

April 2015



Edwardsville | Glen Carbon Chamber of Commerce

It's everyone's business.

Common Ground

golf tournament: **june 26**

registration & sponsorship deadline: **june 19**



PRST STD
U.S. POSTAGE
PAID
EDWARDSVILLE, IL
PERMIT # 29

connect

2015 Executive Committee

Cathy Hamilton, Chair
BARBERMurphy Group
Sam Guarino, Vice Chair
Bella Milano Restaurants
Emily Gates, Immediate Past Chair
Individual Member
Josh Lowe, Treasurer
West & Company, LLC
Philip Lading, Legal Counsel
Sandberg, Phoenix & von Gontard, P.C.

2015 Directors

Danette Brown
Marcel Brown Technology Services
Christine Craine
Horlica Insurance & Employee Benefits
Elizabeth Heil
Scheffel Boyle
Gary Hoggatt, Jr.
1st MidAmerica Credit Union
Lisa Klaustermeier
Anderson Hospital
Nicole Kline
Extra Help, Inc.
Skip Sponeman
Walmart of Glen Carbon
David Toby
FCB Edwardsville Bank
Dave Viox
AAdvantage Insurance Group, Inc.

Guiding Principles

Chambers of Commerce honor and respect **capitalism** and **well-informed private sector job creators** as a central and foundational element of regional and national prosperity. Chambers of Commerce actively facilitate collaboration and open discussion between business and public officials through **education, business advocacy** and **leadership**.

2015 Ambassadors

Breck Ahlers, Extra Help, Inc.
Lisa Allen, AAdvantage Insurance Group
Candice Arana, Hospice of Southern IL
Tina Barnard, Individual Member
Terrence Barrett, Scott Credit Union
Dr. Eric Dixon, SPORTCHIRO+
Jacob Funk, Better Health & Performance Chiropractic
Heather Giacoletto, Express Employment Pros
Adam Hughes, Reliance Bank*
Carol Johnson, Visions by Carol Photography
Marc Kamp, First Clover Leaf Bank

Chamber Staff

Desirée Bennyhoff
President & CEO
ceo@edglenchamber.com
Kathy Hentz
Administrative Assistant
office@edglenchamber.com
Kerry Smith
Membership Director
membership@edglenchamber.com

Vision

The Edwardsville/Glen Carbon Chamber of Commerce will be the preferred provider of watch-dog, education and advocacy services that form a mission-critical catalyst for business success.

Mission

The Edwardsville/Glen Carbon Chamber of Commerce is a member-driven organization, dedicated to a strong, private sector regional economy.

on the cover

Annual Ed/Glen Chamber Golf Challenge: June 26 – sponsor, play, donate!

Registration is open for the 2015 Annual Ed/Glen Chamber Golf Challenge. We invite you to sign up to golf at Edwardsville's beautiful Sunset Hills Country Club Friday, June 26 and plan a fun day of networking, golf and leisure. This is a great opportunity for team building, treating your current or prospective clients, and rewarding your employees.

If you are unable to golf, consider promoting your business through an event sponsorship to the more than 100 local community and business leaders who golf in our annual tournament. Levels range from a \$125 'Tee Sponsor' to a \$2,500 'Chairman's Circle' investment, offering a broad variety of benefits and options to fit any marketing budget.

The registration form and sponsorship information are available on pages 8 and 9 of this publication, and may also be found online at www.edglenchamber.com.

All your protection under one roof.



Kathleen M. Goclan Agency
An Outstanding Customer Experience
J.D. Power and Associates certified
Distinguished Insurance Agency
(618) 659-2483

American Family Mutual Insurance Company and its Subsidiaries
American Family Insurance Company
Home Office — Madison, WI 53703
amfam.com

© 2009 07497 — Rev. 2/09

R.P. LUMBER

BEST SERVICESM

Edwardsville • 514 E. Vandalia • (618) 656-1514

special investors

Gold Level

Anderson Hospital
Gateway Regional Medical Center

Silver Level

Ameren Illinois Utilities
Hortica Insurance & Employee Benefits
Meridian Village
Sam's Club 4878
Sandberg Phoenix & von Gontard, PC
Scott Credit Union
TheBANK of Edwardsville
Walgreens
Walmart of Glen Carbon

Bronze Level

1st MidAmerica Credit Union
Associated Bank
Bull & Bear Grill & Bar
Cassens & Sons
Castelli's Moonlight Restaurant at 255
Charter Business
City of Edwardsville
Doubletree Hotel Collinsville
Eden Village Retirement Community
Edwardsville Community Unit School District #7
Edwardsville Intelligencer Publishing Company
First Clover Leaf Bank
Gori Julian Associates, PC
Homefield Energy, A Dynegy Company
Juneau Associates Inc., P.C.
Korte & Luitjohan Contractors, Inc.
Love's Travel Stops
Madison Mutual Insurance Company
Mathis, Marifian & Richter, LTD
Mike Shannon's Grill Edwardsville, LLC
R. P. Lumber Company, Inc.
Robert 'Chick' Fritz, Inc.
Southern Illinois University Edwardsville
STUR Restaurant
USA Mortgage Financial Group
Village of Glen Carbon
Visionary Wealth Advisors
Volkert, Inc.
West & Company, LLC

Premier Level

1818 Chophouse
ABRA Auto Body & Glass
Abstracts & Titles Inc.
Allison's Comfort Shoes & Boots
American Family Insurance
Answer Direct
APG Pain Management & Physical Therapy
Ashley Furniture Home Store
Associated Pediatric Dentistry, LTD
Assurance Brokers, Ltd.
Atrium Hotel & Conference Center
BARBERVoss Home Care
Bard & Didriksen Pediatrics, PC
Bauer Hite Orthodontic Specialists
Baugher Financial & Associates, Inc.
Bella Milano Edwardsville
Big Daddy's Edwardsville
Brain Balance Achievement Centers
Brickman Orthodontics
Bruckert, Gruenke & Long PC
Cassens Transport
Caulk's Collision & Towing
Chava's Mexican Restaurant
Chef's Shoppe
Cleveland-Heath
Comfort Inn
Commerce Bank
CompuType, Inc.
Country Club Lawn & Tree Specialists, Inc.
Crawford, Murphy & Tilly, Inc.
Culver's of Edwardsville

Days Inn
Denny's
Dimond Bros. Insurance Agency, Inc.
Doc's Smokehouse
Donnewald Distributing
Edison's Entertainment Complex
Edwardsville Pet Hospital
Express Employment Professionals
Extra Help, Inc.
FCB Edwardsville Bank
First Community Credit Union
First Mid-Illinois Bank & Trust
First National Bank - Maryville Banking Center
Gateway Center
Gateway Grizzlies
Gerold Moving & Warehousing Company
Gliik's Department Store
Goddard School
Granny 8 Mortgage
Greensfelder, Hemker & Gale, P.C.
Gulf Shores Restaurant & Grill
Hampton Inn & Suites
Harvey H. Breckner, DMD, MS
Hawkins Law Office, P.C.
Hawthorne Animal Hospital, LTD
Highland Recycling & Shredding
Holiday Inn Express
Imo's Pizza
IMPACT Strategies, Inc.
J.F. Electric, Inc.
J.T. McDermott Remodeling Contractors, LLC
Jan's Hallmark Shop
Jani King of St. Louis
Kitchenland
Lindenwood University
Live Tanning Salon Spa, Inc.
Lower Facility Planning, Inc.
Magnuson Camelot Hotel
Market Basket
Mattea Construction, LLC
Midwest Occupational Medicine
Minuteman Press
National Bank
Network Specialists, LLC
Northwestern Mutual
Office Depot
ONEWAY Construction
Papa Murphy's Take 'N' Bake Pizza
Phone Masters
RE/MAX Alliance
Red Robin Gourmet Burgers
Reed, Armstrong, Mudge & Morrissey, P.C.
Regions Bank
Richards Brick Company
Robust Edwardsville
Royal Office Products, Inc.
Royal Solutions, LLC
Scheffel Boyle
Schnucks Market, Inc.
Sivia Business & Legal Services, PC
Sleep Inn & Suites
South Side's All-Star Collision Center
Southern IL Underwriters Agency, Inc.
Sugo's Spaghetteria
Sunset Hills Country Club
Sunset Hills Family Dental
Super 8 Motel
TheEDGEBANK
Thompson & Lengacher, P.C.
Tiger Plumbing, Heating & Air Conditioning
US Bank
Vision For Life
The Wooden Nickel Pub & Grill

save the date

5/6 Wednesday 8-9am

Chamber 101:
Maximize Your Membership
Ed/Glen Chamber Office
200 University Park Drive
Edwardsville, IL 62025
RSVP Online

5/8 Friday 3pm

Ribbon Cutting & Open House
Big Frog Custom T-Shirts
& More of Edwardsville
6654 Edwardsville Crossing
Drive, Suite G
Edwardsville, IL 62025

5/12 Tuesday 12-1pm

networking@noon
Edison's Entertainment Complex
2477 South IL Route 157
Edwardsville, IL 62025
RSVP Online

5/12 Tuesday 5-7pm

ChamberNET
Gateway Grizzlies GCS Ballpark
2301 Grizzlie Bear Boulevard
Sauget, IL 62206

5/14 Thursday 5:30pm

YPG Social
Global Brew Tap House & Lounge
112 South Buchanan Street
Edwardsville, IL 62025

5/21 Thursday 5-7pm

Business After Hours
RE/MAX Integrity Real Estate
Centre with FCB Banks
4215 South IL Route 159, Suite 3
Glen Carbon, IL 62034

5/28 Thursday 4-5pm

Small Business Financial
Education Series Session 2:
How To Write A Business Plan
presented by Patrick
McKeenhan of Metro East Small
Business Development Center
at Glen Carbon Centennial Library
198 South Main Street
Glen Carbon, IL 62034
RSVP Online

6/2 Tuesday 8-9m

YPG Learn from a Leader
Breakfast with Thomas Berry
of Sandberg, Phoenix & von
Gontard, P.C.
at Stillwater Senior Living
1121 University Drive
Edwardsville, IL 62025
RSVP Online

6/3 Wednesday 8-9am

Chamber 101:
Maximize Your Membership
Ed/Glen Chamber Office
200 University Park Drive
Edwardsville, IL 62025
RSVP Online

6/9 Tuesday 7:15-8am

Morning B2B Networking
Brevan's Patisserie
1009 Century Drive
Edwardsville, IL 62025
RSVP Online

6/18 Thursday 5-7pm

Business After Hours
Bella Milano, First Clover
Leaf Bank, Robert 'Chick'
Fritz Distributing, Global Brew
Tap House & Lounge, Korte
Luitjohan, and Travel Express
N.O. Nelson Leclair Room
600 Troy Road
Edwardsville, IL 62025

6/25 Thursday 4-5pm

Small Business Financial
Education Series Session 3:
Leveraging Your Business Plan
with N. Gail Weinrich of S.C.O.R.E.
at Glen Carbon Centennial Library
198 South Main Street
Glen Carbon, IL 62034
RSVP Online

6/26 Friday 7:30am

Annual Ed/Glen Chamber
Golf Challenge
Sunset Hills Country Club
2525 South IL Route 157
Edwardsville, IL 62025



SPORTING CLAY CLASSIC



ANDERSON
HOSPITAL
Foundation

SPONSORED BY **THE KORTE COMPANY**

**We are looking for
SHOOTERS and
SPONSORS!**

For more information contact:
Lori St. John 618-391-6426
or stjohnl@andersonhospital.org

Saturday, June 6

8:30am and 12:30pm shoot times
Winchester's NILO FARMS ~ Sporting Clays ~
100 Targets ~ Continental breakfast ~ Lunch ~
Ammo ~ Prizes



WAOX

105.3

Talley Stations

WSMI

FM 106.1 AM 1540

800-369-9764

To advertise, call
Mike Niehaus

www.wsmiradio.com

www.waox.com

business of the month

Elliott Fine Jewelers, owned by Tom Elliott, is the April 2015 Edwardsville/Glen Carbon Chamber of Commerce Business of the Month.

Elliott Fine Jewelers has been providing the local market with high quality retail jewelry since 1990, and Tom said that their 25-year Ed/Glen Chamber membership has helped keep the business connected with other businesses and to-of-mind in the community.

When asked how he was introduced to the industry, Tom said, "I was asked by a friend in the industry to work weekends, and that eventually led to full time employment."

"The impact that this industry has on creating special moments for couples and families and being able to build long lasting relationships through generations is absolutely priceless," Tom explained.

Elliott Fine Jewelers has a wide assortment of loose diamonds and bridal rings, along with unique fashion pieces. Tom said that their in-store jewelry repair and free CAD-CAM design is what truly sets them apart from competitors.



Since opening its doors, Elliott Fine Jewelers has expanded its bridal business tremendously. "Our in-store repairs and CAD-CAM designs have grown beyond our expectations and our customer service is nothing short of amazing... we truly go above and beyond for each and every customer," said Tom.

Tom is involved with a number of local organizations, including Girl Scouts of Southern Illinois, Coldwell Banker Brown/Mortgage Makers, Mosaic Crisis Pregnancy Center, Edwardsville Children's Museum, Edwardsville Arts Center, KCBS for Kids, and many others in the tri-county area.

One of Tom's favorite sayings is, "The buck stops here."

In June 2015, Elliott Fine Jewelers will celebrate 40 years in the industry.

To learn more about Elliott Fine Jewelers, stop by the store at 1405 Troy Road in Edwardsville, call 618.656.3090 or go to elliottfinejewelers.com.



connect

We would like to recognize the many Ed/Glen Chamber members who are celebrating membership anniversaries in the month of April. This monthly feature spotlights members for their ongoing support of the Ed/Glen Chamber. We offer our sincerest thanks to each of the following business for their continued membership!

40+ YEARS

Edwardsville Lions Club

30-39 YEARS

Eden Village Retirement Community

20-29 YEARS

**Cassens Transport
Garwood's Heating & Cooling, Inc.
Automation Facilitators, Inc.**

10-19 YEARS

Reed, Armstrong, Mudge & Morrissey, P.C.	Edwardsville Community Foundation
SIUE Credit Union	Hospice of Southern Illinois
Christian Hospital	MRCT Benefits Plus
St. John's United Methodist Church	

5-9 YEARS

Assurance Brokers, Ltd.	Leadership Council Southwestern Illinois
BARBERMurphy Group	Tourism Bureau ILLINOISouth
J.W. Cole Financial, Inc.	

1-4 YEARS

B & W Heating & Cooling, Inc.
Mark's Tree Trim & Removal, Inc.
Providence Presbyterian Church
Studio GAIA, LLC
Capstorm
Kellerman Investigations

Greensfelder, Hemker & Gale, P.C.
Associated Pediatric Dentistry, LTD
Sam's Club 4878
Together We Learn
South Side's All-Star Collision Center

Paychex, Inc.
Guardian
The Joint... the chiropractic place
Frames by 3
Wild Birds Unlimited Edwardsville

the newly connected

Ambit Energy

Douglas Dial
Energy
13 Wintergreen Drive
Glen Carbon, IL 62034
618.616.1434
www.flexconsulting.biz

Contegra Construction Company, LLC

Eric Gowin
General Contractor, Design/Build,
Construction Management
22 Gateway Commerce Center
Drive, Suite 110
Edwardsville, IL 62025
618.931.3500
www.contegracc.com

Envisioning Green

Steven Johns
Landscape Construction,
Maintenance & Lighting
8550 Forest Boulevard
Caseyville, IL 62232
618.307.6677
www.envisioninggreen.com

Madison County Treasurer's Office

Kurt Prenzler
County Treasurer – Collects Taxes
157 North Main Street
Edwardsville, IL 62025
618.692.6260
www.madcotreasurer.org

Glazy Squares

Kelly Sipes
Donut & Coffee Shop
443 South Buchanan Street
Edwardsville, IL 62025
618.692.0532
www.glazysquares.com



Go from Ouch... to Ahhhhhh!

Come and let our knowledgeable staff turn Ouch to Ahhhhhh!





**Custom Orthotics
Made in House!**

*Your Headquarters For
Comfort Shoes!*

A ALLISON'S

Comfort Shoes & Boots

Mon. - Fri. 9:30 AM - 5:30 PM
Sat. 9:00 AM - 4:00 PM
Sun. Closed

4225 S St. Rt. 159 Suite 1
Glen Carbon, IL 62034
618-288-9297

2015 Edwardsville/Glen Carbon Chamber Golf Challenge

Friday, June 26 at Sunset Hills Country Club

Deadline for registration is June 19. No refunds after June 16. Payment must accompany registration.

Name _____

Company _____

Address _____

City _____ State _____ ZIP _____

Phone _____

_____ We would like to **sponsor** at the _____ level at \$ _____

_____ Please reserve _____ **foursome(s)** at \$500 each. Names are listed below.

_____ Please reserve _____ **twosome(s)** at \$250 each. Names are listed below.

_____ Please reserve _____ **individual ticket(s)** at \$130 each. Place me with a team.

_____ I would like to participate in the **skins game** at \$20 per team.

Please list names below, with team captain's name and e-mail address listed as "Player 1":

Player 1 _____ Player 2 _____

Player 3 _____ Player 4 _____

**Please enclose a check payable to Ed/Glen Chamber.
Payment in full due upon receipt of registration.**

**Please fax this completed form to the Chamber office at 618.656.7611 or mail with payment to:
Edwardsville/Glen Carbon Chamber of Commerce, 200 University Park Drive Suite 260, Edwardsville, IL 62025**

Tournament Includes

- 18 holes of tournament golf with cart at Sunset Hills Country Club
- Unlimited use of driving range and putting green
- Straightest drive, longest putt & closest to pin contests
- Hole in one contest
- Snack & beverages on the course
- Late lunch provided (post-play)

Schedule of Events

6am Registration & Driving Range Open
7:30am Shotgun Start
12:30pm Late Lunch in Banquet Room

Flight Winner Awards

	1st Place	2nd Place
A Flight	\$500	Round of for 4 @ SHCC
B Flight	\$500	Round of for 4 @ SHCC

Proceeds Advance the Ed/Glen Chamber's Mission

**Edwardsville/Glen Carbon
Chamber of Commerce**
200 University Park Drive, Suite 260
Edwardsville, IL 62025
618.656.7600 edglenchamber.com



Golf Challenge Sponsorships

Promote your business to more than 100 golfers including Chamber members & area community/business leaders!

Information must be received by June 19 to guarantee full benefits. Payment must accompany registration.

Chairman's Circle

\$2,500

- Exclusive event sponsor
- Welcome message at reception
- 2 teams (4 players/team plus carts)
- Separate corporate logo display
- Tables available to advertise, pass out gifts & interact with participants
- 3 hole sponsorships
- Full-page color ad in event program
- Certificate for full-page color ad in *Common Ground* (chamber newsletter)

Vice Chairman's Circle

\$1,000

- 1 team (4 players/team plus carts)
- Tables available to advertise, pass out gifts & interact with participants
- 1 hole sponsorship
- Half-page color ad in event program
- Certificate for half-page color ad in *Common Ground* (chamber newsletter)

Golf Cart Sponsors

\$600

- Limited to four businesses
- Company logo on front of all cart signs
- Sign at registration area before and during tournament
- Eighth-page black and white ad in event program
- Certificate for quarter-page color ad in *Common Ground* (chamber newsletter)

Post-Party Lunch Host

\$600

- Exclusive sponsorship
- Signage on all dining & buffet tables
- Table available to advertise and share gifts/promotional items with participants
- Eighth page black and white ad in event program

Putting Green Sponsor

\$600

- Exclusive sponsorship
- Sole sponsor sign in practice green area before & during tournament
- Use as an opportunity to pass out golf balls or gifts, or visit with golfers
- Honor of delivering prize for low score on putting contest during awards ceremony
- Eighth-page black and white ad in event program
- Certificate for quarter-page color ad in *Common Ground* (chamber newsletter)

Lunch & Beverage Sponsors

\$600

- Limited to four businesses
- Sign at grill area before & during tournament
- Signs on beverage carts & beverage centers throughout the course
- Tables available to advertise, pass out gifts & interact with participants
- Eighth-page black and white ad in event program
- Certificate for quarter-page color ad in *Common Ground* (chamber newsletter)

Cash & Prize Donation

- Donate cash, a door prize or contest prize (value of approximately \$25–\$100)
- Recognition in golf program and *Common Ground* (chamber newsletter)

Exclusive Hole Sponsor

\$250

- 1 exclusive hole sponsorship (sign provided by chamber; 18 available)
- Opportunity to advertise, pass out gifts & interact with participants
- Eighth-page black and white ad in event program
- Certificate for quarter-page color ad in *Common Ground* (chamber newsletter)

Hole In One Sponsor

- Provides car at designated hole in one area

Tee Sponsor

\$125

- Placed along cart paths in high visibility areas

All Sponsorships Include:

- Logo/listing in all event programs, website & *Common Ground*
- Social media recognition
- Acknowledgement during awards ceremony

**Edwardsville/Glen Carbon
Chamber of Commerce**

200 University Park Drive, Suite 260
Edwardsville, IL 62025
618.656.7600 edglenchamber.com



schmooze

business after hours



Ooh La La Spa, Anti-Aging & Wellness, March 19



Ooh La La Spa, Anti-Aging & Wellness, March 19



Ooh La La Spa, Anti-Aging & Wellness, March 19



Ooh La La Spa, Anti-Aging & Wellness, March 19



Ooh La La Spa, Anti-Aging & Wellness, March 19

annual gala awards & regional lobby day



Business of the Year: Gateway Regional Medical Center (Matt Blevins pictured)



Albert Cassens Award for Outstanding Community Achievement: Paul Millard



Tallerico Leadership Award: Patty Navin



Lifetime Achievement Award: Gerry Schuetzenhofer



St. Louis Regional Chamber Illinois Lobby Day, March 11



St. Louis Regional Chamber Illinois Lobby Day, March 11



Extraordinary Experience

There's something special happening at Christian Hospital. You can find it in the skilled, gentle touch of our caregivers and our commitment to innovation and technology. You can even hear it in our inspiring stories of healing and achievement. We're using our extraordinary experience to create extraordinary experiences, every day.

Visit ChristianHospital.org
or call 1.877.747.WELL (9355)

Just minutes away at I-270/Route 367

Christian
hospital | *Care for Life*
BJC HealthCare

your business

Huneke Promoted to BOS Community Bank President

Bank of Springfield (BOS) recently announced Justin Huneke has been promoted to community bank president. Huneke is located in the Glen Carbon BOS branch serving the communities of Glen Carbon and Edwardsville.



BOS was founded in 1965 in Springfield, IL and remains locally owned and operated. BOS serves eight communities in Illinois with full service branches in Springfield, Chatham, Jacksonville, Quincy, Shiloh, Swansea, Staunton and Glen Carbon, and has one lending center in Brentwood, MO.

Scheffel Boyle Accountant Earns CPA Designation

Scheffel Boyle is pleased to announce that Kate Cantrell, MBA has passed all four parts of the AICPA's administered CPA exam and has officially obtained the designation of Certified Public Accountant (CPA). She is now among approximately 50 CPAs working throughout Scheffel Boyle's ten offices. Kate earned both bachelor's and master's degrees from SIUE before joining the Scheffel Boyle team in September of 2014. She specializes in tax planning and preparation for businesses and individuals. Kate's knowledge of advanced tax software and applications has been an asset to her team at Scheffel Boyle.

Scheffel Boyle is recognized as the largest locally-owned accounting firm in Southwestern Illinois, and as one of the largest accounting firms in the St. Louis region. Their offices are located in Alton, Edwardsville, Belleville, Highland, Jerseyville, Columbia, Carrollton, Bartelso, and Bethalto. Established in 1924, their services include corporate, personal, and governmental tax, auditing, and accounting.

**on the
edge**
of the weekend

The EDGE is a weekly, direct mail publication reaching over 22,000 mailboxes in Edwardsville and Glen Carbon, as well as Alton and Godfrey...serving as our communities news and entertainment source.

If you are looking to extend your message to our "growing" community, we offer numerous online/offline packages to fit every budget.

**Call 656.4700 Ext 35
For a free consultation**

theIntelligencer
Edwardsville
media solutions



It's no secret. **It's Kasasa.**

- Free checking, no monthly service fees
- Get rewarded in cash each month*
- Just do banking basics to earn rewards*



*Account approval, qualifications, limits and other requirements apply. See GCS Credit Union for details.

NCUA

"I wish there
were a bank
that believed
in me."



Running a small business takes capital. At Commerce, we'll help you fund expansions, acquisitions, equipment, vehicle purchases and more. Enjoy predictable repayment terms over a fixed period of time. Call us, and we'll show you how.

DONE. SMALL BUSINESS
LOANS

LET'S TALK.



Commerce Bank
Member FDIC

commercebank.com

2496 Troy Road, 618.655.9819

Devoted to Protecting Your Business and Assets

In our complex modern society, disputes among individuals, businesses and organizations are increasingly common. With the ever-expanding maze of regulations and the intricacy of modern business relationships, competent legal advice is a critical aspect of every commercial enterprise.

The commercial litigation attorneys at Mathis, Marifian & Richter, Ltd. possess broad business backgrounds, are well-versed in business issues and have successfully represented clients before both state and federal courts at the trial and appellate levels. We represent small, medium and large businesses, both as plaintiffs and defendants, in a broad range of legal matters, including:

- Shareholder disputes
- Breach of contract actions
- Real estate litigation
- Tortious interference with business expectancies
- Real estate tax protests
- Covenants not to compete
- Nonsolicitation agreements
- Uniform Commercial Code litigation
- Merger and acquisition litigation
- Breach of fiduciary duty actions
- Injunctive relief
- Consumer fraud and unfair business practices
- Partnership, corporate and LLC litigation
- Bank-related litigation

618.234.9800 | 618.656.2244 | 618.327.4300 | 314.421.2325
BELLEVILLE, IL | EDWARDSVILLE, IL | NASHVILLE, IL | ST. LOUIS, MO
WWW.MMRLTD.COM

Shareholders

Patrick B. Mathis
George E. Marifian
Kevin J. Richter
Kevin J. Stine
Mark J. Stegman
Mark S. Schuver
Gregory W. Coffey
William J. Niehoff
Kelli E. Madigan
Bradley W. Small
Mary E. Lopinot
Deanna L. Litzenburg
Philip D. Speicher
Laura E. Schrick
Sandra J. Tatoian

Associates

Beth K. Flowers
Carson D. Maricle
Natalie T. Lorenz
Rebecca K. Wohltman
Joseph R. Harvath

Of Counsel

Charles M. Lock

**MM
& R**

**MATHIS
MARIFIAN
& RICHTER LTD**
ATTORNEYS AT LAW

30 YEARS OF EXCELLENCE | 1984-2014

your business

Sandberg Phoenix Featured in Three of Missouri's 2014 Top Verdicts

Sandberg Phoenix's Health Law Practice Group has received recognition for its tremendous success in 2014, during which attorneys defended clients against major medical malpractice claims. In three Missouri cases alone, a total of \$16,369,000 was sought from Sandberg Phoenix clients. Defense wins in each of these cases earned the firm 5th, 13th and 15th places on Missouri Lawyers Weekly's annual list of top defense verdicts.

Bradshaw v. Mercy Clinic, attorneys Ken Bean and Bobbie Moon received a defense verdict for an OB-GYN defendant after a three week trial in Phelps County, MO. In this highly complex obstetrical case, with Plaintiffs seeking pecuniary damages of \$13.46 million, the jury returned a verdict for the defense.

Attorneys Rodney Sharp and Dennis Harms successfully defended Meyers v. McCarthy, another complex medical malpractice claim, in St. Louis County. In this case, the Plaintiff alleged a failure to diagnose and treat a benign spinal lesion and Plaintiff's counsel demanded the available insurance policy limits before trial. After rejecting the demand, attorneys obtained a defense verdict from the jury.

Tullock v. Success Health Corp., et al involved a medical negligence/wrongful death claim against a client defended by John Sandberg and Sara Obermark. The Plaintiffs alleged the defendants failed to timely diagnose and treat an ascending aortic aneurysm after the decedent presented to the ER with complaints of abdominal pain. Attorneys received a unanimous defense verdict on behalf of the client.

"We have been fortunate to develop strong relationships with many healthcare providers throughout St. Louis and the Midwest," says Sandberg Phoenix Managing Partner John Sandberg. "And our commitment has always been to provide extraordinary service in the pursuit of our clients' goals and best interests. We're proud of our achievements in 2014 and look to build on this success in 2015 and beyond."

Sandberg Phoenix has handled more than 5,000 malpractice suits, defending hospitals, physicians, nurses, nursing homes and other healthcare institutions and providers throughout Missouri and Illinois. Over the past 35 years, the firm has earned a reputation for having the most experienced, talented and resourceful medical malpractice defense attorneys.



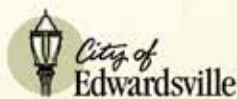
18th Annual

Edwardsville Route 66 Festival

City Park • June 12th & 13th

Fabulous food, historic displays, inflatables, great entertainment, washers tournament and the always-popular class car show and cruise! Live music performed throughout the festival by local bands. Headliners are Well Hungarians on Friday night and Saturday night is Dr. Zhivegas.

Mother Road Sponsor



**Come get your kicks at the
Edwardsville, Illinois Route 66 Festival!**
www.edwardsvillerroute66.com



(From left) Paul Millard, Vice President, TheBANK of Edwardsville's Commercial Banking Group; Keith Page, President/CEO, Anderson Hospital; and Mike Marshall, Vice President of Finance/CFO, Anderson Hospital.

Mike Marshall:

About TheBANK of Edwardsville's Commercial Banking Group

TheBANK of Edwardsville and Anderson Hospital have been business partners for more than 30 years because TheBANK understands our business. I've seen this strong business partnership time and time again since I joined Anderson Hospital nine years ago. **With TheBANK's help, we completed a \$16 million hospital expansion in 2011** that will allow us to continue to providing exceptional services to our patients and to our community for years to come.

TheBANK understands our operations, they're proactive in meeting our needs, and they provide a wide range of financial products including commercial lending, treasury management and investment banking that help us meet and exceed our goals.

But really, it's even more than that. While the great financial products and first-rate customer service we get are important, **we truly believe TheBANK of Edwardsville has a strong desire to see our organization succeed**, and that means everything.



Contact us today to find out how we can help you with all your business banking, lending, and investment needs:

618-659-4590
www.4thebank.com



MEMBER FDIC

your business

Joe's Market Basket Unveils New Grocery Deli, Reinvests in Edwardsville Business

Joe's Market Basket recently hosted a grand opening celebration for its newly expanded deli and grocery sections at their Edwardsville location.

"Our Boar's Head Deli has always been a bright spot of our business and we felt it was time to allow more space for the deli to grow, while offering fresh, prepared foods that our customers can take home and enjoy like they do our other fresh-made convenience items. We are excited about the addition and believe our customers will be too," said Jason Stevens of Joe's Market Basket.

With its quick and friendly service, Joe's Market Basket hopes to offer a variety of lunch options for customers interested in grabbing lunch to go back to the office or out to a park to eat with family.

Stevens added, "We hope the deli will provide an even greater level of convenience for our customers and that they take advantage of our fast, friendly service. Our lunch items will be great for take-out lunch items for office meetings, grab and go lunches and for taking food on the go to one of our many parks."



Since 1971, Joe's Market Basket has been a family owned business based on involvement and service to the community. Joe's Market Basket is more than just your provider of garden and landscaping products and services. The Edwardsville location is also a popular full-service grocery store offering a fresh selection of produce, everyday grocery items, a full service deli and meat department and a great selection of liquor, wine and beer. For more information about Joe's Market Basket, please go to joesmarketbasket.com

AN ADDED MEMBER BENEFIT

As a member of

**EDWARDSVILLE/
GLEN CARBON
CHAMBER OF
COMMERCE**

YOU'LL SAVE BIG!

**Southern Illinois
Underwriters Agency, Inc.**

P.O. Box 463
105 Plaza Court
Edwardsville, Illinois 62025
618-656-0120
C. William Schmidt • Matt Rogier

We are pleased to offer
special discount rates from
Auto-Owners Insurance
Company on business
insurance — to members
of company approved
organizations like yours!

Fast, fair and
efficient service — from
The "No Problem" People®

**CALL TODAY AND SEE
HOW YOU'LL SAVE!**

Auto-Owners Insurance

Life Home Car Business
The "No Problem" People®

Publish legal notices in the *Record*

IN THE CIRCUIT COURT
FOR THE THIRD
JUDICIAL CIRCUIT
MADISON COUNTY, ILLINOIS

IN THE CIRCUIT COURT
FOR THE TWENTIETH
JUDICIAL CIRCUIT
ST. CLAIR COUNTY, ILLINOIS


THE
**MADISON/
ST. CLAIR
RECORD**

The best read legal journal!

- 80¢ per line
- Efficient processing
- More than 160 distribution sites in Madison, St. Clair, Bond and St. Louis counties

Call Stacey today for more information

312-985-7270

or e-mail: recordofficemanager@gmail.com
301 N. Main, Edwardsville, IL 62025

**Accounting software can
streamline your small business**



But only if you know how to use it!

Our QuickBooks ProAdvisors can provide fast, effective answers to your QuickBooks problems, including training. We also provide training and support for other accounting software programs, including Peachtree, MAS 90 and MIP/Sage.

For a free consultation, please contact Sandy Dowdy, CPA, at 618.307.9290, sdowdy@bswllc.com, or visit bswsmallbusiness.com.



QuickBooks & Accounting Software | Check Writing
Outsourced Accounting | Payroll Services | Tax Preparation

**BROWN
SMITH
WALLACE** 
SMALL BUSINESS SERVICES
A MEASURABLE DIFFERENCE™

St. Louis
St. Charles
Glen Carbon, IL

Illinois Chamber of Commerce: Congress Must Act on TPA Now

The Illinois Chamber of Commerce is a strong proponent of international trade. Illinois is home to businesses of all sizes that compete on the global level and as a result, we benefit from the influx of business that passes through our state. However, there are threats to this important component of our economy.

Earlier in April legislation was introduced in both chambers of the U.S. Congress that would allow President Obama to use Trade Promotion Authority (TPA). This would allow the president to negotiate free trade agreements (FTAs) with other countries and then submit these agreements to Congress for an up or down vote. Congress would still have input by setting objectives and requiring the president to consult with them during negotiations while providing the necessary space to come to an agreement.

This ability is not new. Every sitting U.S. president since Franklin D. Roosevelt has had TPA and President Obama should be no exception. Without TPA, American companies are at a competitive disadvantage as competing countries have similar authority. As a result, it is more difficult to enter into free trade agreements and sell American goods and services to 95% of the world's population that lives beyond our borders.

FTAs ensure that U.S. exports do not encounter as many barriers or face extremely high tariffs. FTAs allow U.S. companies to compete in the global market and our success rate shows it. America's FTA partners buy nearly half



of our exports despite accounting for only 10 percent of the global economy. As a result of trade with these 20 FTA partners, new jobs have been created right here in Illinois.

In 2013, Illinois exports totaled over \$95 billion and directly supported more than 156,000 jobs from a variety of fields from manufacturing to agriculture. Nationwide, one out of every three manufacturing jobs depends on exports while more than 97 percent of the companies that export their products are small- and medium-sized businesses.

Allowing TPA is essential for Illinois and the U.S. to grow our exports abroad. Currently there are two trade deals under negotiation: the Trans-Pacific Partnership pact and the Transatlantic Trade and Investment Partnership. Without TPA, completion of both of these agreements is impossible and U.S. goods will continue to face significant challenges when competing on the global market.

While divisions within Congress remain, we are continuing to work with allies across the country to ensure that the president is granted TPA authority and that the introduced legislation is signed into law as soon as possible.

Todd Maisch, President & CEO
Illinois Chamber of Commerce



**ILLINOIS CHAMBER
OF COMMERCE**

**STRENGTH
& STABILITY**



Since 1959

618.650.3760
siuecu.org

**Slides from the 2015 Mayors'
Breakfast PowerPoint
presentation are available at
www.edglenchamber.com**



THE 30-MINUTES-OR-LESS **E.R. Service Pledge**

at Gateway Regional

Emergency medicine is about three things: compassion, skilled care and speed. You'll find these at Gateway Regional. The experienced E.R. physicians and the entire team are committed to working diligently to have you initially seen by a clinical professional* within 30 minutes of your arrival. If you need an E.R. fast, try our fast E.R. Once you do, you won't want to go anywhere else. For more information, visit GatewayRegional.net.



*Scan with a QR code reader
on your smartphone to view
our average E.R. wait time.*



**GATEWAY REGIONAL
MEDICAL CENTER**
GRANITE CITY

*Clinical professional is defined as a physician, physician assistant or nurse practitioner. If you are experiencing a medical emergency, call 911.