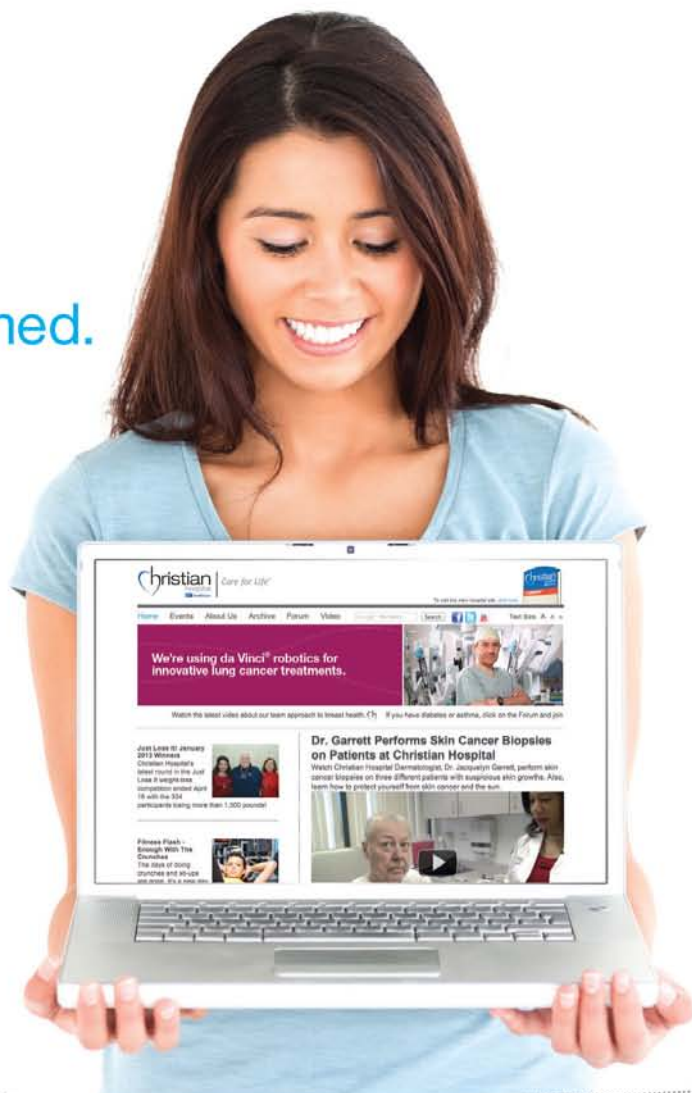
Tot Spot Children's Resale, July 30

5 Ways to See Your Business in *Common Ground*

- 1 Purchase Advertising
- 2 Write an "Ask the Expert" Column
- 3 Submit an Announcement
- 4 Win Our Business of the Month Award
- 5 Come to Chamber Events!

edoglen
Chamber of Commerce

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your business

Wang Gang Plans Citywide Scavenger Hunt with Local Businesses Participating

Wang Gang Asian is having a citywide scavenger hunt known as the Rickshaw Run. Wang Gang, along with the help of other local businesses will be provide prizes and giveaways during the scavenger hunt. At each location, teams will have to complete challenges in order to receive the next clue to the next location. This event will benefit participating businesses by bringing people in the door for the event. Businesses are encouraged to distribute promotional material. Following the Rickshaw Run there will be an outdoor after party with the opportunity for participating businesses set up their own booth if they'd like where they can sell or distribute their products. Volunteers and facilitators will be provided at each location.

The Rickshaw Run has been advertised at Wang Gang as well as throughout the community and on SIUE's campus. Current businesses participating in the Rickshaw Run include: Wang Gang Asian, Cleveland Heath, Edison's Entertainment Complex, Chef's Shoppe, Hudson Jewelers, Annie's Frozen Custard, Market Basket, and many more.

Call Ryan at 618.799.9084 or Jared at 217.306.8087 to get involved!



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 Phone (618) 288-5711

your business

Edison's Fall Bowling Leagues Forming Now: Youth & Adult Leagues Available

Fall bowling leagues for both youth and adults are now forming at Edison's Entertainment Complex! Youth league started August 17 and adult leagues start just after Labor Day. Late sign-ups can be accommodated, and partial teams and single bowlers are welcome.

Kicking off September 5, Edison's adult leagues are nothing like the highly competitive atmosphere you've seen on TV. Instead, these high-voltage leagues are designed for those looking to unwind, socialize, and enjoy some friendly competition among friends or co-workers. Adult league play will always start at 6:30pm, and bowlers 18 and over may choose the 10 week "Spare Change League" on Tuesdays, the 10 week "Socialbowl League" on Wednesdays, or the 12 week "Pigskin & Pins League" on Thursdays.

Each adult league will offer weekly raffle prizes, end-of-season prizes, and 10% off food and beverages for every bowler (some exclusions may apply). All adult leagues are open to both male and female bowlers, and weekly fees will range from \$12-17 per bowler.

Edison's Youth League – open to boys and girls under the age of 18 - starts August 17, and league play will always commence at 9:30am Saturday mornings. This is a 30-week session offering multiple scholarship opportunities, trophies, and additional fun nights to enjoy Edison's laser tag and arcade.

Voted "North America's Best New Entertainment Center of 2013" by *Tourist Attractions and Parks Magazine*, Edison's is the St. Louis area's newest home of genius level fun for everyone!

To learn more about Edison's bowling leagues, visit www.edisonsfun.com leagues or contact Rob Turley at robt@edisonsfun.com or 618.307.9020.



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SIUE DAY 2013

Community

Rally Week, September 9-13, 2013

Morris University Center, Goshen Lounge

- One-day opportunity to reach SIUE Faculty, Staff and Students via protected University e-mail

Monday	Tuesday	Wednesday	Thursday	Friday
9	10	11	12	13

How to Sign Up

- RSVP by Thursday, August 1, 2013 to 618.650.2378 or siue_day@siue.edu
- Multiple spots available on each designated day.

SIUE Responsibilities

- Press release to all SIUE media contacts.
- Promotional e-mail to all SIUE faculty and staff (2,500) and students (14,000+) highlighting the event/incentive.
- Promotion of your organization via SIUE Day Facebook & Twitter
- Partner logo and event/incentive/promotional on SIUE Day web page.
- Listed as SIUE Day Rally Sponsor at the SIUE Day Breakfast on October 17, 2013.

Partner Responsibilities

- Provide color logo for use in promotions: please send electronically to siue_day@siue.edu
- Minimum donation of \$500 to the SIUE program of your choice (gifts are made through the SIUE Foundation on or before Thursday, October 17, 2013).
- Create promotional offer to SIUE faculty, staff, students and community.

Partner: _____ Date of event: _____

Signed: _____

Phone: _____ Email: _____

SOUTHERN ILLINOIS UNIVERSITY
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your business

Scott Credit Union Partners With Bella Milano to Raise Money For School District PolyVision Boards

Scott Credit Union is pledging \$25,000 and partnering with Bella Milano to challenge others to donate money to help the Edwardsville School District in its purchase of 370 PolyVision Boards for classrooms throughout the District. Scott Credit Union and Bella Milano will host a "Projecting Success" evening to benefit District 7 from 6:30–11:30pm Friday, September 27 in the LeClaire Room at Lewis and Clark Community College's N.O. Nelson campus. The evening will feature a dinner, auction and live music by The Robert Perry Band with the Original Mojos.

Tickets are \$50 per person, and reservations can be made in advance by contacting Ashleigh Deatherage at 618.381.7214 or adeatherage@scu.org.

District 7 launched the Technology in the 21st Century Classroom Initiative last year with the goal of placing PolyVision interactive whiteboards in 370 classrooms throughout the school district. Superintendent Ed Hightower said that the 21st Century Classroom Initiative was developed to equip classrooms with the tools teachers and students need to be successful in this increasingly digital world.

"The PolyVision Boards cost about \$3,000 each, and this is a great way for Scott Credit Union to help the school district provide this technology in the classrooms for the students' benefit," said SCU President & CEO Frank Padak. "It is exciting for us to be a part of this project, especially at a time when the state is behind on their funding for schools, and they need our help."

Scott Credit Union is partnering with Bella Milano owners Sam Guarino and Craig Kalagerou to plan the evening event to raise money for the PolyVision Boards. Bella Milano will provide the dinner and beverages for the evening.

"Sam and Craig have been great to work with on this project. They have done similar fund-raisers in the past that have been very successful," Padak added. "We hope that people in the community will step up and help raise the money needed for the District to purchase the PolyVision Boards."

"Bella Milano has enjoyed the support of the community for many years and it is our pleasure to repay that patronage by engaging in many community and charitable projects," Guarino said. "This particular endeavor allows us to partner with another business that constantly seeks to improve our city and we are excited to work with the team at Scott Credit Union. We know this event will be a great time with a fantastic local band entertaining us, some great food and drink, an excellent venue and all for a great cause."

"We consider Scott Credit Union an innovative organization, and we are really happy to be a part of a project to increase the level of technology used in the classrooms here in the Edwardsville School District," Padak said. "Credit unions are really about helping people, and this is another way for us to take that even a step further. It is an honor for us to help students in our local schools."

The Projecting Success event will feature some PolyVision Boards to show the capabilities throughout the evening. A local committee is currently putting together the details for the event.

"We are putting the details together to make this an enjoyable evening," said SCU Community Relations Supervisor Ashleigh Deatherage. "With Bella Milano involved, you can plan on a great dinner, and we're confident that the auction will feature some great items."

"I can't think of a better reason to enjoy a wonderful evening out than in support of our local students and their education," Guarino added. "I hope that all of our friends and neighbors will join us for this fun evening."



EDEN VILLAGE ANNUAL GOLF SCRAMBLE

Friday -- October 4th
Oak Brook Golf Club -- Edwardsville
11:00 a.m. Registration and Lunch / Noon Shotgun Start

Four Person Scramble -- Individuals Welcome
\$300.00/Team or \$75.00/Golfer

Includes: 18 Holes of Golf with Cart - Lunch - Dinner --
Beverages on Course

Golfer's Name:

1. _____ 3. _____
2. _____ 4. _____

Company Name: _____ Phone Number: _____
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Sandberg Re-elected Managing Partner: Sticking with the Plan, Firm Continues Expansion

Shareholders of the St. Louis-based law firm Sandberg Phoenix & von Gontard voted on July 26 to re-elect John Sandberg as the firm's managing partner for his second consecutive term. His new term will officially begin November 1 of this year.

Under Sandberg's pro-growth, pro-expansion leadership, since taking office in November 2010 the firm has expanded its downtown St. Louis headquarters to include four floors at 600 Washington Avenue, added 36 new attorneys – now totaling 96 – and aggressively expanded their operation throughout the Midwest region to include new offices in Alton and O'Fallon, IL, and Overland Park, KS. The firm has operated offices in Carbondale and Edwardsville for 10 and five years, respectively.

Sandberg and five other attorneys, including Keith Phoenix and Peter von Gontard, all still with the firm, opened its doors in 1979. Their four main practice areas are: business, business litigation, products liability and health law.

"Growth is a function of our results and how we serve our clients," Sandberg recently noted. "We have talented lawyers, paralegals, and staff who know how to work together to deliver to our clients."

"Our revenue growth and gross profit growth are right at 50% over the last 3 years. Our profits per partner are up over 25%."

Celebrating its 34th anniversary August 6, plans are in the works for future expansion into other regions of Illinois and Missouri, according to Sandberg.

Sandberg Phoenix is consistently rated one of the St. Louis area's top law firms, ranking a coveted spot on U.S. News & World Report's Best Law Firms national survey as a Top-Tier law firm. The attorneys of Sandberg Phoenix stand behind their promise to provide superior client service with a rare client service guarantee, ensuring that every client receives timely, responsive and cost-effective legal services.



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Greater Edwardsville Area Community Foundation Presents Kim Massie and the Solid Senders

The Greater Edwardsville Area Community Foundation (GEACF) is proud to present Kim Massie and the Solid Senders as part of a fundraiser to benefit scholarships for the arts, both visual and performing. The GEACF and Edwardsville Arts Center have partnered to promote this event.

The Greater Edwardsville Area Community Foundation, established in 1997, is a charitable trust that receives, manages, and distributes tax-deductible charitable contributions for the benefit of the greater Edwardsville area communities and residents.

The Community Foundation's focus is dedicated to the enhancement and betterment of the quality of life in the communities of Edwardsville, Glen Carbon, Hamel, Moro, Dorsey, Worden and the surrounding areas. One of the areas the Foundation focuses on is scholarships. The Foundation manages approximately 80 scholarships annually. This fundraiser will provide scholarship money to grant to students through various local arts organizations to encourage their continued interest in the arts.

Mary Westerhold, chairman of the GEACF board of directors, shared her excitement for the upcoming fundraiser, "We are very excited to help raise funds for our various GEACF scholarship programs that are awarded annually to students in our community. We hope that our community, along with local business partners, will join us again this year for a special evening of entertainment."

The GEACF's upcoming fundraiser will feature Kim Massie and the Solid Senders. Kim Massie is one of the most recognizable vocalists in the Midwest. Her ability to sing not only the blues but rock, pop, country, gospel and R&B has earned her two Best Female Vocalists of the Year Awards from the Riverfront Times as well as the Grand Center Visionary Award in 2005. Purchase your tickets now to see Kim Massie and the Solid Senders Saturday, October 26 at 7:30pm. This fundraiser will be held in the LeClaire Room of Lewis and Clark Community College's N.O. Nelson campus. For ticket information go to www.geacf.org. To become an event sponsor contact Mary Westerhold at 855.646.3223.

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